

SALES AND USE TAX REPORTS

City Sales Tax - 2% General Fund (110-3131)							
	2017	2018	2019	2020	2021	\$ Variance	% Variance
Jan	110,073.96	116,622.91	124,973.08	190,392.44	204,830.52	14,438.08	7.58%
Feb	106,532.67	106,634.80	144,100.65	167,749.86	201,246.04	33,496.18	19.97%
Mar	139,574.31	159,114.23	165,160.52	242,722.52	274,325.31	31,602.79	13.02%
Apr	143,147.33	158,126.49	191,027.30	211,354.97	275,116.14	63,761.17	30.17%
May	164,468.58	167,938.47	198,826.37	236,158.52	299,751.07	63,592.55	26.93%
Jun	160,573.33	174,498.93	197,471.05	229,208.70	280,881.50	51,672.80	22.54%
Jul	142,369.41	163,430.68	190,974.84	280,361.25	268,022.29	-12,338.96	-4.40%
Aug	144,989.26	175,336.63	200,644.07	229,018.92	259,681.40	30,662.48	13.39%
Sep	148,777.11	181,109.36	193,024.68	239,752.16	281,301.78	41,549.62	17.33%
Oct	147,596.93	204,845.74	205,934.68	243,770.76			
Nov	144,996.46	153,890.31	192,966.14	224,503.72			
Dec	137,020.73	159,113.63	208,689.86	243,087.11			
TOTAL	1,690,120.08	1,920,662.18	2,213,793.24	2,738,080.93	2,345,156.05	318,436.71	15.71%
%	12.01%	13.64%	15.26%	23.68%			

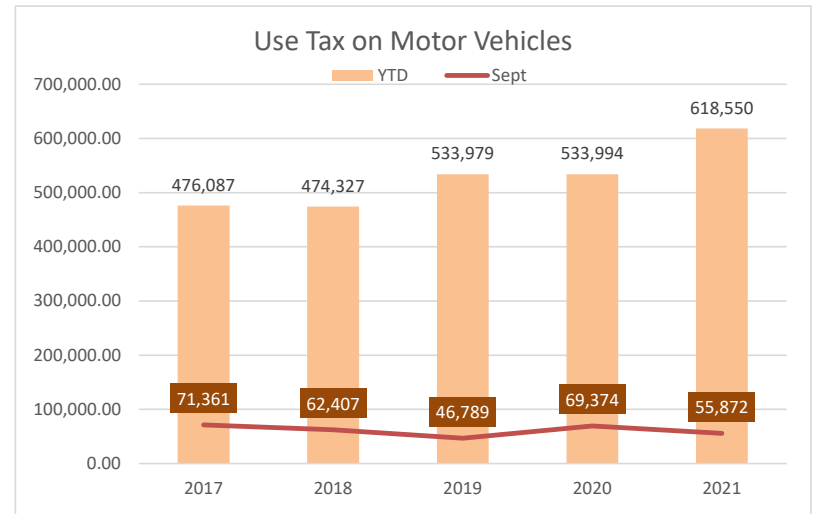
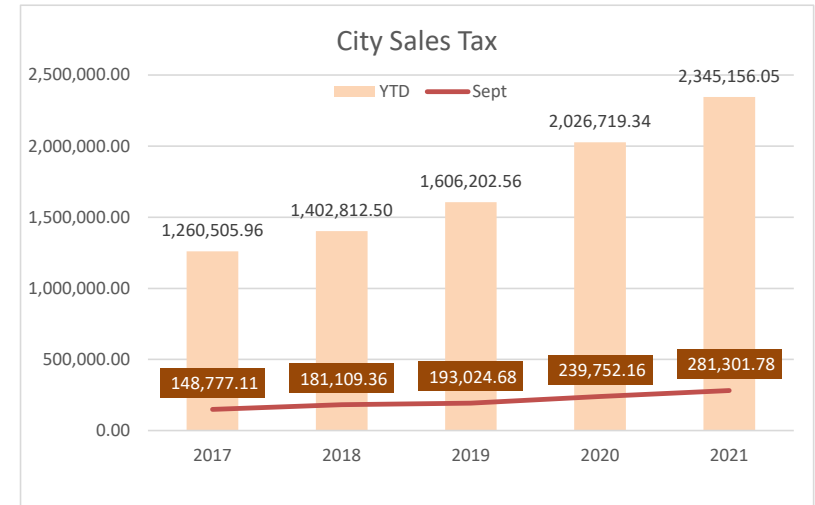
2021 Budget= \$2,575,000, 6% decrease from 2020 Actual Revenues

