

SALES AND USE TAX REPORTS

City Sales Tax - 2% General Fund (110-3131)							
	2019	2020	2021	2022	2023	\$ Variance	% Variance
Jan	124,973.08	190,392.44	204,830.52	222,224.08	272,043.95	49,819.87	22.42%
Feb	144,100.65	167,749.86	201,246.04	241,043.51	257,301.07	16,257.56	6.74%
Mar	165,160.52	242,722.52	274,325.31	241,256.77	274,681.30	33,424.53	13.85%
Apr	191,027.30	211,354.97	275,116.14	307,724.72	310,799.52	3,074.80	1.00%
May	198,826.37	236,158.52	299,751.07	315,266.10	337,385.69	22,119.59	7.02%
Jun	197,471.05	229,208.70	280,881.50	315,464.89	334,549.58	19,084.69	6.05%
Jul	190,974.84	280,361.25	268,022.29	290,659.73	306,866.03	16,206.30	5.58%
Aug	200,644.07	229,018.92	259,681.40	321,372.15	319,767.61	-1,604.54	-0.50%
Sep	193,024.68	239,752.16	281,301.78	303,829.93	335,023.25	31,193.32	10.27%
Oct	205,934.68	243,770.76	266,678.57	302,938.30			
Nov	192,966.14	224,503.72	251,620.04	281,773.52			
Dec	208,689.86	243,087.11	275,684.31	308,179.47			
TOTAL	2,213,793.24	2,738,080.93	3,139,138.97	3,451,733.17	2,748,418.00	189,576.12	7.41%
%	15.26%	23.68%	14.65%	9.96%			

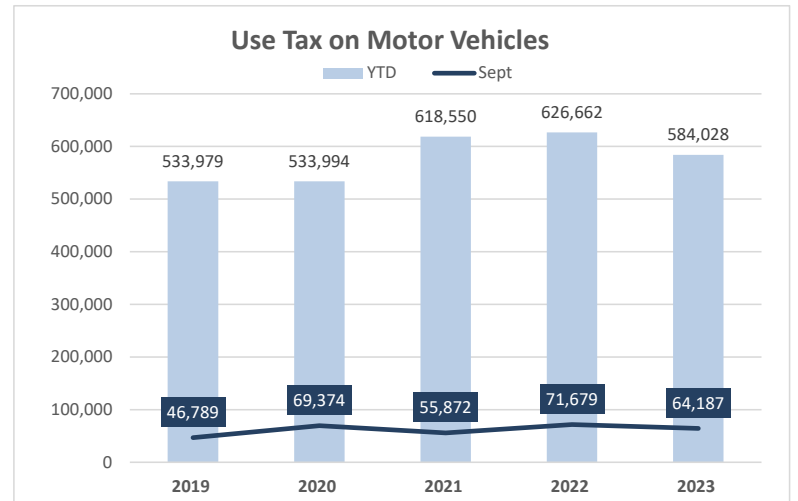
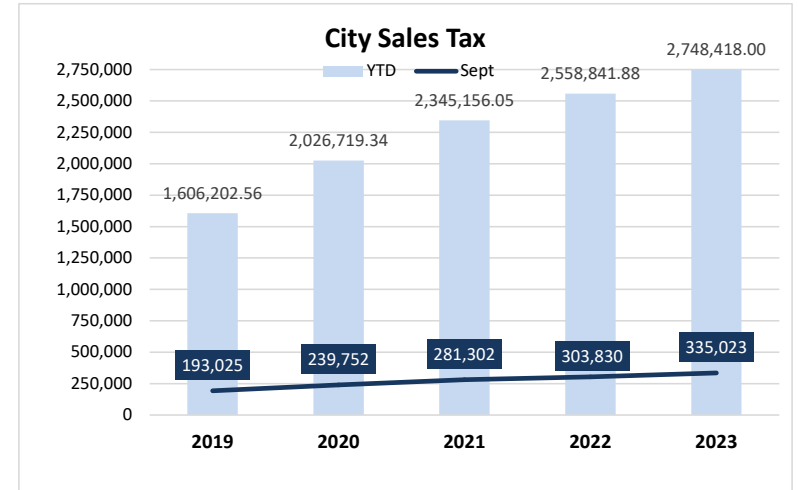
2023 Budget= \$3,300,000, 4.4% decrease from 2022 Actual Revenues

