

SALES AND USE TAX REPORTS

City Sales Tax - 2% General Fund (110-3131)							
	2019	2020	2021	2022	2023	\$ Variance	% Variance
Jan	124,973.08	190,392.44	204,830.52	222,224.08	272,043.95	49,819.87	22.42%
Feb	144,100.65	167,749.86	201,246.04	241,043.51	257,301.07	16,257.56	6.74%
Mar	165,160.52	242,722.52	274,325.31	241,256.77	274,681.30	33,424.53	13.85%
Apr	191,027.30	211,354.97	275,116.14	307,724.72			
May	198,826.37	236,158.52	299,751.07	315,266.10			
Jun	197,471.05	229,208.70	280,881.50	315,464.89			
Jul	190,974.84	280,361.25	268,022.29	290,659.73			
Aug	200,644.07	229,018.92	259,681.40	321,372.15			
Sep	193,024.68	239,752.16	281,301.78	303,829.93			
Oct	205,934.68	243,770.76	266,678.57	302,938.30			
Nov	192,966.14	224,503.72	251,620.04	281,773.52			
Dec	208,689.86	243,087.11	275,684.31	308,179.47			
TOTAL	2,213,793.24	2,738,080.93	3,139,138.97	3,451,733.17	804,026.32	99,501.96	14.12%
%	15.26%	23.68%	14.65%	9.96%	-76.71%		

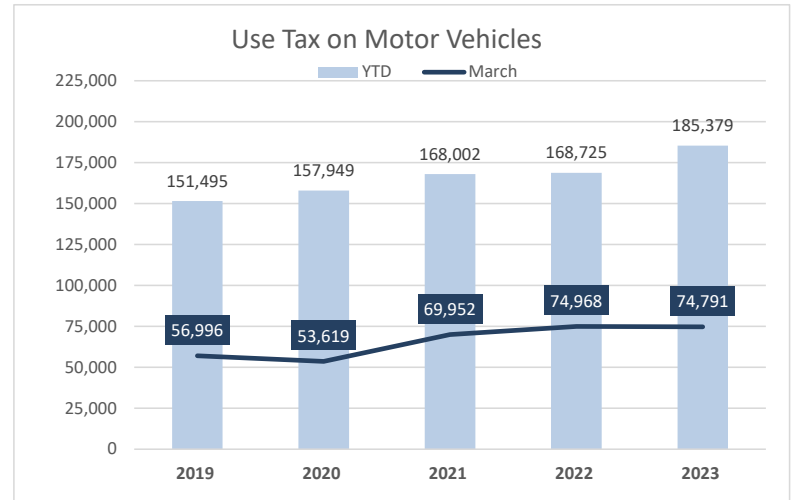
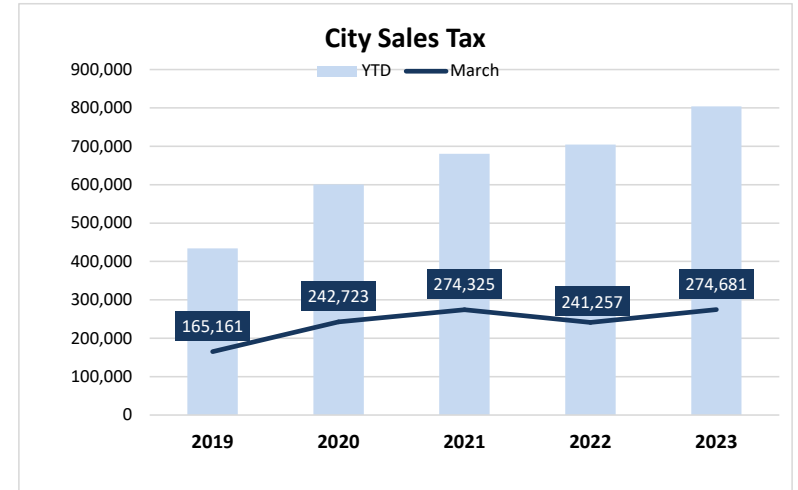
2023 Budget= \$3,300,000, 4.4% decrease from 2022 Actual Revenues