Sept	1,260,505.96	1,402,812.50	1,606,202.56	2,026,719.34	2,345,156.05	318,436.71	15.71%
3%	1,890,758.94	2,104,218.75	2,409,303.84	3,040,079.01	3,517,734.08	477,655.07	15.71%

Use Tax on Motor Vehicles - 2% General Fund (110-3132)							
	2017	2018	2019	2020	2021	Variance	% Change
JAN	43,562.42	41,597.40	59,067.65	44,776.20	59,327.64	14,551.44	32.50%
FEB	45,398.99	42,294.19	35,431.97	59,554.07	38,721.90	-20,832.17	-34.98%
MAR	52,721.40	46,660.84	56,995.69	53,618.86	69,952.45	16,333.59	30.46%
APR	30,578.05	60,910.43	58,679.47	37,062.83	56,918.15	19,855.32	53.57%
MAY	67,716.13	36,802.77	90,700.80	35,122.84	73,577.89	38,455.05	109.49%
JUN	51,241.39	74,048.50	52,822.10	72,285.02	73,709.93	1,424.91	1.97%
JUL	52,317.23	72,501.97	67,463.71	89,038.90	79,197.84	-9,841.06	-11.05%
AUG	61,190.50	37,103.59	66,028.27	73,161.03	111,272.20	38,111.17	52.09%
SEP	71,360.98	62,407.47	46,789.04	69,374.11	55,871.85	-13,502.26	-19.46%
OCT	62,492.61	75,929.88	51,469.53	61,789.73			
NOV	39,313.29	41,987.01	58,715.01	37,390.30			
DEC	61,912.59	36,418.95	46,583.89	67,505.07			
YTD	639,805.58	628,663.00	690,747.13	700,678.96	618,549.85	84,555.99	15.83%
%	19.97%	-1.74%	9.88%	1.44%			

2021 Budget = \$650,000 - 7.2% decrease from 2020 Actual revenues

Sept	476,087.09	474,327.16	533,978.70	533,993.86	618,549.85	84,555.99	15.83%
3%	714,130.64	711,490.74	800,968.05	800,990.79	927,824.78	126,833.99	15.83% for chart only



SALES AND USE TAX REPORTS

Use Tax on Building Materials - 2% General Fund (110-3133)							
	2017	2018	2019	2020	2021	Variance	% Change
JAN	11,966.68	40,827.15	19,357.85	14,922.55	16,599.65	1,677.10	11.24%
FEB	3,788.29	24,414.67	19,056.71	10,930.68	27,922.86	16,992.18	155.45%
MAR	3,558.90	38,328.55	9,936.56	41,435.81	32,453.39	-8,982.42	-21.68%
APR	13,173.71	20,911.52	24,173.95	10,766.83	27,295.09	16,528.26	153.51%
MAY	11,216.84	37,147.62	32,410.86	38,491.01	17,464.96	-21,026.05	-54.63%
JUN	4,893.13	105,602.45	26,190.88	17,591.28	33,914.75	16,323.47	92.79%
JUL	7,689.06	15,634.23	16,836.31	37,279.04	24,039.63	-13,239.41	-35.51%
AUG	32,557.34	18,073.99	8,864.92	20,497.47	10,941.09	-9,556.38	-46.62%
SEP	7,864.41	19,407.92	3,865.13	23,043.51	15,065.96	-7,977.55	-34.62%
OCT	11,756.71	12,148.65	16,537.07	20,654.70			
NOV	35,906.06	19,278.98	12,122.45	32,902.26			
DEC	2,702.11	9,762.50	19,073.22	30,253.24			
YTD	147,073.24	361,538.23	208,425.91	298,768.38	205,697.38	-9,260.80	-4.31%
%	-27.59%	145.82%	-42.35%	43.35%	-31.15%		