Sept	1,606,202.56	2,026,719.34	2,345,156.05	2,558,841.88	2,748,418.00	189,576.12	7.41%
3%	2,409,303.84	3,040,079.01	3,517,734.08	3,838,262.82	4,122,627.00	284,364.18	7.41%

Use Tax on Motor Vehicles - 2% General Fund (110-3132)							
	2019	2020	2021	2022	2023	\$ Variance	% Change
JAN	59,067.65	44,776.20	59,327.64	47,309.36	49,751.32	2,441.96	5.16%
FEB	35,431.97	59,554.07	38,721.90	46,447.50	60,836.73	14,389.23	30.98%
MAR	56,995.69	53,618.86	69,952.45	74,968.11	74,791.15	-176.96	-0.24%
APR	58,679.47	37,062.83	56,918.15	79,891.83	54,713.24	-25,178.59	-31.52%
MAY	90,700.80	35,122.84	73,577.89	94,600.69	81,719.62	-12,881.07	-13.62%
JUN	52,822.10	72,285.02	73,709.93	64,351.62	50,023.47	-14,328.15	-22.27%
JUL	67,463.71	89,038.90	79,197.84	64,357.92	54,891.13	-9,466.79	-14.71%
AUG	66,028.27	73,161.03	111,272.20	83,056.00	93,114.18	10,058.18	12.11%
SEP	46,789.04	69,374.11	55,871.85	71,679.10	64,187.04	-7,492.06	-10.45%
OCT	51,469.53	61,789.73	80,751.67	81,246.37			
NOV	58,715.01	37,390.30	72,701.97	68,028.87			
DEC	46,583.89	67,505.07	70,219.53	80,815.93			
YTD	690,747.13	700,678.96	842,223.02	856,753.30	584,027.88	(42,634.25)	-6.80%
%	9.88%	1.44%	20.20%	1.73%			

2023 Budget = \$800,000 - 7.09% decrease from 2022 Actual revenues

Sept	533,978.70	533,993.86	618,549.85	626,662.13	584,027.88	-42,634.25	-6.80%
3%	800,968.05	800,990.79	927,824.78	939,993.20	876,041.82	-63,951.38	-6.80% for chart only



SALES AND USE TAX REPORTS

Use Tax on Building Materials - 2% General Fund (110-3133)							
	2019	2020	2021	2022	2023	\$ Variance	% Change
JAN	19,357.85	14,922.55	16,599.65	22,964.41	16,208.89	-6,755.52	-29.42%
FEB	19,056.71	10,930.68	27,922.86	31,415.26	52,028.31	20,613.05	65.61%
MAR	9,936.56	41,435.81	32,453.39	58,817.72	9,971.22	-48,846.50	-83.05%
APR	24,173.95	10,766.83	27,295.09	44,288.18	42,054.83	-2,233.35	-5.04%
MAY	32,410.86	38,491.01	17,464.96	34,286.83	19,000.44	-15,286.39	-44.58%
JUN	26,190.88	17,591.28	33,914.75	38,355.04	41,803.15	3,448.11	8.99%
JUL	16,836.31	37,279.04	24,039.63	18,894.10	26,846.41	7,952.31	42.09%
AUG	8,864.92	20,497.47	10,941.09	19,619.37	42,886.61	23,267.24	118.59%
SEP	3,865.13	23,043.51	15,065.96	30,588.98	23,227.32	-7,361.66	-24.07%
OCT	16,537.07	20,654.70	41,315.52	37,933.25			
NOV	12,122.45	32,902.26	19,098.82	19,923.44			
DEC	19,073.22	30,253.24	26,525.37	18,289.07			
YTD	208,425.91	298,768.38	292,637.09	375,375.65	274,027.18	-25,202.71	-8.42%
%	-42.35%	43.35%	-2.05%	28.27%			

