

### SALES AND USE TAX REPORTS

City Sales Tax - 2% General Fund (110-3131)							
	2019	2020	2021	2022	2023	\$ Variance	% Variance
Jan	124,973.08	190,392.44	204,830.52	222,224.08	272,043.95	49,819.87	22.42%
Feb	144,100.65	167,749.86	201,246.04	241,043.51	257,301.07	16,257.56	6.74%
Mar	165,160.52	242,722.52	274,325.31	241,256.77	274,681.30	33,424.53	13.85%
Apr	191,027.30	211,354.97	275,116.14	307,724.72	310,799.52	3,074.80	1.00%
May	198,826.37	236,158.52	299,751.07	315,266.10	337,385.69	22,119.59	7.02%
Jun	197,471.05	229,208.70	280,881.50	315,464.89	334,549.58	19,084.69	6.05%
Jul	190,974.84	280,361.25	268,022.29	290,659.73	306,866.03	16,206.30	5.58%
Aug	200,644.07	229,018.92	259,681.40	321,372.15	319,767.61	-1,604.54	-0.50%
Sep	193,024.68	239,752.16	281,301.78	303,829.93	335,023.25	31,193.32	10.27%
Oct	205,934.68	243,770.76	266,678.57	302,938.30	300,395.33	-2,542.97	-0.84%
Nov	192,966.14	224,503.72	251,620.04	281,773.52	279,460.03	-2,313.49	-0.82%
Dec	208,689.86	243,087.11	275,684.31	308,179.47			
<b>TOTAL</b>	<b>2,213,793.24</b>	<b>2,738,080.93</b>	<b>3,139,138.97</b>	<b>3,451,733.17</b>	<b>3,328,273.36</b>	<b>184,719.66</b>	<b>5.88%</b>
%	15.26%	23.68%	14.65%	9.96%			

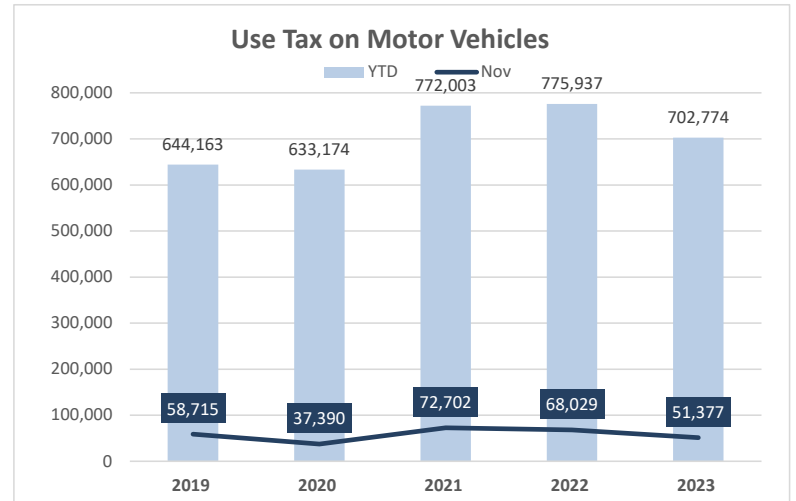
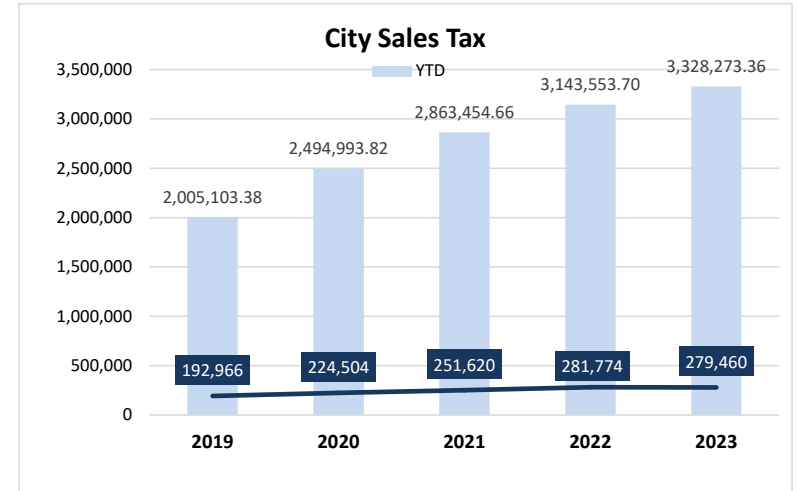
2023 Budget= \$3,300,000, 4.4% decrease from 2022 Actual Revenues