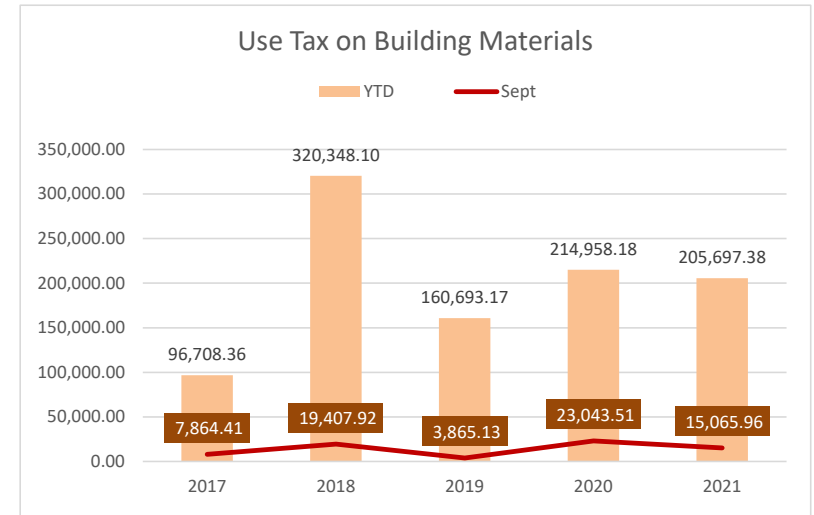
2021 Budget = \$200,000 -33% decrease from 2020 Actual revenues

Sept	96,708.36	320,348.10	160,693.17	214,958.18	205,697.38	-9,260.80	-4.31%
3%	145,062.54	480,522.15	241,039.76	322,437.27	308,546.07		

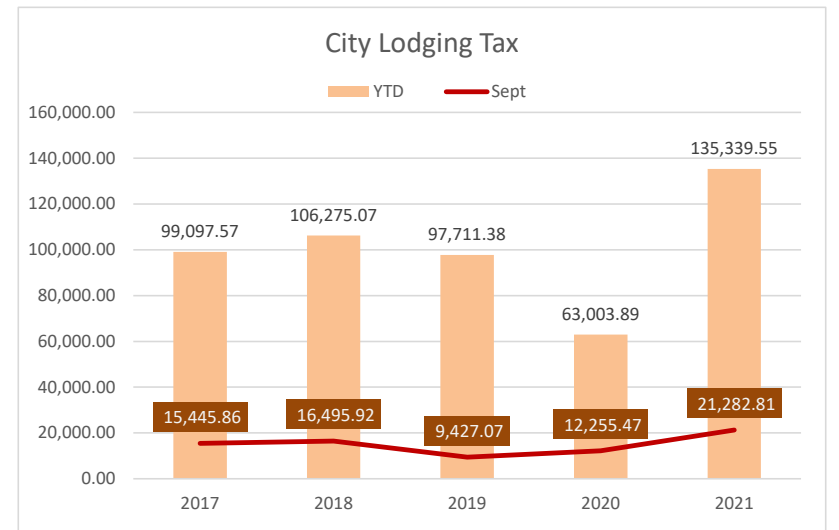
City Lodging Tax - 3% (125-3134)							
	2017	2018	2019	2020	2021	Difference	%
Jan	2,341.15	3,540.60	2,611.13	3,573.20	3,452.69	-120.51	-3.37%
Feb	3,694.45	3,635.19	3,774.09	4,018.26	4,145.37	127.11	3.16%
Mar	7,910.90	8,698.52	8,249.09	4,677.20	10,961.79	6,284.59	134.37%
Apr	10,908.40	10,215.52	8,046.43	2,305.15	16,557.26	14,252.11	618.27%
May	15,483.31	17,781.52	15,242.71	5,512.69	19,501.69	13,989.00	253.76%
Jun	16,653.43	17,755.34	22,312.67	8,463.77	23,011.89	14,548.12	171.89%
Jul	12,908.87	10,384.16	15,335.70	11,150.71	19,979.13	8,828.42	79.17%
Aug	13,751.20	17,768.30	12,712.49	11,047.44	16,446.92	5,399.48	48.88%
Sep	15,445.86	16,495.92	9,427.07	12,255.47	21,282.81	9,027.34	73.66%
Oct	10,637.39	10,668.75	18,400.75	13,854.54			
Nov	6,251.33	7,492.25	6,398.12	7,447.85			
Dec	4,895.53	4,288.01	4,558.22	5,195.64			
TOTAL	120,881.82	128,724.08	127,068.47	89,501.92	135,339.55	72,335.66	114.81%
	9.05%	6.49%	-1.29%	-29.56%			