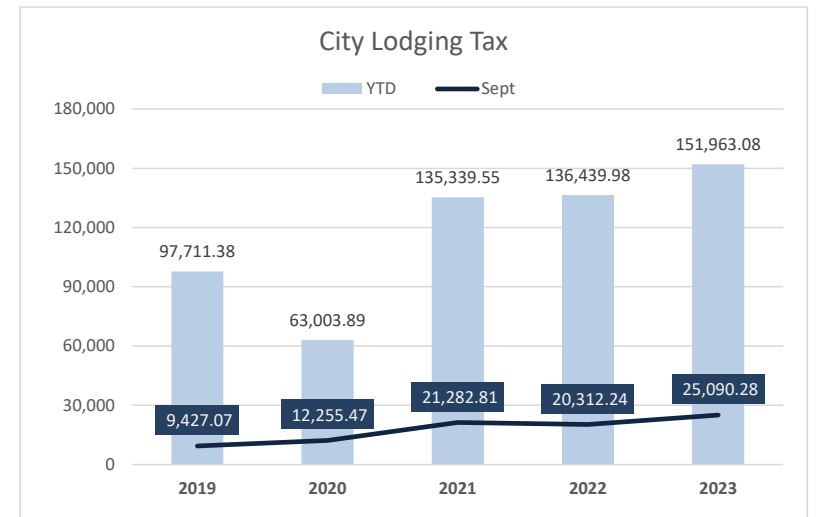
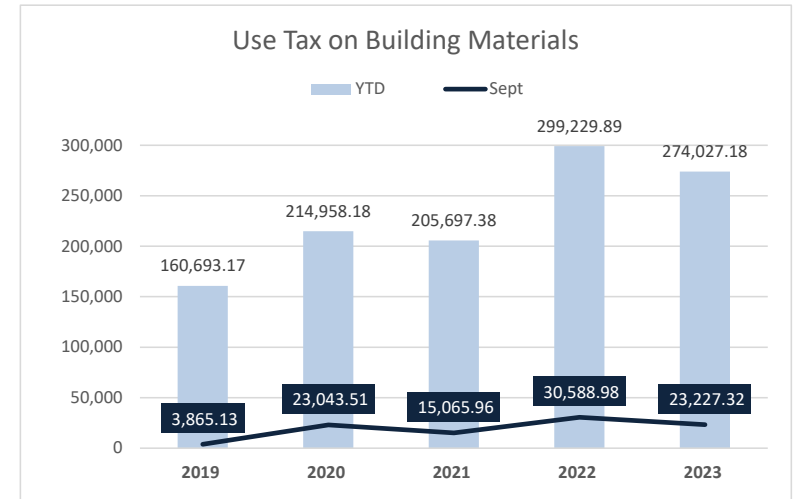
2023 Budget = \$300,000 -20% decrease from 2022 Actual revenues

Sept	160,693.17	214,958.18	205,697.38	299,229.89	274,027.18	-25,202.71	-8.42%
3%	241,039.76	322,437.27	308,546.07	448,844.84	411,040.77	-37,804.07	-8.42%

City Lodging Tax - 3% (125-3134)							
	2019	2020	2021	2022	2023	\$ Variance	%
Jan	2,611.13	3,573.20	3,452.69	4,465.16	4,145.44	-319.72	-7.16%
Feb	3,774.09	4,018.26	4,145.37	5,490.69	7,399.14	1,908.45	34.76%
Mar	8,249.09	4,677.20	10,961.79	12,266.06	10,093.53	-2,172.53	-17.71%
Apr	8,046.43	2,305.15	16,557.26	14,135.42	16,355.71	2,220.29	15.71%
May	15,242.71	5,512.69	19,501.69	27,925.85	24,540.57	-3,385.28	-12.12%
Jun	22,312.67	8,463.77	23,011.89	24,010.29	26,405.31	2,395.02	9.97%
Jul	15,335.70	11,150.71	19,979.13	14,726.50	19,695.54	4,969.04	33.74%
Aug	12,712.49	11,047.44	16,446.92	13,107.77	18,237.56	5,129.79	39.14%
Sep	9,427.07	12,255.47	21,282.81	20,312.24	25,090.28	4,778.04	23.52%
Oct	18,400.75	13,854.54	18,243.68	27,831.93			
Nov	6,398.12	7,447.85	11,126.88	10,712.63			
Dec	4,558.22	5,195.64	7,209.43	6,475.52			
TOTAL	127,068.47	89,501.92	171,919.54	181,460.06	151,963.08	15,523.10	11.38%
	-1.29%	-29.56%	92.08%	5.55%			

