FRUITA COLORADO

8/9/2022

SALES AND USE TAX REPORTS

City Sales Tax - 2% General Fund (110-3131)

	2018	2019	2020	2021	2022	$ Variance	% Variance
Jan	116,622.91	124,973.08	190,392.44	204,830.52	222,224.08	17,393.56	8.49%
Feb	106,634.80	144,100.65	167,749.86	201,246.04	241,043.51	39,797.47	19.78%
Mar	159,114.23	165,160.52	242,722.52	274,325.31	241,256.77	-33,068.54	-12.05%
Apr	158,126.49	191,027.30	211,354.97	275,116.14	307,724.72	32,608.58	11.85%
May	167,938.47	198,826.37	236,158.52	299,751.07	315,266.10	15,515.03	5.18%
Jun	174,498.93	197,471.05	229,208.70	280,881.50	315,464.89	34,583.39	12.31%
Jul	163,430.68	190,974.84	280,361.25	268,022.29			
Aug	175,336.63	200,644.07	229,018.92	259,681.40			
Sep	181,109.36	193,024.68	239,752.16	281,301.78			
Oct	204,845.74	205,934.68	243,770.76	266,678.57			
Nov	153,890.31	192,966.14	224,503.72	251,620.04			
Dec	159,113.63	208,689.86	243,087.11	275,684.31			
TOTAL	1,920,662.18	2,213,793.24	2,738,080.93	3,139,138.97	1,642,980.07	106,829.49	6.95%
%	13.64%	15.26%	23.68%	14.65%			

2022 Budget= $3,116,000, 0.07% decrease from 2021 Actual Revenues

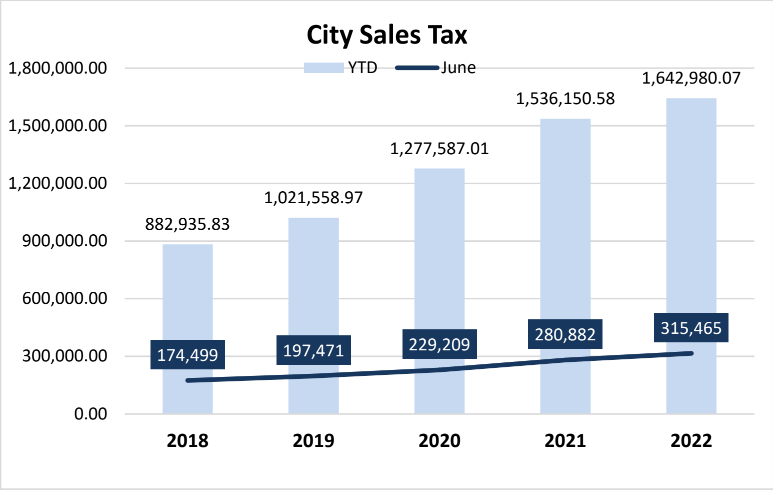
June	882,935.83	1,021,558.97	1,277,587.01	1,536,150.58	1,642,980.07	106,829.49	6.95%
3%	1,324,403.75	1,532,338.46	1,916,380.52	2,304,225.87	2,464,470.11	160,244.24	6.95%

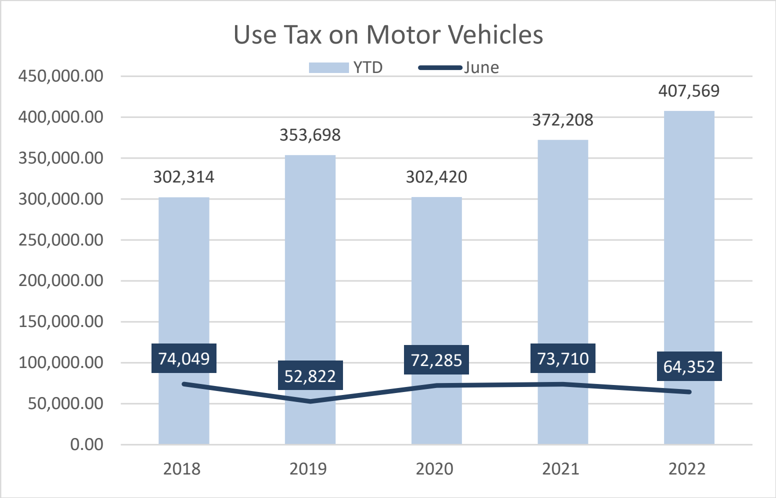
Use Tax on Motor Vehicles - 2% General Fund (110-3132)

