9/12/2023

FRUITA COLORADO

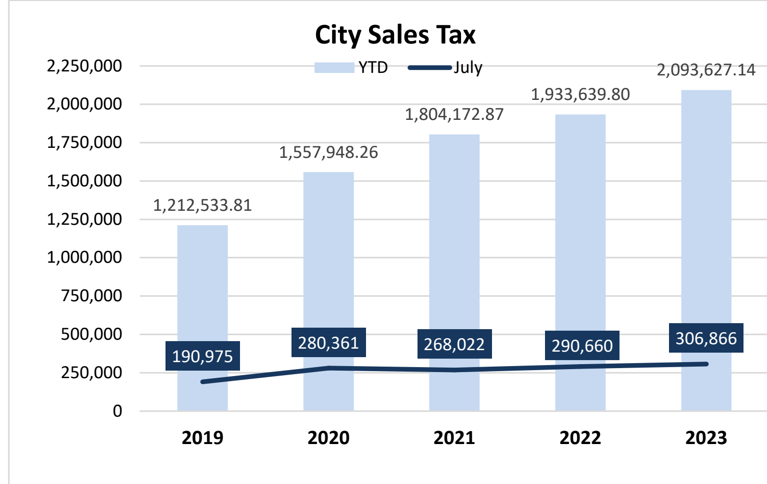
SALES AND USE TAX REPORTS

City Sales Tax - 2% General Fund (110-3131)

	2019	*2020*	*2021*	*2022*	*2023*	*$ Variance*	*% Variance*
Jan	124,973.08	190,392.44	204,830.52	222,224.08	272,043.95	49,819.87	22.42%
Feb	144,100.65	167,749.86	201,246.04	241,043.51	257,301.07	16,257.56	6.74%
Mar	165,160.52	242,722.52	274,325.31	241,256.77	274,681.30	33,424.53	13.85%
Apr	191,027.30	211,354.97	275,116.14	307,724.72	310,799.52	3,074.80	1.00%
May	198,826.37	236,158.52	299,751.07	315,266.10	337,385.69	22,119.59	7.02%
Jun	197,471.05	229,208.70	280,881.50	315,464.89	334,549.58	19,084.69	6.05%
Jul	190,974.84	280,361.25	268,022.29	290,659.73	306,866.03	16,206.30	5.58%
Aug	200,644.07	229,018.92	259,681.40	321,372.15			
Sep	193,024.68	239,752.16	281,301.78	303,829.93			
Oct	205,934.68	243,770.76	266,678.57	302,938.30			
Nov	192,966.14	224,503.72	251,620.04	281,773.52			
Dec	208,689.86	243,087.11	275,684.31	308,179.47			
TOTAL	2,213,793.24	2,738,080.93	3,139,138.97	3,451,733.17	2,093,627.14	159,987.34	8.27%
%	15.26%	23.68%	14.65%	9.96%			

2023 Budget= $3,300,000, 4.4% decrease from 2022 Actual Revenues

July	1,212,533.81	1,557,948.26	1,804,172.87	1,933,639.80	2,093,627.14	159,987.34	8.27%
3%	1,818,800.72	2,336,922.39	2,706,259.31	2,900,459.70	3,140,440.71	239,981.01	8.27%

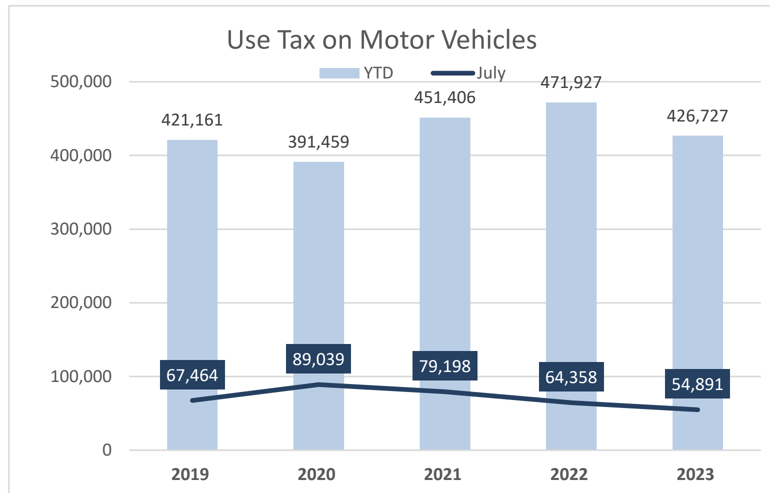


Use Tax on Motor Vehicles - 2% General Fund (110-3132)

