

# **AGENDA ITEM COVER SHEET**

**TO:** Fruita City Council and Mayor

**FROM:** Margaret Sell, Finance Director/City Clerk

**DATE:** June 20, 2022

**AGENDA TEXT:** FINANCIAL REPORTS – A request to approve the May 2022 Financial Reports

#### **BACKGROUND**

### Sales Tax Revenues -April 2022 Sales.

The following chart provides a comparison of sales, use and lodging tax revenues between 2021 and 2022. Overall tax revenues are up \$229,975 from the prior year and ahead of budgeted amounts by \$279,821.

Summary of Sales and Use Tax Revenues - April 2022									
		Percent (%) Change			Dollar (\$) Change				
Туре	Month	Month	Y-T-D	From prior year - YTD		Between actual and budget - YTD			
City Sales Tax (2%)	Apr-22	12%	6%	\$	<i>56,</i> 731	\$	<i>57,</i> 400		
Use tax on Motor Vehicles (2%)	Apr-22	40%	0%	\$	23,697	\$	9,123		
Use tax on Building Materials (2%)	Apr-22	62%	51%	\$	53,215	\$	82,410		
Lodging Tax (3%)	Apr-22	-14%	4%	\$	1,240	\$	9,668		
County Sales Tax	Apr-22	3%	9%	\$	84,037	\$	100,941		
Public Safety Tax	Apr-22	2%	8%	\$	11,055	\$	20,278		
				\$	229,975	\$	279,821		

The following table shows a monthly comparison between April 2021 and April 2022 city sales tax collections by NAICS category.

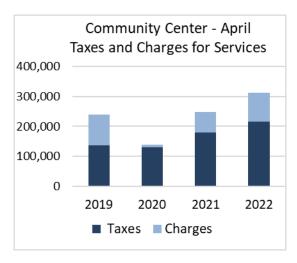
Sales Tax Revenues by Category (3%)								
Apr-22								
Description	2020	2021	2022	1 yr % Chg	1 yr \$ Chg			
Retail Trade	1 <i>7</i> 9,500	217,112	235,530	8%	18,418			
Food	<i>52,</i> 51 <i>7</i>	80,927	81,378	1%	451			
Other Miscellaneous	7,989	14,608	16,015	10%	1,407			
Utilities	1 <i>7,</i> 806	21,053	25,621	22%	4,568			
Manufacturing	13,845	10,266	12,982	26%	2,716			
Rental and Leasing	9,342	10,005	7,876	-21%	(2,129)			
Other Services	3,615	4,105	9,505	132%	5,400			
Lodging	4,542	20,611	19,698	-4%	(913)			
Wholesale Trade	10,999	19,729	37,661	91%	17,932			
Communications	15,372	13,302	13,499	1%	197			
Oil and Gas	1,505	956	1,822	91%	866			
Total	317,032	412,674	461,587	12%	48,913			
Remote retailers	33,477	42,449	49,045	16%	6,596			

## Use Tax Revenues -April 2022 Sales.

General Fund Use tax revenues on building materials were up significantly at 621% (\$16,993) for the month while use tax on motor vehicles were up 40% (\$22,973).

# Community Center Fund Charges for Services -April 2022.

Charges for services (pass fees and recreation programs) were up 42% from the prior year. This represents 95% of 2019 pre-covid level revenues which is slightly ahead of budgeted revenues of 90% of 2019 pre-covid levels.



<u>Actual vs Budget Report – May 2022.</u> This attached report presents comparison information on budgeted vs actual revenues and expenses by fund and department for all funds through May 2022. The following is a summary of the report by fund showing actual revenues and expenses as a percentage of budget.

Revenues and Expenses as Percentage of Budget  May 2022							
Column1	Revenues as a % Budget	Expenses as a % of Budget					
General Fund	46%	23%					
Conservation Trust Fund	31%	0%					
Economic Development Fund	0%	0%					
Marketing	31%	47%					
Public Places Fund	31%	9%					
Community Center	42%	29%					
Capital Projects	0%	0%					
Debt Service	25%	25%					
Devils Canyon Center	0%	0%					
Irrigation Water	35%	49%					
Sewer	32%	32%					
Trash	34%	25%					
Fleet Maintenance Fund	101%	36%					
Total	27%	18%					

### FISCAL IMPACT

None.

### APPLICABILITY TO CITY GOALS AND OBJECTIVES

These reports provide financial information to the Council to monitor the City's financial position and may be used as a tool to hold staff accountable for accomplishing goals and objectives set forth in the Budget.

### OPTIONS AVAILABLE TO THE COUNCIL

Approval of Financial Reports

Approval of Financial Reports with clarification on specific items

### RECOMMENDATION

It is the recommendation of staff that the Council by motion:

ACCEPT THE MAY 2022 FINANCIAL REPORTS AS PRESENTED