

SALES AND USE TAX REPORTS

City Sales Tax - 2% General Fund (110-3131)							
	2018	2019	2020	2021	2022	\$ Variance	% Variance
Jan	116,622.91	124,973.08	190,392.44	204,830.52	222,224.08	17,393.56	8.49%
Feb	106,634.80	144,100.65	167,749.86	201,246.04	241,043.51	39,797.47	19.78%
Mar	159,114.23	165,160.52	242,722.52	274,325.31	241,256.77	-33,068.54	-12.05%
Apr	158,126.49	191,027.30	211,354.97	275,116.14	307,724.72	32,608.58	11.85%
May	167,938.47	198,826.37	236,158.52	299,751.07	315,266.10	15,515.03	5.18%
Jun	174,498.93	197,471.05	229,208.70	280,881.50	315,464.89	34,583.39	12.31%
Jul	163,430.68	190,974.84	280,361.25	268,022.29	290,659.73	22,637.44	8.45%
Aug	175,336.63	200,644.07	229,018.92	259,681.40	321,372.15	61,690.75	23.76%
Sep	181,109.36	193,024.68	239,752.16	281,301.78	303,829.93	22,528.15	8.01%
Oct	204,845.74	205,934.68	243,770.76	266,678.57	302,938.30	36,259.73	13.60%
Nov	153,890.31	192,966.14	224,503.72	251,620.04			
Dec	159,113.63	208,689.86	243,087.11	275,684.31			
TOTAL	1,920,662.18	2,213,793.24	2,738,080.93	3,139,138.97	2,861,780.18	249,945.56	9.57%
%	13.64%	15.26%	23.68%	14.65%			

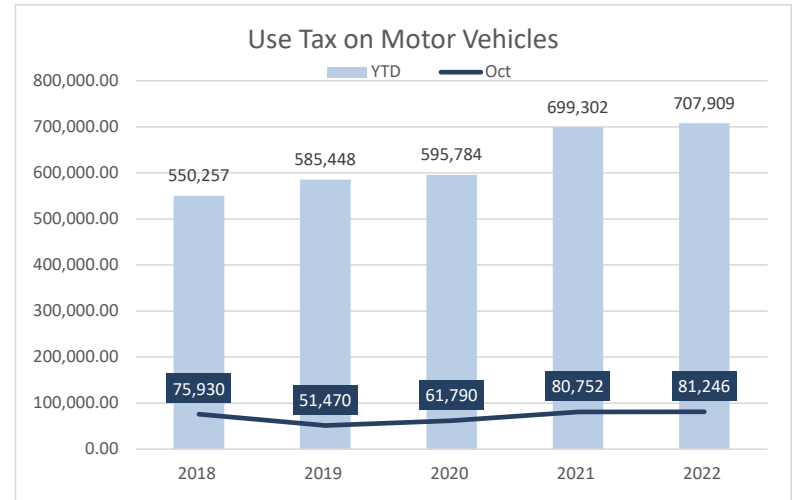
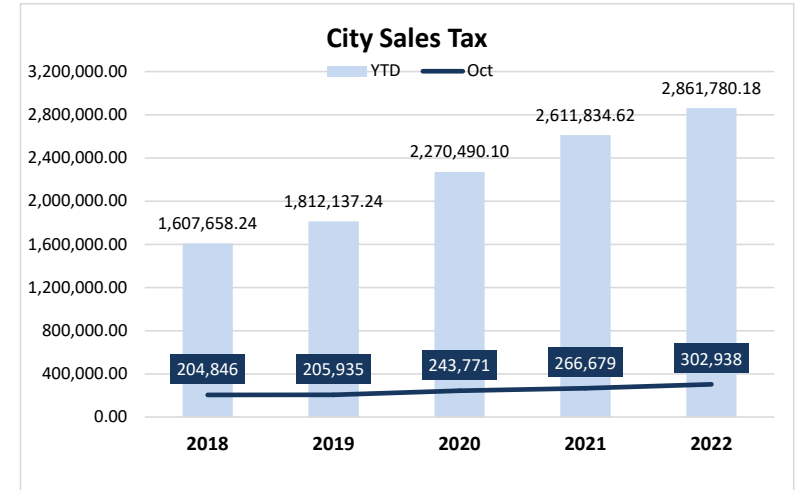
2022 Budget= \$3,116,000, 0.07% decrease from 2021 Actual Revenues

