2/10/2022

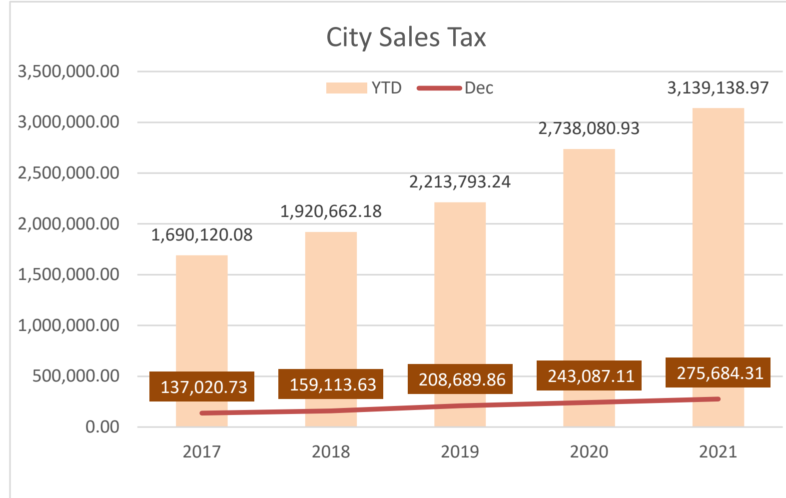
FRUITA COLORADO

SALES AND USE TAX REPORTS

City Sales Tax - 2% General Fund (110-3131)							
	2017	*2018*	*2019*	*2020*	*2021*	*$ Variance*	*% Variance*
Jan	110,073.96	116,622.91	124,973.08	190,392.44	204,830.52	14,438.08	7.58%
Feb	106,532.67	106,634.80	144,100.65	167,749.86	201,246.04	33,496.18	19.97%
Mar	139,574.31	159,114.23	165,160.52	242,722.52	274,325.31	31,602.79	13.02%
Apr	143,147.33	158,126.49	191,027.30	211,354.97	275,116.14	63,761.17	30.17%
May	164,468.58	167,938.47	198,826.37	236,158.52	299,751.07	63,592.55	26.93%
Jun	160,573.33	174,498.93	197,471.05	229,208.70	280,881.50	51,672.80	22.54%
Jul	142,369.41	163,430.68	190,974.84	280,361.25	268,022.29	-12,338.96	-4.40%
Aug	144,989.26	175,336.63	200,644.07	229,018.92	259,681.40	30,662.48	13.39%
Sep	148,777.11	181,109.36	193,024.68	239,752.16	281,301.78	41,549.62	17.33%
Oct	147,596.93	204,845.74	205,934.68	243,770.76	266,678.57	22,907.81	9.40%
Nov	144,996.46	153,890.31	192,966.14	224,503.72	251,620.04	27,116.32	12.08%
Dec	137,020.73	159,113.63	208,689.86	243,087.11	275,684.31	32,597.20	13.41%
TOTAL	1,690,120.08	1,920,662.18	2,213,793.24	2,738,080.93	3,139,138.97	401,058.04	14.65%
%	12.01%	13.64%	15.26%	23.68%	14.65%		

2021 Budget= $2,575,000, 6% decrease from 2020 Actual Revenues

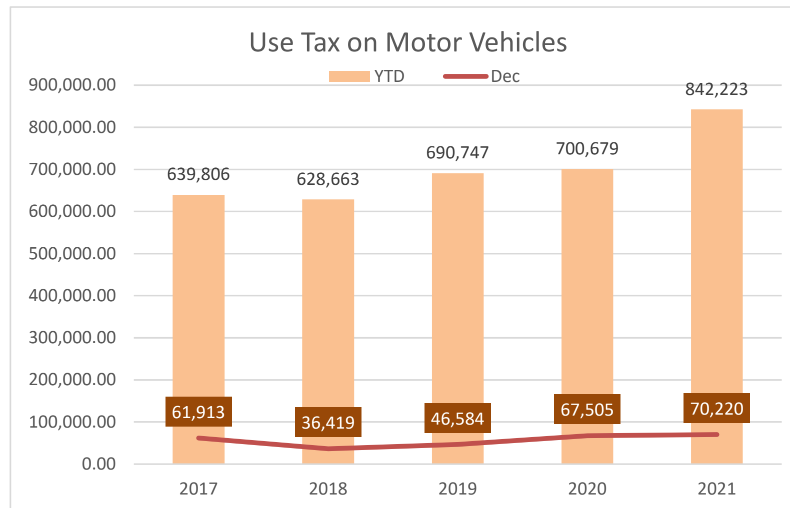
Dec	1,690,120.08	1,920,662.18	2,213,793.24	2,738,080.93	3,139,138.97	401,058.04	14.65%
3%	2,535,180.12	2,880,993.27	3,320,689.86	4,107,121.40	4,708,708.46	601,587.06	14.65%



