

# SALES AND USE TAX REPORTS

| City Sales Tax - 2% General Fund (110-3131) |                     |                     |                     |                     |                     |                   |              |
|---------------------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|-------------------|--------------|
|                                             | 2019                | 2020                | 2021                | 2022                | 2023                | \$ Variance       | % Variance   |
| Jan                                         | 124,973.08          | 190,392.44          | 204,830.52          | 222,224.08          | 272,043.95          | 49,819.87         | 22.42%       |
| Feb                                         | 144,100.65          | 167,749.86          | 201,246.04          | 241,043.51          | 257,301.07          | 16,257.56         | 6.74%        |
| Mar                                         | 165,160.52          | 242,722.52          | 274,325.31          | 241,256.77          | 274,681.30          | 33,424.53         | 13.85%       |
| Apr                                         | 191,027.30          | 211,354.97          | 275,116.14          | 307,724.72          | 310,799.52          | 3,074.80          | 1.00%        |
| May                                         | 198,826.37          | 236,158.52          | 299,751.07          | 315,266.10          | 337,385.69          | 22,119.59         | 7.02%        |
| Jun                                         | 197,471.05          | 229,208.70          | 280,881.50          | 315,464.89          | 334,549.58          | 19,084.69         | 6.05%        |
| Jul                                         | 190,974.84          | 280,361.25          | 268,022.29          | 290,659.73          |                     |                   |              |
| Aug                                         | 200,644.07          | 229,018.92          | 259,681.40          | 321,372.15          |                     |                   |              |
| Sep                                         | 193,024.68          | 239,752.16          | 281,301.78          | 303,829.93          |                     |                   |              |
| Oct                                         | 205,934.68          | 243,770.76          | 266,678.57          | 302,938.30          |                     |                   |              |
| Nov                                         | 192,966.14          | 224,503.72          | 251,620.04          | 281,773.52          |                     |                   |              |
| Dec                                         | 208,689.86          | 243,087.11          | 275,684.31          | 308,179.47          |                     |                   |              |
| <b>TOTAL</b>                                | <b>2,213,793.24</b> | <b>2,738,080.93</b> | <b>3,139,138.97</b> | <b>3,451,733.17</b> | <b>1,786,761.11</b> | <b>143,781.04</b> | <b>8.75%</b> |
| %                                           | 15.26%              | 23.68%              | 14.65%              | 9.96%               |                     |                   |              |

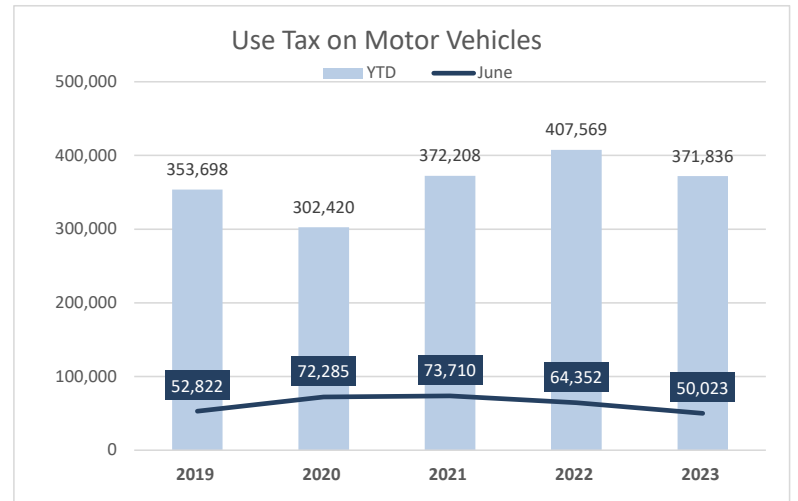
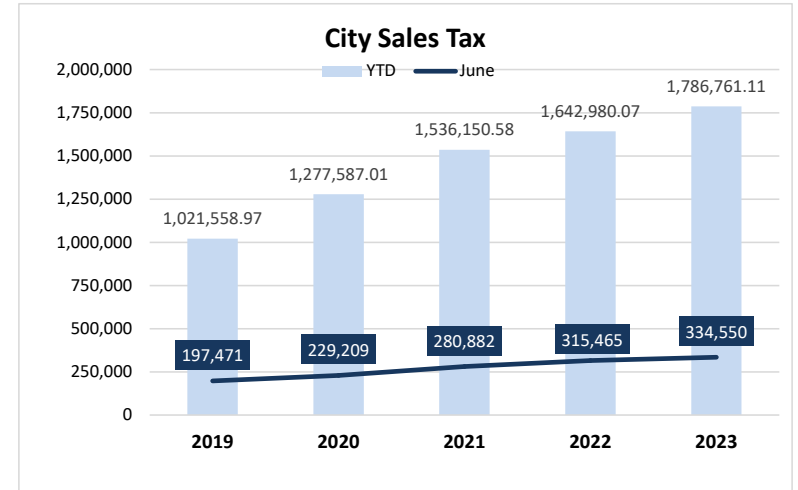
2023 Budget= \$3,300,000, 4.4% decrease from 2022 Actual Revenues