	2019	*2020*	*2021*	*2022*	*2023*	*$ Variance*	*% Change*
JAN	59,067.65	44,776.20	59,327.64	47,309.36	49,751.32	2,441.96	5.16%
FEB	35,431.97	59,554.07	38,721.90	46,447.50	60,836.73	14,389.23	30.98%
MAR	56,995.69	53,618.86	69,952.45	74,968.11	74,791.15	-176.96	-0.24%
APR	58,679.47	37,062.83	56,918.15	79,891.83	54,713.24	-25,178.59	-31.52%
MAY	90,700.80	35,122.84	73,577.89	94,600.69	81,719.62	-12,881.07	-13.62%
JUN	52,822.10	72,285.02	73,709.93	64,351.62	50,023.47	-14,328.15	-22.27%
JUL	67,463.71	89,038.90	79,197.84	64,357.92	54,891.13	-9,466.79	-14.71%
AUG	66,028.27	73,161.03	111,272.20	83,056.00			
SEP	46,789.04	69,374.11	55,871.85	71,679.10			
OCT	51,469.53	61,789.73	80,751.67	81,246.37			
NOV	58,715.01	37,390.30	72,701.97	68,028.87			
DEC	46,583.89	67,505.07	70,219.53	80,815.93			
YTD	690,747.13	700,678.96	842,223.02	856,753.30	426,726.66	(45,200.37)	-9.58%
%	9.88%	1.44%	20.20%	1.73%			

2023 Budget = $800,000 - 7.09% decrease from 2022 Actual revenues

July	421,161.39	391,458.72	451,405.80	471,927.03	426,726.66	-45,200.37	-9.58%	
3%	631,742.09	587,188.08	677,108.70	707,890.55	640,089.99	-67,800.56	-9.58%	for chart only