Nov	2,005,103.38	2,494,993.82	2,863,454.66	3,143,553.70	3,328,273.36	184,719.66	5.88%
3%	3,007,655.07	3,742,490.73	4,295,181.99	4,715,330.55	4,992,410.04	277,079.49	5.88%

Use Tax on Motor Vehicles - 2% General Fund (110-3132)							
	2019	2020	2021	2022	2023	\$ Variance	% Change
JAN	59,067.65	44,776.20	59,327.64	47,309.36	49,751.32	2,441.96	5.16%
FEB	35,431.97	59,554.07	38,721.90	46,447.50	60,836.73	14,389.23	30.98%
MAR	56,995.69	53,618.86	69,952.45	74,968.11	74,791.15	-176.96	-0.24%
APR	58,679.47	37,062.83	56,918.15	79,891.83	54,713.24	-25,178.59	-31.52%
MAY	90,700.80	35,122.84	73,577.89	94,600.69	81,719.62	-12,881.07	-13.62%
JUN	52,822.10	72,285.02	73,709.93	64,351.62	50,023.47	-14,328.15	-22.27%
JUL	67,463.71	89,038.90	79,197.84	64,357.92	54,891.13	-9,466.79	-14.71%
AUG	66,028.27	73,161.03	111,272.20	83,056.00	93,114.18	10,058.18	12.11%
SEP	46,789.04	69,374.11	55,871.85	71,679.10	64,187.04	-7,492.06	-10.45%
OCT	51,469.53	61,789.73	80,751.67	81,246.37	67,369.67	-13,876.70	-17.08%
NOV	58,715.01	37,390.30	72,701.97	68,028.87	51,376.62	-16,652.25	-24.48%
DEC	46,583.89	67,505.07	70,219.53	80,815.93			
<b>YTD</b>	<b>690,747.13</b>	<b>700,678.96</b>	<b>842,223.02</b>	<b>856,753.30</b>	<b>702,774.17</b>	<b>(73,163.20)</b>	<b>-9.43%</b>
%	9.88%	1.44%	20.20%	1.73%			

2023 Budget = \$800,000 - 7.09% decrease from 2022 Actual revenues

Nov	644,163.24	633,173.89	772,003.49	775,937.37	702,774.17	-73,163.20	-9.43%
3%	966,244.86	949,760.84	1,158,005.24	1,163,906.06	1,054,161.26	-109,744.80	-9.43% for chart only