|      |              |              |              |              |              |            |       |
|------|--------------|--------------|--------------|--------------|--------------|------------|-------|
| June | 1,021,558.97 | 1,277,587.01 | 1,536,150.58 | 1,642,980.07 | 1,786,761.11 | 143,781.04 | 8.75% |
| 3%   | 1,532,338.46 | 1,916,380.52 | 2,304,225.87 | 2,464,470.11 | 2,680,141.67 | 215,671.56 | 8.75% |

| Use Tax on Motor Vehicles - 2% General Fund (110-3132) |                   |                   |                   |                   |                   |                    |               |
|--------------------------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|---------------|
|                                                        | 2019              | 2020              | 2021              | 2022              | 2023              | \$ Variance        | % Change      |
| JAN                                                    | 59,067.65         | 44,776.20         | 59,327.64         | 47,309.36         | 49,751.32         | 2,441.96           | 5.16%         |
| FEB                                                    | 35,431.97         | 59,554.07         | 38,721.90         | 46,447.50         | 60,836.73         | 14,389.23          | 30.98%        |
| MAR                                                    | 56,995.69         | 53,618.86         | 69,952.45         | 74,968.11         | 74,791.15         | -176.96            | -0.24%        |
| APR                                                    | 58,679.47         | 37,062.83         | 56,918.15         | 79,891.83         | 54,713.24         | -25,178.59         | -31.52%       |
| MAY                                                    | 90,700.80         | 35,122.84         | 73,577.89         | 94,600.69         | 81,719.62         | -12,881.07         | -13.62%       |
| JUN                                                    | 52,822.10         | 72,285.02         | 73,709.93         | 64,351.62         | 50,023.47         | -14,328.15         | -22.27%       |
| JUL                                                    | 67,463.71         | 89,038.90         | 79,197.84         | 64,357.92         |                   |                    |               |
| AUG                                                    | 66,028.27         | 73,161.03         | 111,272.20        | 83,056.00         |                   |                    |               |
| SEP                                                    | 46,789.04         | 69,374.11         | 55,871.85         | 71,679.10         |                   |                    |               |
| OCT                                                    | 51,469.53         | 61,789.73         | 80,751.67         | 81,246.37         |                   |                    |               |
| NOV                                                    | 58,715.01         | 37,390.30         | 72,701.97         | 68,028.87         |                   |                    |               |
| DEC                                                    | 46,583.89         | 67,505.07         | 70,219.53         | 80,815.93         |                   |                    |               |
| <b>YTD</b>                                             | <b>690,747.13</b> | <b>700,678.96</b> | <b>842,223.02</b> | <b>856,753.30</b> | <b>371,835.53</b> | <b>(35,733.58)</b> | <b>-8.77%</b> |
| %                                                      | 9.88%             | 1.44%             | 20.20%            | 1.73%             |                   |                    |               |

2023 Budget = \$800,000 - 7.09% decrease from 2022 Actual revenues

|      |            |            |            |            |            |            |                       |
|------|------------|------------|------------|------------|------------|------------|-----------------------|
| June | 353,697.68 | 302,419.82 | 372,207.96 | 407,569.11 | 371,835.53 | -35,733.58 | -8.77%                |
| 3%   | 530,546.52 | 453,629.73 | 558,311.94 | 611,353.67 | 557,753.30 | -53,600.37 | -8.77% for chart only |



# SALES AND USE TAX REPORTS

| Use Tax on Building Materials - 2% General Fund (110-3133) |                   |                   |                   |                   |                   |                   |                |
|------------------------------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|----------------|
|                                                            | 2019              | 2020              | 2021              | 2022              | 2023              | \$ Variance       | % Change       |
| JAN                                                        | 19,357.85         | 14,922.55         | 16,599.65         | 22,964.41         | 16,208.89         | -6,755.52         | -29.42%        |
| FEB                                                        | 19,056.71         | 10,930.68         | 27,922.86         | 31,415.26         | 52,028.31         | 20,613.05         | 65.61%         |
| MAR                                                        | 9,936.56          | 41,435.81         | 32,453.39         | 58,817.72         | 9,971.22          | -48,846.50        | -83.05%        |
| APR                                                        | 24,173.95         | 10,766.83         | 27,295.09         | 44,288.18         | 42,054.83         | -2,233.35         | -5.04%         |
| MAY                                                        | 32,410.86         | 38,491.01         | 17,464.96         | 34,286.83         | 19,000.44         | -15,286.39        | -44.58%        |
| JUN                                                        | 26,190.88         | 17,591.28         | 33,914.75         | 38,355.04         | 41,803.15         | 3,448.11          | 8.99%          |
| JUL                                                        | 16,836.31         | 37,279.04         | 24,039.63         | 18,894.10         |                   |                   |                |
| AUG                                                        | 8,864.92          | 20,497.47         | 10,941.09         | 19,619.37         |                   |                   |                |
| SEP                                                        | 3,865.13          | 23,043.51         | 15,065.96         | 30,588.98         |                   |                   |                |
| OCT                                                        | 16,537.07         | 20,654.70         | 41,315.52         | 37,933.25         |                   |                   |                |
| NOV                                                        | 12,122.45         | 32,902.26         | 19,098.82         | 19,923.44         |                   |                   |                |
| DEC                                                        | 19,073.22         | 30,253.24         | 26,525.37         | 18,289.07         |                   |                   |                |
| <b>YTD</b>                                                 | <b>208,425.91</b> | <b>298,768.38</b> | <b>292,637.09</b> | <b>375,375.65</b> | <b>181,066.84</b> | <b>-49,060.60</b> | <b>-21.32%</b> |
| %                                                          | -42.35%           | 43.35%            | -2.05%            | 28.27%            |                   |                   |                |