	2018	2019	2020	2021	2022	$ Variance	% Change
JAN	41,597.40	59,067.65	44,776.20	59,327.64	47,309.36	-12,018.28	-20.26%
FEB	42,294.19	35,431.97	59,554.07	38,721.90	46,447.50	7,725.60	19.95%
MAR	46,660.84	56,995.69	53,618.86	69,952.45	74,968.11	5,015.66	7.17%
APR	60,910.43	58,679.47	37,062.83	56,918.15	79,891.83	22,973.68	40.36%
MAY	36,802.77	90,700.80	35,122.84	73,577.89	94,600.69	21,022.80	28.57%
JUN	74,048.50	52,822.10	72,285.02	73,709.93	64,351.62	-9,358.31	-12.70%
JUL	72,501.97	67,463.71	89,038.90	79,197.84			
AUG	37,103.59	66,028.27	73,161.03	111,272.20			
SEP	62,407.47	46,789.04	69,374.11	55,871.85			
OCT	75,929.88	51,469.53	61,789.73	80,751.67			
NOV	41,987.01	58,715.01	37,390.30	72,701.97			
DEC	36,418.95	46,583.89	67,505.07	70,219.53			
YTD	628,663.00	690,747.13	700,678.96	842,223.02	407,569.11	35,361.15	9.50%
%	-1.74%	9.88%	1.44%	20.20%			

2022 Budget = $800,000 - 5% decrease from 2021 Actual revenues

June	302,314.13	353,697.68	302,419.82	372,207.96	407,569.11	35,361.15	9.50%	
3%	453,471.20	530,546.52	453,629.73	558,311.94	611,353.67	53,041.73	9.50%	For chart only





