



TO: Fruita City Council and Mayor

FROM: Margaret Sell, Finance Director/City Clerk

DATE: March 21, 2023

AGENDA TEXT: FINANCIAL REPORTS – A request to approve the February 2023 Financial Reports

BACKGROUND

Additional Information

Attached to this report is additional information for 2022 not normally included in the monthly financial report for your information and review.

- Utility billing information
- Insurance claims
- Development Impact Fee Summary
- Grants

Sales and Use Tax Revenues – January 2023

The following table provides a summary of sales and use tax revenues for the month compared to the same period in 2022. Total tax revenues are up \$53,386 from the prior year and ahead of budgeted amounts by \$85,009. Historical and current year charts for each category of sales and use tax revenue are attached.

| Summary of Sales and Use Tax Revenues - January 2023 | | | | | |
|--|--------|--------------------|-------|-----------------------|---------------------------------|
| | | Percent (%) Change | | Dollar (\$) Change | |
| Type | Month | Month | Y-T-D | From prior year - YTD | Between actual and budget - YTD |
| City Sales Tax (2%) | Jan-23 | 22% | 22% | \$ 49,820 | \$ 59,598 |
| Use tax on Motor Vehicles (2%) | Jan-23 | 5% | 5% | \$ 2,442 | \$ 5,796 |
| Use tax on Building Materials (2%) | Jan-23 | -29% | -29% | \$ (6,753) | \$ (2,163) |
| Lodging Tax (3%) | Jan-23 | -7% | -7% | \$ (320) | \$ 439 |
| County Sales Tax | Jan-23 | 3% | 3% | \$ 7,299 | \$ 18,689 |
| Public Safety Tax | Jan-23 | 3% | 3% | \$ 898 | \$ 2,649 |
| | | | | \$ 53,386 | \$ 85,009 |

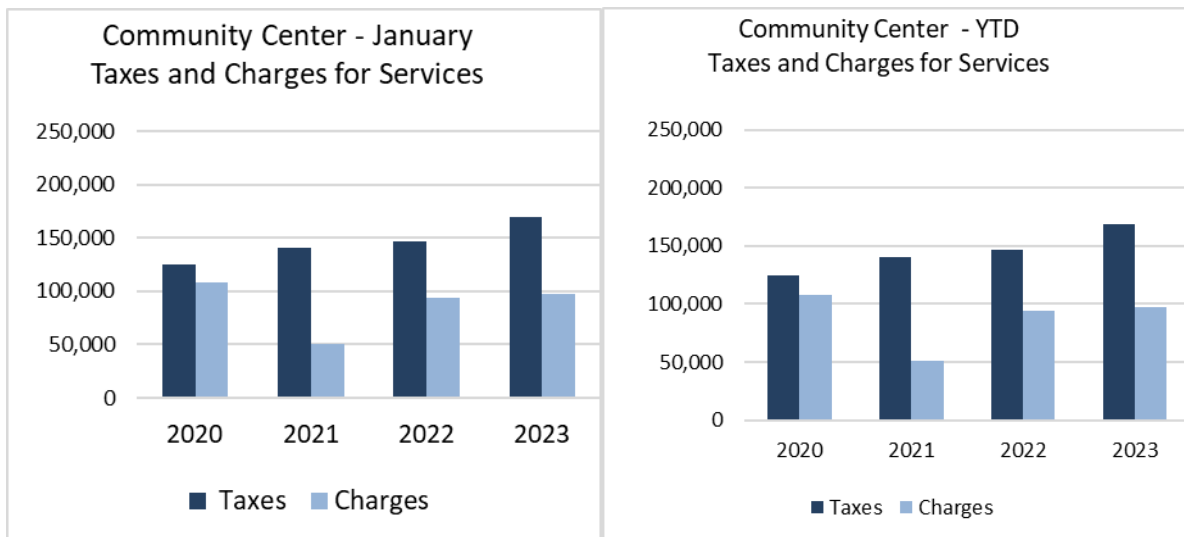
The following table shows a monthly comparison between January 2022 and 2023 city sales tax collections by NAICS category. Remote retailers represent 10% of the sales tax revenues for the month and increased 16% from the prior year.