Use Tax on Motor Vehicles - 2% General Fund (110-3132)							
	2017	*2018*	*2019*	*2020*	*2021*	*Variance*	*% Change*
JAN	43,562.42	41,597.40	59,067.65	44,776.20	59,327.64	14,551.44	32.50%
FEB	45,398.99	42,294.19	35,431.97	59,554.07	38,721.90	-20,832.17	-34.98%
MAR	52,721.40	46,660.84	56,995.69	53,618.86	69,952.45	16,333.59	30.46%
APR	30,578.05	60,910.43	58,679.47	37,062.83	56,918.15	19,855.32	53.57%
MAY	67,716.13	36,802.77	90,700.80	35,122.84	73,577.89	38,455.05	109.49%
JUN	51,241.39	74,048.50	52,822.10	72,285.02	73,709.93	1,424.91	1.97%
JUL	52,317.23	72,501.97	67,463.71	89,038.90	79,197.84	-9,841.06	-11.05%
AUG	61,190.50	37,103.59	66,028.27	73,161.03	111,272.20	38,111.17	52.09%
SEP	71,360.98	62,407.47	46,789.04	69,374.11	55,871.85	-13,502.26	-19.46%
OCT	62,492.61	75,929.88	51,469.53	61,789.73	80,751.67	18,961.94	30.69%
NOV	39,313.29	41,987.01	58,715.01	37,390.30	72,701.97	35,311.67	94.44%
DEC	61,912.59	36,418.95	46,583.89	67,505.07	70,219.53	2,714.46	4.02%
YTD	639,805.58	628,663.00	690,747.13	700,678.96	842,223.02	141,544.06	20.20%
%	19.97%	-1.74%	9.88%	1.44%	20.20%		

2021 Budget = $650,000 - 7.2% decrease from 2020 Actual revenues

Dec	639,805.58	628,663.00	690,747.13	700,678.96	842,223.02	141,544.06	20.20%	
3%	959,708.37	942,994.50	1,036,120.70	1,051,018.44	1,263,334.53	212,316.09	20.20%	for chart only



2/10/2022

FRUITA COLORADO

SALES AND USE TAX REPORTS

Use Tax on Building Materials - 2% General Fund (110-3133)

	2017	2018	2019	2020	2021	Variance	% Change
JAN	11,966.68	40,827.15	19,357.85	14,922.55	16,599.65	1,677.10	11.24%
FEB	3,788.29	24,414.67	19,056.71	10,930.68	27,922.86	16,992.18	155.45%
MAR	3,558.90	38,328.55	9,936.56	41,435.81	32,453.39	-8,982.42	-21.68%
APR	13,173.71	20,911.52	24,173.95	10,766.83	27,295.09	16,528.26	153.51%
MAY	11,216.84	37,147.62	32,410.86	38,491.01	17,464.96	-21,026.05	-54.63%
JUN	4,893.13	105,602.45	26,190.88	17,591.28	33,914.75	16,323.47	92.79%
JUL	7,689.06	15,634.23	16,836.31	37,279.04	24,039.63	-13,239.41	-35.51%
AUG	32,557.34	18,073.99	8,864.92	20,497.47	10,941.09	-9,556.38	-46.62%
SEP	7,864.41	19,407.92	3,865.13	23,043.51	15,065.96	-7,977.55	-34.62%
OCT	11,756.71	12,148.65	16,537.07	20,654.70	41,315.52	20,660.82	100.03%
NOV	35,906.06	19,278.98	12,122.45	32,902.26	19,098.82	-13,803.44	-41.95%
DEC	2,702.11	9,762.50	19,073.22	30,253.24	26,525.37	-3,727.87	-12.32%
YTD	147,073.24	361,538.23	208,425.91	298,768.38	292,637.09	-6,131.29	-2.05%
%	-27.59%	145.82%	-42.35%	43.35%	-2.05%		