8/9/2022

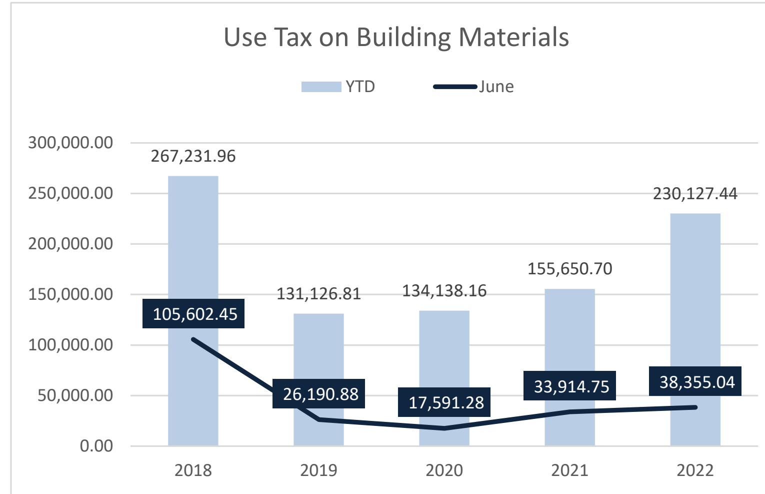
FRUITA COLORADO

SALES AND USE TAX REPORTS

Use Tax on Building Materials - 2% General Fund (110-3133)							
	2018	2019	2020	2021	2022	$ Variance	% Change
JAN	40,827.15	19,357.85	14,922.55	16,599.65	22,964.41	6,364.76	38.34%
FEB	24,414.67	19,056.71	10,930.68	27,922.86	31,415.26	3,492.40	12.51%
MAR	38,328.55	9,936.56	41,435.81	32,453.39	58,817.72	26,364.33	81.24%
APR	20,911.52	24,173.95	10,766.83	27,295.09	44,288.18	16,993.09	62.26%
MAY	37,147.62	32,410.86	38,491.01	17,464.96	34,286.83	16,821.87	96.32%
JUN	105,602.45	26,190.88	17,591.28	33,914.75	38,355.04	4,440.29	13.09%
JUL	15,634.23	16,836.31	37,279.04	24,039.63			
AUG	18,073.99	8,864.92	20,497.47	10,941.09			
SEP	19,407.92	3,865.13	23,043.51	15,065.96			
OCT	12,148.65	16,537.07	20,654.70	41,315.52			
NOV	19,278.98	12,122.45	32,902.26	19,098.82			
DEC	9,762.50	19,073.22	30,253.24	26,525.37			
YTD	361,538.23	208,425.91	298,768.38	292,637.09	230,127.44	74,476.74	47.85%
%	145.82%	-42.35%	43.35%	-2.05%			

2022 Budget = $210,000 -28% decrease from 2021 Actual revenues

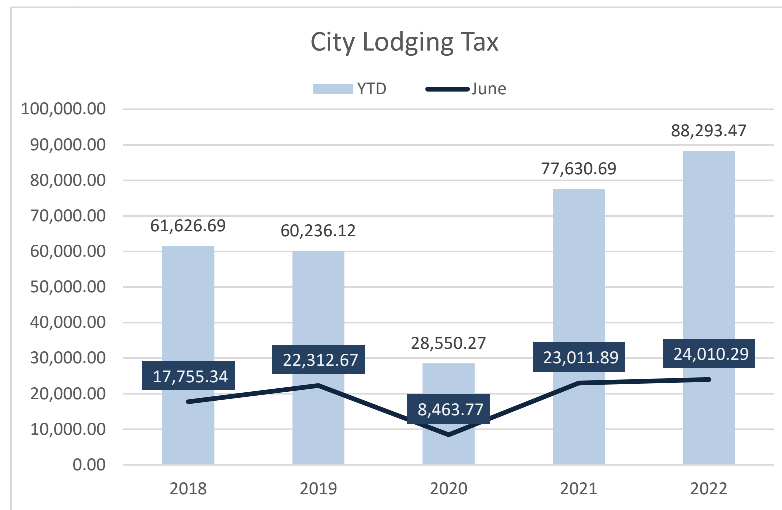
June	267,231.96	131,126.81	134,138.16	155,650.70	230,127.44	74,476.74	47.85%	
3%	400,847.94	196,690.22	201,207.24	233,476.05	345,191.16	111,715.11	47.85%	for chart only



City Lodging Tax - 3% (125-3134)							
	2018	2019	2020	2021	2022	$ Variance	%
Jan	3,540.60	2,611.13	3,573.20	3,452.69	4,465.16	1,012.47	29.32%
Feb	3,635.19	3,774.09	4,018.26	4,145.37	5,490.69	1,345.32	32.45%
Mar	8,698.52	8,249.09	4,677.20	10,961.79	12,266.06	1,304.27	11.90%
Apr	10,215.52	8,046.43	2,305.15	16,557.26	14,135.42	-2,421.84	-14.63%
May	17,781.52	15,242.71	5,512.69	19,501.69	27,925.85	8,424.16	43.20%
Jun	17,755.34	22,312.67	8,463.77	23,011.89	24,010.29	998.40	4.34%
Jul	10,384.16	15,335.70	11,150.71	19,979.13			
Aug	17,768.30	12,712.49	11,047.44	16,446.92			
Sep	16,495.92	9,427.07	12,255.47	21,282.81			
Oct	10,668.75	18,400.75	13,854.54	18,243.68			
Nov	7,492.25	6,398.12	7,447.85	11,126.88			
Dec	4,288.01	4,558.22	5,195.64	7,209.43			
TOTAL	128,724.08	127,068.47	89,501.92	171,919.54	88,293.47	10,662.78	13.74%
	6.49%	-1.29%	-29.56%	92.08%			