Oct	1,607,658.24	1,812,137.24	2,270,490.10	2,611,834.62	2,861,780.18	249,945.56	9.57%
3%	2,411,487.36	2,718,205.86	3,405,735.15	3,917,751.93	4,292,670.27	374,918.34	9.57%

Use Tax on Motor Vehicles - 2% General Fund (110-3132)							
	2018	2019	2020	2021	2022	\$ Variance	% Change
JAN	41,597.40	59,067.65	44,776.20	59,327.64	47,309.36	-12,018.28	-20.26%
FEB	42,294.19	35,431.97	59,554.07	38,721.90	46,447.50	7,725.60	19.95%
MAR	46,660.84	56,995.69	53,618.86	69,952.45	74,968.11	5,015.66	7.17%
APR	60,910.43	58,679.47	37,062.83	56,918.15	79,891.83	22,973.68	40.36%
MAY	36,802.77	90,700.80	35,122.84	73,577.89	94,600.69	21,022.80	28.57%
JUN	74,048.50	52,822.10	72,285.02	73,709.93	64,351.62	-9,358.31	-12.70%
JUL	72,501.97	67,463.71	89,038.90	79,197.84	64,357.92	-14,839.92	-18.74%
AUG	37,103.59	66,028.27	73,161.03	111,272.20	83,056.00	-28,216.20	-25.36%
SEP	62,407.47	46,789.04	69,374.11	55,871.85	71,679.10	15,807.25	28.29%
OCT	75,929.88	51,469.53	61,789.73	80,751.67	81,246.37	494.70	0.61%
NOV	41,987.01	58,715.01	37,390.30	72,701.97			
DEC	36,418.95	46,583.89	67,505.07	70,219.53			
YTD	628,663.00	690,747.13	700,678.96	842,223.02	707,908.50	8,606.98	1.23%
%	-1.74%	9.88%	1.44%	20.20%			

2022 Budget = \$800,000 - 5% decrease from 2021 Actual revenues

Oct	550,257.04	585,448.23	595,783.59	699,301.52	707,908.50	8,606.98	1.23%
3%	825,385.56	878,172.35	893,675.39	1,048,952.28	1,061,862.75	12,910.47	1.23% for chart only



SALES AND USE TAX REPORTS

Use Tax on Building Materials - 2% General Fund (110-3133)							
	2018	2019	2020	2021	2022	\$ Variance	% Change
JAN	40,827.15	19,357.85	14,922.55	16,599.65	22,964.41	6,364.76	38.34%
FEB	24,414.67	19,056.71	10,930.68	27,922.86	31,415.26	3,492.40	12.51%
MAR	38,328.55	9,936.56	41,435.81	32,453.39	58,817.72	26,364.33	81.24%
APR	20,911.52	24,173.95	10,766.83	27,295.09	44,288.18	16,993.09	62.26%
MAY	37,147.62	32,410.86	38,491.01	17,464.96	34,286.83	16,821.87	96.32%
JUN	105,602.45	26,190.88	17,591.28	33,914.75	38,355.04	4,440.29	13.09%
JUL	15,634.23	16,836.31	37,279.04	24,039.63	18,894.10	-5,145.53	-21.40%
AUG	18,073.99	8,864.92	20,497.47	10,941.09	19,619.37	8,678.28	79.32%
SEP	19,407.92	3,865.13	23,043.51	15,065.96	30,588.98	15,523.02	103.03%
OCT	12,148.65	16,537.07	20,654.70	41,315.52	37,933.25	-3,382.27	-8.19%
NOV	19,278.98	12,122.45	32,902.26	19,098.82			
DEC	9,762.50	19,073.22	30,253.24	26,525.37			
YTD	361,538.23	208,425.91	298,768.38	292,637.09	337,163.14	90,150.24	36.50%
%	145.82%	-42.35%	43.35%	-2.05%			