2021 Budget = $200,000 -33% decrease from 2020 Actual revenues

Dec	147,073.24	361,538.23	208,425.91	298,768.38	292,637.09	-6,131.29	-2.05%
3%	220,609.86	542,307.35	312,638.87	448,152.57	438,955.64		

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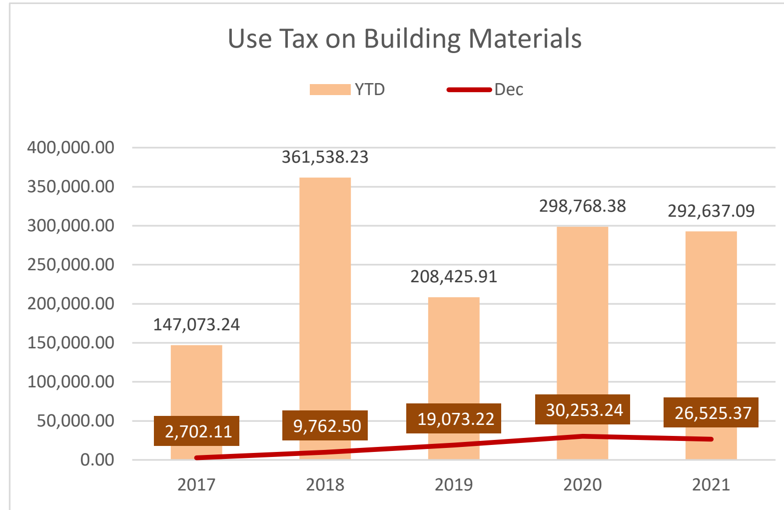
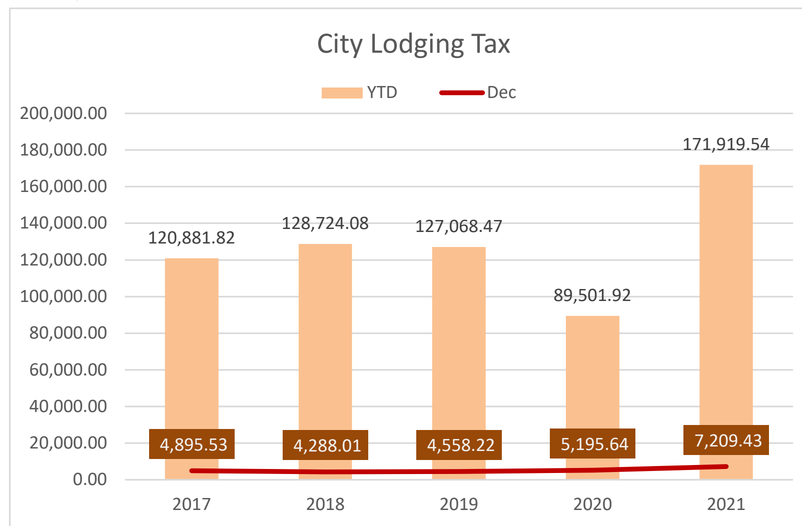


City Lodging Tax - 3% (125-3134)

	2017	2018	2019	2020	2021	Difference	%
Jan	2,341.15	3,540.60	2,611.13	3,573.20	3,452.69	-120.51	-3.37%
Feb	3,694.45	3,635.19	3,774.09	4,018.26	4,145.37	127.11	3.16%
Mar	7,910.90	8,698.52	8,249.09	4,677.20	10,961.79	6,284.59	134.37%
Apr	10,908.40	10,215.52	8,046.43	2,305.15	16,557.26	14,252.11	618.27%
May	15,483.31	17,781.52	15,242.71	5,512.69	19,501.69	13,989.00	253.76%
Jun	16,653.43	17,755.34	22,312.67	8,463.77	23,011.89	14,548.12	171.89%
Jul	12,908.87	10,384.16	15,335.70	11,150.71	19,979.13	8,828.42	79.17%
Aug	13,751.20	17,768.30	12,712.49	11,047.44	16,446.92	5,399.48	48.88%
Sep	15,445.86	16,495.92	9,427.07	12,255.47	21,282.81	9,027.34	73.66%
Oct	10,637.39	10,668.75	18,400.75	13,854.54	18,243.68	4,389.14	31.68%
Nov	6,251.33	7,492.25	6,398.12	7,447.85	11,126.88	3,679.03	49.40%
Dec	4,895.53	4,288.01	4,558.22	5,195.64	7,209.43	2,013.79	38.76%
TOTAL	120,881.82	128,724.08	127,068.47	89,501.92	171,919.54	82,417.62	92.08%
	9.05%	6.49%	-1.29%	-29.56%	92.08%		