FRUITA COLORADO

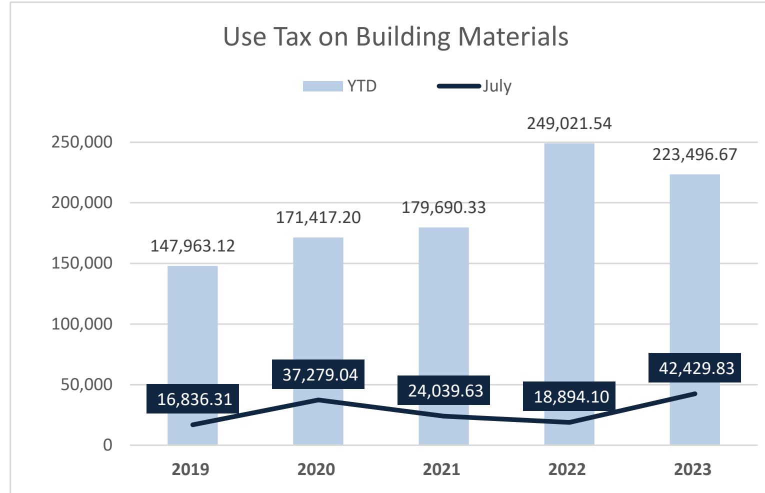
9/12/2023

SALES AND USE TAX REPORTS

Use Tax on Building Materials - 2% General Fund (110-3133)							
	2019	***2020***	***2021***	***2022***	***2023***	***$ Variance***	***% Change***
JAN	19,357.85	14,922.55	16,599.65	22,964.41	16,208.89	-6,755.52	-29.42%
FEB	19,056.71	10,930.68	27,922.86	31,415.26	52,028.31	20,613.05	65.61%
MAR	9,936.56	41,435.81	32,453.39	58,817.72	9,971.22	-48,846.50	-83.05%
APR	24,173.95	10,766.83	27,295.09	44,288.18	42,054.83	-2,233.35	-5.04%
MAY	32,410.86	38,491.01	17,464.96	34,286.83	19,000.44	-15,286.39	-44.58%
JUN	26,190.88	17,591.28	33,914.75	38,355.04	41,803.15	3,448.11	8.99%
JUL	16,836.31	37,279.04	24,039.63	18,894.10	42,429.83	23,535.73	124.57%
AUG	8,864.92	20,497.47	10,941.09	19,619.37			
SEP	3,865.13	23,043.51	15,065.96	30,588.98			
OCT	16,537.07	20,654.70	41,315.52	37,933.25			
NOV	12,122.45	32,902.26	19,098.82	19,923.44			
DEC	19,073.22	30,253.24	26,525.37	18,289.07			
YTD	208,425.91	298,768.38	292,637.09	375,375.65	223,496.67	-25,524.87	-10.25%
%	-42.35%	43.35%	-2.05%	28.27%			

2023 Budget = $300,000 -20% decrease from 2022 Actual revenues

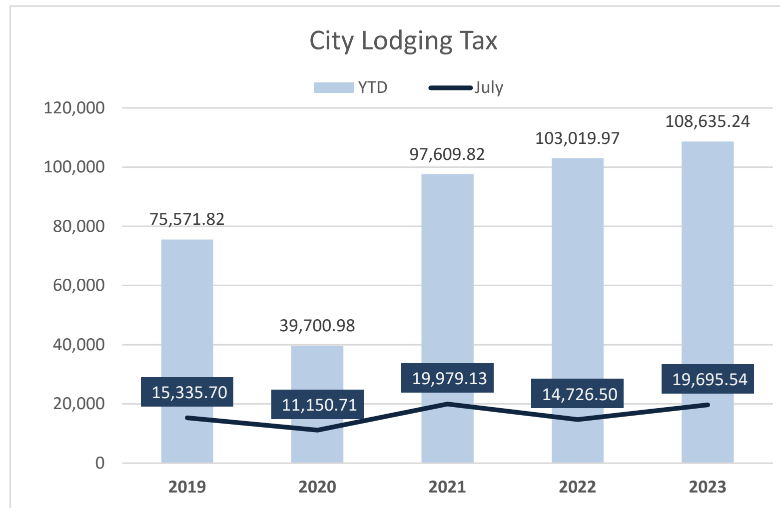
July	147,963.12	171,417.20	179,690.33	249,021.54	223,496.67	-25,524.87	-10.25%
3%	221,944.68	257,125.80	269,535.50	373,532.31	335,245.01	-38,287.31	-10.25% for chart only



City Lodging Tax - 3% (125-3134)							
	2019	***2020***	***2021***	***2022***	***2023***	***$ Variance***	***%***
Jan	2,611.13	3,573.20	3,452.69	4,465.16	4,145.44	-319.72	-7.16%
Feb	3,774.09	4,018.26	4,145.37	5,490.69	7,399.14	1,908.45	34.76%
Mar	8,249.09	4,677.20	10,961.79	12,266.06	10,093.53	-2,172.53	-17.71%
Apr	8,046.43	2,305.15	16,557.26	14,135.42	16,355.71	2,220.29	15.71%
May	15,242.71	5,512.69	19,501.69	27,925.85	24,540.57	-3,385.28	-12.12%
Jun	22,312.67	8,463.77	23,011.89	24,010.29	26,405.31	2,395.02	9.97%
Jul	15,335.70	11,150.71	19,979.13	14,726.50	19,695.54	4,969.04	33.74%
Aug	12,712.49	11,047.44	16,446.92	13,107.77			
Sep	9,427.07	12,255.47	21,282.81	20,312.24			
Oct	18,400.75	13,854.54	18,243.68	27,831.93			
Nov	6,398.12	7,447.85	11,126.88	10,712.63			
Dec	4,558.22	5,195.64	7,209.43	6,475.52			
TOTAL	127,068.47	89,501.92	171,919.54	181,460.06	108,635.24	5,615.27	5.45%
	-1.29%	-29.56%	92.08%	5.55%			