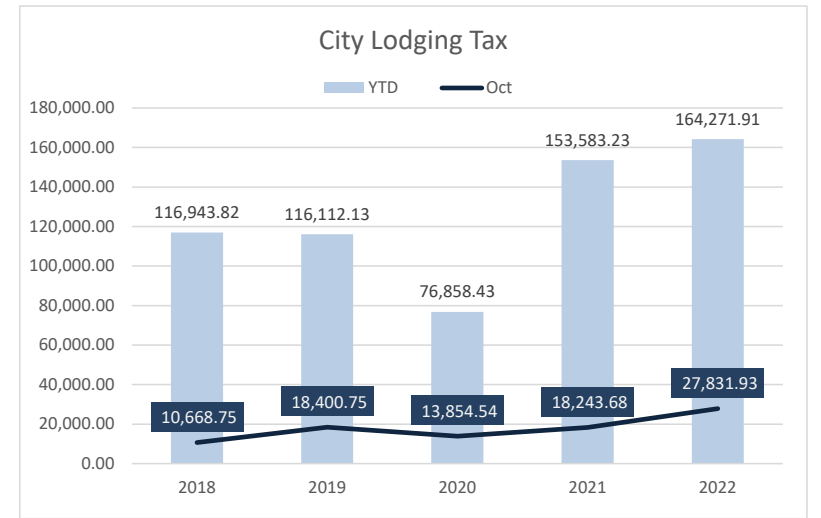
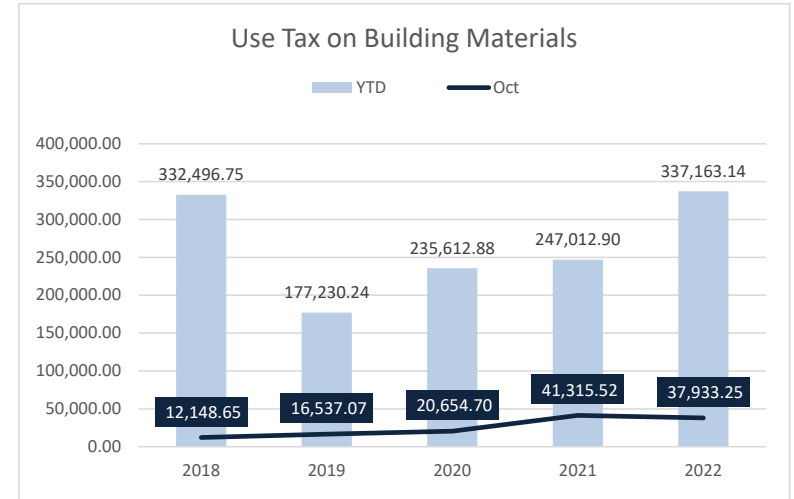
2022 Budget = \$210,000 -28% decrease from 2021 Actual revenues

Oct	332,496.75	177,230.24	235,612.88	247,012.90	337,163.14	90,150.24	36.50%
3%	498,745.13	265,845.36	353,419.32	370,519.35	505,744.71	135,225.36	36.50%