2021 Budget = $80,450 - 10% decrease from 2020 actual revenues

Dec	120,881.82	128,724.08	127,068.47	89,501.92	171,919.54	82,417.62	92.08%
6%	241,763.64	257,448.16	254,136.94	179,003.84	343,839.08		



2/10/2022

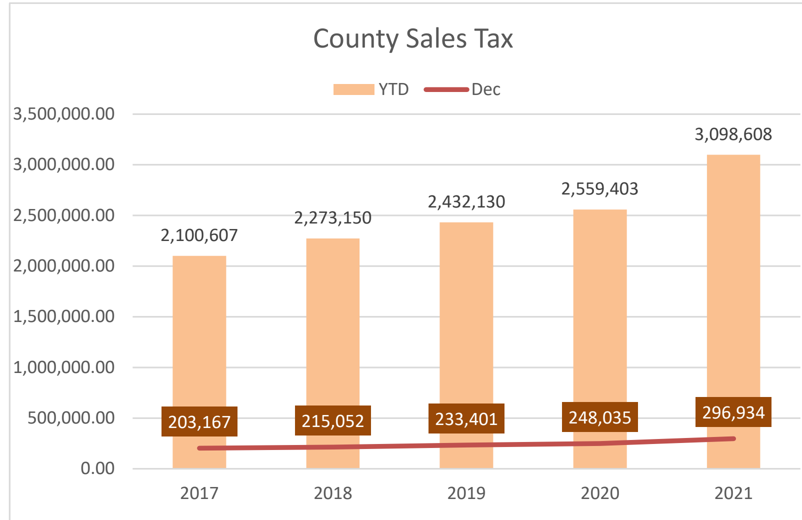
FRUITA COLORADO

SALES AND USE TAX REPORTS

County Sales Tax - 2% (110-3130)							
	2017	*2018*	*2019*	*2020*	*2021*	*$ Variance*	*% Variance*
Jan	136,307.24	146,939.45	168,991.80	178,526.13	199,569.41	21,043.28	11.79%
Feb	142,434.80	176,530.32	161,231.36	181,438.93	200,816.29	19,377.36	10.68%
Mar	172,028.79	185,516.49	198,980.47	188,855.08	268,529.43	79,674.35	42.19%
Apr	173,380.86	189,469.26	197,897.18	187,855.58	270,209.01	82,353.43	43.84%
May	178,328.17	193,958.66	209,011.45	220,166.38	266,353.47	46,187.09	20.98%
Jun	193,003.33	208,276.71	213,850.33	233,449.26	281,089.81	47,640.55	20.41%
Jul	178,723.35	189,768.49	210,475.42	227,956.26	264,407.19	36,450.93	15.99%
Aug	188,794.09	199,733.45	216,142.51	222,314.16	259,705.93	37,391.77	16.82%
Sep	186,027.87	195,797.26	206,870.89	230,820.91	274,282.88	43,461.97	18.83%
Oct	173,689.04	188,033.02	210,951.31	228,020.45	263,951.60	35,931.15	15.76%
Nov	174,721.72	184,074.04	204,326.68	211,965.09	252,758.87	40,793.78	19.25%
Dec	203,167.47	215,052.48	233,401.07	248,034.85	296,934.00	48,899.15	19.71%
TOTAL	2,100,606.73	2,273,149.63	2,432,130.47	2,559,403.08	3,098,607.89	539,204.81	21.07%
%	9.16%	8.21%	6.99%	5.23%			