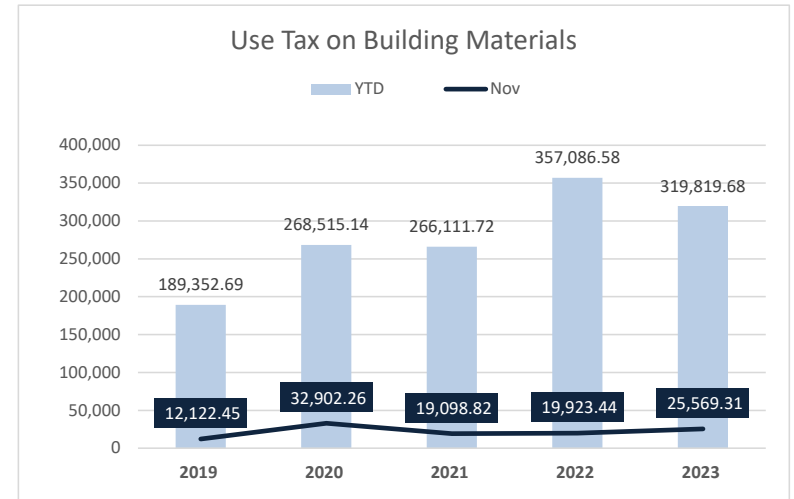


### SALES AND USE TAX REPORTS

Use Tax on Building Materials - 2% General Fund (110-3133)							
	2019	2020	2021	2022	2023	\$ Variance	% Change
JAN	19,357.85	14,922.55	16,599.65	22,964.41	16,208.89	-6,755.52	-29.42%
FEB	19,056.71	10,930.68	27,922.86	31,415.26	52,028.31	20,613.05	65.61%
MAR	9,936.56	41,435.81	32,453.39	58,817.72	9,971.22	-48,846.50	-83.05%
APR	24,173.95	10,766.83	27,295.09	44,288.18	42,054.83	-2,233.35	-5.04%
MAY	32,410.86	38,491.01	17,464.96	34,286.83	19,000.44	-15,286.39	-44.58%
JUN	26,190.88	17,591.28	33,914.75	38,355.04	41,803.15	3,448.11	8.99%
JUL	16,836.31	37,279.04	24,039.63	18,894.10	26,846.41	7,952.31	42.09%
AUG	8,864.92	20,497.47	10,941.09	19,619.37	42,886.61	23,267.24	118.59%
SEP	3,865.13	23,043.51	15,065.96	30,588.98	23,227.32	-7,361.66	-24.07%
OCT	16,537.07	20,654.70	41,315.52	37,933.25	20,223.19	-17,710.06	-46.69%
NOV	12,122.45	32,902.26	19,098.82	19,923.44	25,569.31	5,645.87	28.34%
DEC	19,073.22	30,253.24	26,525.37	18,289.07			
<b>YTD</b>	<b>208,425.91</b>	<b>298,768.38</b>	<b>292,637.09</b>	<b>375,375.65</b>	<b>319,819.68</b>	<b>-37,266.90</b>	<b>-10.44%</b>
%	-42.35%	43.35%	-2.05%	28.27%			

2023 Budget = \$300,000 -20% decrease from 2022 Actual revenues

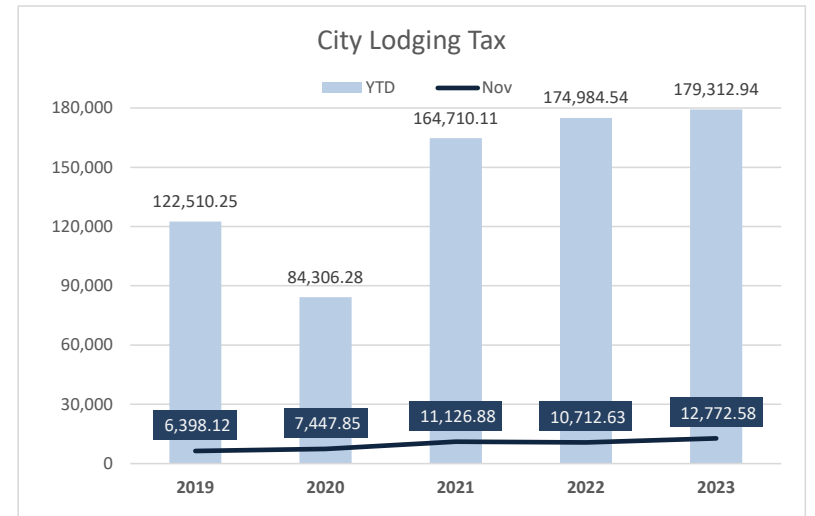
<b>Nov</b>	189,352.69	268,515.14	266,111.72	357,086.58	319,819.68	-37,266.90	-10.44%
3%	284,029.04	402,772.71	399,167.58	535,629.87	479,729.52	-55,900.35	-10.44%