2023 Budget = \$150,000 - 17% decrease from 2022 actual revenues

Sept	97,711.38	63,003.89	135,339.55	136,439.98	151,963.08	15,523.10	11.38%
6%	195,422.76	126,007.78	270,679.10	272,879.96	303,926.16	31,046.20	11.38%

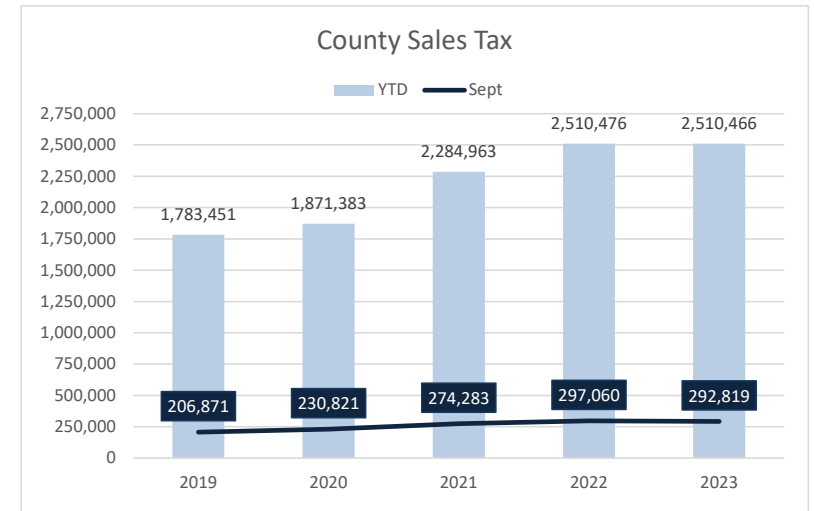


SALES AND USE TAX REPORTS

County Sales Tax - 2% (110-3130)							
	2019	2020	2021	2022	2023	\$ Variance	% Variance
Jan	168,991.80	178,526.13	199,569.41	227,801.34	235,100.74	7,299.40	3.20%
Feb	161,231.36	181,438.93	200,816.29	232,761.64	234,963.31	2,201.67	0.95%
Mar	198,980.47	188,855.08	268,529.43	283,096.69	283,146.64	49.95	0.02%
Apr	197,897.18	187,855.58	270,209.01	279,500.97	277,150.11	-2,350.86	-0.84%
May	209,011.45	220,166.38	266,353.47	293,351.88	299,401.48	6,049.60	2.06%
Jun	213,850.33	233,449.26	281,089.81	304,783.41	306,021.87	1,238.46	0.41%
Jul	210,475.42	227,956.26	264,407.19	283,763.03	289,221.95	5,458.92	1.92%
Aug	216,142.51	222,314.16	259,705.93	308,357.00	292,640.77	-15,716.23	-5.10%
Sep	206,870.89	230,820.91	274,282.88	297,059.99	292,818.85	-4,241.14	-1.43%
Oct	210,951.31	228,020.45	263,951.60	278,430.83			
Nov	204,326.68	211,965.09	252,758.87	275,219.04			
Dec	233,401.07	248,034.85	296,934.24	316,028.45			
TOTAL	2,432,130.47	2,559,403.08	3,098,608.13	3,380,154.27	2,510,465.72	-10.23	0.00%
%	6.99%	5.23%	21.07%	9.09%			