2021 Budget=$2,537,000 0.9% decrease from 2020 actual revenue

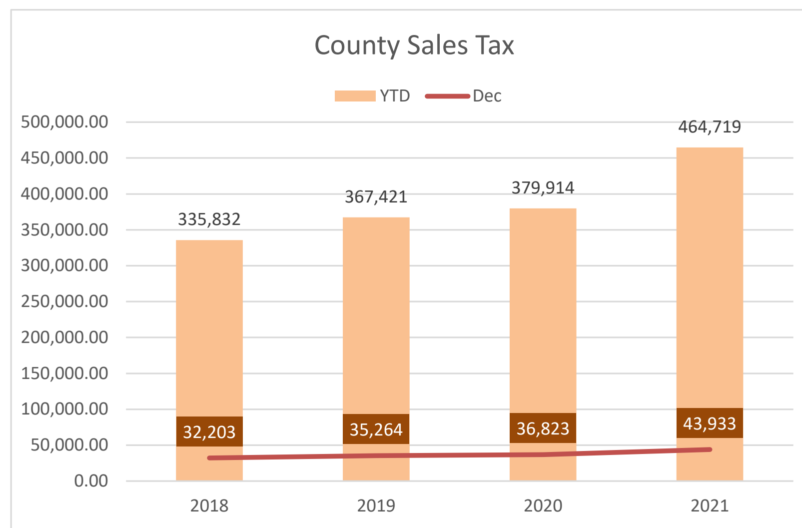
Dec	2,100,606.73	2,273,149.63	2,432,130.47	2,559,403.08	3,098,607.89	539,204.81	21.07%



County Sales Tax - 0.37% Public Safety Tax (110-3129)							
	2017	*2018*	*2019*	*2020*	*2021*	*$ Variance*	*% Variance*
Jan		23,704.20	25,508.99	26,762.07	29,794.36	3,032.29	11.33%
Feb		23,956.30	24,195.07	26,744.72	30,522.74	3,778.02	14.13%
Mar		25,560.92	30,317.68	26,640.82	41,095.99	14,455.17	54.26%
Apr		28,690.41	30,643.86	27,635.27	40,485.69	12,850.42	46.50%
May		29,288.65	32,085.32	32,800.08	39,900.10	7,100.02	21.65%
Jun		30,517.49	32,143.50	35,125.60	42,158.45	7,032.85	20.02%
Jul		28,181.20	31,495.72	34,219.03	39,786.84	5,567.81	16.27%
Aug		29,822.85	32,200.79	33,414.60	38,714.05	5,299.45	15.86%
Sep		29,235.41	31,197.04	34,227.49	41,177.94	6,950.45	20.31%
Oct		27,412.35	31,996.22	34,007.72	39,502.32	5,494.60	16.16%
Nov		27,259.12	30,373.05	31,513.90	37,647.08	6,133.18	19.46%
Dec		32,203.19	35,263.78	36,822.92	43,933.00	7,110.08	19.31%
TOTAL	0.00	335,832.09	367,421.02	379,914.22	464,718.56	84,804.34	22.32%
%			9.41%	3.40%	22.32%		

2021 Budget=$375,000, 1.3% decrease from 2020 actual revenue

Dec	0.00	335,832.09	367,421.02	379,914.22	464,718.56	84,804.34	22.32%



2021 City Lodging Tax - Marketing Fund 3% (125-3134)					
	Hotels & Campgrounds		VRBO'S		Monthly Total
	Revenue	*% of Total*	*Revenue*	*% of Total*	
Jan	2,868	83%	584	17%	3,452
Feb	3,283	79%	862	21%	4,145
Mar	9,308	85%	1,654	15%	10,962
Apr	13,964	84%	2,593	16%	16,557
May	17,431	89%	2,071	11%	19,502
Jun	19,491	85%	3,521	15%	23,012
Jul	18,250	91%	1,729	9%	19,979
Aug	12,960	77%	3,867	23%	16,827
Sep	18,339	86%	2,944	14%	21,283
Oct	14,671	80%	3,572	20%	18,243
Nov	8,068	73%	3,059	27%	11,127
Dec	5,585	77%	1,624	23%	7,209
TOTAL	144,218	84%	28,080	16%	172,298