City Lodging Tax - 3% (125-3134)							
	2019	2020	2021	2022	2023	\$ Variance	%
Jan	2,611.13	3,573.20	3,452.69	4,465.16	4,145.44	-319.72	-7.16%
Feb	3,774.09	4,018.26	4,145.37	5,490.69	7,399.14	1,908.45	34.76%
Mar	8,249.09	4,677.20	10,961.79	12,266.06	10,093.53	-2,172.53	-17.71%
Apr	8,046.43	2,305.15	16,557.26	14,135.42	16,355.71	2,220.29	15.71%
May	15,242.71	5,512.69	19,501.69	27,925.85	24,540.57	-3,385.28	-12.12%
Jun	22,312.67	8,463.77	23,011.89	24,010.29	26,405.31	2,395.02	9.97%
Jul	15,335.70	11,150.71	19,979.13	14,726.50	19,695.54	4,969.04	33.74%
Aug	12,712.49	11,047.44	16,446.92	13,107.77	18,237.56	5,129.79	39.14%
Sep	9,427.07	12,255.47	21,282.81	20,312.24	25,090.28	4,778.04	23.52%
Oct	18,400.75	13,854.54	18,243.68	27,831.93	14,577.28	-13,254.65	-47.62%
Nov	6,398.12	7,447.85	11,126.88	10,712.63	12,772.58	2,059.95	19.23%
Dec	4,558.22	5,195.64	7,209.43	6,475.52			
<b>TOTAL</b>	<b>127,068.47</b>	<b>89,501.92</b>	<b>171,919.54</b>	<b>181,460.06</b>	<b>179,312.94</b>	<b>4,328.40</b>	<b>2.47%</b>
	-1.29%	-29.56%	92.08%	5.55%			

2023 Budget = \$150,000 - 17% decrease from 2022 actual revenues

<b>Nov</b>	122,510.25	84,306.28	164,710.11	174,984.54	179,312.94	4,328.40	2.47%
6%	245,020.50	168,612.56	329,420.22	349,969.08	358,625.88	8,656.80	2.47%