2022 Budget = $131,000 - 24% decrease from 2021 actual revenues

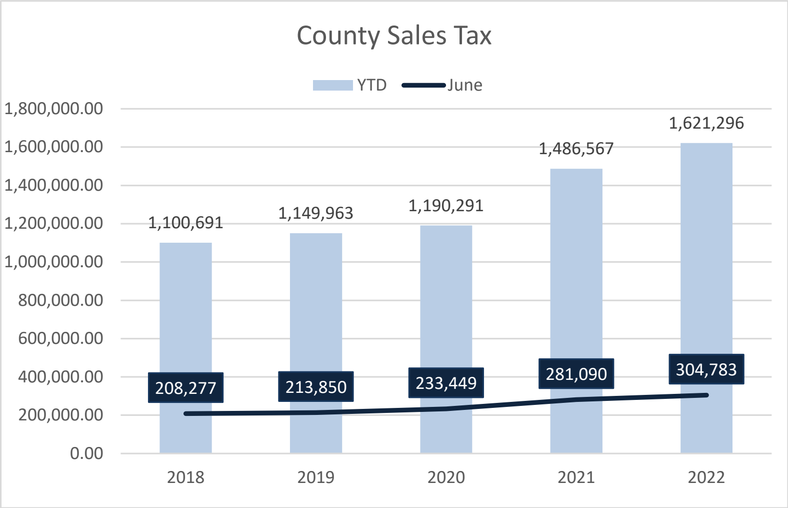
June	61,626.69	60,236.12	28,550.27	77,630.69	88,293.47	10,662.78	13.74%
6%	123,253.38	120,472.24	57,100.54	155,261.38	176,586.94	21,325.56	13.74%



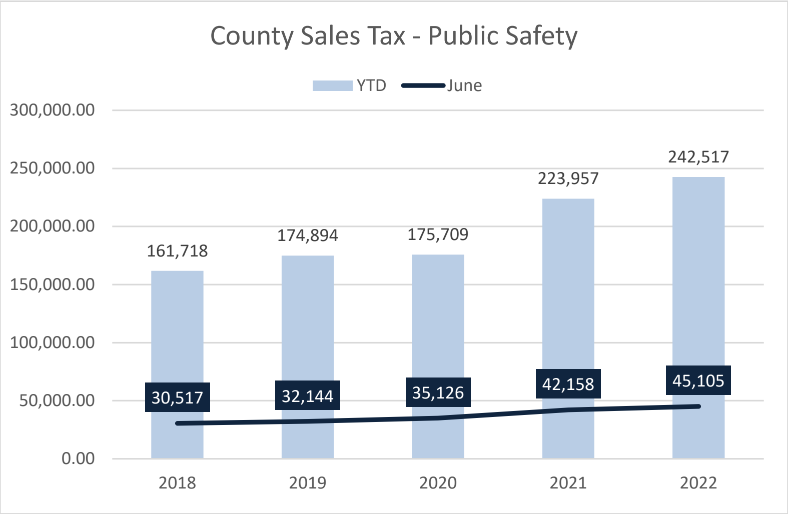
FRUITA COLORADO

SALES AND USE TAX REPORTS

County Sales Tax - 2% (110-3130)							
	2018	*2019*	*2020*	*2021*	*2022*	*$ Variance*	*% Variance*
Jan	146,939.45	168,991.80	178,526.13	199,569.41	227,801.34	28,231.93	14.15%
Feb	176,530.32	161,231.36	181,438.93	200,816.29	232,761.64	31,945.35	15.91%
Mar	185,516.49	198,980.47	188,855.08	268,529.43	283,096.69	14,567.26	5.42%
Apr	189,469.26	197,897.18	187,855.58	270,209.01	279,500.97	9,291.96	3.44%
May	193,958.66	209,011.45	220,166.38	266,353.47	293,351.88	26,998.41	10.14%
Jun	208,276.71	213,850.33	233,449.26	281,089.81	304,783.41	23,693.60	8.43%
Jul	189,768.49	210,475.42	227,956.26	264,407.19			
Aug	199,733.45	216,142.51	222,314.16	259,705.93			
Sep	195,797.26	206,870.89	230,820.91	274,282.88			
Oct	188,033.02	210,951.31	228,020.45	263,951.60			
Nov	184,074.04	204,326.68	211,965.09	252,758.87			
Dec	215,052.48	233,401.07	248,034.85	296,934.24			
TOTAL	2,273,149.63	2,432,130.47	2,559,403.08	3,098,608.13	1,621,295.93	134,728.51	9.06%
%	8.21%	6.99%	5.23%	21.07%			
2022 Budget=$3,050,000 1.8% decrease from 2021 actual revenue							
June	1,100,690.89	1,149,962.59	1,190,291.36	1,486,567.42	1,621,295.93	134,728.51	9.06%