2023 Budget = $150,000 - 17% decrease from 2022 actual revenues

July	75,571.82	39,700.98	97,609.82	103,019.97	108,635.24	5,615.27	5.45%
6%	151,143.64	79,401.96	195,219.64	206,039.94	217,270.48	11,230.54	5.45%

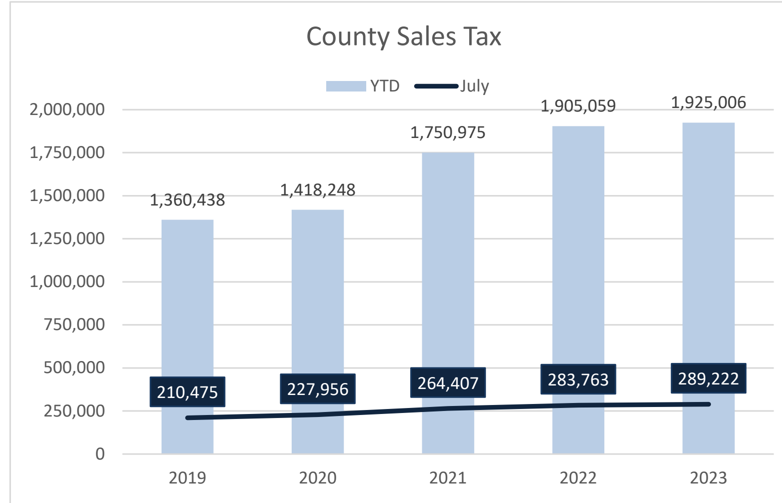


9/12/2023

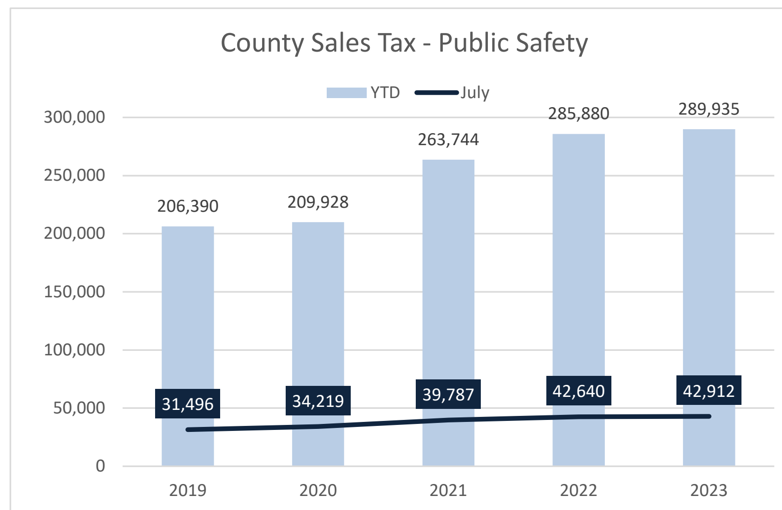
FRUITA COLORADO

SALES AND USE TAX REPORTS

County Sales Tax - 2% (110-3130)							
	2019	*2020*	*2021*	*2022*	*2023*	*$ Variance*	*% Variance*
Jan	168,991.80	178,526.13	199,569.41	227,801.34	235,100.74	7,299.40	3.20%
Feb	161,231.36	181,438.93	200,816.29	232,761.64	234,963.31	2,201.67	0.95%
Mar	198,980.47	188,855.08	268,529.43	283,096.69	283,146.64	49.95	0.02%
Apr	197,897.18	187,855.58	270,209.01	279,500.97	277,150.11	-2,350.86	-0.84%
May	209,011.45	220,166.38	266,353.47	293,351.88	299,401.48	6,049.60	2.06%
Jun	213,850.33	233,449.26	281,089.81	304,783.41	306,021.87	1,238.46	0.41%
Jul	210,475.42	227,956.26	264,407.19	283,763.03	289,222.00	5,458.97	1.92%
Aug	216,142.51	222,314.16	259,705.93	308,357.00			
Sep	206,870.89	230,820.91	274,282.88	297,059.99			
Oct	210,951.31	228,020.45	263,951.60	278,430.83			
Nov	204,326.68	211,965.09	252,758.87	275,219.04			
Dec	233,401.07	248,034.85	296,934.24	316,028.45			
TOTAL	2,432,130.47	2,559,403.08	3,098,608.13	3,380,154.27	1,925,006.15	19,947.19	1.05%
%	6.99%	5.23%	21.07%	9.09%			
2023 Budget=$3,210,000 5.0% decrease from 2022 actual revenue							
July	1,360,438.01	1,418,247.62	1,750,974.61	1,905,058.96	1,925,006.15	19,947.19	1.05%