March	434,234.25	600,864.82	680,401.87	704,524.36	804,026.32	99,501.96	14.12%
3%	651,351.38	901,297.23	1,020,602.81	1,056,786.54	1,206,039.48	149,252.94	14.12%

Use Tax on Motor Vehicles - 2% General Fund (110-3132)							
	2019	2020	2021	2022	2023	\$ Variance	% Change
JAN	59,067.65	44,776.20	59,327.64	47,309.36	49,751.32	2,441.96	5.16%
FEB	35,431.97	59,554.07	38,721.90	46,447.50	60,836.73	14,389.23	30.98%
MAR	56,995.69	53,618.86	69,952.45	74,968.11	74,791.15	-176.96	-0.24%
APR	58,679.47	37,062.83	56,918.15	79,891.83			
MAY	90,700.80	35,122.84	73,577.89	94,600.69			
JUN	52,822.10	72,285.02	73,709.93	64,351.62			
JUL	67,463.71	89,038.90	79,197.84	64,357.92			
AUG	66,028.27	73,161.03	111,272.20	83,056.00			
SEP	46,789.04	69,374.11	55,871.85	71,679.10			
OCT	51,469.53	61,789.73	80,751.67	81,246.37			
NOV	58,715.01	37,390.30	72,701.97	68,028.87			
DEC	46,583.89	67,505.07	70,219.53	80,815.93			
YTD	690,747.13	700,678.96	842,223.02	856,753.30	185,379.20	16,654.23	9.87%
%	9.88%	1.44%	20.20%	1.73%			

2023 Budget = \$800,000 - 7.09% decrease from 2022 Actual revenues

March	151,495.31	157,949.13	168,001.99	168,724.97	185,379.20	16,654.23	9.87%
3%	227,242.97	236,923.70	252,002.99	253,087.46	278,068.80	24,981.35	9.87% for chart only



SALES AND USE TAX REPORTS

Use Tax on Building Materials - 2% General Fund (110-3133)							
	2019	2020	2021	2022	2023	\$ Variance	% Change
JAN	19,357.85	14,922.55	16,599.65	22,964.41	16,208.89	-6,755.52	-29.42%
FEB	19,056.71	10,930.68	27,922.86	31,415.26	52,028.31	20,613.05	65.61%
MAR	9,936.56	41,435.81	32,453.39	58,817.72	9,971.22	-48,846.50	-83.05%
APR	24,173.95	10,766.83	27,295.09	44,288.18			
MAY	32,410.86	38,491.01	17,464.96	34,286.83			
JUN	26,190.88	17,591.28	33,914.75	38,355.04			
JUL	16,836.31	37,279.04	24,039.63	18,894.10			
AUG	8,864.92	20,497.47	10,941.09	19,619.37			
SEP	3,865.13	23,043.51	15,065.96	30,588.98			
OCT	16,537.07	20,654.70	41,315.52	37,933.25			
NOV	12,122.45	32,902.26	19,098.82	19,923.44			
DEC	19,073.22	30,253.24	26,525.37	18,289.07			
YTD	208,425.91	298,768.38	292,637.09	375,375.65	78,208.42	-34,988.97	-22.22%
%	-42.35%	43.35%	-2.05%	28.27%			