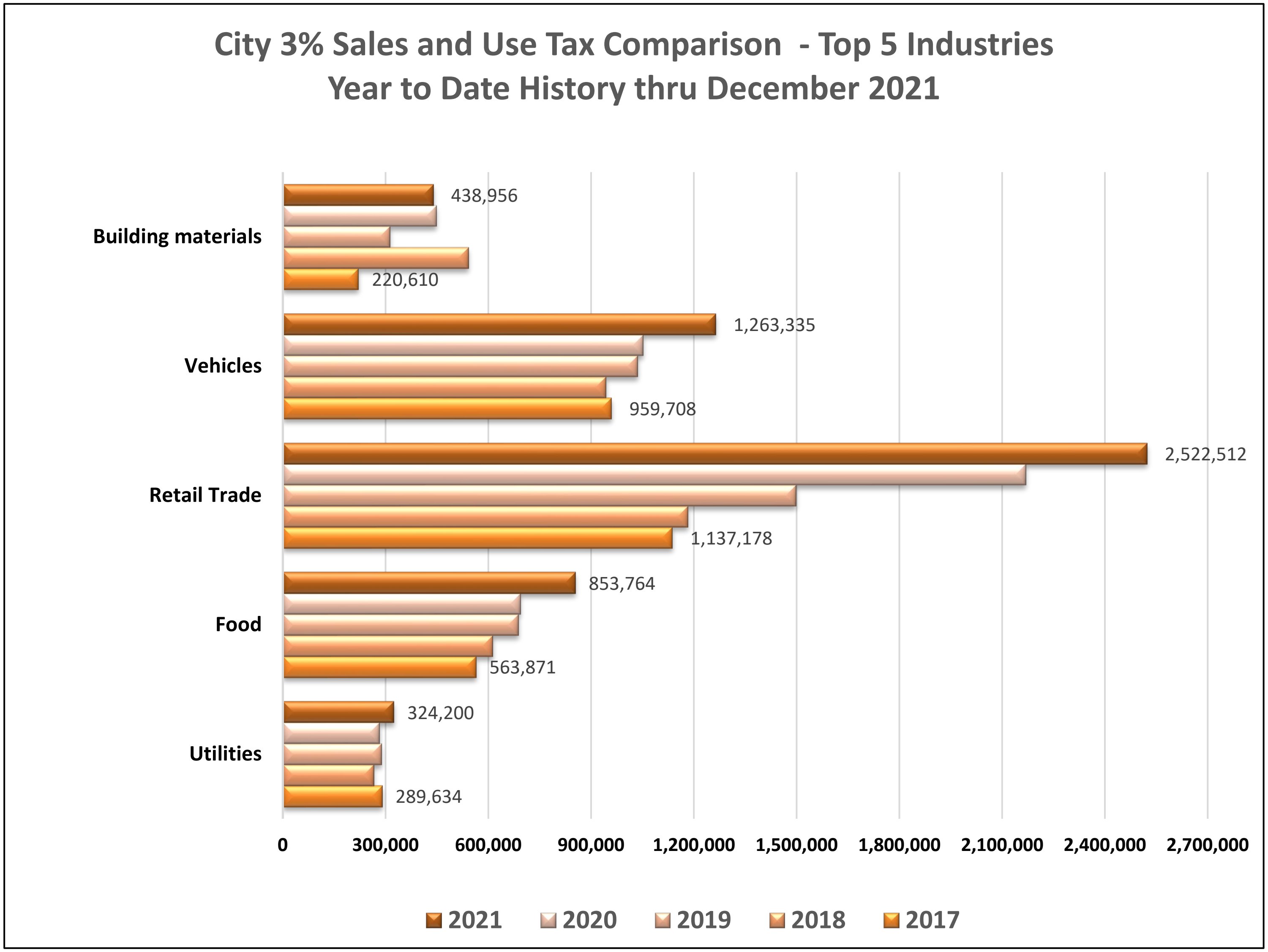
2021 City Lodging Tax - Other Funds 3%					
	Economic Development 50%		Public Places 50%		Monthly Total
	Revenue	*% of Total*	*Revenue*	*% of Total*	
Jan	1,726	50%	1,726	50%	3,452
Feb	2,073	50%	2,073	50%	4,146
Mar	5,481	50%	5,481	50%	10,962
Apr	8,279	50%	8,279	50%	16,558
May	9,751	50%	9,751	50%	19,502
Jun	11,506	50%	11,506	50%	23,012
Jul	9,990	50%	9,990	50%	19,980
Aug	8,223	50%	8,223	50%	16,446
Sep	10,641	50%	10,641	50%	21,282
Oct	8,864	50%	8,864	50%	17,728
Nov	5,388	50%	5,388	50%	10,776
Dec	3,605	50%	3,605	50%	7,209
TOTAL	85,528	50%	85,527	50%	171,054