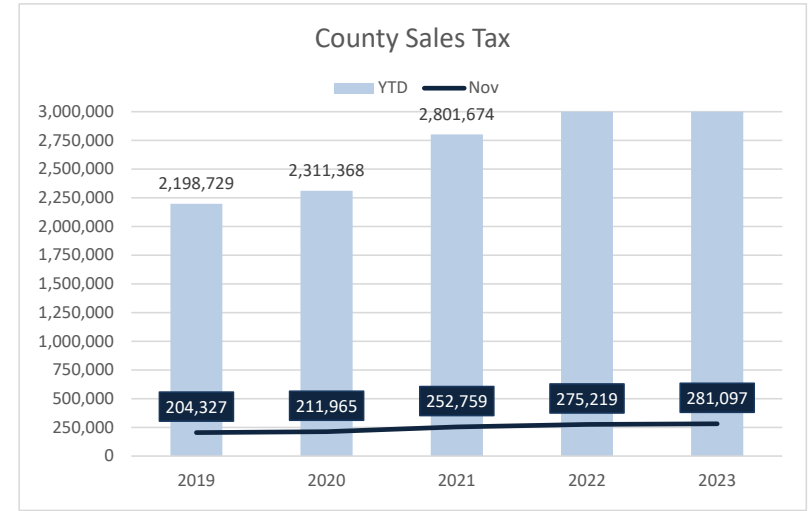


### SALES AND USE TAX REPORTS

County Sales Tax - 2% (110-3130)							
	2019	2020	2021	2022	2023	\$ Variance	% Variance
Jan	168,991.80	178,526.13	199,569.41	227,801.34	235,100.74	7,299.40	3.20%
Feb	161,231.36	181,438.93	200,816.29	232,761.64	234,963.31	2,201.67	0.95%
Mar	198,980.47	188,855.08	268,529.43	283,096.69	283,146.64	49.95	0.02%
Apr	197,897.18	187,855.58	270,209.01	279,500.97	277,150.11	-2,350.86	-0.84%
May	209,011.45	220,166.38	266,353.47	293,351.88	299,401.48	6,049.60	2.06%
Jun	213,850.33	233,449.26	281,089.81	304,783.41	306,021.87	1,238.46	0.41%
Jul	210,475.42	227,956.26	264,407.19	283,763.03	289,221.95	5,458.92	1.92%
Aug	216,142.51	222,314.16	259,705.93	308,357.00	292,640.77	-15,716.23	-5.10%
Sep	206,870.89	230,820.91	274,282.88	297,059.99	292,818.85	-4,241.14	-1.43%
Oct	210,951.31	228,020.45	263,951.60	278,430.83	283,059.19	4,628.36	1.66%
Nov	204,326.68	211,965.09	252,758.87	275,219.04	281,096.69	5,877.65	2.14%
Dec	233,401.07	248,034.85	296,934.24	316,028.45			
<b>TOTAL</b>	<b>2,432,130.47</b>	<b>2,559,403.08</b>	<b>3,098,608.13</b>	<b>3,380,154.27</b>	<b>3,074,621.60</b>	<b>10,495.78</b>	<b>0.34%</b>
%	6.99%	5.23%	21.07%	9.09%			

2023 Budget=\$3,210,000 5.0% decrease from 2022 actual revenue

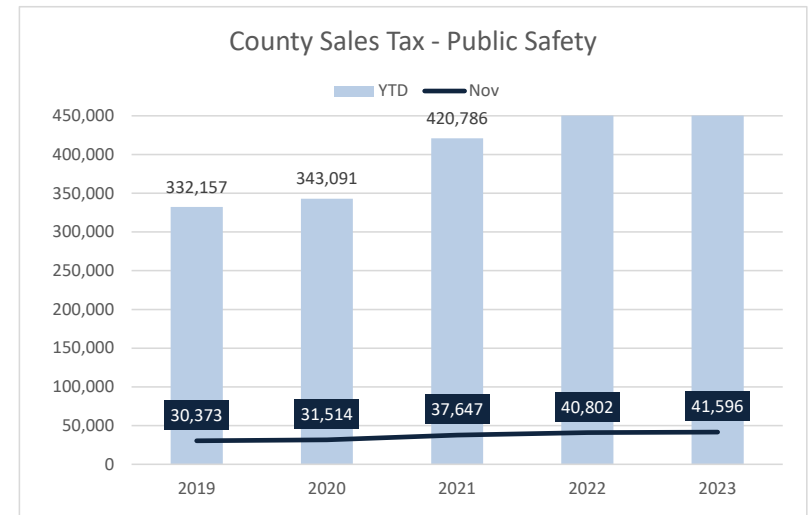
Nov	2,198,729.40	2,311,368.23	2,801,673.89	3,064,125.82	3,074,621.60	10,495.78	0.34%
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County Sales Tax - 0.37% Public Safety Tax (110-3129)							
	2019	2020	2021	2022	2023	\$ Variance	% Variance
Jan	25,508.99	26,762.07	29,794.36	34,330.68	35,660.02	1,329.34	3.87%
Feb	24,195.07	26,744.72	30,522.74	35,019.51	35,427.83	408.32	1.17%
Mar	30,317.68	26,640.82	41,095.99	42,371.66	42,812.82	441.16	1.04%
Apr	30,643.86	27,635.27	40,485.69	41,898.53	41,149.35	-749.18	-1.79%
May	32,085.32	32,800.08	39,900.10	43,792.01	45,752.66	1,960.65	4.48%
Jun	32,143.50	35,125.60	42,158.45	45,827.75	46,220.47	392.72	0.86%
Jul	31,495.72	34,219.03	39,786.84	42,639.68	43,521.83	882.15	2.07%
Aug	32,200.79	33,414.60	38,714.05	45,747.00	43,705.32	-2,041.68	-4.46%
Sep	31,197.04	34,227.49	41,177.94	44,829.02	43,705.41	-1,123.61	-2.51%
Oct	31,996.22	34,007.72	39,502.32	41,678.35	42,311.45	633.10	1.52%
Nov	30,373.05	31,513.90	37,647.08	40,801.66	41,596.22	794.56	1.95%
Dec	35,263.78	36,822.92	44,432.47	47,219.60			
<b>TOTAL</b>	<b>367,421.02</b>	<b>379,914.22</b>	<b>465,218.03</b>	<b>506,155.45</b>	<b>461,863.38</b>	<b>2,927.53</b>	<b>0.64%</b>
%	9.41%	3.40%	22.45%	8.80%			