2023 Budget = \$300,000 -20% decrease from 2022 Actual revenues

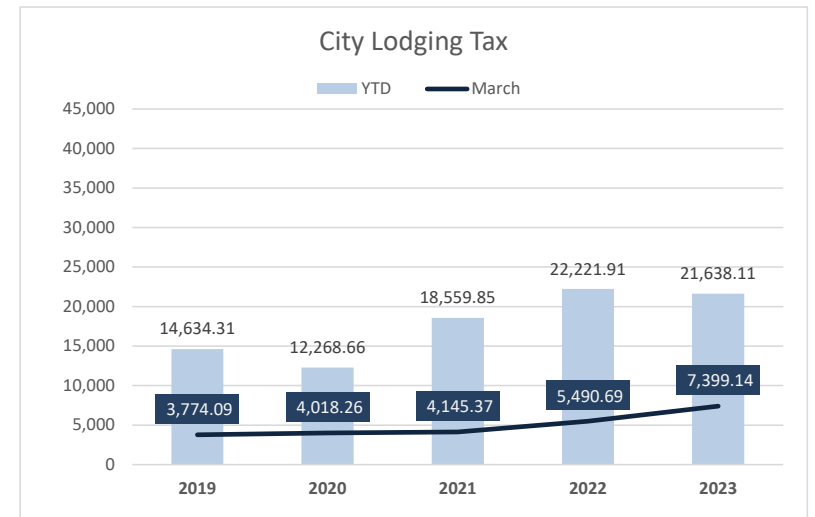
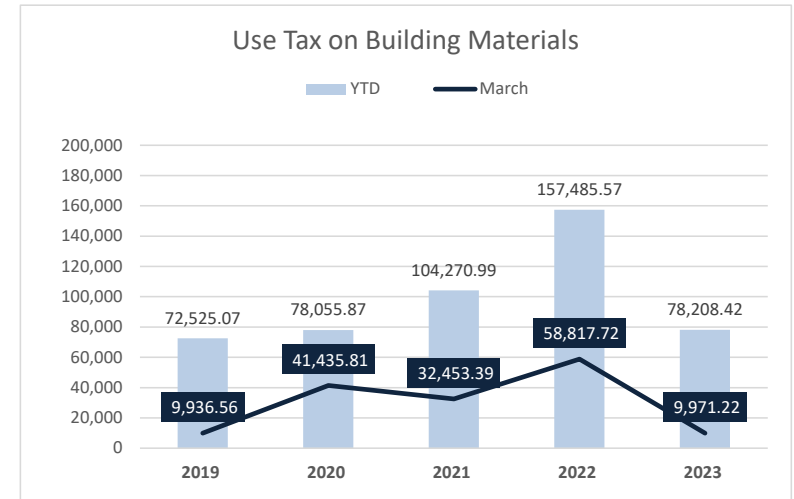
March	72,525.07	78,055.87	104,270.99	157,485.57	78,208.42	-34,988.97	-22.22%
3%	108,787.61	117,083.81	156,406.49	236,228.36	117,312.63	-52,483.46	-22.22%

for chart only

City Lodging Tax - 3% (125-3134)							
	2019	2020	2021	2022	2023	\$ Variance	%
Jan	2,611.13	3,573.20	3,452.69	4,465.16	4,145.44	-319.72	-7.16%
Feb	3,774.09	4,018.26	4,145.37	5,490.69	7,399.14	1,908.45	34.76%
Mar	8,249.09	4,677.20	10,961.79	12,266.06	10,093.53	-2,172.53	-17.71%
Apr	8,046.43	2,305.15	16,557.26	14,135.42			
May	15,242.71	5,512.69	19,501.69	27,925.85			
Jun	22,312.67	8,463.77	23,011.89	24,010.29			
Jul	15,335.70	11,150.71	19,979.13	14,726.50			
Aug	12,712.49	11,047.44	16,446.92	13,107.77			
Sep	9,427.07	12,255.47	21,282.81	20,312.24			
Oct	18,400.75	13,854.54	18,243.68	27,831.93			
Nov	6,398.12	7,447.85	11,126.88	10,712.63			
Dec	4,558.22	5,195.64	7,209.43	6,475.52			
TOTAL	127,068.47	89,501.92	171,919.54	181,460.06	21,638.11	-583.80	-2.63%
	-1.29%	-29.56%	92.08%	5.55%			

2023 Budget = \$150,000 - 17% decrease from 2022 actual revenues

March	14,634.31	12,268.66	18,559.85	22,221.91	21,638.11	-583.80	-2.63%
6%	29,268.62	24,537.32	37,119.70	44,443.82	43,276.22	-1,167.60	-2.63%