2021 Budget = \$80,450 - 10% decrease from 2020 actual revenues

Sept	99,097.57	106,275.07	97,711.38	63,003.89	135,339.55	72,335.66	114.81%
6%	198,195.14	212,550.14	195,422.76	126,007.78	270,679.10		



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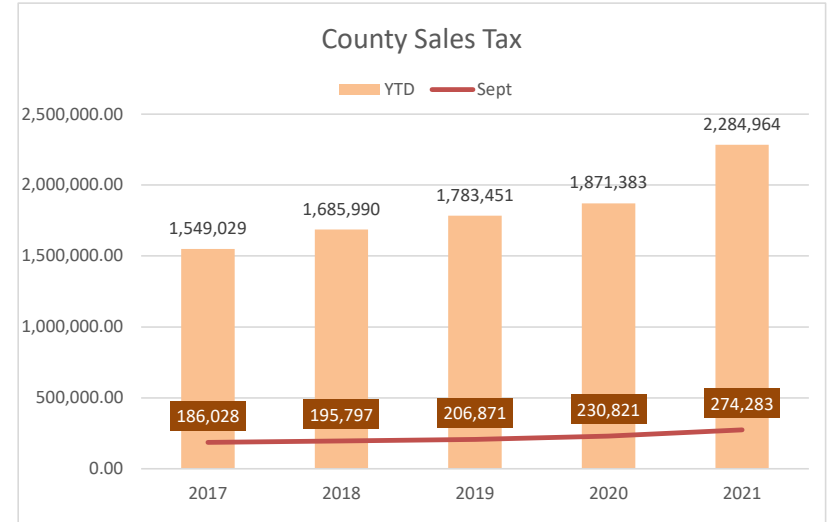


SALES AND USE TAX REPORTS

County Sales Tax - 2% (110-3130)							
	2017	2018	2019	2020	2021	\$ Variance	% Variance
Jan	136,307.24	146,939.45	168,991.80	178,526.13	199,569.41	21,043.28	11.79%
Feb	142,434.80	176,530.32	161,231.36	181,438.93	200,816.29	19,377.36	10.68%
Mar	172,028.79	185,516.49	198,980.47	188,855.08	268,529.43	79,674.35	42.19%
Apr	173,380.86	189,469.26	197,897.18	187,855.58	270,209.01	82,353.43	43.84%
May	178,328.17	193,958.66	209,011.45	220,166.38	266,353.47	46,187.09	20.98%
Jun	193,003.33	208,276.71	213,850.33	233,449.26	281,089.81	47,640.55	20.41%
Jul	178,723.35	189,768.49	210,475.42	227,956.26	264,407.19	36,450.93	15.99%
Aug	188,794.09	199,733.45	216,142.51	222,314.16	259,706.00	37,391.84	16.82%
Sep	186,027.87	195,797.26	206,870.89	230,820.91	274,283.00	43,462.09	18.83%
Oct	173,689.04	188,033.02	210,951.31	228,020.45			
Nov	174,721.72	184,074.04	204,326.68	211,965.09			
Dec	203,167.47	215,052.48	233,401.07	248,034.85			
TOTAL	2,100,606.73	2,273,149.63	2,432,130.47	2,559,403.08	2,284,963.61	413,580.92	22.10%
%	9.16%	8.21%	6.99%	5.23%			