City Lodging Tax - 3% (125-3134)							
	2018	2019	2020	2021	2022	\$ Variance	%
Jan	3,540.60	2,611.13	3,573.20	3,452.69	4,465.16	1,012.47	29.32%
Feb	3,635.19	3,774.09	4,018.26	4,145.37	5,490.69	1,345.32	32.45%
Mar	8,698.52	8,249.09	4,677.20	10,961.79	12,266.06	1,304.27	11.90%
Apr	10,215.52	8,046.43	2,305.15	16,557.26	14,135.42	-2,421.84	-14.63%
May	17,781.52	15,242.71	5,512.69	19,501.69	27,925.85	8,424.16	43.20%
Jun	17,755.34	22,312.67	8,463.77	23,011.89	24,010.29	998.40	4.34%
Jul	10,384.16	15,335.70	11,150.71	19,979.13	14,726.50	-5,252.63	-26.29%
Aug	17,768.30	12,712.49	11,047.44	16,446.92	13,107.77	-3,339.15	-20.30%
Sep	16,495.92	9,427.07	12,255.47	21,282.81	20,312.24	-970.57	-4.56%
Oct	10,668.75	18,400.75	13,854.54	18,243.68	27,831.93	9,588.25	52.56%
Nov	7,492.25	6,398.12	7,447.85	11,126.88			
Dec	4,288.01	4,558.22	5,195.64	7,209.43			
TOTAL	128,724.08	127,068.47	89,501.92	171,919.54	164,271.91	10,688.68	6.96%
	6.49%	-1.29%	-29.56%	92.08%			

2022 Budget = \$131,000 - 24% decrease from 2021 actual revenues

Oct	116,943.82	116,112.13	76,858.43	153,583.23	164,271.91	10,688.68	6.96%
6%	233,887.64	232,224.26	153,716.86	307,166.46	328,543.82	21,377.36	6.96%

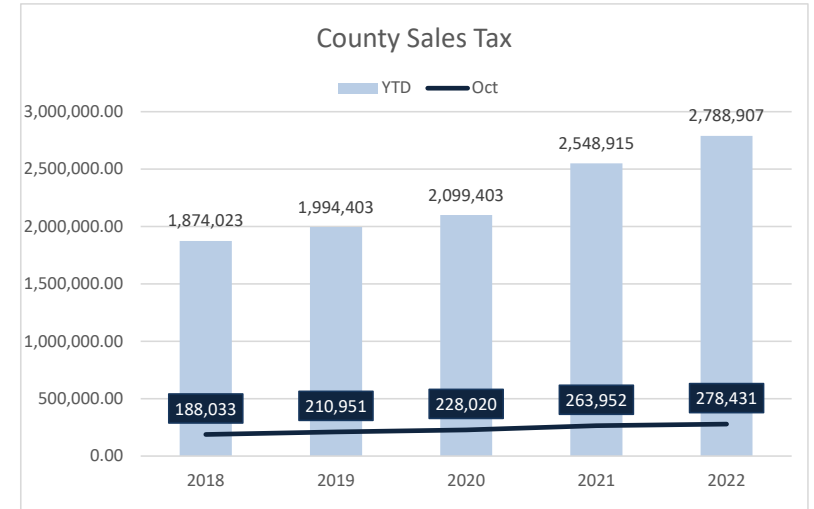


SALES AND USE TAX REPORTS

County Sales Tax - 2% (110-3130)							
	2018	2019	2020	2021	2022	\$ Variance	% Variance
Jan	146,939.45	168,991.80	178,526.13	199,569.41	227,801.34	28,231.93	14.15%
Feb	176,530.32	161,231.36	181,438.93	200,816.29	232,761.64	31,945.35	15.91%
Mar	185,516.49	198,980.47	188,855.08	268,529.43	283,096.69	14,567.26	5.42%
Apr	189,469.26	197,897.18	187,855.58	270,209.01	279,500.97	9,291.96	3.44%
May	193,958.66	209,011.45	220,166.38	266,353.47	293,351.88	26,998.41	10.14%
Jun	208,276.71	213,850.33	233,449.26	281,089.81	304,783.41	23,693.60	8.43%
Jul	189,768.49	210,475.42	227,956.26	264,407.19	283,763.03	19,355.84	7.32%
Aug	199,733.45	216,142.51	222,314.16	259,705.93	308,357.00	48,651.07	18.73%
Sep	195,797.26	206,870.89	230,820.91	274,282.88	297,059.99	22,777.11	8.30%
Oct	188,033.02	210,951.31	228,020.45	263,951.60	278,430.83	14,479.23	5.49%
Nov	184,074.04	204,326.68	211,965.09	252,758.87			
Dec	215,052.48	233,401.07	248,034.85	296,934.24			
TOTAL	2,273,149.63	2,432,130.47	2,559,403.08	3,098,608.13	2,788,906.78	239,991.76	9.42%
%	8.21%	6.99%	5.23%	21.07%			