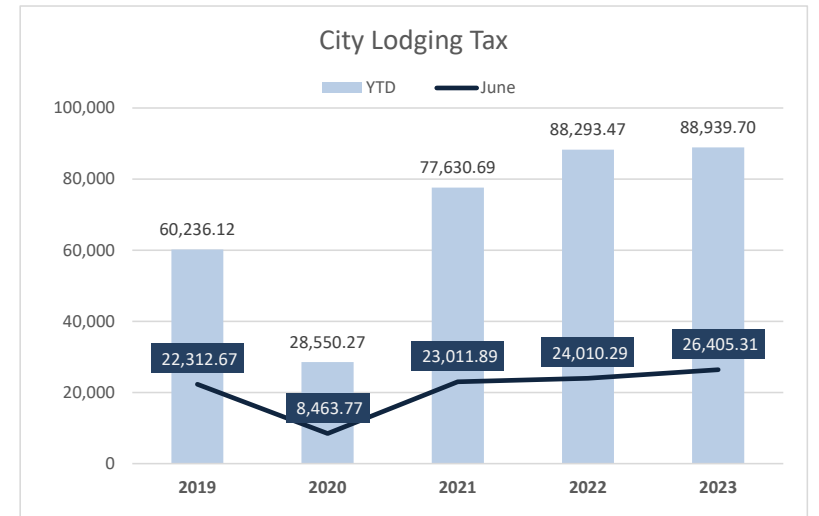
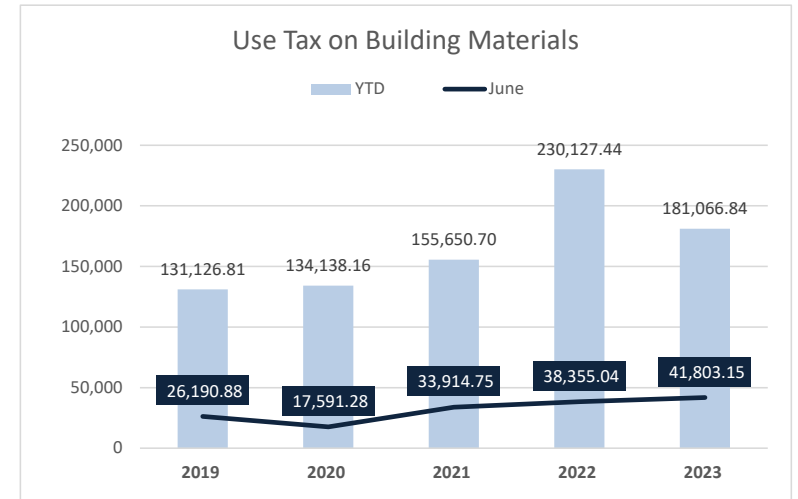
2023 Budget = \$300,000 -20% decrease from 2022 Actual revenues

|      |            |            |            |            |            |            |         |
|------|------------|------------|------------|------------|------------|------------|---------|
| June | 131,126.81 | 134,138.16 | 155,650.70 | 230,127.44 | 181,066.84 | -49,060.60 | -21.32% |
| 3%   | 196,690.22 | 201,207.24 | 233,476.05 | 345,191.16 | 271,600.26 | -73,590.90 | -21.32% |