County Sales Tax - 0.37% Public Safety Tax (110-3129)							
	2018	*2019*	*2020*	*2021*	*2022*	*$ Variance*	*% Variance*
Jan	23,704.20	25,508.99	26,762.07	29,794.36	34,330.68	4,536.32	15.23%
Feb	23,956.30	24,195.07	26,744.72	30,522.74	35,019.51	4,496.77	14.73%
Mar	25,560.92	30,317.68	26,640.82	41,095.99	42,371.66	1,275.67	3.10%
Apr	28,690.41	30,643.86	27,635.27	40,485.69	41,898.53	1,412.84	3.49%
May	29,288.65	32,085.32	32,800.08	39,900.10	43,792.01	3,891.91	9.75%
Jun	30,517.49	32,143.50	35,125.60	42,158.45	45,104.71	2,946.26	6.99%
Jul	28,181.20	31,495.72	34,219.03	39,786.84			
Aug	29,822.85	32,200.79	33,414.60	38,714.05			
Sep	29,235.41	31,197.04	34,227.49	41,177.94			
Oct	27,412.35	31,996.22	34,007.72	39,502.32			
Nov	27,259.12	30,373.05	31,513.90	37,647.08			
Dec	32,203.19	35,263.78	36,822.92	44,432.47			
TOTAL	335,832.09	367,421.02	379,914.22	465,218.03	242,517.10	18,559.77	8.29%
%		9.41%	3.40%	22.45%			
2022 Budget=$435,000, 6.5% decrease from 2021 actual revenue							
June	161,717.97	174,894.42	175,708.56	223,957.33	242,517.10	18,559.77	8.29%