| Sales Tax Revenues by Category (3%) | | | | | |
|--|----------------|----------------|----------------|-------------------|--------------------|
| Jan-23 | | | | | |
| Description | 2021 | 2022 | 2023 | 1 yr % Chg | 1 yr \$ Chg |
| Retail Trade | 159,859 | 176,666 | 191,117 | 8% | 14,451 |
| Food | 50,194 | 57,586 | 47,019 | -18% | (10,567) |
| Other Miscellaneous | 6,993 | 9,387 | 11,298 | 20% | 1,911 |
| Utilities | 38,542 | 43,246 | 55,468 | 28% | 12,222 |
| Manufacturing | 8,544 | 7,344 | 14,136 | 92% | 6,792 |
| Rental and Leasing | 7,625 | 5,026 | 8,577 | 71% | 3,551 |
| Other Services | 5,561 | 2,556 | 6,022 | 136% | 3,466 |
| Lodging | 5,863 | 5,758 | 8,528 | 48% | 2,770 |
| Wholesale Trade | 10,354 | 9,519 | 45,914 | 382% | 36,395 |
| Communications | 12,060 | 15,487 | 14,377 | -7% | (1,110) |
| Oil and Gas | 1,651 | 761 | 5,610 | 637% | 4,849 |
| Total | 307,246 | 333,336 | 408,066 | 22% | 74,730 |
| | | | | | |
| Remote retailers | 33,872 | 33,799 | 39,315 | 16% | 5,516 |
| | | | | | |

A table showing year-to-date totals and chart of the top 3 categories is attached. Retail trade continues it's growth trend with an 8% increase over the prior year. Wholesale trade increased 382% from the prior year. This increase in wholesale trade is not expected to continue and appears to be related to specific non-recurring transactions. Utilities increased 28% from the prior year. Sales tax revenues in the food category which includes restaurants and fast food establishments (excludes grocery stores) declined 18% from the prior year.

Community Center Fund Charges for Services –January 2023

January 2023 charges for services (pass fees and recreation programs) were up 3% from the prior year.



Actual vs Budget Report –February 2023. The attached Actual vs Budget report presents comparison information on budgeted vs actual revenues and expenses by fund and department for all funds. The following is a summary of the report by fund.

| Revenues and Expenses as Percentage of Budget - February 2023 | | |
|---|---------------------------|------------------------------|
| Column 1 | Revenues as a % Budget | Expenses as a % of Budget |
| General Fund | 16% | 12% |
| Conservation Trust Fund | 0% | 3% |
| Economic Development Fund | 3% | 0% |
| Marketing | 7% | 19% |
| Public Places Fund | 16% | 0% |
| Community Center | 17% | 11% |
| Capital Projects | 0% | 7% |
| Debt Service | 1% | 0% |
| Devils Canyon Center | 0% | 0% |
| Irrigation Water * | 1% | 13% |
| Sewer* | 9% | 14% |
| Trash* | 17% | 0% |
| Fleet Maintenance Fund | 0% | 15% |
| Total | 10% | 10% |

FISCAL IMPACT

None.

APPLICABILITY TO CITY GOALS AND OBJECTIVES

These reports provide financial information to the Council to monitor the City's financial position and may be used as a tool to hold staff accountable for accomplishing goals and objectives set forth in the Budget.

OPTIONS AVAILABLE TO THE COUNCIL

Approval of Financial Reports

Approval of Financial Reports with clarification on specific items

RECOMMENDATION

It is the recommendation of staff that the Council by motion:

ACCEPT THE FEBRUARY 2023 FINANCIAL REPORTS AS PRESENTED

2022 FINANCIAL INFORMATION – SUPPLEMENTAL

| Development Impact Fees - 2022 | | | | |
|---------------------------------------|------------------|-----------------------|------------------|--------------------|
| | 1/1/2022 | 2022 Collected | 2022 Used | 12./31/2022 |
| POST | 488,809 | 158,392 | (21,763) | 625,439 |
| Transportation | 1,741,674 | 436,264 | (147,000) | 2,030,938 |
| Drainage | 140,145 | 17,546 | - | 157,691 |
| Chipseal | 238,008 | 35,922 | (54,472) | 219,458 |
| School Land Dedication | 190,864 | 77,440 | (228,744) | 39,560 |
| | 2,799,499 | 725,564 | (451,978) | 3,073,086 |

