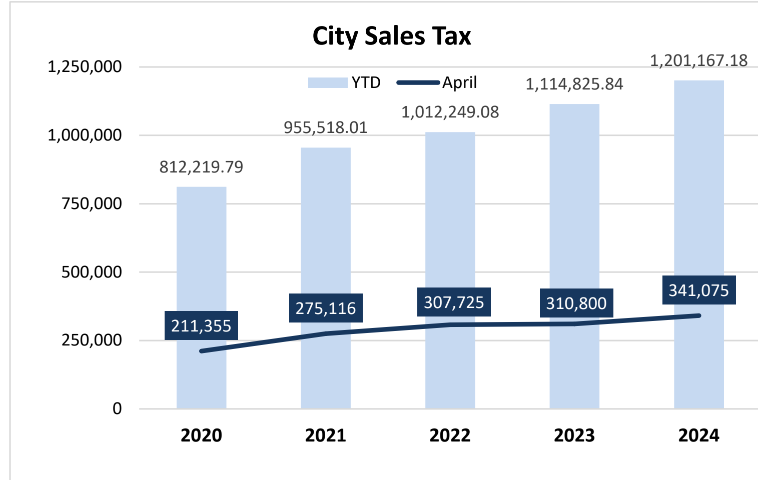
6/14/2024

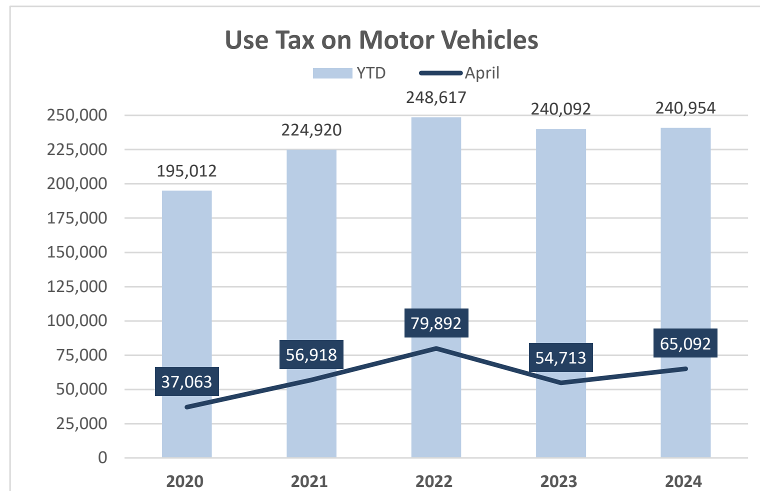
FRUITA COLORADO

SALES AND USE TAX REPORTS

City Sales Tax - 2% General Fund (110-3131)							
	2020	*2021*	*2022*	*2023*	*2024*	*$ Variance*	*% Variance*
Jan	190,392.44	204,830.52	222,224.08	272,043.95	296,405.04	24,361.09	10.96%
Feb	167,749.86	201,246.04	241,043.51	257,301.07	261,903.60	4,602.53	1.91%
Mar	242,722.52	274,325.31	241,256.77	274,681.30	301,783.71	27,102.41	11.23%
Apr	211,354.97	275,116.14	307,724.72	310,799.52	341,074.83	30,275.31	9.84%
May	236,158.52	299,751.07	315,266.10	337,385.69			
Jun	229,208.70	280,881.50	315,464.89	334,549.58			
Jul	280,361.25	268,022.29	290,659.73	306,866.03			
Aug	229,018.92	259,681.40	321,372.15	319,767.61			
Sep	239,752.16	281,301.78	303,829.93	335,023.25			
Oct	243,770.76	266,678.57	302,938.30	300,395.33			
Nov	224,503.72	251,620.04	281,773.52	279,460.03			
Dec	243,087.11	275,684.31	308,179.47	324,997.78			
TOTAL	2,738,080.93	3,139,138.97	3,451,733.17	3,653,271.14	1,201,167.18	86,341.34	8.53%
%	23.68%	14.65%	9.96%	5.84%			
2024 Budget= $3,650,000, 0% change from 2023 Actual Revenues							
April	812,219.79	955,518.01	1,012,249.08	1,114,825.84	1,201,167.18	86,341.34	8.53%
3%	1,218,329.69	1,433,277.02	1,518,373.62	1,672,238.76	1,801,750.77	129,512.01	8.53%