2021 Budget=\$2,537,000 0.9% decrease from 2020 actual revenue

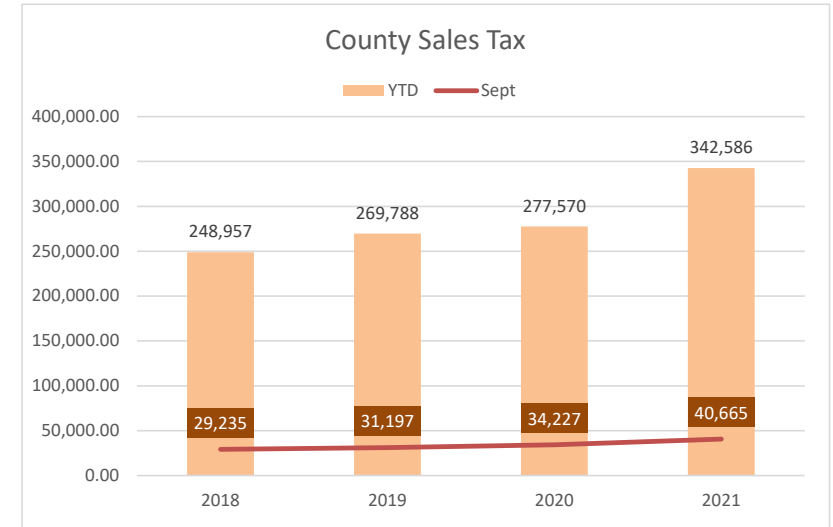
Sept	1,549,028.50	1,685,990.09	1,783,451.41	1,871,382.69	2,284,963.61	413,580.92	22.10%
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County Sales Tax - 0.37% Public Safety Tax (110-3129)							
	2017	2018	2019	2020	2021	\$ Variance	% Variance
Jan		23,704.20	25,508.99	26,762.07	29,794.36	3,032.29	11.33%
Feb		23,956.30	24,195.07	26,744.72	30,522.74	3,778.02	14.13%
Mar		25,560.92	30,317.68	26,640.82	41,095.99	14,455.17	54.26%
Apr		28,690.41	30,643.86	27,635.27	40,485.69	12,850.42	46.50%
May		29,288.65	32,085.32	32,800.08	39,900.10	7,100.02	21.65%
Jun		30,517.49	32,143.50	35,125.60	42,158.45	7,032.85	20.02%
Jul		28,181.20	31,495.72	34,219.03	39,786.84	5,567.81	16.27%
Aug		29,822.85	32,200.79	33,414.60	38,177.00	4,762.40	14.25%
Sep		29,235.41	31,197.04	34,227.49	40,665.00	6,437.51	18.81%
Oct		27,412.35	31,996.22	34,007.72			
Nov		27,259.12	30,373.05	31,513.90			
Dec		32,203.19	35,263.78	36,822.92			
TOTAL	0.00	335,832.09	367,421.02	379,914.22	342,586.17	65,016.49	23.42%
%			9.41%	3.40%			