County Sales Tax - 0.37% Public Safety Tax (110-3129)							
	2019	*2020*	*2021*	*2022*	*2023*	*$ Variance*	*% Variance*
Jan	25,508.99	26,762.07	29,794.36	34,330.68	35,660.02	1,329.34	3.87%
Feb	24,195.07	26,744.72	30,522.74	35,019.51	35,427.83	408.32	1.17%
Mar	30,317.68	26,640.82	41,095.99	42,371.66	42,812.82	441.16	1.04%
Apr	30,643.86	27,635.27	40,485.69	41,898.53	41,149.35	-749.18	-1.79%
May	32,085.32	32,800.08	39,900.10	43,792.01	45,752.66	1,960.65	4.48%
Jun	32,143.50	35,125.60	42,158.45	45,827.75	46,220.47	392.72	0.86%
Jul	31,495.72	34,219.03	39,786.84	42,639.68	42,912.00	272.32	0.64%
Aug	32,200.79	33,414.60	38,714.05	45,747.00			
Sep	31,197.04	34,227.49	41,177.94	44,829.02			
Oct	31,996.22	34,007.72	39,502.32	41,678.35			
Nov	30,373.05	31,513.90	37,647.08	40,801.66			
Dec	35,263.78	36,822.92	44,432.47	47,219.60			
TOTAL	367,421.02	379,914.22	465,218.03	506,155.45	289,935.15	4,055.33	1.42%
%	9.41%	3.40%	22.45%	8.80%			
2023 Budget=$480,000, 5.1% decrease from 2022 actual revenue							
July	206,390.14	209,927.59	263,744.17	285,879.82	289,935.15	4,055.33	1.42%



2023 City Lodging Tax - Marketing Fund 3% (125-3134)					
	Hotels & Campgrounds		VRBO'S		Monthly Total
	Revenue	% of *Total*	*Revenue*	% of *Total*	
Jan	3,157	76%	988	24%	4,145
Feb	6,406	87%	993	13%	7,399
Mar	7,823	77%	2,310	23%	10,133
Apr	11,609	71%	4,746	29%	16,355
May	18,352	75%	6,189	25%	24,541
Jun	20,206	77%	6,199	23%	26,405
Jul	15,180	77%	4,515	23%	19,696
Aug					-
Sep					-
Oct					-
Nov					-
Dec					-
TOTAL	82,733	76%	25,941	24%	108,674