2023 Budget=\$3,210,000 5.0% decrease from 2022 actual revenue

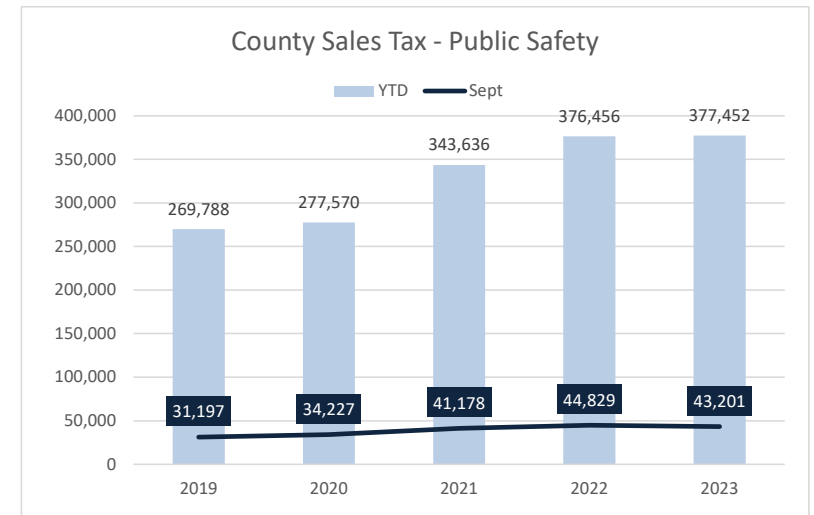
Sept	1,783,451.41	1,871,382.69	2,284,963.42	2,510,475.95	2,510,465.72	-10.23	0.00%
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County Sales Tax - 0.37% Public Safety Tax (110-3129)							
	2019	2020	2021	2022	2023	\$ Variance	% Variance
Jan	25,508.99	26,762.07	29,794.36	34,330.68	35,660.02	1,329.34	3.87%
Feb	24,195.07	26,744.72	30,522.74	35,019.51	35,427.83	408.32	1.17%
Mar	30,317.68	26,640.82	41,095.99	42,371.66	42,812.82	441.16	1.04%
Apr	30,643.86	27,635.27	40,485.69	41,898.53	41,149.35	-749.18	-1.79%
May	32,085.32	32,800.08	39,900.10	43,792.01	45,752.66	1,960.65	4.48%
Jun	32,143.50	35,125.60	42,158.45	45,827.75	46,220.47	392.72	0.86%
Jul	31,495.72	34,219.03	39,786.84	42,639.68	43,521.83	882.15	2.07%
Aug	32,200.79	33,414.60	38,714.05	45,747.00	43,705.32	-2,041.68	-4.46%
Sep	31,197.04	34,227.49	41,177.94	44,829.02	43,201.36	-1,627.66	-3.63%
Oct	31,996.22	34,007.72	39,502.32	41,678.35			
Nov	30,373.05	31,513.90	37,647.08	40,801.66			
Dec	35,263.78	36,822.92	44,432.47	47,219.60			
TOTAL	367,421.02	379,914.22	465,218.03	506,155.45	377,451.66	995.82	0.26%
%	9.41%	3.40%	22.45%	8.80%			