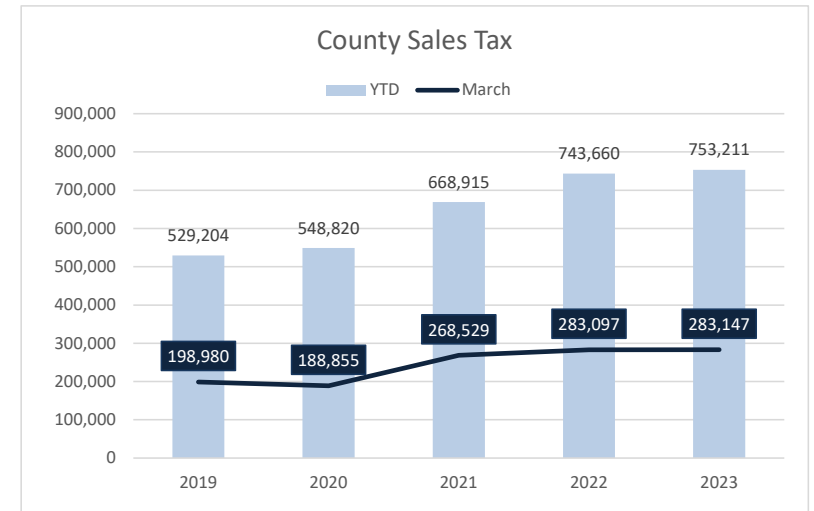


SALES AND USE TAX REPORTS

County Sales Tax - 2% (110-3130)							
	2019	2020	2021	2022	2023	\$ Variance	% Variance
Jan	168,991.80	178,526.13	199,569.41	227,801.34	235,100.74	7,299.40	3.20%
Feb	161,231.36	181,438.93	200,816.29	232,761.64	234,963.31	2,201.67	0.95%
Mar	198,980.47	188,855.08	268,529.43	283,096.69	283,146.64	49.95	0.02%
Apr	197,897.18	187,855.58	270,209.01	279,500.97			
May	209,011.45	220,166.38	266,353.47	293,351.88			
Jun	213,850.33	233,449.26	281,089.81	304,783.41			
Jul	210,475.42	227,956.26	264,407.19	283,763.03			
Aug	216,142.51	222,314.16	259,705.93	308,357.00			
Sep	206,870.89	230,820.91	274,282.88	297,059.99			
Oct	210,951.31	228,020.45	263,951.60	278,430.83			
Nov	204,326.68	211,965.09	252,758.87	275,219.04			
Dec	233,401.07	248,034.85	296,934.24	316,028.45			
TOTAL	2,432,130.47	2,559,403.08	3,098,608.13	3,380,154.27	753,210.69	9,551.02	1.28%
%	6.99%	5.23%	21.07%	9.09%			

