

SALES AND USE TAX REPORTS

City Sales Tax - 2% General Fund (110-3131)							
	2019	2020	2021	2022	2023	\$ Variance	% Variance
Jan	124,973.08	190,392.44	204,830.52	222,224.08	272,043.95	49,819.87	22.42%
Feb	144,100.65	167,749.86	201,246.04	241,043.51			
Mar	165,160.52	242,722.52	274,325.31	241,256.77			
Apr	191,027.30	211,354.97	275,116.14	307,724.72			
May	198,826.37	236,158.52	299,751.07	315,266.10			
Jun	197,471.05	229,208.70	280,881.50	315,464.89			
Jul	190,974.84	280,361.25	268,022.29	290,659.73			
Aug	200,644.07	229,018.92	259,681.40	321,372.15			
Sep	193,024.68	239,752.16	281,301.78	303,829.93			
Oct	205,934.68	243,770.76	266,678.57	302,938.30			
Nov	192,966.14	224,503.72	251,620.04	281,773.52			
Dec	208,689.86	243,087.11	275,684.31	308,179.47			
TOTAL	2,213,793.24	2,738,080.93	3,139,138.97	3,451,733.17	272,043.95	49,819.87	22.42%
%	15.26%	23.68%	14.65%	9.96%	-92.12%		

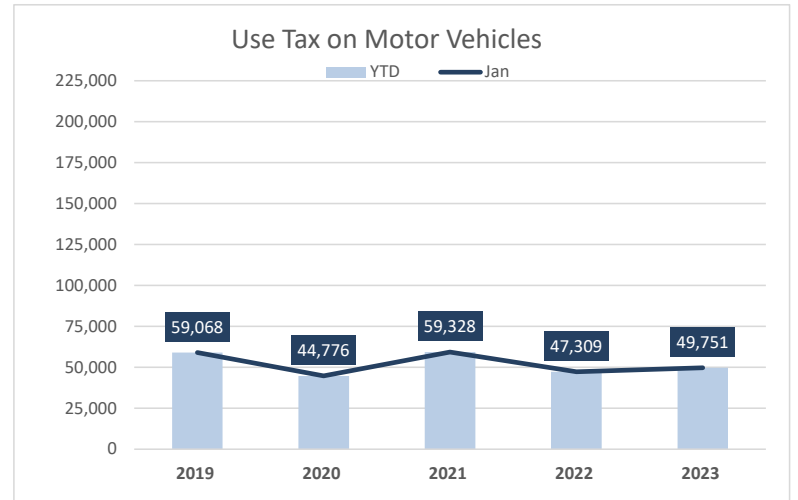
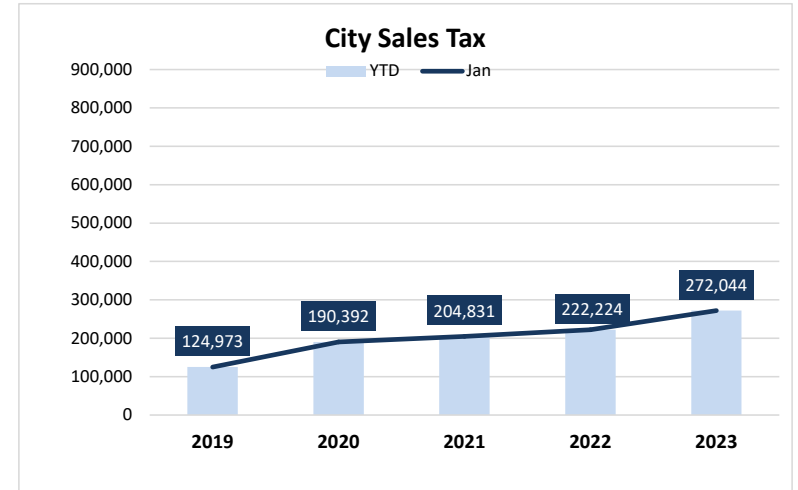
2023 Budget= \$3,300,000, 4.4% decrease from 2022 Actual Revenues

Jan	124,973.08	190,392.44	204,830.52	222,224.08	272,043.95	49,819.87	22.42%
3%	187,459.62	285,588.66	307,245.78	333,336.12	408,065.93	74,729.81	22.42%