2022 Budget=\$3,050,000 1.8% decrease from 2021 actual revenue

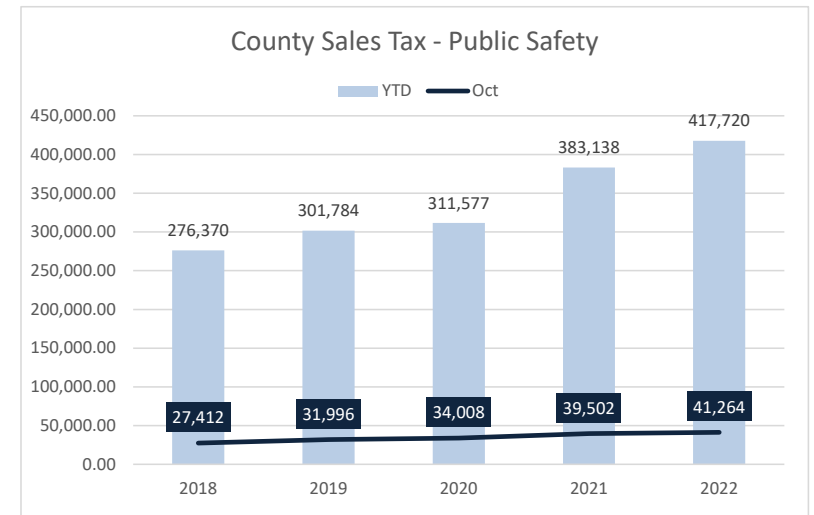
Oct	1,874,023.11	1,994,402.72	2,099,403.14	2,548,915.02	2,788,906.78	239,991.76	9.42%
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County Sales Tax - 0.37% Public Safety Tax (110-3129)							
	2018	2019	2020	2021	2022	\$ Variance	% Variance
Jan	23,704.20	25,508.99	26,762.07	29,794.36	34,330.68	4,536.32	15.23%
Feb	23,956.30	24,195.07	26,744.72	30,522.74	35,019.51	4,496.77	14.73%
Mar	25,560.92	30,317.68	26,640.82	41,095.99	42,371.66	1,275.67	3.10%
Apr	28,690.41	30,643.86	27,635.27	40,485.69	41,898.53	1,412.84	3.49%
May	29,288.65	32,085.32	32,800.08	39,900.10	43,792.01	3,891.91	9.75%
Jun	30,517.49	32,143.50	35,125.60	42,158.45	45,827.75	3,669.30	8.70%
Jul	28,181.20	31,495.72	34,219.03	39,786.84	42,639.68	2,852.84	7.17%
Aug	29,822.85	32,200.79	33,414.60	38,714.05	45,747.00	7,032.95	18.17%
Sep	29,235.41	31,197.04	34,227.49	41,177.94	44,829.02	3,651.08	8.87%
Oct	27,412.35	31,996.22	34,007.72	39,502.32	41,263.80	1,761.48	4.46%
Nov	27,259.12	30,373.05	31,513.90	37,647.08			
Dec	32,203.19	35,263.78	36,822.92	44,432.47			
TOTAL	335,832.09	367,421.02	379,914.22	465,218.03	417,719.64	34,581.16	9.03%
%		9.41%	3.40%	22.45%			