2021 Budget=\$375,000, 1.3% decrease from 2020 actual revenue

Sept	0.00	248,957.43	269,787.97	277,569.68	342,586.17	65,016.49	23.42%
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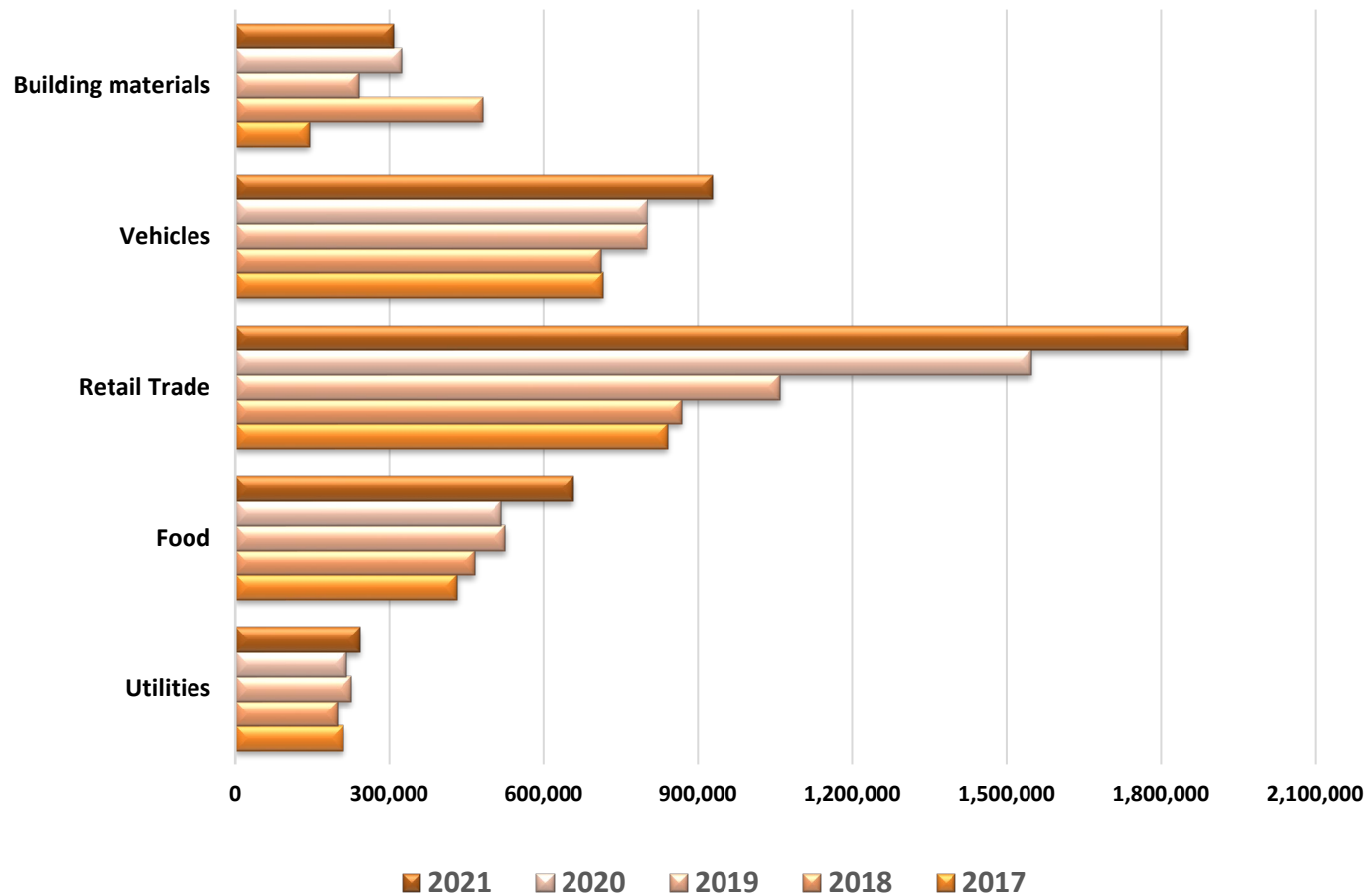
2021 City Lodging Tax - Marketing Fund 3% (125-3134)					
	Hotels & Campgrounds		VRBO'S		Monthly Total
	Revenue	% of Total	Revenue	% of Total	
Jan	2,868	83%	584	17%	3,452
Feb	3,283	79%	862	21%	4,145
Mar	9,308	85%	1,654	15%	10,962
Apr	13,964	84%	2,593	16%	16,557
May	17,431	89%	2,071	11%	19,502
Jun	19,491	85%	3,521	15%	23,012
Jul	18,250	91%	1,729	9%	19,979
Aug	12,960	77%	3,867	23%	16,827
Sep	18,339	86%	2,944	14%	21,283
Oct					-
Nov					-
Dec					-
TOTAL	115,894	85%	19,825	15%	135,719