Use Tax on Motor Vehicles - 2% General Fund (110-3132)							
	2019	2020	2021	2022	2023	\$ Variance	% Change
JAN	59,067.65	44,776.20	59,327.64	47,309.36	49,751.32	2,441.96	5.16%
FEB	35,431.97	59,554.07	38,721.90	46,447.50			
MAR	56,995.69	53,618.86	69,952.45	74,968.11			
APR	58,679.47	37,062.83	56,918.15	79,891.83			
MAY	90,700.80	35,122.84	73,577.89	94,600.69			
JUN	52,822.10	72,285.02	73,709.93	64,351.62			
JUL	67,463.71	89,038.90	79,197.84	64,357.92			
AUG	66,028.27	73,161.03	111,272.20	83,056.00			
SEP	46,789.04	69,374.11	55,871.85	71,679.10			
OCT	51,469.53	61,789.73	80,751.67	81,246.37			
NOV	58,715.01	37,390.30	72,701.97	68,028.87			
DEC	46,583.89	67,505.07	70,219.53	80,815.93			
YTD	690,747.13	700,678.96	842,223.02	856,753.30	49,751.32	2,441.96	5.16%
%	9.88%	1.44%	20.20%	1.73%			

2023 Budget = \$800,000 - 7.09% decrease from 2022 Actual revenues

Jan	59,067.65	44,776.20	59,327.64	47,309.36	49,751.32	2,441.96	5.16%
3%	88,601.48	67,164.30	88,991.46	70,964.04	74,626.98	3,662.94	5.16% for chart only



SALES AND USE TAX REPORTS

Use Tax on Building Materials - 2% General Fund (110-3133)							
	2019	2020	2021	2022	2023	\$ Variance	% Change
JAN	19,357.85	14,922.55	16,599.65	22,964.41	16,208.89	-6,755.52	-29.42%
FEB	19,056.71	10,930.68	27,922.86	31,415.26			
MAR	9,936.56	41,435.81	32,453.39	58,817.72			
APR	24,173.95	10,766.83	27,295.09	44,288.18			
MAY	32,410.86	38,491.01	17,464.96	34,286.83			
JUN	26,190.88	17,591.28	33,914.75	38,355.04			
JUL	16,836.31	37,279.04	24,039.63	18,894.10			
AUG	8,864.92	20,497.47	10,941.09	19,619.37			
SEP	3,865.13	23,043.51	15,065.96	30,588.98			
OCT	16,537.07	20,654.70	41,315.52	37,933.25			
NOV	12,122.45	32,902.26	19,098.82	19,923.44			
DEC	19,073.22	30,253.24	26,525.37	18,289.07			
YTD	208,425.91	298,768.38	292,637.09	375,375.65	16,208.89	-6,755.52	-29.42%
%	-42.35%	43.35%	-2.05%	28.27%			

2023 Budget = \$300,000 -20% decrease from 2022 Actual revenues

Jan	19,357.85	14,922.55	16,599.65	22,964.41	16,208.89	-6,755.52	-29.42%
3%	29,036.78	22,383.83	24,899.48	34,446.62	24,313.34	-10,133.28	-29.42%

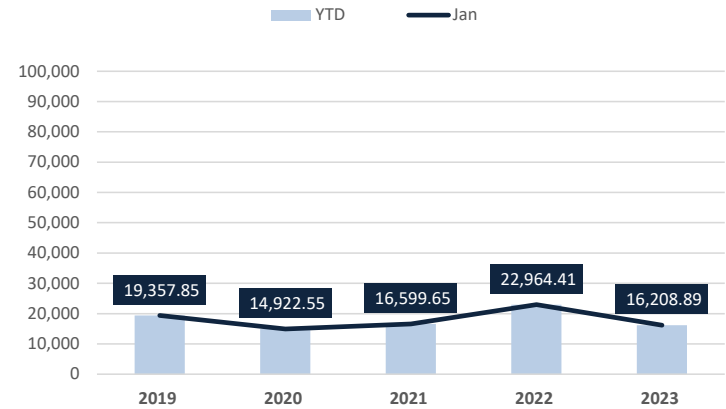
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City Lodging Tax - 3% (125-3134)							
	2019	2020	2021	2022	2023	\$ Variance	%
Jan	2,611.13	3,573.20	3,452.69	4,465.16	4,145.44	-319.72	-7.16%
Feb	3,774.09	4,018.26	4,145.37	5,490.69			
Mar	8,249.09	4,677.20	10,961.79	12,266.06			
Apr	8,046.43	2,305.15	16,557.26	14,135.42			
May	15,242.71	5,512.69	19,501.69	27,925.85			
Jun	22,312.67	8,463.77	23,011.89	24,010.29			
Jul	15,335.70	11,150.71	19,979.13	14,726.50			
Aug	12,712.49	11,047.44	16,446.92	13,107.77			
Sep	9,427.07	12,255.47	21,282.81	20,312.24			
Oct	18,400.75	13,854.54	18,243.68	27,831.93			
Nov	6,398.12	7,447.85	11,126.88	10,712.63			
Dec	4,558.22	5,195.64	7,209.43	6,475.52			
TOTAL	127,068.47	89,501.92	171,919.54	181,460.06	4,145.44	-319.72	-7.16%
	-1.29%	-29.56%	92.08%	5.55%			