2022 Budget=\$435,000, 6.5% decrease from 2021 actual revenue

Oct	276,369.78	301,784.19	311,577.40	383,138.48	417,719.64	34,581.16	9.03%
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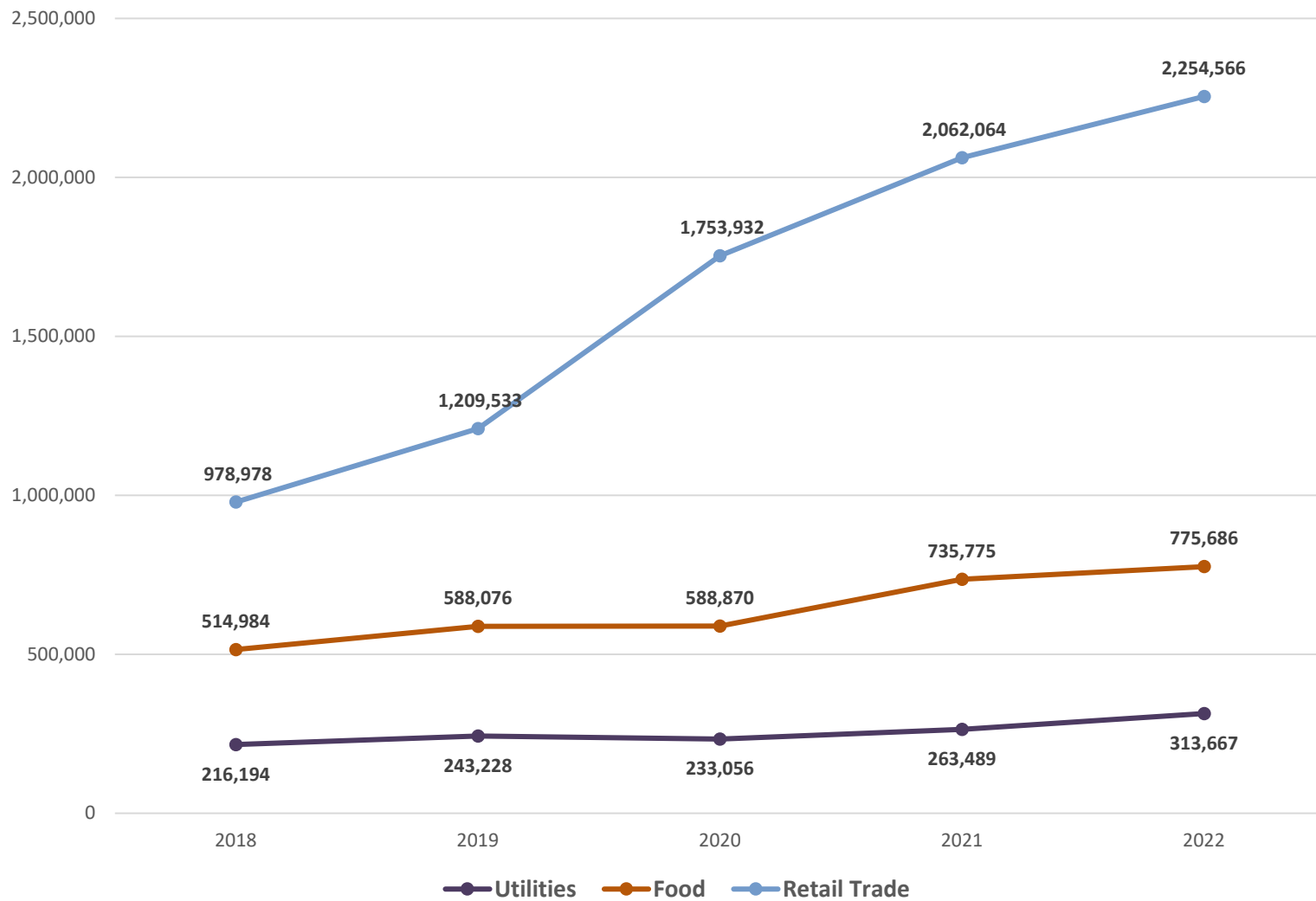
2022 City Lodging Tax - Marketing Fund 3% (125-3134)					
	Hotels & Campgrounds		VRBO'S		Monthly Total
	Revenue	% of Total	Revenue	% of Total	
Jan	3,853	86%	612	14%	4,465
Feb	4,723	86%	768	14%	5,491
Mar	9,837	80%	2,429	20%	12,266
Apr	10,595	75%	3,540	25%	14,135
May	23,931	86%	3,995	14%	27,926
Jun	20,007	83%	4,003	17%	24,010
Jul	11,541	78%	3,185	22%	14,727
Aug	9,911	76%	3,197	24%	13,108
Sep	17,372	86%	2,940	14%	20,312
Oct	23,603	85%	4,229	15%	27,832
Nov					-
Dec					-
TOTAL	135,373	82%	28,899	18%	164,272