| City Lodging Tax - 3% (125-3134) |                   |                  |                   |                   |                  |               |              |
|----------------------------------|-------------------|------------------|-------------------|-------------------|------------------|---------------|--------------|
|                                  | 2019              | 2020             | 2021              | 2022              | 2023             | \$ Variance   | %            |
| Jan                              | 2,611.13          | 3,573.20         | 3,452.69          | 4,465.16          | 4,145.44         | -319.72       | -7.16%       |
| Feb                              | 3,774.09          | 4,018.26         | 4,145.37          | 5,490.69          | 7,399.14         | 1,908.45      | 34.76%       |
| Mar                              | 8,249.09          | 4,677.20         | 10,961.79         | 12,266.06         | 10,093.53        | -2,172.53     | -17.71%      |
| Apr                              | 8,046.43          | 2,305.15         | 16,557.26         | 14,135.42         | 16,355.71        | 2,220.29      | 15.71%       |
| May                              | 15,242.71         | 5,512.69         | 19,501.69         | 27,925.85         | 24,540.57        | -3,385.28     | -12.12%      |
| Jun                              | 22,312.67         | 8,463.77         | 23,011.89         | 24,010.29         | 26,405.31        | 2,395.02      | 9.97%        |
| Jul                              | 15,335.70         | 11,150.71        | 19,979.13         | 14,726.50         |                  |               |              |
| Aug                              | 12,712.49         | 11,047.44        | 16,446.92         | 13,107.77         |                  |               |              |
| Sep                              | 9,427.07          | 12,255.47        | 21,282.81         | 20,312.24         |                  |               |              |
| Oct                              | 18,400.75         | 13,854.54        | 18,243.68         | 27,831.93         |                  |               |              |
| Nov                              | 6,398.12          | 7,447.85         | 11,126.88         | 10,712.63         |                  |               |              |
| Dec                              | 4,558.22          | 5,195.64         | 7,209.43          | 6,475.52          |                  |               |              |
| <b>TOTAL</b>                     | <b>127,068.47</b> | <b>89,501.92</b> | <b>171,919.54</b> | <b>181,460.06</b> | <b>88,939.70</b> | <b>646.23</b> | <b>0.73%</b> |
|                                  | -1.29%            | -29.56%          | 92.08%            | 5.55%             |                  |               |              |

2023 Budget = \$150,000 - 17% decrease from 2022 actual revenues

|      |            |           |            |            |            |          |       |
|------|------------|-----------|------------|------------|------------|----------|-------|
| June | 60,236.12  | 28,550.27 | 77,630.69  | 88,293.47  | 88,939.70  | 646.23   | 0.73% |
| 6%   | 120,472.24 | 57,100.54 | 155,261.38 | 176,586.94 | 177,879.40 | 1,292.46 | 0.73% |

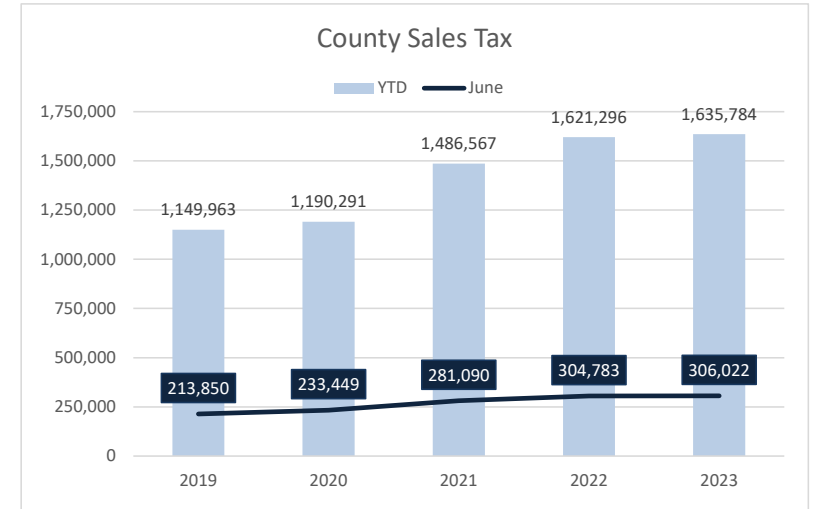


# SALES AND USE TAX REPORTS

| County Sales Tax - 2% (110-3130) |                     |                     |                     |                     |                     |                  |              |
|----------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|------------------|--------------|
|                                  | 2019                | 2020                | 2021                | 2022                | 2023                | \$ Variance      | % Variance   |
| Jan                              | 168,991.80          | 178,526.13          | 199,569.41          | 227,801.34          | 235,100.74          | 7,299.40         | 3.20%        |
| Feb                              | 161,231.36          | 181,438.93          | 200,816.29          | 232,761.64          | 234,963.31          | 2,201.67         | 0.95%        |
| Mar                              | 198,980.47          | 188,855.08          | 268,529.43          | 283,096.69          | 283,146.64          | 49.95            | 0.02%        |
| Apr                              | 197,897.18          | 187,855.58          | 270,209.01          | 279,500.97          | 277,150.11          | -2,350.86        | -0.84%       |
| May                              | 209,011.45          | 220,166.38          | 266,353.47          | 293,351.88          | 299,401.48          | 6,049.60         | 2.06%        |
| Jun                              | 213,850.33          | 233,449.26          | 281,089.81          | 304,783.41          | 306,022.00          | 1,238.59         | 0.41%        |
| Jul                              | 210,475.42          | 227,956.26          | 264,407.19          | 283,763.03          |                     |                  |              |
| Aug                              | 216,142.51          | 222,314.16          | 259,705.93          | 308,357.00          |                     |                  |              |
| Sep                              | 206,870.89          | 230,820.91          | 274,282.88          | 297,059.99          |                     |                  |              |
| Oct                              | 210,951.31          | 228,020.45          | 263,951.60          | 278,430.83          |                     |                  |              |
| Nov                              | 204,326.68          | 211,965.09          | 252,758.87          | 275,219.04          |                     |                  |              |
| Dec                              | 233,401.07          | 248,034.85          | 296,934.24          | 316,028.45          |                     |                  |              |
| <b>TOTAL</b>                     | <b>2,432,130.47</b> | <b>2,559,403.08</b> | <b>3,098,608.13</b> | <b>3,380,154.27</b> | <b>1,635,784.28</b> | <b>14,488.35</b> | <b>0.89%</b> |
| %                                | 6.99%               | 5.23%               | 21.07%              | 9.09%               |                     |                  |              |