2023 Budget=\$3,210,000 5.0% decrease from 2022 actual revenue

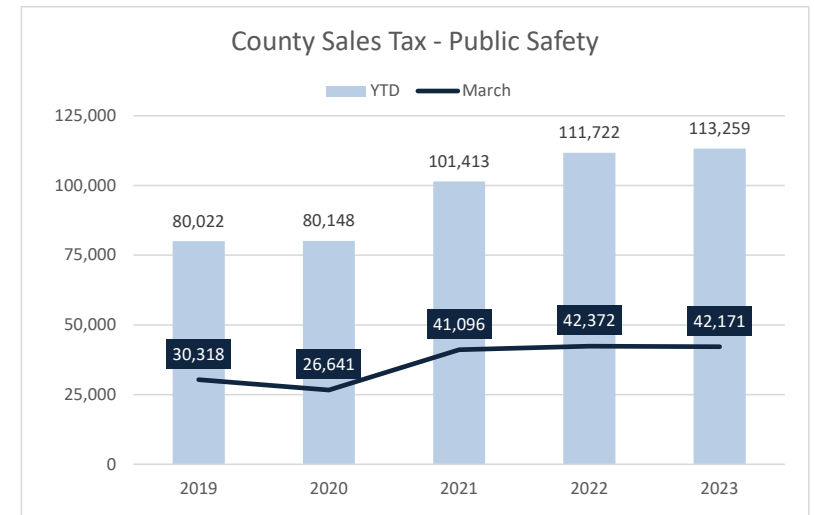
March	529,203.63	548,820.14	668,915.13	743,659.67	753,210.69	9,551.02	1.28%
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County Sales Tax - 0.37% Public Safety Tax (110-3129)							
	2019	2020	2021	2022	2023	\$ Variance	% Variance
Jan	25,508.99	26,762.07	29,794.36	34,330.68	35,660.02	1,329.34	3.87%
Feb	24,195.07	26,744.72	30,522.74	35,019.51	35,427.83	408.32	1.17%
Mar	30,317.68	26,640.82	41,095.99	42,371.66	42,171.20	-200.46	-0.47%
Apr	30,643.86	27,635.27	40,485.69	41,898.53			
May	32,085.32	32,800.08	39,900.10	43,792.01			
Jun	32,143.50	35,125.60	42,158.45	45,827.75			
Jul	31,495.72	34,219.03	39,786.84	42,639.68			
Aug	32,200.79	33,414.60	38,714.05	45,747.00			
Sep	31,197.04	34,227.49	41,177.94	44,829.02			
Oct	31,996.22	34,007.72	39,502.32	41,678.35			
Nov	30,373.05	31,513.90	37,647.08	40,801.66			
Dec	35,263.78	36,822.92	44,432.47	47,219.60			
TOTAL	367,421.02	379,914.22	465,218.03	506,155.45	113,259.05	1,537.20	1.38%
%	9.41%	3.40%	22.45%	8.80%			