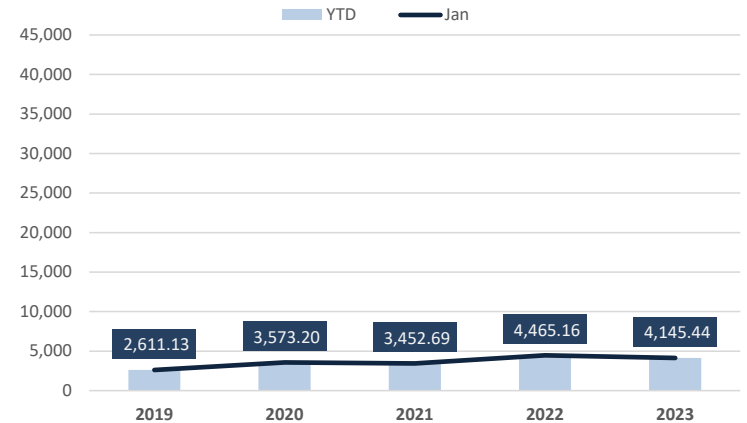
2023 Budget = \$150,000 - 17% decrease from 2022 actual revenues

Jan	2,611.13	3,573.20	3,452.69	4,465.16	4,145.44	-319.72	-7.16%
6%	5,222.26	7,146.40	6,905.38	8,930.32	8,290.88	-639.44	-7.16%

Use Tax on Building Materials



City Lodging Tax

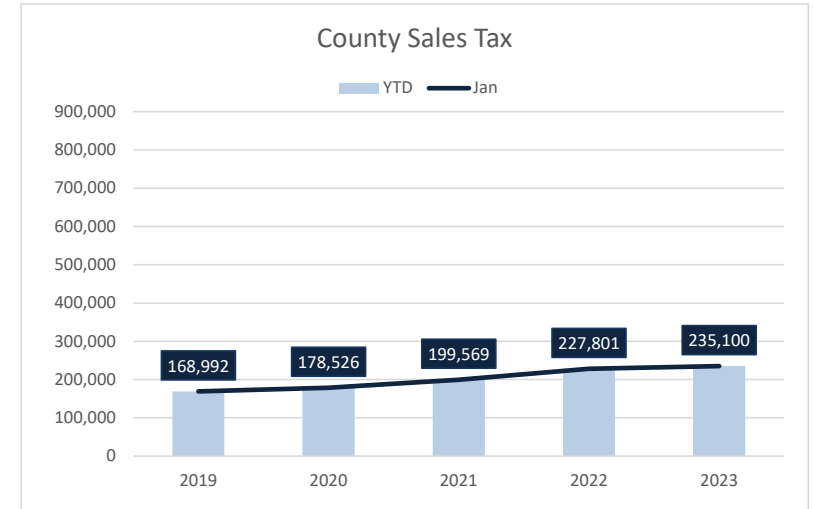


SALES AND USE TAX REPORTS

County Sales Tax - 2% (110-3130)							
	2019	2020	2021	2022	2023	\$ Variance	% Variance
Jan	168,991.80	178,526.13	199,569.41	227,801.34	235,100.00	7,298.66	3.20%
Feb	161,231.36	181,438.93	200,816.29	232,761.64			
Mar	198,980.47	188,855.08	268,529.43	283,096.69			
Apr	197,897.18	187,855.58	270,209.01	279,500.97			
May	209,011.45	220,166.38	266,353.47	293,351.88			
Jun	213,850.33	233,449.26	281,089.81	304,783.41			
Jul	210,475.42	227,956.26	264,407.19	283,763.03			
Aug	216,142.51	222,314.16	259,705.93	308,357.00			
Sep	206,870.89	230,820.91	274,282.88	297,059.99			
Oct	210,951.31	228,020.45	263,951.60	278,430.83			
Nov	204,326.68	211,965.09	252,758.87	275,219.04			
Dec	233,401.07	248,034.85	296,934.24	316,028.45			
TOTAL	2,432,130.47	2,559,403.08	3,098,608.13	3,380,154.27	235,100.00	7,298.66	3.20%
%	6.99%	5.23%	21.07%	9.09%			