2021 City Lodging Tax - Other Funds 3%					
	Economic Development 50%		Public Places 50%		Monthly Total
	Revenue	% of Total	Revenue	% of Total	
Jan	1,726	50%	1,726	50%	3,452
Feb	2,073	50%	2,073	50%	4,146
Mar	5,481	50%	5,481	50%	10,962
Apr	8,279	50%	8,279	50%	16,558
May	9,751	50%	9,751	50%	19,502
Jun	11,506	50%	11,506	50%	23,012
Jul	9,990	50%	9,990	50%	19,980
Aug	8,223	50%	8,223	50%	16,446
Sep	10,641	50%	10,641	50%	21,282
Oct					-
Nov					-
Dec					-
TOTAL	67,671	50%	67,670	50%	135,341



Sales and Use Tax Revenues by Category (3%) January thru September								
Description	2017	2018	2019	2020	2021	1 yr % Chg	1 yr \$ Chg	% of 2021 Total
Sales taxes								
Other Services	36,719	41,330	43,084	45,841	59,631	30%	13,790	1%
Other Miscellaneous	35,532	42,496	56,901	82,672	122,484	48%	39,812	3%
Manufacturing	22,285	16,872	44,143	78,601	101,409	29%	22,808	2%
Wholesale Trade	14,159	25,599	67,482	102,152	133,161	30%	31,009	3%
Rental and Leasing	67,946	104,700	104,966	93,209	69,334	-26%	(23,875)	1%
Communications	118,475	124,406	113,203	107,573	109,988	2%	2,415	2%
Oil and Gas	13,028	109,486	60,988	166,008	4,711	-97%	(161,297)	0%
Utilities	209,339	198,165	225,610	215,015	242,357	13%	27,342	5%
Lodging	99,852	107,978	108,763	84,031	165,353	97%	81,322	3%
Food	431,522	464,398	525,271	518,068	657,419	27%	139,351	14%
Retail Trade	841,135	868,789	1,058,893	1,546,909	1,851,887	20%	304,978	39%
Subtotal	1,889,992	2,104,219	2,409,304	3,040,079	3,517,734	16%	477,655	74%
Use taxes								
Vehicles	714,131	711,491	800,968	800,991	927,825	16%	126,834	20%
Building materials	145,063	480,522	241,040	322,437	308,546	-4%	(13,891)	6%
Subtotal	859,193	1,192,013	1,042,008	1,123,428	1,236,371	10%	112,943	26%
Total	2,749,185	3,296,232	3,451,312	4,163,507	4,754,105	14%	590,598	100%
Online sales			110,094	262,518	236,710	-10%	(25,808)	5%

City 3% Sales and Use Tax by Top 5 Industries
Year to Date History thru August 2021