2023 Budget=\$3,210,000 5.0% decrease from 2022 actual revenue

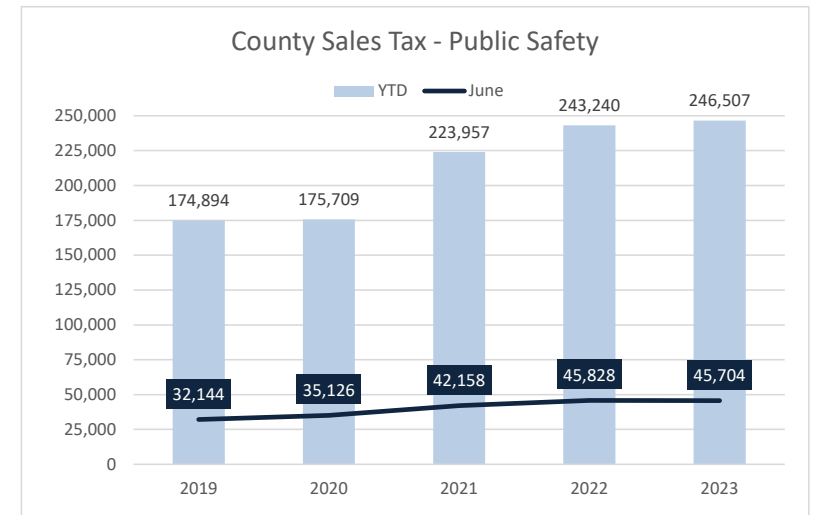
|      |              |              |              |              |              |           |       |
|------|--------------|--------------|--------------|--------------|--------------|-----------|-------|
| June | 1,149,962.59 | 1,190,291.36 | 1,486,567.42 | 1,621,295.93 | 1,635,784.28 | 14,488.35 | 0.89% |
|------|--------------|--------------|--------------|--------------|--------------|-----------|-------|



| County Sales Tax - 0.37% Public Safety Tax (110-3129) |                   |                   |                   |                   |                   |                 |              |
|-------------------------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-----------------|--------------|
|                                                       | 2019              | 2020              | 2021              | 2022              | 2023              | \$ Variance     | % Variance   |
| Jan                                                   | 25,508.99         | 26,762.07         | 29,794.36         | 34,330.68         | 35,660.02         | 1,329.34        | 3.87%        |
| Feb                                                   | 24,195.07         | 26,744.72         | 30,522.74         | 35,019.51         | 35,427.83         | 408.32          | 1.17%        |
| Mar                                                   | 30,317.68         | 26,640.82         | 41,095.99         | 42,371.66         | 42,812.82         | 441.16          | 1.04%        |
| Apr                                                   | 30,643.86         | 27,635.27         | 40,485.69         | 41,898.53         | 41,149.35         | -749.18         | -1.79%       |
| May                                                   | 32,085.32         | 32,800.08         | 39,900.10         | 43,792.01         | 45,752.66         | 1,960.65        | 4.48%        |
| Jun                                                   | 32,143.50         | 35,125.60         | 42,158.45         | 45,827.75         | 45,704.00         | -123.75         | -0.27%       |
| Jul                                                   | 31,495.72         | 34,219.03         | 39,786.84         | 42,639.68         |                   |                 |              |
| Aug                                                   | 32,200.79         | 33,414.60         | 38,714.05         | 45,747.00         |                   |                 |              |
| Sep                                                   | 31,197.04         | 34,227.49         | 41,177.94         | 44,829.02         |                   |                 |              |
| Oct                                                   | 31,996.22         | 34,007.72         | 39,502.32         | 41,678.35         |                   |                 |              |
| Nov                                                   | 30,373.05         | 31,513.90         | 37,647.08         | 40,801.66         |                   |                 |              |
| Dec                                                   | 35,263.78         | 36,822.92         | 44,432.47         | 47,219.60         |                   |                 |              |
| <b>TOTAL</b>                                          | <b>367,421.02</b> | <b>379,914.22</b> | <b>465,218.03</b> | <b>506,155.45</b> | <b>246,506.68</b> | <b>3,266.54</b> | <b>1.34%</b> |
| %                                                     | 9.41%             | 3.40%             | 22.45%            | 8.80%             |                   |                 |              |