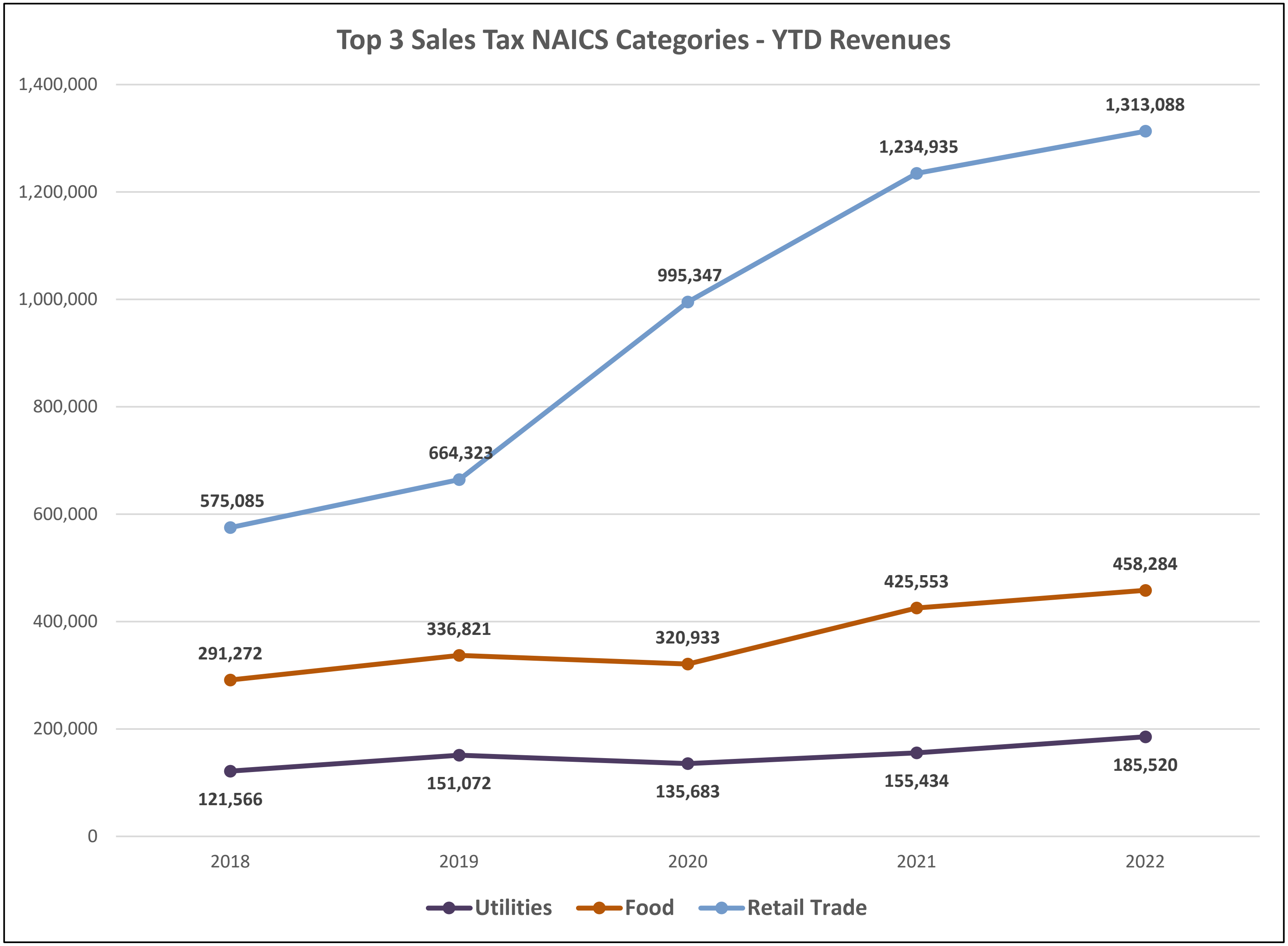
2022 City Lodging Tax - Marketing Fund 3% (125-3134)					
	Hotels & Campgrounds		VRBO'S		Monthly Total
	Revenue	*% of Total*	*Revenue*	*% of Total*	
Jan	3,853	86%	612	14%	4,465
Feb	4,723	86%	768	14%	5,491
Mar	9,837	80%	2,429	20%	12,266
Apr	10,595	75%	3,540	25%	14,135
May	23,931	86%	3,995	14%	27,926
Jun	20,007	83%	4,003	17%	24,010
Jul					-
Aug					-
Sep					-
Oct					-
Nov					-
Dec					-
TOTAL	72,946	83%	15,347	17%	88,293

2022 City Lodging Tax - Other Funds 3%					
	Economic Development		Public Places 50%		Monthly Total
	Revenue	*% of Total*	*Revenue*	*% of Total*	
Jan	0	0%	4,465	100%	4,465
Feb	0	0%	5,490	100%	5,490
Mar	0	0%	12,266	100%	12,266
Apr	0	0%	14,135	100%	14,135
May	0	0%	27,926	100%	27,926
Jun	0	0%	24,010	100%	24,010
Jul					
Aug					
Sep					
Oct					
Nov					
Dec					
TOTAL	0	0%	88,292	100%	88,292