2023 Budget=\$480,000, 5.1% decrease from 2022 actual revenue

March	80,021.74	80,147.61	101,413.09	111,721.85	113,259.05	1,537.20	1.38%
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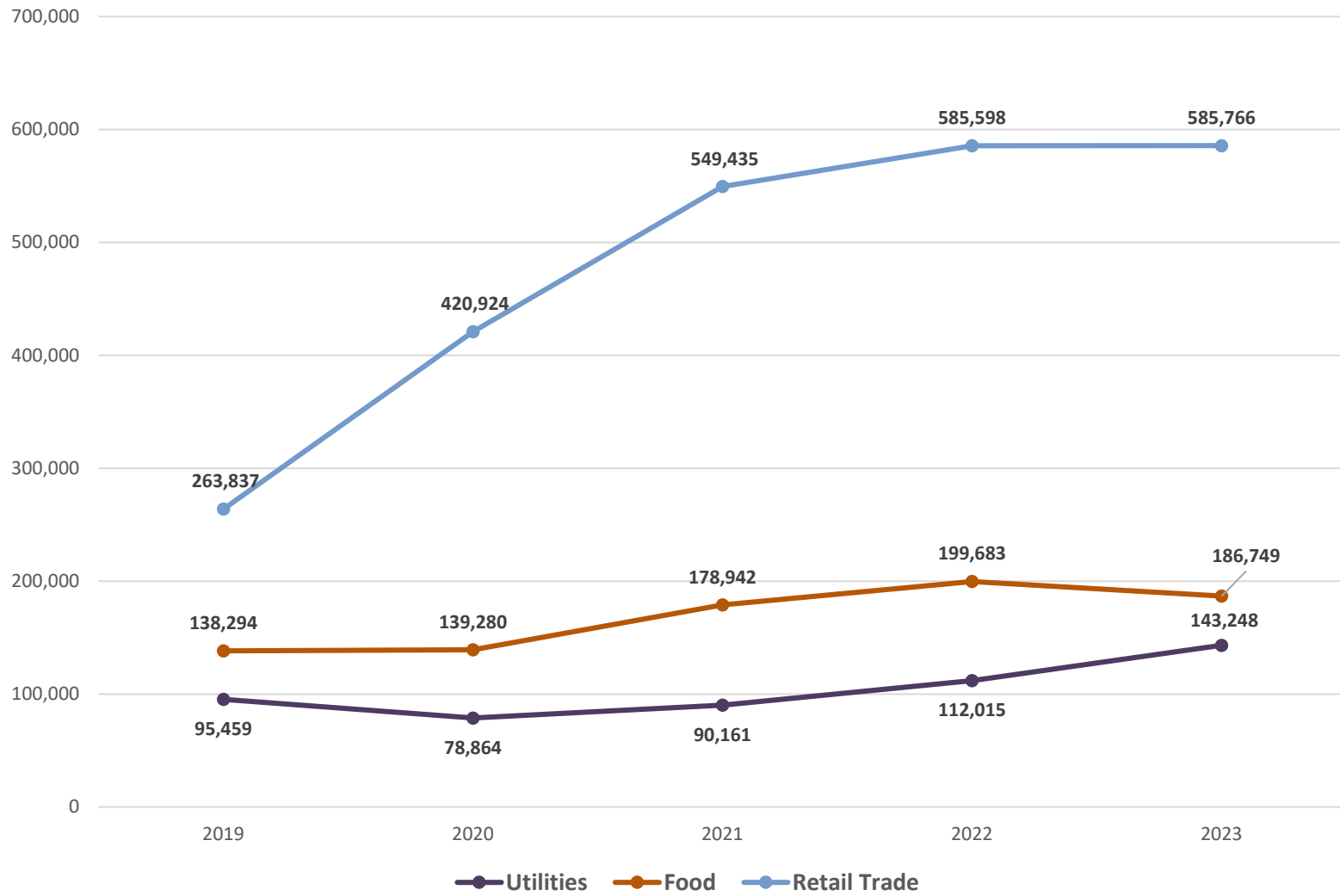
2023 City Lodging Tax - Marketing Fund 3% (125-3134)					
	Hotels & Campgrounds		VRBO'S		Monthly Total
	Revenue	% of Total	Revenue	% of Total	
Jan	3,157	76%	988	24%	4,145
Feb	6,406	87%	993	13%	7,399
Mar	7,823	77%	2,310	23%	10,133
Apr					-
May					-
Jun					-
Jul					-
Aug					-
Sep					-
Oct					-
Nov					-
Dec					-
TOTAL	17,386	80%	4,291	20%	21,677

2023 City Lodging Tax - Other Funds 3%					
	Economic Development		Public Places		Monthly Total
	Revenue	% of Total	Revenue	% of Total	
Jan	2,763	67%	1,382	33%	4,145
Feb	4,932	67%	2,473	33%	7,404
Mar	6,764		3,372		10,136
Apr					-
May					-
Jun					-
Jul					-
Aug					-
Sep					-
Oct					-
Nov					-
Dec					-
TOTAL	14,459	67%	7,227	33%	21,686



Sales and Use Tax Revenues by Category (3%) January-March								
Description	2019	2020	2021	2022	2023	1 yr % Chg	1 yr \$ Chg	% of 2023 Total
Sales taxes								
Other Services	11,741	12,288	17,912	18,854	20,849	11%	1,995	1%
Other Miscellaneous	10,821	22,753	28,590	41,079	42,282	3%	1,203	3%
Manufacturing	10,891	21,745	28,511	33,484	39,020	17%	5,536	2%
Wholesale Trade	11,996	32,611	37,225	40,949	83,888	105%	42,939	5%
Rental and Leasing	34,533	30,550	23,021	18,499	24,752	34%	6,253	2%
Communications	37,254	34,306	34,882	44,279	42,897	-3%	(1,382)	3%
Oil and Gas	19,604	88,862	3,270	-69,553	7,618	-111%	77,171	0%
Utilities	95,459	78,864	90,161	112,015	143,248	28%	31,233	9%
Lodging	16,921	19,114	28,654	31,900	28,970	-9%	(2,930)	2%
Food	138,294	139,280	178,942	199,683	186,749	-6%	(12,934)	12%
Retail Trade	263,837	420,924	549,435	585,598	585,766	0%	168	37%
Subtotal	651,351	901,297	1,020,603	1,056,787	1,206,039	14%	149,252	75%
Use taxes								
Vehicles	227,243	236,924	252,003	253,087	278,069	10%	24,981	17%
Building materials	108,788	117,084	156,406	236,228	117,313	-50%	(118,916)	7%
Subtotal	336,031	354,008	408,409	489,316	395,381	-19%	(93,934)	25%
Total	987,382	1,255,305	1,429,012	1,546,103	1,601,420	4%	55,318	100%
Online sales	24,965	78,209	107,272	122,266	133,505	9%	11,239	8%