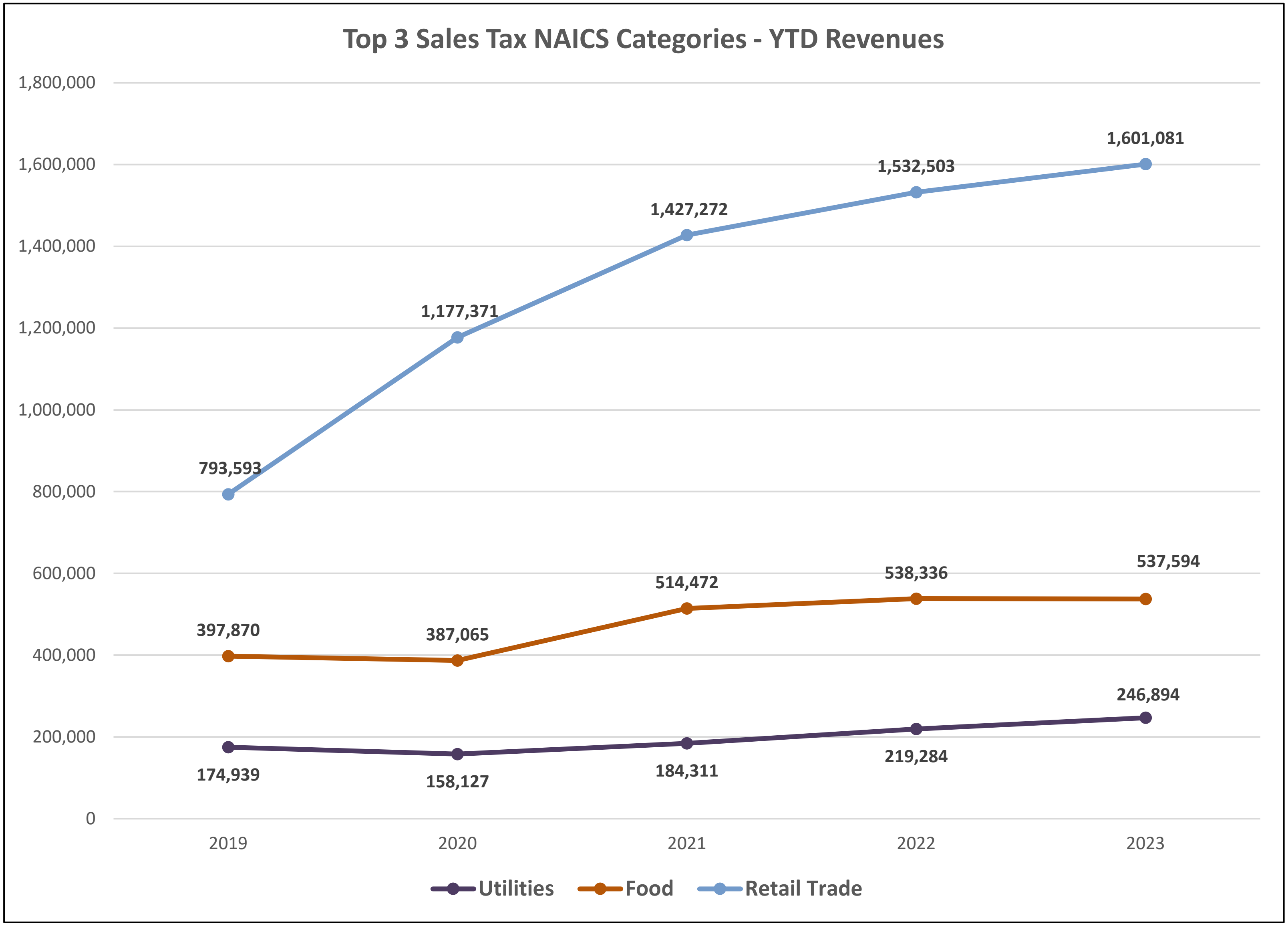
2023 City Lodging Tax - Other Funds 3%					
	Economic Development		Public Places		Monthly Total
	Revenue	% of *Total*	*Revenue*	% of *Total*	
Jan	2,763	67%	1,382	33%	4,145
Feb	4,932	67%	2,473	33%	7,404
Mar	6,764	67%	3,372	33%	10,136
Apr	13,772	69%	6,052	31%	19,824
May	16,359	67%	8,182	33%	24,541
Jun	17,602	67%	8,803	33%	26,405
Jul	13,129	67%	6,566	33%	19,695
Aug					-
Sep					-
Oct					-
Nov					-
Dec					-
TOTAL	75,320	67%	36,830	33%	112,150

