



Axon Enterprise, Inc.
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Q-762392-46036AP

Issued: 01/14/2026

Quote Expiration: 01/30/2026

Estimated Contract Start Date: 02/01/2026

Account Number: 115713

Payment Terms: N30

Mode of Delivery: UPS-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Fruita Police Department - CO 101 W McCune Ave Fruita, CO 81521-2551 USA	Fruita Police Department - CO 101 W McCune Ave Fruita CO 81521-2551 USA Email: npeck@co.mesa.co.us

SALES REPRESENTATIVE	PRIMARY CONTACT
Alex Aguilar Phone: (253) 389-2615 Email: alaguilar@axon.com Fax:	Nicholas Peck Phone: (970) 858-3008 Email: npeck@fruita.org Fax: (970) 858-3665

Quote Summary

Program Length	60 Months
TOTAL COST	\$197,370.00
ESTIMATED TOTAL W/ TAX	\$197,370.00

Discount Summary

Average Savings Per Year	\$9,422.64
TOTAL SAVINGS	\$47,113.20

Payment Summary

Date	Subtotal	Tax	Total
Jan 2026	\$39,474.00	\$0.00	\$39,474.00
Jan 2027	\$39,474.00	\$0.00	\$39,474.00
Jan 2028	\$39,474.00	\$0.00	\$39,474.00
Jan 2029	\$39,474.00	\$0.00	\$39,474.00
Jan 2030	\$39,474.00	\$0.00	\$39,474.00
Total	\$197,370.00	\$0.00	\$197,370.00

Quote Unbundled Price: \$244,483.20
Quote List Price: \$197,378.40
Quote Subtotal: \$197,370.00

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
BWCUwTAP	BWC Unlimited with TAP	19	60	\$144.23	\$102.91	\$102.91	\$117,317.40	\$0.00	\$117,317.40
A la Carte Software									
73449	AXON BODY - LEGACY LICENSE - CONNECTED CAMERA	19	60		\$5.42	\$5.42	\$6,178.80	\$0.00	\$6,178.80
73682	AXON EVIDENCE - AUTO TAGGING LICENSE	19	60		\$10.85	\$10.85	\$12,369.00	\$0.00	\$12,369.00
73447	AXON BODY - LICENSE - FUSUS LIVESTREAM	19	60		\$16.27	\$16.27	\$18,547.80	\$0.00	\$18,547.80
102011	AXON AI ASSISTANT	19	60		\$32.55	\$32.55	\$37,107.00	\$0.00	\$37,107.00
ProLicense	Pro License Bundle	2	60		\$48.82	\$48.75	\$5,850.00	\$0.00	\$5,850.00
Total							\$197,370.00	\$0.00	\$197,370.00

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BWC Unlimited with TAP	73309	AXON BODY - TAP REFRESH 1 - CAMERA	19	1	08/01/2028
BWC Unlimited with TAP	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	3	1	08/01/2028
BWC Unlimited with TAP	73310	AXON BODY - TAP REFRESH 2 - CAMERA	19	1	01/31/2031
BWC Unlimited with TAP	73688	AXON BODY - TAP REFRESH 2 - DOCK MULTI BAY	3	1	01/31/2031

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	19	02/01/2026	01/31/2031
BWC Unlimited with TAP	73746	AXON EVIDENCE - ECOM LICENSE - PRO	19	02/01/2026	01/31/2031
Pro License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	6	02/01/2026	01/31/2031
Pro License Bundle	73746	AXON EVIDENCE - ECOM LICENSE - PRO	2	02/01/2026	01/31/2031
A la Carte	102011	AXON AI ASSISTANT	19	02/01/2026	01/31/2031
A la Carte	73447	AXON BODY - LICENSE - FUSUS LIVESTREAM	19	02/01/2026	01/31/2031
A la Carte	73449	AXON BODY - LEGACY LICENSE - CONNECTED CAMERA	19	02/01/2026	01/31/2031
A la Carte	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	19	02/01/2026	01/31/2031

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	80464	AXON BODY - TAP WARRANTY - CAMERA	19	02/01/2027	01/31/2031

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	3	02/01/2027	01/31/2031

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	101 W McCune Ave	Fruita	CO	81521-2551	USA

Payment Details

Jan 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	102011	AXON AI ASSISTANT	19	\$7,421.40	\$0.00	\$7,421.40
Year 1	73447	AXON BODY - LICENSE - FUSUS LIVESTREAM	19	\$3,709.56	\$0.00	\$3,709.56
Year 1	73449	AXON BODY - LEGACY LICENSE - CONNECTED CAMERA	19	\$1,235.76	\$0.00	\$1,235.76
Year 1	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	19	\$2,473.80	\$0.00	\$2,473.80
Year 1	BWCUwTAP	BWC Unlimited with TAP	19	\$23,463.48	\$0.00	\$23,463.48
Year 1	ProLicense	Pro License Bundle	2	\$1,170.00	\$0.00	\$1,170.00
Total				\$39,474.00	\$0.00	\$39,474.00