FRUITA COLORADO

Sales and Use Tax Revenues by Category (3%)
January thru December

Description	2017	2018	2019	2020	2021	1 yr % Chg	1 yr $ Chg	% of 2021 Total
Sales taxes								
Other Services	46,845	53,240	56,661	64,301	75,517	17%	11,216	1%
Other Miscellaneous	43,280	53,951	80,519	118,049	159,577	35%	41,528	2%
Manufacturing	25,572	25,208	62,497	104,294	134,373	29%	30,079	2%
Wholesale Trade	20,416	34,327	95,772	132,602	179,579	35%	46,977	3%
Rental and Leasing	100,818	138,354	132,848	119,029	86,725	-27%	(32,304)	1%
Communications	161,511	161,522	195,889	140,823	156,803	11%	15,980	2%
Oil and Gas	19,840	223,410	82,139	169,100	6,980	-96%	(162,120)	0%
Utilities	289,634	265,159	287,739	282,157	324,200	15%	42,043	5%
Lodging	125,447	130,311	140,258	114,126	208,678	83%	94,552	3%
Food	563,871	612,931	687,919	693,439	853,764	23%	160,325	13%
Retail Trade	1,137,178	1,182,580	1,498,449	2,169,201	2,522,512	16%	353,311	39%
Subtotal	*2,534,412*	*2,880,993*	*3,320,690*	*4,107,121*	*4,708,708*	15%	*601,587*	*73%*
Use taxes								
Vehicles	959,708	942,995	1,036,121	1,051,018	1,263,335	20%	212,316	20%
Building materials	220,610	542,307	312,639	448,153	438,956	-2%	(9,197)	7%
Subtotal	*1,180,318*	*1,485,302*	*1,348,760*	*1,499,171*	*1,702,290*	14%	*203,119*	*27%*
Total	*3,714,730*	*4,366,295*	*4,669,450*	*5,606,292*	*6,410,998*	14%	*804,706*	*100%*

Online sales			178,217	384,073	435,912	13%	51,839	7%

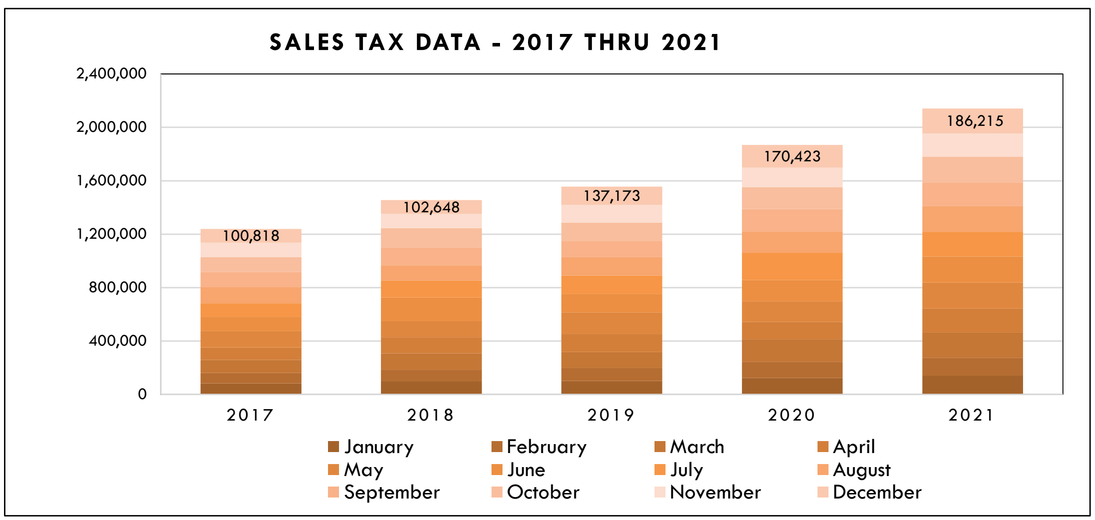

City 3% Sales and Use Tax Comparison - Top 5 Industries
Year to Date History thru December 2021
Building materials
Vehicles
Retail Trade
Food
Utilities
438,956
220,610
1,263,335
959,708
2,522,512
1,137,178
853,764
563,871
324,200
289,634
0
300,000
600,000
900,000
1,200,000
1,500,000
1,800,000
2,100,000
2,400,000
2,700,000
2021
2020
2019
2018
2017