2023 Budget=\$480,000, 5.1% decrease from 2022 actual revenue

|      |            |            |            |            |            |          |       |
|------|------------|------------|------------|------------|------------|----------|-------|
| June | 174,894.42 | 175,708.56 | 223,957.33 | 243,240.14 | 246,506.68 | 3,266.54 | 1.34% |
|------|------------|------------|------------|------------|------------|----------|-------|



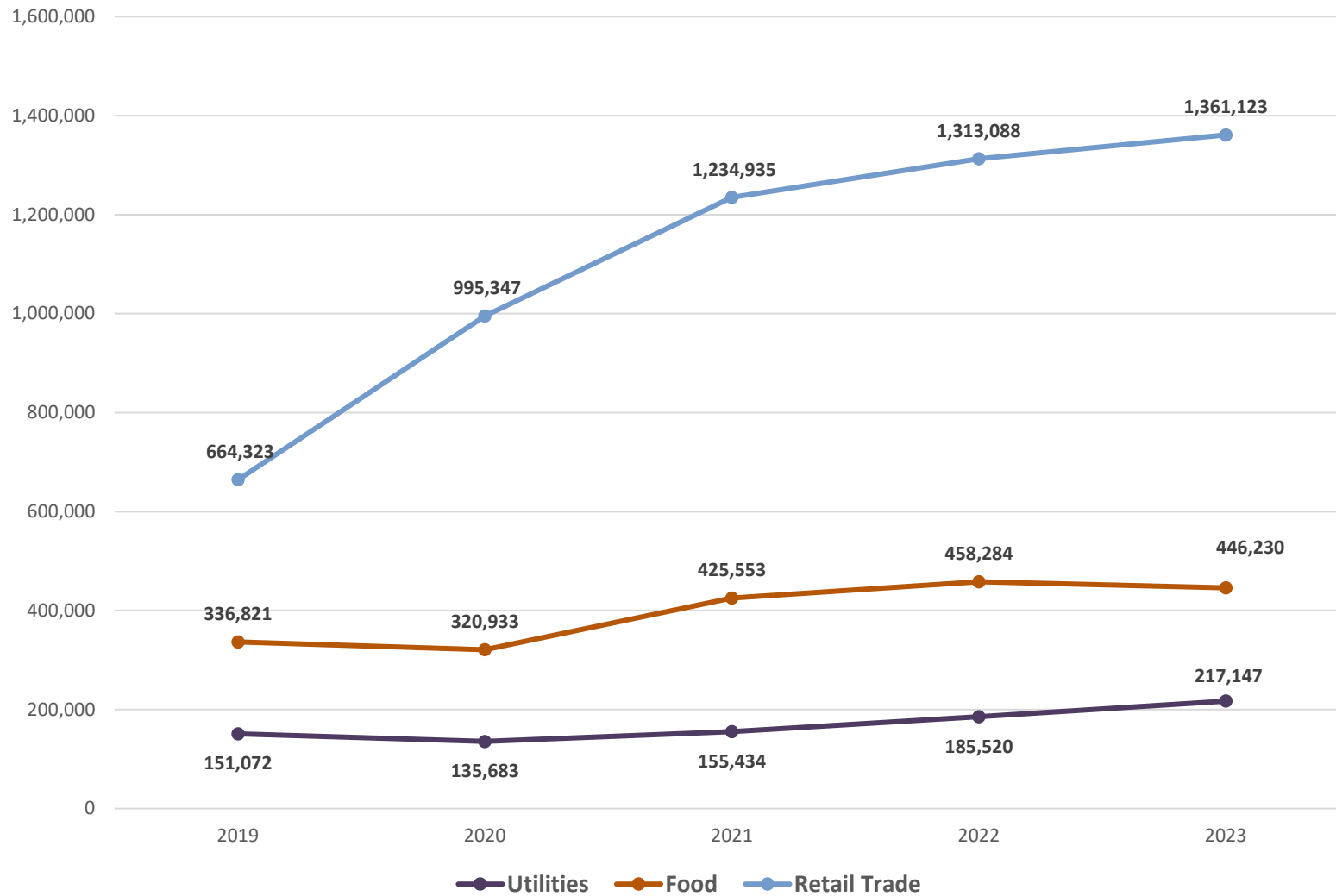
| 2023 City Lodging Tax - Marketing Fund 3% (125-3134) |                      |            |         |            |               |
|------------------------------------------------------|----------------------|------------|---------|------------|---------------|
|                                                      | Hotels & Campgrounds |            | VRBO'S  |            | Monthly Total |
|                                                      | Revenue              | % of Total | Revenue | % of Total |               |
| Jan                                                  | 3,157                | 76%        | 988     | 24%        | 4,145         |
| Feb                                                  | 6,406                | 87%        | 993     | 13%        | 7,399         |
| Mar                                                  | 7,823                | 77%        | 2,310   | 23%        | 10,133        |
| Apr                                                  | 11,609               | 71%        | 4,746   | 29%        | 16,355        |
| May                                                  | 18,352               | 75%        | 6,189   | 25%        | 24,541        |
| Jun                                                  | 20,206               | 77%        | 6,199   | 23%        | 26,405        |
| Jul                                                  |                      |            |         |            | -             |
| Aug                                                  |                      |            |         |            | -             |
| Sep                                                  |                      |            |         |            | -             |
| Oct                                                  |                      |            |         |            | -             |
| Nov                                                  |                      |            |         |            | -             |
| Dec                                                  |                      |            |         |            | -             |
| <b>TOTAL</b>                                         | 67,553               | 76%        | 21,425  | 24%        | 88,978        |