FRUITA COLORADO

Sales and Use Tax Revenues by Category (3%)
January-July

Description	2019	2020	2021	2022	2023	1 yr % Chg	1 yr $ Chg	% of 2023 Total
Sales taxes								
Other Services	32,408	33,974	43,184	52,312	83,290	59%	30,978	2%
Other Miscellaneous	38,720	61,335	85,632	119,780	112,568	-6%	(7,212)	3%
Manufacturing	30,607	62,487	72,681	86,906	85,397	-2%	(1,509)	2%
Wholesale Trade	48,320	77,908	106,586	140,495	171,669	22%	31,174	4%
Rental and Leasing	84,719	72,218	60,772	46,875	52,739	13%	5,864	1%
Communications	88,211	86,350	84,032	98,426	100,227	2%	1,801	2%
Oil and Gas	50,361	163,765	3,523	-60,821	27,858	146%	88,679	1%
Utilities	174,939	158,127	184,311	219,284	246,894	13%	27,610	6%
Lodging	79,053	56,322	123,794	126,364	121,124	-4%	(5,240)	3%
Food	397,870	387,065	514,472	538,336	537,594	0%	(742)	13%
Retail Trade	793,593	1,177,371	1,427,272	1,532,503	1,601,081	4%	68,578	39%
Subtotal	***1,818,801***	***2,336,922***	***2,706,259***	***2,900,460***	***3,140,441***	8%	***239,981***	***76%***
Use taxes								
Vehicles	631,742	587,188	677,109	707,891	640,090	-10%	(67,801)	16%
Building materials	221,945	257,126	269,535	373,532	335,245	-10%	(38,287)	8%
Subtotal	***853,687***	***844,314***	***946,644***	***1,081,423***	***975,335***	**-10%**	***(106,088)***	***24%***
Total	***2,672,488***	***3,181,236***	***3,652,903***	***3,981,883***	***4,115,776***	3%	***133,893***	***100%***

Online sales	67,521	200,450	270,516	299,594	338,585	13%	38,991	8%



Top 3 Sales Tax NAICS Categories - YTD Revenues
1,800,000
1,600,000
1,400,000
1,200,000
1,000,000
800,000
600,000
400,000
200,000
0
2019
2020
2021
2022
2023
793,593
1,177,371
1,427,272
1,532,503
1,601,081
397,870
387,065
514,472
538,336
537,594
174,939
158,127
184,311
219,284
246,894
Utilities
Food
Retail Trade

2023 COMMUNITY CENTER FUND REVENUES

Month	2020	2021	2022	2023 Tax Revenues: City Sales	Use Tax Motor Vehicles	Use Tax Building Materials	2023	$ Change	% Chg
January	125,046	140,379	146,249	136,022	24,876	8,104	169,002	22,753	16%
February	119,117	133,945	159,453	128,651	30,418	26,014	185,083	25,630	16%
March	168,889	188,406	187,521	137,341	37,396	4,986	179,722	-7,800	-4%
April	129,592	179,665	215,952	155,400	27,357	21,027	203,783	-12,169	-6%
May	154,886	195,397	222,077	168,693	40,860	9,500	219,053	-3,024	-1%
June	159,543	194,253	209,085	167,275	25,012	13,484	205,771	-3,315	-2%
July	203,340	185,630	186,956	153,433	27,446	21,215	202,094	15,138	8%
August	161,339	190,947	212,024				-		
September	166,085	176,120	203,049				-		
October	163,108	194,373	211,059				-		
November	147,398	175,424	184,863				-		
December	170,423	186,215	203,642				-		
TOTAL	**1,868,764**	**2,140,753**	**2,341,931**	**1,046,814**	**213,364**	**104,329**	**1,364,507**	**37,214**	**2%**
% Change	20.06%	14.55%	9.40%						
2023 Budget				1,650,000	400,000	150,000	2,200,000		
% of Budget				63.44%	53.34%	69.55%	62.02%		
	1,060,412	1,217,675	1,327,294				1,364,507	22,076	2%

Charges for Services

Month	2020	2021	2022	2023	$ Change	% Chg
January	108,150	50,712	94,372	97,499	3,127	3%
February	99,658	52,470	81,894	78,473	(3,421)	-4%
March	21,361	65,392	98,073	109,728	11,655	12%
April	9,239	68,466	97,049	102,490	5,441	6%
May	8,041	105,543	116,172	114,132	(2,040)	-2%
June	48,220	135,621	140,195	135,399	(4,796)	-3%
July	58,968	113,550	125,561	137,876	12,315	10%
August	47,293	85,139	98,449			
September	31,642	62,246	83,220			
October	37,214	66,519	68,943			
November	30,041	76,544	82,759			
December	38,366	83,066	77,309			
TOTAL	**538,193**	**965,269**	**1,163,997**	**775,597**	**22,281**	**3%**
2023 Budget	1,275,000	694,300	1,190,300	1,196,500		
% of Budget	42.21%	139.03%	97.79%	64.82%		
	353,637	591,754	753,316	775,597	22,281	3%