2022 City Lodging Tax - Other Funds 3%					
	Economic Development		Public Places 50%		Monthly Total
	Revenue	% of Total	Revenue	% of Total	
Jan	0	0%	4,465	100%	4,465
Feb	0	0%	5,490	100%	5,490
Mar	0	0%	12,266	100%	12,266
Apr	0	0%	14,135	100%	14,135
May	0	0%	27,926	100%	27,926
Jun	0	0%	24,010	100%	24,010
Jul	0	0%	14,727	100%	14,727
Aug	0	0%	13,108	100%	13,108
Sep	0	0%	20,312	100%	20,312
Oct	0	0%	27,832	100%	27,832
Nov					
Dec					
TOTAL	0	0%	164,271	100%	164,271



Sales and Use Tax Revenues by Category (3%) January-October								
Description	2018	2019	2020	2021	2022	1 yr % Chg	1 yr \$ Chg	% of 2022 Total
Sales taxes								
Other Services	44,730	47,724	51,788	65,940	75,009	14%	9,069	1%
Other Miscellaneous	45,459	64,104	92,630	135,595	185,090	37%	49,495	3%
Manufacturing	21,051	48,504	86,923	114,409	124,091	8%	9,682	2%
Wholesale Trade	28,259	78,086	110,540	151,983	217,499	43%	65,516	4%
Rental and Leasing	117,221	112,802	102,163	75,183	68,765	-9%	(6,418)	1%
Communications	137,500	137,625	118,085	124,136	142,886	15%	18,750	2%
Oil and Gas	189,103	63,673	167,558	4,935	-52,257	-1159%	(57,192)	-1%
Utilities	216,194	243,228	233,056	263,489	313,667	19%	50,178	5%
Lodging	118,008	124,851	100,190	184,243	187,668	2%	3,425	3%
Food	514,984	588,076	588,870	735,775	775,686	5%	39,911	13%
Retail Trade	978,978	1,209,533	1,753,932	2,062,064	2,254,566	9%	192,502	38%
Subtotal	2,411,487	2,718,206	3,405,735	3,917,752	4,292,670	10%	374,918	73%
Use taxes								
Vehicles	825,386	878,172	893,675	1,048,952	1,061,863	1%	12,910	18%
Building materials	498,745	265,845	353,419	370,519	505,745	36%	135,225	9%
Subtotal	1,324,131	1,144,018	1,247,095	1,419,472	1,567,607	10%	148,136	27%
Total	3,735,618	3,862,224	4,652,830	5,337,224	5,860,277	10%	523,054	100%
Online sales		127,647	297,479	387,141	439,161	13%	52,020	7%