| 2023 City Lodging Tax - Other Funds 3% |                      |            |               |            |               |
|----------------------------------------|----------------------|------------|---------------|------------|---------------|
|                                        | Economic Development |            | Public Places |            | Monthly Total |
|                                        | Revenue              | % of Total | Revenue       | % of Total |               |
| Jan                                    | 2,763                | 67%        | 1,382         | 33%        | 4,145         |
| Feb                                    | 4,932                | 67%        | 2,473         | 33%        | 7,404         |
| Mar                                    | 6,764                | 67%        | 3,372         | 33%        | 10,136        |
| Apr                                    | 13,772               | 69%        | 6,052         | 31%        | 19,824        |
| May                                    | 16,359               | 67%        | 8,182         | 33%        | 24,541        |
| Jun                                    | 17,602               | 67%        | 8,803         | 33%        | 26,405        |
| Jul                                    |                      |            |               |            | -             |
| Aug                                    |                      |            |               |            | -             |
| Sep                                    |                      |            |               |            | -             |
| Oct                                    |                      |            |               |            | -             |
| Nov                                    |                      |            |               |            | -             |
| Dec                                    |                      |            |               |            | -             |
| <b>TOTAL</b>                           | 62,191               | 67%        | 30,264        | 33%        | 92,455        |



| Sales and Use Tax Revenues by Category (3%)<br>January-June |                  |                  |                  |                  |                  |               |                  |                       |
|-------------------------------------------------------------|------------------|------------------|------------------|------------------|------------------|---------------|------------------|-----------------------|
| Description                                                 | 2019             | 2020             | 2021             | 2022             | 2023             | 1 yr %<br>Chg | 1 yr \$ Chg      | % of<br>2023<br>Total |
| <b>Sales taxes</b>                                          |                  |                  |                  |                  |                  |               |                  |                       |
| Other Services                                              | 26,795           | 28,746           | 37,034           | 43,521           | 76,839           | 77%           | 33,318           | 2%                    |
| Other Miscellaneous                                         | 33,198           | 51,142           | 73,085           | 103,045          | 94,547           | -8%           | (8,498)          | 3%                    |
| Manufacturing                                               | 26,282           | 53,398           | 61,785           | 73,747           | 75,720           | 3%            | 1,973            | 2%                    |
| Wholesale Trade                                             | 39,718           | 65,876           | 90,455           | 120,730          | 152,326          | 26%           | 31,596           | 4%                    |
| Rental and Leasing                                          | 73,406           | 58,605           | 53,039           | 39,787           | 47,448           | 19%           | 7,661            | 1%                    |
| Communications                                              | 74,466           | 72,902           | 71,763           | 84,679           | 86,107           | 2%            | 1,428            | 2%                    |
| Oil and Gas                                                 | 43,141           | 90,824           | 2,254            | -61,882          | 23,264           | 138%          | 85,146           | 1%                    |
| Utilities                                                   | 151,072          | 135,683          | 155,434          | 185,520          | 217,147          | 17%           | 31,627           | 6%                    |
| Lodging                                                     | 63,116           | 42,925           | 98,889           | 103,951          | 99,391           | -4%           | (4,560)          | 3%                    |
| Food                                                        | 336,821          | 320,933          | 425,553          | 458,284          | 446,230          | -3%           | (12,054)         | 13%                   |
| Retail Trade                                                | 664,323          | 995,347          | 1,234,935        | 1,313,088        | 1,361,123        | 4%            | 48,035           | 39%                   |
| <b>Subtotal</b>                                             | <b>1,532,338</b> | <b>1,916,381</b> | <b>2,304,226</b> | <b>2,464,470</b> | <b>2,680,142</b> | <b>9%</b>     | <b>215,672</b>   | <b>76%</b>            |
| <b>Use taxes</b>                                            |                  |                  |                  |                  |                  |               |                  |                       |
| Vehicles                                                    | 530,547          | 453,630          | 558,312          | 611,354          | 557,753          | -9%           | (53,600)         | 16%                   |
| Building materials                                          | 196,690          | 201,207          | 233,476          | 345,191          | 271,600          | -21%          | (73,591)         | 8%                    |
| <b>Subtotal</b>                                             | <b>727,237</b>   | <b>654,837</b>   | <b>791,788</b>   | <b>956,545</b>   | <b>829,354</b>   | <b>-13%</b>   | <b>(127,191)</b> | <b>24%</b>            |
| <b>Total</b>                                                | <b>2,259,575</b> | <b>2,571,218</b> | <b>3,096,014</b> | <b>3,421,015</b> | <b>3,509,496</b> | <b>3%</b>     | <b>88,481</b>    | <b>100%</b>           |
| Online sales                                                | 55,199           | 169,203          | 230,812          | 255,643          | 285,864          | 12%           | 30,221           | 8%                    |