2023 Budget=\$480,000, 5.1% decrease from 2022 actual revenue

Sept	269,787.97	277,569.68	343,636.16	376,455.84	377,451.66	995.82	0.26%
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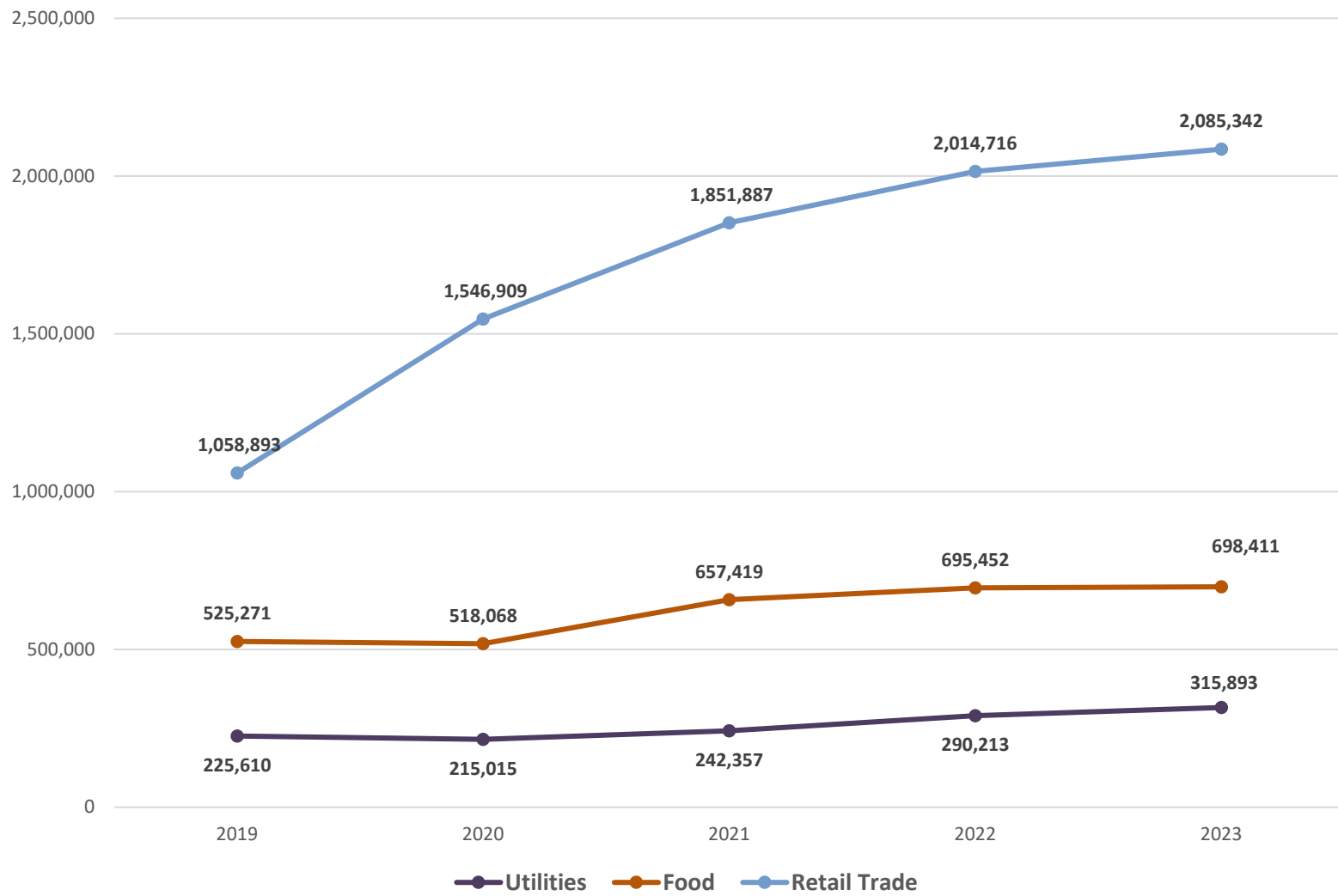
2023 City Lodging Tax - Marketing Fund 3% (125-3134)					
	Hotels & Campgrounds		VRBO'S		Monthly Total
	Revenue	% of Total	Revenue	% of Total	
Jan	3,157	76%	988	24%	4,145
Feb	6,406	87%	993	13%	7,399
Mar	7,823	77%	2,310	23%	10,133
Apr	11,609	71%	4,746	29%	16,355
May	18,352	75%	6,189	25%	24,541
Jun	20,206	77%	6,199	23%	26,405
Jul	15,180	77%	4,515	23%	19,696
Aug	13,927	76%	4,311	24%	18,238
Sep	18,745	75%	6,345	25%	25,090
Oct					-
Nov					-
Dec					-
TOTAL	115,405	76%	36,596	24%	152,001

2023 City Lodging Tax - Other Funds 3%					
	Economic Development		Public Places		Monthly Total
	Revenue	% of Total	Revenue	% of Total	
Jan	2,763	67%	1,382	33%	4,145
Feb	4,932	67%	2,473	33%	7,404
Mar	6,764	67%	3,372	33%	10,136
Apr	13,772	69%	6,052	31%	19,824
May	16,359	67%	8,182	33%	24,541
Jun	17,602	67%	8,803	33%	26,405
Jul	13,129	67%	6,566	33%	19,695
Aug	12,157	67%	6,080	33%	18,237
Sep	16,725	67%	8,365	33%	25,090
Oct					-
Nov					-
Dec					-
TOTAL	104,202	67%	51,275	33%	155,477