Top 3 Sales Tax NAICS Categories - YTD Revenues

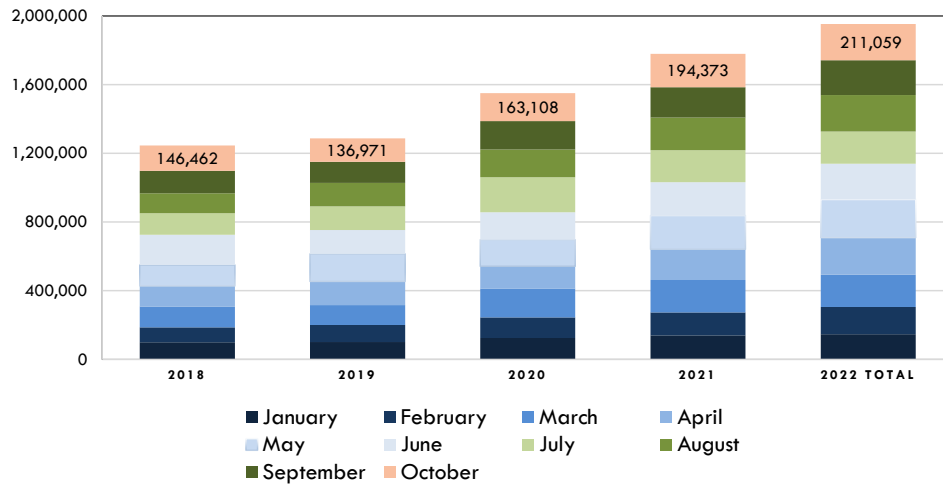


2022 COMMUNITY CENTER FUND REVENUES

2022 Tax Revenues										
Month	2018	2019	2020	2021	City Sales	Use Tax Motor Vehicles	Use Tax Building Materials	2022 Total	\$ Change	% Chg
January	99,524	101,699	125,046	140,379	111,112	23,655	11,482	146,249	5,870	4%
February	86,672	99,295	119,117	133,945	120,522	23,224	15,708	159,453	25,508	19%
March	122,052	116,046	168,889	188,406	120,628	37,484	29,409	187,521	-884	0%
April	119,974	136,940	129,592	179,665	153,862	39,946	22,144	215,952	36,287	20%
May	120,944	160,969	154,886	195,397	157,633	47,300	17,143	222,077	26,680	14%
June	177,075	138,242	159,543	194,253	157,732	32,176	19,178	209,085	14,832	8%
July	125,783	137,637	203,340	185,630	145,330	32,179	9,447	186,956	1,326	1%
August	115,257	137,769	161,339	190,947	160,686	41,528	9,810	212,024	21,077	11%
September	131,462	121,839	166,085	176,120	151,915	35,840	15,294	203,049	26,929	15%
October	146,462	136,971	163,108	194,373	151,469	40,623	18,967	211,059	16,686	9%
November	107,578	131,902	147,398	175,424				-		
December	102,648	137,173	170,423	186,215				-		
TOTAL	1,455,432	1,556,483	1,868,764	2,140,753	1,430,889	353,955	168,582	1,953,426	174,311	10%
% Change	17.52%	6.94%	20.06%	14.55%						
2022 Budget					1,558,000	400,000	105,000	2,063,000		
% of Budget					91.84%	88.49%	160.55%	94.69%		

1,550,944 1,779,115 1,953,426 174,311 10%

SALES TAX DATA - YTD 2018 THRU 2022



Charges for Services						
Month	2019 Total	2020 Total	2021 Total	2022 Total	\$ Change	% Chg
January	110,515	108,150	50,712	94,372	43,660	86%
February	91,033	99,658	52,470	81,894	29,424	56%
March	108,772	21,361	65,392	98,073	32,681	50%
April	101,848	9,239	68,466	97,049	28,583	42%
May	106,903	8,041	105,543	116,172	10,629	10%
June	151,211	48,220	135,621	140,195	4,574	3%
July	132,793	58,968	113,550	125,561	12,011	11%
August	98,229	47,293	85,139	98,449	13,310	16%
September	73,219	31,642	62,246	83,220	20,974	34%
October	78,998	37,214	66,519	68,943	2,424	4%
November	92,771	30,041	76,544			
December	90,026	38,366	83,066			
TOTAL	1,236,318	538,193	965,269	1,003,929	198,271	25%
2022 Budget	1,322,000	1,275,000	694,300	1,190,300		
% of Budget	93.52%	42.21%	139.03%	84.34%		

1,053,521 469,786 805,658 1,003,929 198,271 25%

CHARGES FOR SERVICES - 2019 THRU 2022