| | | |
|------------|---------------------|-----------|
| 2022 Uses: | Payment to SD#51 | (228,744) |
| | Pine Street Bridge | (147,000) |
| | Redcliffs Bike Park | (21,763) |
| | Chip Seal | (54,472) |

| UTILITY BILLING INFORMATION - Numbers | | | | | |
|---|-------------|-------------|-------------|-------------|-------------|
| Description | 2018 | 2019 | 2020 | 2021 | 2022 |
| Number of residential properties billed - monthly average | 4,803 | 4,883 | 4,952 | 5,045 | 5,127 |
| Number of commercial properties billed - monthly average | 150 | 150 | 156 | 156 | 158 |
| Commercial water consumption - monthly average | 5,862,817 | 5,637,214 | 5,697,144 | 6,088,325 | 6,089,600 |
| New construction put into service - total for year | 83 | 85 | 76 | 82 | 76 |
| Properties scheduled for lock off - annual total | 1,649 | 1,856 | 1,152 | 1,421 | 1,586 |
| Properties locked off - annual total* | 85 | 109 | 50 | 68 | 49 |
| Foreclosures | | 124 | 80 | 15 | 58 |

*Covid related restrictions placed on termination of utility services in 2020

| Insurance Claims and Incidents - 2022 | | |
|--|---------------------------------|----------------------|
| | # of Claims or Incidents | |
| | | Estimated Amt |
| Insurance claims filed | | |
| Property | 3 | 259,028 |
| Vehicle | 3 | 21,008 |
| Liability/Other | 2 | - |
| Subtotal | 8 | 280,036 |
| Incidents received and reviewed | | |
| Property | 2 | 2,776 |
| Vehicle | 5 | 8,745 |
| Notice of incident | 1 | - |
| Graffiti | 7 | 2,445 |
| Other property | 1 | 200 |
| Vandalism | 3 | 1,800 |
| Subtotal | 19 | 15,966 |
| Total | 27 | \$ 296,002 |

GRANT MONITORING AND COMPLIANCE WORKSHEET

| Project | Agency | Grant Amount | Status |
|--|-----------------------|--------------|-------------------------------------|
| Traffic Circulation Plan | CDOT | 45,000 | CLOSED |
| Fremont Street Multimodal Project Design | CDOT | 125,000 | CLOSED |
| Body Worn Cameras | CDCJ | 45,495 | CLOSED |
| Outdoor Spaces - Mulberry Design | DOLA | 25,000 | CLOSED |
| Housing Needs Assessment | DOLA | 25,000 | CLOSED |
| H2S Mitigation | DOLA | 900,000 | PENDING - \$300K SUPPLEMENTAL AWARD |
| Aeration System Project | DOLA | 650,000 | |
| S Mesa Street Gateway Multi-Modal Transportation Project - RMS | CDOT | 1,736,000 | NEED GRANT CONTRACT |
| Broadband - Middle Mile and CNL | DOLA | 364,050 | |
| Playground Design & Equipment | CPRA/GameTime | 20,151 | CLOSED |
| Level III Charging Stations (2) | CEO | 70,000 | |
| Fruita Trails Initiative Tourism Management Grant - 18 Rd Trail construction | CTO-OEDIT | 20,000 | |
| POST Impact Fee Study | DOLA | 10,000 | CLOSED |
| 16 Road Rail Crossing Improvements | MCFMLD | 50,000 | |
| Roadway Assessment Evaluation | DOLA | 25,000 | |
| SH 340 Riverfront Trail | CDOT | 160,000 | NEED GRANT CONTRACT. NEED SBA. |
| SH 340 Riverfront Trail | RIVERFRONT FOUNDATION | 89,657 | |
| DinoMites Program | CDEC | 30,393 | |
| Reed Park | GOCO | 600,000 | PENDING GRANT CONTRACT |
| Back Pack Art Program | KIWANAS | 1,000 | |
| Mulberry Street Trees | CTC | 4,000 | |
| Fruita Palisade Gravel Adventure Field Gulde | OED | 36,000 | PENDING GRANT PO |
| America Rescue Plan (ARP) Funding | FEDS | 3,387,692 | |