Sales and Use Tax Revenues by Category (3%) January-September								
Description	2019	2020	2021	2022	2023	1 yr % Chg	1 yr \$ Chg	% of 2023 Total
Sales taxes								
Other Services	43,084	45,841	59,631	67,672	103,268	53%	35,596	2%
Other Miscellaneous	56,901	82,672	122,484	165,609	164,495	-1%	(1,114)	3%
Manufacturing	44,143	78,601	101,409	112,545	115,407	3%	2,862	2%
Wholesale Trade	67,482	102,152	133,161	188,761	236,465	25%	47,704	4%
Rental and Leasing	104,966	93,209	69,334	61,485	65,278	6%	3,793	1%
Communications	113,203	107,573	109,988	127,983	129,598	1%	1,615	2%
Oil and Gas	60,988	166,008	4,711	-55,358	43,006	178%	98,364	1%
Utilities	225,610	215,015	242,357	290,213	315,893	9%	25,680	6%
Lodging	108,763	84,031	165,353	169,185	165,464	-2%	(3,721)	3%
Food	525,271	518,068	657,419	695,452	698,411	0%	2,959	13%
Retail Trade	1,058,893	1,546,909	1,851,887	2,014,716	2,085,342	4%	70,626	39%
Subtotal	2,409,304	3,040,079	3,517,734	3,838,263	4,122,627	7%	284,364	76%
Use taxes								
Vehicles	800,968	800,991	927,825	939,993	876,042	-7%	(63,951)	16%
Building materials	241,040	322,437	308,546	448,845	411,041	-8%	(37,804)	8%
Subtotal	1,042,008	1,123,428	1,236,371	1,388,838	1,287,083	-7%	(101,755)	24%
Total	3,451,312	4,163,507	4,754,105	5,227,101	5,409,710	3%	182,609	100%
Online sales	110,094	262,518	348,313	396,460	438,145	11%	41,685	8%

Top 3 Sales Tax NAICS Categories - YTD Revenues



2023 COMMUNITY CENTER FUND REVENUES

2023 Tax Revenues									
Month	2020	2021	2022	City Sales	Use Tax Motor Vehicles	Use Tax Building Materials	2023	\$ Change	% Chg
January	125,046	140,379	146,249	136,022	24,876	8,104	169,002	22,753	16%
February	119,117	133,945	159,453	128,651	30,418	26,014	185,083	25,630	16%
March	168,889	188,406	187,521	137,341	37,396	4,986	179,722	-7,800	-4%
April	129,592	179,665	215,952	155,400	27,357	21,027	203,783	-12,169	-6%
May	154,886	195,397	222,077	168,693	40,860	9,500	219,053	-3,024	-1%
June	159,543	194,253	209,085	167,275	25,012	13,423	205,710	-3,376	-2%
July	203,340	185,630	186,956	153,433	27,446	21,443	202,322	15,366	8%
August	161,339	190,947	212,024	159,884	46,557	11,614	218,055	6,030	3%
September	166,085	176,120	203,049	167,512	32,094	10,195	209,801	6,752	3%
October	163,108	194,373	211,059				-		
November	147,398	175,424	184,863				-		
December	170,423	186,215	203,642				-		
TOTAL	1,868,764	2,140,753	2,341,931	1,374,210	292,015	126,305	1,792,530	50,163	3%
% Change	20.06%	14.55%	9.40%						
2023 Budget				1,650,000	400,000	150,000	2,200,000		
% of Budget				83.29%	73.00%	84.20%	81.48%		

1,387,836 1,584,742 1,742,367 1,792,530 50,163 3%

Charges for Services						
Month	2020	2021	2022	2023	\$ Change	% Chg
January	108,150	50,712	94,372	97,499	3,127	3%
February	99,658	52,470	81,894	78,473	(3,421)	-4%
March	21,361	65,392	98,073	109,728	11,655	12%
April	9,239	68,466	97,049	102,490	5,441	6%
May	8,041	105,543	116,172	114,132	(2,040)	-2%
June	48,220	135,621	140,195	135,399	(4,796)	-3%
July	58,968	113,550	125,561	137,876	12,315	10%
August	47,293	85,139	98,449	99,965	1,516	2%
September	31,642	62,246	83,220	72,984	(10,236)	-12%
October	37,214	66,519	68,943			
November	30,041	76,544	82,759			
December	38,366	83,066	77,309			
TOTAL	538,193	965,269	1,163,997	948,546	13,560	1%
2023 Budget	1,275,000	694,300	1,190,300	1,196,500		
% of Budget	42.21%	139.03%	97.79%	79.28%		

432,572 739,139 934,986 948,546 13,560 1%