2021 COMMUNITY CENTER FUND REVENUES

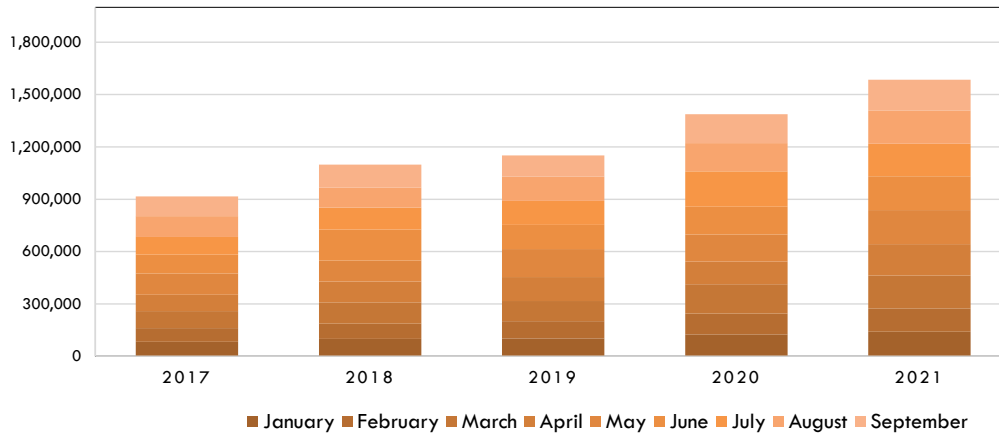
2021 Tax Revenues										
Month	2017 Total	2018 Total	2019 Total	2020 Total	City Sales	Use Tax Motor Vehicles	Use Tax Building Materials	Total	\$ Change	% Chg
January	82,802	99,524	101,699	125,046	102,415.26	29,663.82	8,299.82	140,378.90	15,333	12.26%
February	77,860	86,672	99,295	119,117	100,623.02	19,360.96	13,961.43	133,945.41	14,828	12.45%
March	97,927	122,052	116,046	168,889	137,162.65	34,976.22	16,266.70	188,405.57	19,517	11.56%
April	93,450	119,974	136,940	129,592	137,558.07	28,459.08	13,647.55	179,664.70	50,072	38.64%
May	121,701	120,944	160,969	154,886	149,875.54	36,788.95	8,732.48	195,396.97	40,511	26.16%
June	108,354	177,075	138,242	159,543	140,440.75	36,854.96	16,957.38	194,253.09	34,711	21.76%
July	101,188	125,783	137,637	203,340	134,011.15	39,598.92	12,019.81	185,629.88	-17,710	-8.71%
August	119,369	115,257	137,769	161,339	129,840.70	55,636.10	5,470.54	190,947.34	29,609	18.35%
September	114,001	131,462	121,839	166,085	140,650.89	27,935.92	7,532.98	176,119.79	10,035	6.04%
October	110,923	146,462	136,971	163,108						
November	110,108	107,578	131,902	147,398						
December	100,818	102,648	137,173	170,423						
TOTAL	1,238,499	1,455,432	1,556,483	1,868,764	1,172,578.03	309,274.93	102,888.69	1,584,741.65	196,906	14.19%
% Change	10.31%	17.52%	6.94%	20.06%						
2021 Budget % of Budget					1,287,500	325,000	100,000	1,712,500		
					91.07%	95.16%	102.89%	92.54%		

916,651 1,098,744 1,150,437 1,387,836 1,584,742 196,906 14.19%

Charges for Services					
Month	2019 Total	2020 Total	2021 Total	\$ Change	% Chg
January	110,515	108,150	50,712	(57,438)	-53%
February	91,033	99,658	52,470	(47,188)	-47%
March	108,772	21,361	65,392	44,031	206%
April	101,848	9,239	68,466	59,227	641%
May	106,903	8,041	105,543	97,502	1213%
June	151,211	48,220	135,621	87,401	181%
July	132,793	58,968	113,550	54,582	93%
August	98,229	47,293	85,139	37,846	80%
September	73,219	31,642	62,286	30,644	97%
October	78,998	37,214			
November	92,771	30,041			
December	90,026	38,366			
TOTAL	1,236,318	538,193	739,179	306,607	71%
2021 Budget	1,322,000	1,275,000	694,300		
% of Budget	93.52%	42.21%	106.46%		

974,523 432,572 739,179 306,607 71%

SALES TAX DATA - 2017 THRU 2021



CHARGES FOR SERVICES - 2019 THRU 2021