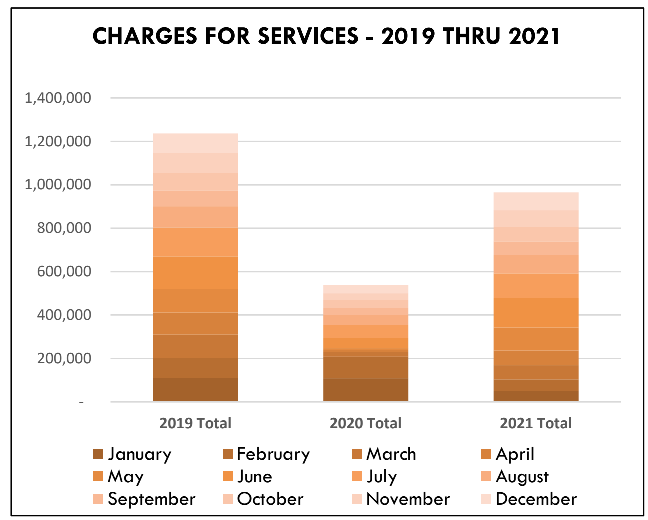
FRUITA COLORADO

2021 COMMUNITY CENTER FUND REVENUES

Month	2017 Total	2018 Total	2019 Total	2020 Total	2021 Tax Revenues: *City Sales*	*Use Tax Motor Vehicles*	*Use Tax Building Materials*	*Total*	*$ Change*	*% Chg*
January	82,802	99,524	101,699	125,046	102,415	29,664	8,300	140,379	15,333	12.26%
February	77,860	86,672	99,295	119,117	100,623	19,361	13,961	133,945	14,828	12.45%
March	97,927	122,052	116,046	168,889	137,163	34,976	16,267	188,406	19,517	11.56%
April	93,450	119,974	136,940	129,592	137,558	28,459	13,648	179,665	50,072	38.64%
May	121,701	120,944	160,969	154,886	149,876	36,789	8,732	195,397	40,511	26.16%
June	108,354	177,075	138,242	159,543	140,441	36,855	16,957	194,253	34,711	21.76%
July	101,188	125,783	137,637	203,340	134,011	39,599	12,020	185,630	-17,710	-8.71%
August	119,369	115,257	137,769	161,339	129,841	55,636	5,471	190,947	29,609	18.35%
September	114,001	131,462	121,839	166,085	140,651	27,936	7,533	176,120	10,035	6.04%
October	110,923	146,462	136,971	163,108	133,339	40,376	20,658	194,373	31,265	19.17%
November	110,108	107,578	131,902	147,398	125,810	36,351	13,263	175,424	28,026	19.01%
December	100,818	102,648	137,173	170,423	137,842	35,110	13,263	186,215	15,792	9.27%
TOTAL	**1,238,499**	**1,455,432**	**1,556,483**	**1,868,764**	**1,569,569.49**	**421,111.75**	**150,071.81**	**2,140,753.05**	**271,989**	**14.55%**
% Change	10.31%	17.52%	6.94%	20.06%						
2021 Budget					1,287,500	325,000	100,000	1,712,500		
% of Budget					121.91%	129.57%	150.07%	125.01%		
	1,238,499	1,455,432	1,556,483	1,868,764				2,140,753	271,989	14.55%

Month	Charges for Services: 2019 Total	2020 Total	2021 Total	*$ Change*	*% Chg*
January	110,515	108,150	50,712	(57,438)	-53%
February	91,033	99,658	52,470	(47,188)	-47%
March	108,772	21,361	65,392	44,031	206%
April	101,848	9,239	68,466	59,227	641%
May	106,903	8,041	105,543	97,502	1213%
June	151,211	48,220	135,621	87,401	181%
July	132,793	58,968	113,550	54,582	93%
August	98,229	47,293	85,139	37,846	80%
September	73,219	31,642	62,246	30,604	97%
October	78,998	37,214	66,519	29,305	79%
November	92,771	30,041	76,544	46,503	155%
December	90,026	38,366	83,066	44,700	117%
TOTAL	**1,236,318**	**538,193**	**965,269**	**427,076**	**79%**
2021 Budget	1,322,000	1,275,000	694,300		
% of Budget	93.52%	42.21%	139.03%		
	1,236,318	538,193	965,269	427,076	79%





Revenues and Expenses as Percentage of Budget Preliminary January 2022		
Column1	Revenues as a % Budget	Expenses as a % of Budget
General Fund	7%	4%
Conservation Trust Fund	0%	0%
Economic Development Fund	0%	0%
Marketing	5%	1%
Public Places Fund	3%	0%
Community Center	8%	4%
Capital Projects	0%	0%
Debt Service	0%	0%
Devils Canyon Center	0%	0%
Irrigation Water	0%	6%
Sewer	1%	2%
Trash	0%	0%
Fleet Maintenance Fund	0%	5%
Total	**3%**	**2%**

Updated 2/4/2022