2023 Budget=\$480,000, 5.1% decrease from 2022 actual revenue

Nov	332,157.24	343,091.30	420,785.56	458,935.85	461,863.38	2,927.53	0.64%
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2023 City Lodging Tax - Marketing Fund 3% (125-3134)					
	Hotels & Campgrounds		VRBO'S		Monthly Total
	Revenue	% of Total	Revenue	% of Total	
Jan	3,157	76%	988	24%	4,145
Feb	6,406	87%	993	13%	7,399
Mar	7,823	77%	2,310	23%	10,133
Apr	11,609	71%	4,746	29%	16,355
May	18,352	75%	6,189	25%	24,541
Jun	20,206	77%	6,199	23%	26,405
Jul	15,180	77%	4,515	23%	19,696
Aug	13,927	76%	4,311	24%	18,238
Sep	18,745	75%	6,345	25%	25,090
Oct	9,304	64%	5,274	36%	14,577
Nov	9,678	76%	3,094	24%	12,773
Dec					-
<b>TOTAL</b>	134,387	75%	44,964	25%	179,351

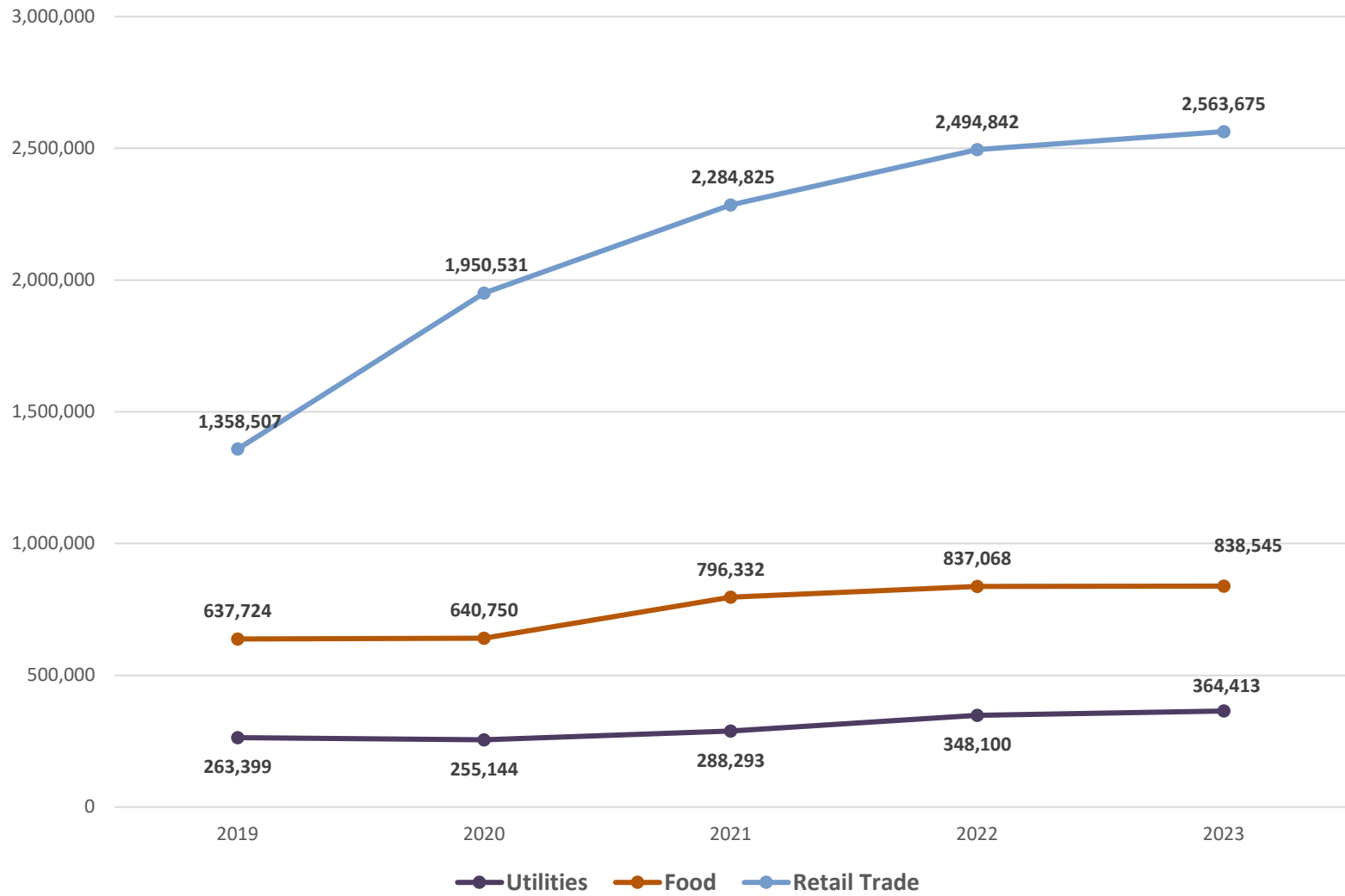
2023 City Lodging Tax - Other Funds 3%					
	Economic Development		Public Places		Monthly Total
	Revenue	% of Total	Revenue	% of Total	
Jan	2,763	67%	1,382	33%	4,145
Feb	4,932	67%	2,473	33%	7,404
Mar	6,764	67%	3,372	33%	10,136
Apr	13,772	69%	6,052	31%	19,824
May	16,359	67%	8,182	33%	24,541
Jun	17,602	67%	8,803	33%	26,405
Jul	13,129	67%	6,566	33%	19,695
Aug	12,157	67%	6,080	33%	18,237
Sep	16,725	67%	8,365	33%	25,090
Oct	9,717	67%	4,860	33%	14,577
Nov	8,514	67%	4,258	33%	12,772
Dec					-
<b>TOTAL</b>	122,434	67%	60,393	33%	182,826



**Sales and Use Tax Revenues by Category (3%)  
January-November**

Description	2019	2020	2021	2022	2023	1 yr % Chg	1 yr \$ Chg	% of 2023 Total