Jan 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	102011	AXON AI ASSISTANT	19	\$7,421.40	\$0.00	\$7,421.40
Year 2	73447	AXON BODY - LICENSE - FUSUS LIVESTREAM	19	\$3,709.56	\$0.00	\$3,709.56
Year 2	73449	AXON BODY - LEGACY LICENSE - CONNECTED CAMERA	19	\$1,235.76	\$0.00	\$1,235.76
Year 2	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	19	\$2,473.80	\$0.00	\$2,473.80
Year 2	BWCUwTAP	BWC Unlimited with TAP	19	\$23,463.48	\$0.00	\$23,463.48
Year 2	ProLicense	Pro License Bundle	2	\$1,170.00	\$0.00	\$1,170.00
Total				\$39,474.00	\$0.00	\$39,474.00

Jan 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	102011	AXON AI ASSISTANT	19	\$7,421.40	\$0.00	\$7,421.40
Year 3	73447	AXON BODY - LICENSE - FUSUS LIVESTREAM	19	\$3,709.56	\$0.00	\$3,709.56
Year 3	73449	AXON BODY - LEGACY LICENSE - CONNECTED CAMERA	19	\$1,235.76	\$0.00	\$1,235.76
Year 3	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	19	\$2,473.80	\$0.00	\$2,473.80
Year 3	BWCUwTAP	BWC Unlimited with TAP	19	\$23,463.48	\$0.00	\$23,463.48
Year 3	ProLicense	Pro License Bundle	2	\$1,170.00	\$0.00	\$1,170.00
Total				\$39,474.00	\$0.00	\$39,474.00

Jan 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	102011	AXON AI ASSISTANT	19	\$7,421.40	\$0.00	\$7,421.40
Year 4	73447	AXON BODY - LICENSE - FUSUS LIVESTREAM	19	\$3,709.56	\$0.00	\$3,709.56
Year 4	73449	AXON BODY - LEGACY LICENSE - CONNECTED CAMERA	19	\$1,235.76	\$0.00	\$1,235.76
Year 4	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	19	\$2,473.80	\$0.00	\$2,473.80
Year 4	BWCUwTAP	BWC Unlimited with TAP	19	\$23,463.48	\$0.00	\$23,463.48
Year 4	ProLicense	Pro License Bundle	2	\$1,170.00	\$0.00	\$1,170.00
Total				\$39,474.00	\$0.00	\$39,474.00

Jan 2030

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	102011	AXON AI ASSISTANT	19	\$7,421.40	\$0.00	\$7,421.40
Year 5	73447	AXON BODY - LICENSE - FUSUS LIVESTREAM	19	\$3,709.56	\$0.00	\$3,709.56
Year 5	73449	AXON BODY - LEGACY LICENSE - CONNECTED CAMERA	19	\$1,235.76	\$0.00	\$1,235.76
Year 5	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	19	\$2,473.80	\$0.00	\$2,473.80
Year 5	BWCUwTAP	BWC Unlimited with TAP	19	\$23,463.48	\$0.00	\$23,463.48
Year 5	ProLicense	Pro License Bundle	2	\$1,170.00	\$0.00	\$1,170.00
Total				\$39,474.00	\$0.00	\$39,474.00

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Shipment Timing

Shipment Variance. Estimated shipment dates are provided for planning purposes only and are not guarantees. Axon may ship hardware before or after the estimated shipment date, and failure to meet an estimated shipment date will not, by itself, constitute a breach, provided Axon uses commercially reasonable efforts to meet estimated shipment dates.

Refresh Shipment Timing

Technology Assurance Plan (TAP) Refresh Prior to Renewal. For Customers with expiring agreements that include TAP refresh rights, Axon may, in its discretion, ship refresh hardware under the existing contract while renewal or replacement agreements are in progress. Any such shipments will be deemed made under the terms of the existing contract until the new contract is fully executed, after which any applicable updates, fees, or adjustments will apply.

Rewrite Estimates

Estimated Amounts and Contract Terminations. Any amounts stated as due under existing or terminated contracts — including contract transfer balances carried forward to new or pending contracts — are estimates based on payments received as of the calculation date. These estimates may be adjusted if new contracts are not executed on the anticipated dates or if expected payments are not made.

Signature

Date Signed