2023 Budget=\$3,210,000 5.0% decrease from 2022 actual revenue

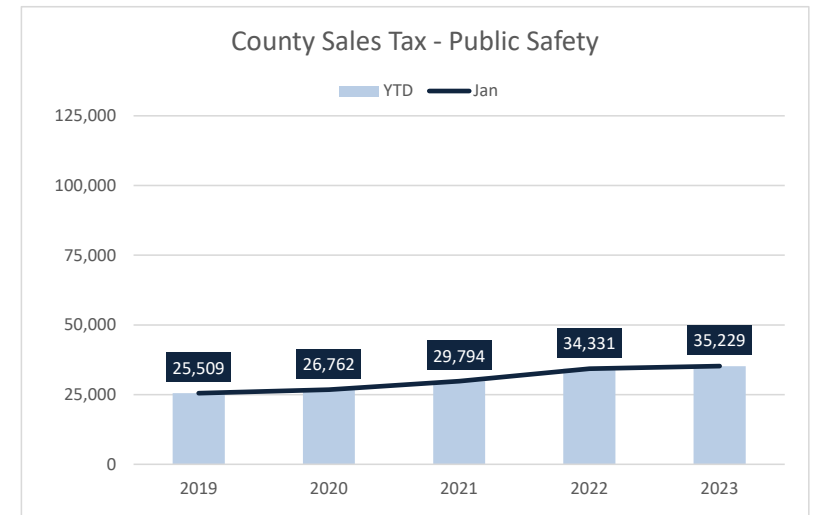
Jan	168,991.80	178,526.13	199,569.41	227,801.34	235,100.00	7,298.66	3.20%
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County Sales Tax - 0.37% Public Safety Tax (110-3129)							
	2019	2020	2021	2022	2023	\$ Variance	% Variance
Jan	25,508.99	26,762.07	29,794.36	34,330.68	35,229.00	898.32	2.62%
Feb	24,195.07	26,744.72	30,522.74	35,019.51			
Mar	30,317.68	26,640.82	41,095.99	42,371.66			
Apr	30,643.86	27,635.27	40,485.69	41,898.53			
May	32,085.32	32,800.08	39,900.10	43,792.01			
Jun	32,143.50	35,125.60	42,158.45	45,827.75			
Jul	31,495.72	34,219.03	39,786.84	42,639.68			
Aug	32,200.79	33,414.60	38,714.05	45,747.00			
Sep	31,197.04	34,227.49	41,177.94	44,829.02			
Oct	31,996.22	34,007.72	39,502.32	41,678.35			
Nov	30,373.05	31,513.90	37,647.08	40,801.66			
Dec	35,263.78	36,822.92	44,432.47	47,219.60			
TOTAL	367,421.02	379,914.22	465,218.03	506,155.45	35,229.00	898.32	2.62%
%	9.41%	3.40%	22.45%	8.80%			