Top 3 Sales Tax NAICS Categories - YTD Revenues



2023 COMMUNITY CENTER FUND REVENUES

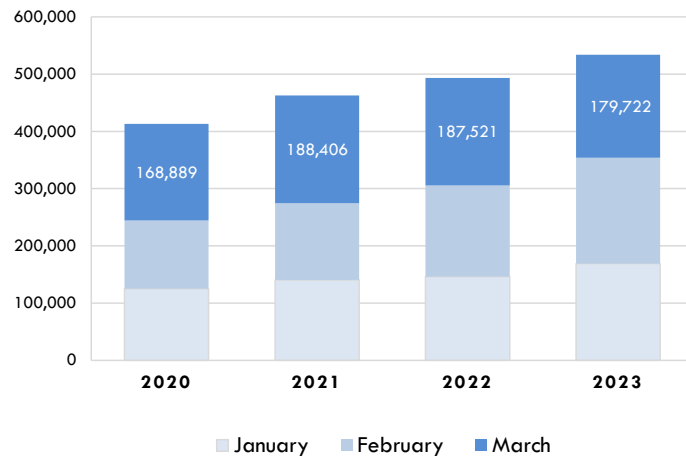
2023 Tax Revenues									
Month	2020	2021	2022	City Sales	Use Tax Motor Vehicles	Use Tax Building Materials	2023	\$ Change	% Chg
January	125,046	140,379	146,249	136,022	24,876	8,104	169,002	22,753	16%
February	119,117	133,945	159,453	128,651	30,418	26,014	185,083	25,630	16%
March	168,889	188,406	187,521	137,341	37,396	4,986	179,722	-7,800	-4%
April	129,592	179,665	215,952				-		
May	154,886	195,397	222,077				-		
June	159,543	194,253	209,085				-		
July	203,340	185,630	186,956				-		
August	161,339	190,947	212,024				-		
September	166,085	176,120	203,049				-		
October	163,108	194,373	211,059				-		
November	147,398	175,424	184,863				-		
December	170,423	186,215	203,642				-		
TOTAL	1,868,764	2,140,753	2,341,931	402,013	92,690	39,104	533,807	40,583	8%
% Change	20.06%	14.55%	9.40%						
2023 Budget				1,650,000	400,000	150,000	2,200,000		
% of Budget				24.36%	23.17%	26.07%	24.26%		

413,052 462,730 493,224 533,807 40,583 8%

Charges for Services						
Month	2020	2021	2022	2023	\$ Change	% Chg
January	108,150	50,712	94,372	97,499	3,127	3%
February	99,658	52,470	81,894	78,473	(3,421)	-4%
March	21,361	65,392	98,073	109,728	11,655	12%
April	9,239	68,466	97,049			
May	8,041	105,543	116,172			
June	48,220	135,621	140,195			
July	58,968	113,550	125,561			
August	47,293	85,139	98,449			
September	31,642	62,246	83,220			
October	37,214	66,519	68,943			
November	30,041	76,544	82,759			
December	38,366	83,066	77,309			
TOTAL	538,193	965,269	1,163,997	285,700	11,361	4%
2023 Budget	1,275,000	694,300	1,190,300	1,196,500		
% of Budget	42.21%	139.03%	97.79%	23.88%		

229,169 168,574 274,339 285,700 11,361 4%

SALES TAX DATA - 2020 THRU 2023



CHARGES FOR SERVICES - 2020 THRU 2023