<b>Sales taxes</b>								
Other Services	50,954	58,332	71,600	81,429	123,791	52%	42,362	2%
Other Miscellaneous	72,180	106,789	144,301	201,560	197,125	-2%	(4,435)	3%
Manufacturing	53,586	93,976	123,881	140,002	140,700	0%	698	2%
Wholesale Trade	85,565	120,751	162,482	233,548	272,835	17%	39,287	4%
Rental and Leasing	121,578	110,492	81,086	75,993	77,533	2%	1,540	1%
Communications	162,475	129,187	139,851	157,791	160,855	2%	3,064	2%
Oil and Gas	68,268	168,225	6,674	-51,658	58,139	213%	109,797	1%
Utilities	263,399	255,144	288,293	348,100	364,413	5%	16,313	6%
Lodging	133,419	108,314	195,857	196,656	194,799	-1%	(1,857)	3%
Food	637,724	640,750	796,332	837,068	838,545	0%	1,477	13%
Retail Trade	1,358,507	1,950,531	2,284,825	2,494,842	2,563,675	3%	68,833	39%
<b>Subtotal</b>	<b>3,007,655</b>	<b>3,742,491</b>	<b>4,295,182</b>	<b>4,715,331</b>	<b>4,992,410</b>	<b>6%</b>	<b>277,079</b>	<b>76%</b>
<b>Use taxes</b>								
Vehicles	966,245	949,761	1,158,005	1,163,906	1,054,161	-9%	(109,745)	16%
Building materials	284,029	402,773	399,168	535,630	479,730	-10%	(55,900)	7%
<b>Subtotal</b>	<b>1,250,274</b>	<b>1,352,534</b>	<b>1,557,173</b>	<b>1,699,536</b>	<b>1,533,891</b>	<b>-10%</b>	<b>(165,645)</b>	<b>24%</b>
<b>Total</b>	<b>4,257,929</b>	<b>5,095,025</b>	<b>5,852,355</b>	<b>6,414,867</b>	<b>6,526,301</b>	<b>2%</b>	<b>111,434</b>	<b>100%</b>
Online sales	145,752	343,280	435,912	495,966	555,839	12%	59,873	9%