### Top 3 Sales Tax NAICS Categories - YTD Revenues



## 2023 COMMUNITY CENTER FUND REVENUES

| 2023 Tax Revenues |                  |                  |                  |                |                              |                                  |                  |               |           |
|-------------------|------------------|------------------|------------------|----------------|------------------------------|----------------------------------|------------------|---------------|-----------|
| Month             | 2020             | 2021             | 2022             | City Sales     | Use Tax<br>Motor<br>Vehicles | Use Tax<br>Building<br>Materials | 2023             | \$ Change     | % Chg     |
| January           | 125,046          | 140,379          | 146,249          | 136,022        | 24,876                       | 8,104                            | 169,002          | 22,753        | 16%       |
| February          | 119,117          | 133,945          | 159,453          | 128,651        | 30,418                       | 26,014                           | 185,083          | 25,630        | 16%       |
| March             | 168,889          | 188,406          | 187,521          | 137,341        | 37,396                       | 4,986                            | 179,722          | -7,800        | -4%       |
| April             | 129,592          | 179,665          | 215,952          | 155,400        | 27,357                       | 21,027                           | 203,783          | -12,169       | -6%       |
| May               | 154,886          | 195,397          | 222,077          | 168,693        | 40,860                       | 9,500                            | 219,053          | -3,024        | -1%       |
| June              | 159,543          | 194,253          | 209,085          | 167,275        | 25,012                       | 13,484                           | 205,771          | -3,315        | -2%       |
| July              | 203,340          | 185,630          | 186,956          |                |                              |                                  | -                |               |           |
| August            | 161,339          | 190,947          | 212,024          |                |                              |                                  | -                |               |           |
| September         | 166,085          | 176,120          | 203,049          |                |                              |                                  | -                |               |           |
| October           | 163,108          | 194,373          | 211,059          |                |                              |                                  | -                |               |           |
| November          | 147,398          | 175,424          | 184,863          |                |                              |                                  | -                |               |           |
| December          | 170,423          | 186,215          | 203,642          |                |                              |                                  | -                |               |           |
| <b>TOTAL</b>      | <b>1,868,764</b> | <b>2,140,753</b> | <b>2,341,931</b> | <b>893,381</b> | <b>185,918</b>               | <b>83,115</b>                    | <b>1,162,414</b> | <b>22,076</b> | <b>2%</b> |
| % Change          | 20.06%           | 14.55%           | 9.40%            |                |                              |                                  |                  |               |           |
| 2023 Budget       |                  |                  |                  | 1,650,000      | 400,000                      | 150,000                          | 2,200,000        |               |           |
| % of Budget       |                  |                  |                  | 54.14%         | 46.48%                       | 55.41%                           | 52.84%           |               |           |

857,073   1,032,045   1,140,338   1,162,414   22,076   2%

| Charges for Services |                |                |                  |                |              |           |
|----------------------|----------------|----------------|------------------|----------------|--------------|-----------|
| Month                | 2020           | 2021           | 2022             | 2023           | \$ Change    | % Chg     |
| January              | 108,150        | 50,712         | 94,372           | 97,499         | 3,127        | 3%        |
| February             | 99,658         | 52,470         | 81,894           | 78,473         | (3,421)      | -4%       |
| March                | 21,361         | 65,392         | 98,073           | 109,728        | 11,655       | 12%       |
| April                | 9,239          | 68,466         | 97,049           | 102,490        | 5,441        | 6%        |
| May                  | 8,041          | 105,543        | 116,172          | 114,132        | (2,040)      | -2%       |
| June                 | 48,220         | 135,621        | 140,195          | 135,399        | (4,796)      | -3%       |
| July                 | 58,968         | 113,550        | 125,561          |                |              |           |
| August               | 47,293         | 85,139         | 98,449           |                |              |           |
| September            | 31,642         | 62,246         | 83,220           |                |              |           |
| October              | 37,214         | 66,519         | 68,943           |                |              |           |
| November             | 30,041         | 76,544         | 82,759           |                |              |           |
| December             | 38,366         | 83,066         | 77,309           |                |              |           |
| <b>TOTAL</b>         | <b>538,193</b> | <b>965,269</b> | <b>1,163,997</b> | <b>637,721</b> | <b>9,966</b> | <b>2%</b> |
| 2023 Budget          | 1,275,000      | 694,300        | 1,190,300        | 1,196,500      |              |           |
| % of Budget          | 42.21%         | 139.03%        | 97.79%           | 53.30%         |              |           |

294,669   478,204   627,755   637,721   9,966   2%