FRUITA COLORADO

Sales and Use Tax Revenues by Category (3%) January-June								
Description	**2018**	**2019**	**2020**	**2021**	**2022**	**1 yr % Chg**	**1 yr $ Chg**	**% of 2022 Total**
Sales taxes								
Other Services	23,968	26,795	28,746	37,034	43,521	18%	6,487	1%
Other Miscellaneous	23,984	33,198	51,142	73,085	103,045	41%	29,960	3%
Manufacturing	10,843	26,282	53,398	61,785	73,747	19%	11,962	2%
Wholesale Trade	15,580	39,718	65,876	90,455	120,730	33%	30,275	4%
Rental and Leasing	59,726	73,406	58,605	53,039	39,787	-25%	(13,252)	1%
Communications	87,933	74,466	72,902	71,763	84,679	18%	12,916	2%
Oil and Gas	51,583	43,141	90,824	2,254	-61,882	-2845%	(64,136)	-2%
Utilities	121,566	151,072	135,683	155,434	185,520	19%	30,086	5%
Lodging	62,864	63,116	42,925	98,889	103,951	5%	5,062	3%
Food	291,272	336,821	320,933	425,553	458,284	8%	32,731	13%
Retail Trade	575,085	664,323	995,347	1,234,935	1,313,088	6%	78,153	38%
Subtotal	***1,324,404***	***1,532,338***	***1,916,381***	***2,304,226***	***2,464,470***	7%	***160,244***	***72%***
Use taxes								
Vehicles	453,471	530,547	453,630	558,312	611,354	10%	53,042	18%
Building materials	400,848	196,690	201,207	233,476	345,191	48%	111,715	10%
Subtotal	***854,319***	***727,237***	***654,837***	***791,788***	***956,545***	***21%***	***164,757***	***28%***
Total	***2,178,723***	***2,259,575***	***2,571,218***	***3,096,014***	***3,421,015***	10%	***325,001***	***100%***

Online sales		55,199	169,203	230,812	255,643	11%	24,831	7%


Top 3 Sales Tax NAICS Categories - YTD Revenues
1,400,000
1,200,000
1,000,000
800,000
600,000
400,000
200,000
0
2018
2019
2020
2021
2022
575,085
664,323
995,347
1,234,935
1,313,088
291,272
336,821
320,933
425,553
458,284
121,566
151,072
135,683
155,434
185,520
Utilities
Food
Retail Trade

2022 COMMUNITY CENTER FUND REVENUES

Month	2018	2019	2020	2021	2022 Tax Revenues: City Sales	Use Tax Motor Vehicles	Use Tax Building Materials	2022 Total	$ Change	% Chg
January	99,524	101,699	125,046	140,379	111,112	23,655	11,482	146,249	5,870	4%
February	86,672	99,295	119,117	133,945	120,522	23,224	15,708	159,453	25,508	19%
March	122,052	116,046	168,889	188,406	120,628	37,484	29,409	187,521	-884	0%
April	119,974	136,940	129,592	179,665	153,862	39,946	22,144	215,952	36,287	20%
May	120,944	160,969	154,886	195,397	157,633	47,300	17,143	222,077	26,680	14%
June	177,075	138,242	159,543	194,253	157,732	32,176	19,178	209,085	14,832	8%
July	125,783	137,637	203,340	185,630				-		
August	115,257	137,769	161,339	190,947				-		
September	131,462	121,839	166,085	176,120				-		
October	146,462	136,971	163,108	194,373				-		
November	107,578	131,902	147,398	175,424				-		
December	102,648	137,173	170,423	186,215				-		
TOTAL	**1,455,432**	**1,556,483**	**1,868,764**	**2,140,753**	**821,489**	**203,785**	**115,064**	**1,140,338**	**108,293**	**10%**
% Change	17.52%	6.94%	20.06%	14.55%						
2022 Budget					1,558,000	400,000	105,000	2,063,000		
% of Budget					52.73%	50.95%	109.58%	55.28%		
	726,241	753,192	857,073	1,032,045				1,140,338	108,293	10%

Charges for Services

Month	2019 Total	2020 Total	2021 Total	2022 Total	$ Change	% Chg
January	110,515	108,150	50,712	94,372	43,660	86%
February	91,033	99,658	52,470	81,894	29,424	56%
March	108,772	21,361	65,392	98,073	32,681	50%
April	101,848	9,239	68,466	97,049	28,583	42%
May	106,903	8,041	105,543	116,172	10,629	10%
June	151,211	48,220	135,621	140,195	4,574	3%
July	132,793	58,968	113,550			
August	98,229	47,293	85,139			
September	73,219	31,642	62,246			
October	78,998	37,214	66,519			
November	92,771	30,041	76,544			
December	90,026	38,366	83,066			
TOTAL	**1,236,318**	**538,193**	**965,269**	**627,755**	**149,551**	**31%**
2022 Budget	1,322,000	1,275,000	694,300	1,190,300		
% of Budget	93.52%	42.21%	139.03%	52.74%		
	670,282	294,669	478,204	627,755	149,551	31%