2023 Budget=\$480,000, 5.1% decrease from 2022 actual revenue

Jan	25,508.99	26,762.07	29,794.36	34,330.68	35,229.00	898.32	2.62%
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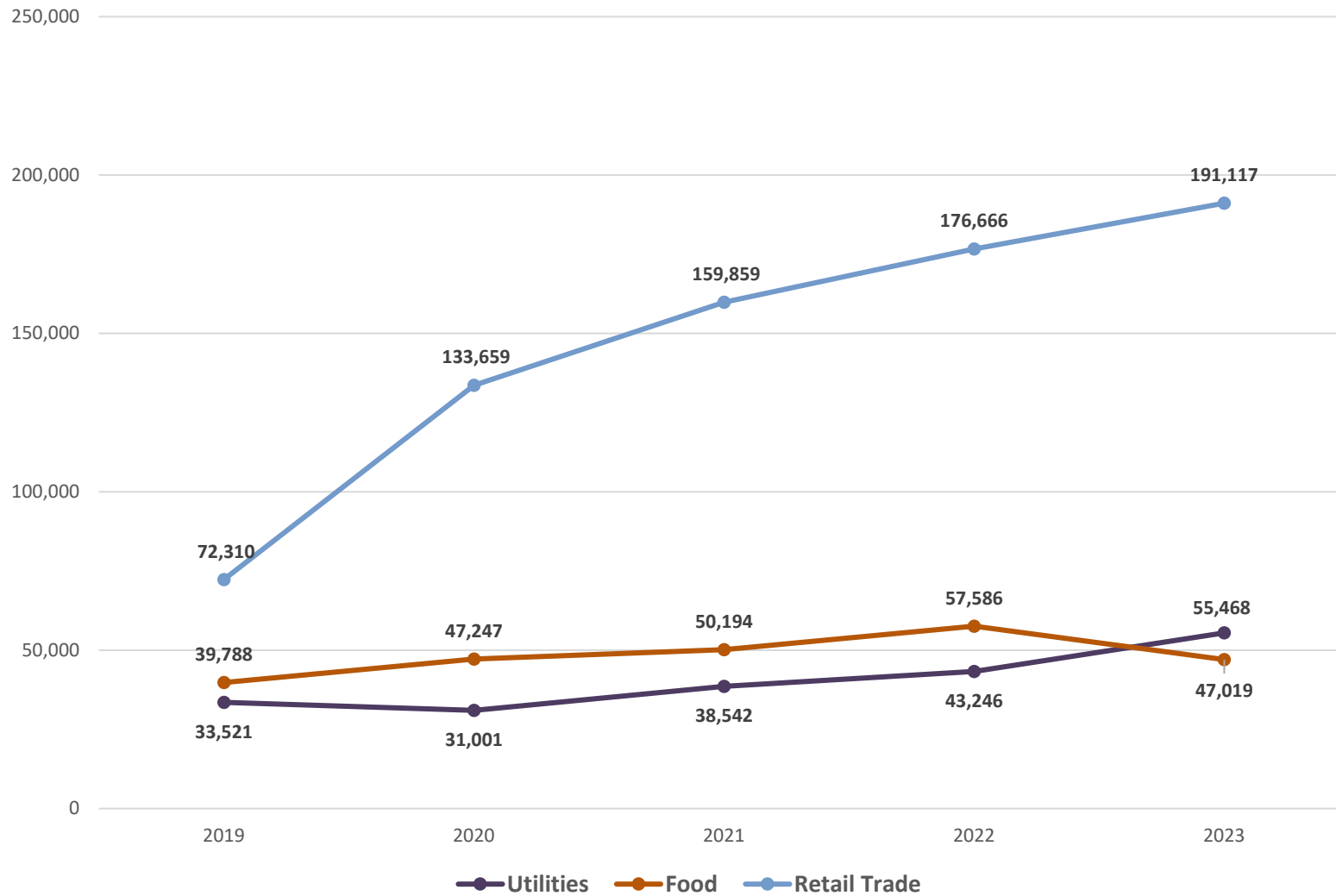
2023 City Lodging Tax - Marketing Fund 3% (125-3134)					
	Hotels & Campgrounds		VRBO'S		Monthly Total
	Revenue	% of Total	Revenue	% of Total	
Jan	3,157	76%	988	24%	4,145
Feb					-
Mar					-
Apr					-
May					-
Jun					-
Jul					-
Aug					-
Sep					-
Oct					-
Nov					-
Dec					-
TOTAL	3,157	76%	988	24%	4,145

2023 City Lodging Tax - Other Funds 3%					
	Economic Development		Public Places		Monthly Total
	Revenue	% of Total	Revenue	% of Total	
Jan	2,763	67%	1,382	33%	4,145
Feb					-
Mar					-
Apr					-
May					-
Jun					-
Jul					-
Aug					-
Sep					-
Oct					-
Nov					-
Dec					-
TOTAL	2,763	67%	1,382	33%	4,145



