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# MEMORANDUM

**To:** Ben Miller – Tetra Tech, Terry Anderson – WWRF  
Superintendent

**cc:**

**From:** Kimberly Bullen, PW Director

**Date:** 5.18.2022

**Re:** Construction Manager at Risk (CMAR) Interview Recap

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The City of Fruita (City) issued a request for qualifications (RFQ) to select a Construction Manager At Risk (CMAR) to help implement the improvements at the Wastewater Reclamation Facility (WWRF) that were identified in the RFQ and the updated 2021 Needs Assessment Study (NAS). The two pre-selected firms that submitted statements of qualifications (SOQs) were Velocity Constructors Inc. and Hensel Phelps Construction CO.

The City and Tetra Tech held virtual interviews with the above noted firms on May 12, 2022. In advance of the virtual interviews, Tetra Tech forwarded the design documents that were requested by Velocity Constructors Inc. to both firms. In attendance for the interview was Kimberly Bullen (City of Fruita Public Works Director), Terry Anderson (City of Fruita Wastewater Division Superintendent), and Ben Miller (Tetra Tech).

The result of the interview process is that Hensel Phelps Construction CO. was selected by the city to be their CMAR for upcoming WWRF projects. While both firms indicated a strong grasp of what needs to be done to execute the projects, Hensel Phelps Construction CO. placed more emphasis on developing a long-term relationship with the city and providing rapid response, on-call services when and as requested.

We believe the CMAR approach is a good fit for the type of projects Fruita contemplates doing at the WWRF and we recognized that we had a much better chance of getting a well-qualified and capable water/wastewater contractor than the conventional low bid approach.