### Top 3 Sales Tax NAICS Categories - YTD Revenues



# 2023 COMMUNITY CENTER FUND REVENUES

Month	2023 Tax Revenues								
	2020	2021	2022	City Sales	Use Tax Motor Vehicles	Use Tax Building Materials	2023	\$ Change	% Chg
January	125,046	140,379	146,249	136,022	24,876	8,104	169,002	22,753	16%
February	119,117	133,945	159,453	128,651	30,418	26,014	185,083	25,630	16%
March	168,889	188,406	187,521	137,341	37,396	4,986	179,722	-7,800	-4%
April	129,592	179,665	215,952	155,400	27,357	21,027	203,783	-12,169	-6%
May	154,886	195,397	222,077	168,693	40,860	9,500	219,053	-3,024	-1%
June	159,543	194,253	209,085	167,275	25,012	20,902	213,188	4,103	2%
July	203,340	185,630	186,956	153,433	27,446	13,423	194,302	7,346	4%
August	161,339	190,947	212,024	159,884	46,557	21,443	227,884	15,860	7%
September	166,085	176,120	203,049	167,512	32,094	11,614	211,219	8,170	4%
October	163,108	194,373	211,059	150,198	33,685	10,195	194,078	-16,981	-8%
November	147,398	175,424	184,863	139,730	25,689	12,785	178,203	-6,660	-4%
December	170,423	186,215	203,642				-		
<b>TOTAL</b>	<b>1,868,764</b>	<b>2,140,753</b>	<b>2,341,931</b>	<b>1,664,137</b>	<b>351,388</b>	<b>159,993</b>	<b>2,175,518</b>	<b>37,229</b>	<b>2%</b>
% Change	20.06%	14.55%	9.40%						
2023 Budget				1,650,000	400,000	150,000	2,200,000		
% of Budget				100.86%	87.85%	106.66%	98.89%		

1,698,342   1,954,538   2,138,289   2,175,518   37,229   2%

Month	Charges for Services					
	2020	2021	2022	2023	\$ Change	% Chg
January	108,150	50,712	94,372	97,499	3,127	3%
February	99,658	52,470	81,894	78,473	(3,421)	-4%
March	21,361	65,392	98,073	109,728	11,655	12%
April	9,239	68,466	97,049	102,490	5,441	6%
May	8,041	105,543	116,172	114,132	(2,040)	-2%
June	48,220	135,621	140,195	135,399	(4,796)	-3%
July	58,968	113,550	125,561	137,877	12,316	10%
August	47,293	85,139	98,449	99,965	1,516	2%
September	31,642	62,246	83,220	72,984	(10,236)	-12%
October	37,214	66,519	68,943	74,354	5,411	8%
November	30,041	76,544	82,759	83,245	486	1%
December	38,366	83,066	77,309			
<b>TOTAL</b>	<b>538,193</b>	<b>965,269</b>	<b>1,163,997</b>	<b>1,106,147</b>	<b>19,459</b>	<b>2%</b>
2023 Budget	1,275,000	694,300	1,190,300	1,196,500		
% of Budget	42.21%	139.03%	97.79%	92.45%		

499,827   882,202   1,086,688   1,106,147   19,459   2%