Sales and Use Tax Revenues by Category (3%) January								
Description	2019	2020	2021	2022	2023	1 yr % Chg	1 yr \$ Chg	% of 2023 Total
Sales taxes								
Other Services	3,879	5,132	5,561	2,556	6,022	136%	3,466	1%
Other Miscellaneous	1,890	8,349	6,993	9,387	11,298	20%	1,911	2%
Manufacturing	1,752	4,800	8,544	7,344	14,136	92%	6,792	3%
Wholesale Trade	2,960	8,204	10,354	9,519	45,914	382%	36,395	9%
Rental and Leasing	12,583	10,579	7,625	5,026	8,577	71%	3,551	2%
Communications	13,377	10,359	12,060	15,487	14,377	-7%	(1,110)	3%
Oil and Gas	1,513	19,837	1,651	761	5,610	637%	4,849	1%
Utilities	33,521	31,001	38,542	43,246	55,468	28%	12,222	11%
Lodging	3,887	6,422	5,863	5,758	8,528	48%	2,770	2%
Food	39,788	47,247	50,194	57,586	47,019	-18%	(10,567)	9%
Retail Trade	72,310	133,659	159,859	176,666	191,117	8%	14,451	38%
Subtotal	187,460	285,589	307,246	333,336	408,066	22%	74,730	80%
Use taxes								
Vehicles	88,601	67,164	88,991	70,964	74,627	5%	3,663	15%
Building materials	29,037	22,384	24,899	34,447	24,313	-29%	(10,133)	5%
Subtotal	117,638	89,548	113,891	105,411	98,940	-6%	(6,470)	20%
Total	305,098	375,137	421,137	438,747	507,006	16%	68,260	100%
Online sales	6,155	22,454	33,872	33,799	39,315	16%	5,516	8%

Top 3 Sales Tax NAICS Categories - YTD Revenues



2022 COMMUNITY CENTER FUND REVENUES

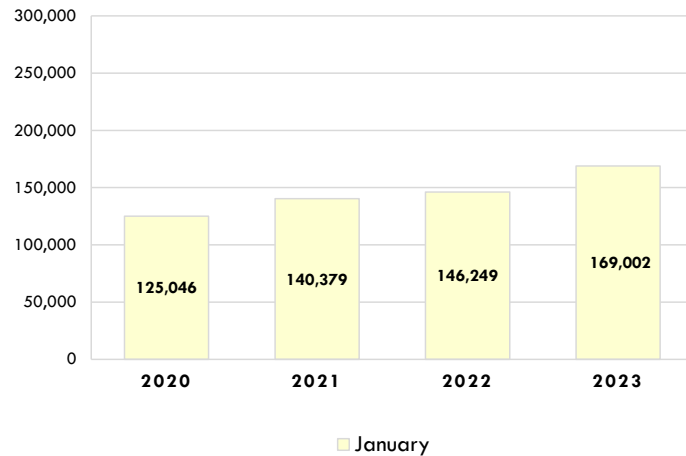
2023 Tax Revenues									
Month	2020	2021	2022	City Sales	Use Tax Motor Vehicles	Use Tax Building Materials	2023	\$ Change	% Chg
January	125,046	140,379	146,249	136,022	24,876	8,104	169,002	22,753	16%
February	119,117	133,945	159,453				-		
March	168,889	188,406	187,521				-		
April	129,592	179,665	215,952				-		
May	154,886	195,397	222,077				-		
June	159,543	194,253	209,085				-		
July	203,340	185,630	186,956				-		
August	161,339	190,947	212,024				-		
September	166,085	176,120	203,049				-		
October	163,108	194,373	211,059				-		
November	147,398	175,424	184,863				-		
December	170,423	186,215	203,642				-		
TOTAL	1,868,764	2,140,753	2,341,931	136,022	24,876	8,104	169,002	22,753	16%
% Change	20.06%	14.55%	9.40%						
2023 Budget				1,650,000	400,000	150,000	2,200,000		
% of Budget				8.24%	6.22%	5.40%	7.68%		

125,046 140,379 146,249 169,002 22,753 16%

Charges for Services						
Month	2020	2021	2022	2023	\$ Change	% Chg
January	108,150	50,712	94,372	97,499	3,127	3%
February	99,658	52,470	81,894			
March	21,361	65,392	98,073			
April	9,239	68,466	97,049			
May	8,041	105,543	116,172			
June	48,220	135,621	140,195			
July	58,968	113,550	125,561			
August	47,293	85,139	98,449			
September	31,642	62,246	83,220			
October	37,214	66,519	68,943			
November	30,041	76,544	82,759			
December	38,366	83,066	77,309			
TOTAL	538,193	965,269	1,163,997	97,499	3,127	3%
2023 Budget	1,275,000	694,300	1,190,300	1,196,500		
% of Budget	42.21%	139.03%	97.79%	8.15%		

108,150 50,712 94,372 97,499 3,127 3%

SALES TAX DATA - 2020 THRU 2023



CHARGES FOR SERVICES - 2020 THRU 2023