Use Tax on Motor Vehicles - 2% General Fund (110-3132)							
	2020	*2021*	*2022*	*2023*	*2024*	*$ Variance*	*% Change*
JAN	44,776.20	59,327.64	47,309.36	49,751.32	51,045.27	1,293.95	2.74%
FEB	59,554.07	38,721.90	46,447.50	60,836.73	71,146.87	10,310.14	22.20%
MAR	53,618.86	69,952.45	74,968.11	74,791.15	53,670.45	-21,120.70	-28.17%
APR	37,062.83	56,918.15	79,891.83	54,713.24	65,091.57	10,378.33	12.99%
MAY	35,122.84	73,577.89	94,600.69	81,719.62			
JUN	72,285.02	73,709.93	64,351.62	50,023.47			
JUL	89,038.90	79,197.84	64,357.92	54,891.13			
AUG	73,161.03	111,272.20	83,056.00	93,114.18			
SEP	69,374.11	55,871.85	71,679.10	64,187.04			
OCT	61,789.73	80,751.67	81,246.37	67,369.67			
NOV	37,390.30	72,701.97	68,028.87	51,376.62			
DEC	67,505.07	70,219.53	80,815.93	61,951.47			
YTD	700,678.96	842,223.02	856,753.30	764,725.64	240,954.16	861.72	0.35%
%	1.44%	20.20%	1.73%	-10.74%			
2024 Budget = $825,000 - 7.88% increase from 2023 Actual revenues							
April	195,011.96	224,920.14	248,616.80	240,092.44	240,954.16	861.72	0.35%
3%	292,517.94	337,380.21	372,925.20	360,138.66	361,431.24	1,292.58	0.35% for chart only

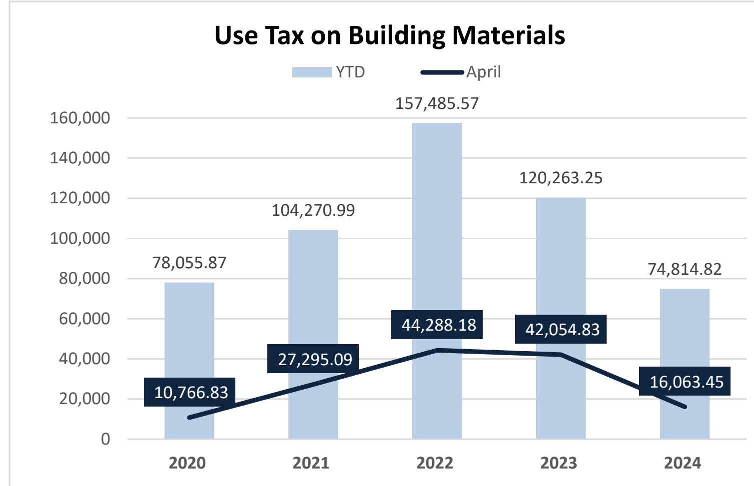


6/14/2024

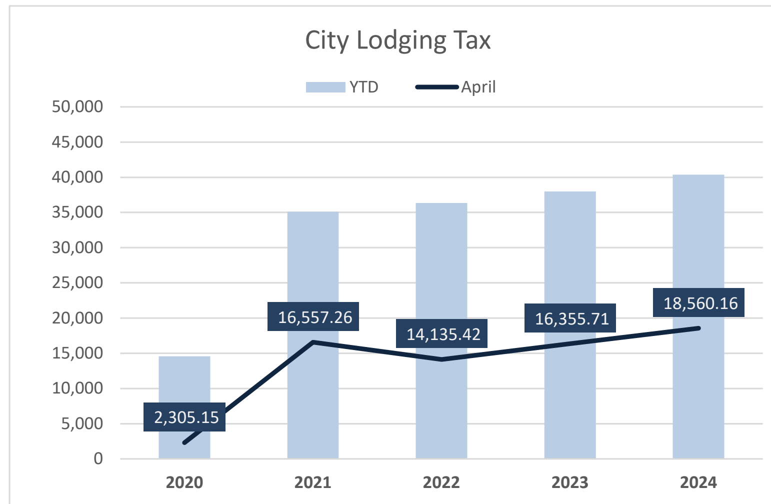
FRUITA COLORADO

SALES AND USE TAX REPORTS

Use Tax on Building Materials - 2% General Fund (110-3133)							
	2020	*2021*	*2022*	*2023*	*2024*	*$ Variance*	*% Change*
JAN	14,922.55	16,599.65	22,964.41	16,208.89	18,002.73	1,793.84	7.81%
FEB	10,930.68	27,922.86	31,415.26	52,028.31	29,938.73	-22,089.58	-70.31%
MAR	41,435.81	32,453.39	58,817.72	9,971.22	10,809.91	838.69	1.43%
APR	10,766.83	27,295.09	44,288.18	42,054.83	16,063.45	-25,991.38	-58.69%
MAY	38,491.01	17,464.96	34,286.83	19,000.44			
JUN	17,591.28	33,914.75	38,355.04	41,803.15			
JUL	37,279.04	24,039.63	18,894.10	26,846.41			
AUG	20,497.47	10,941.09	19,619.37	42,886.61			
SEP	23,043.51	15,065.96	30,588.98	23,227.32			
OCT	20,654.70	41,315.52	37,933.25	20,223.19			
NOV	32,902.26	19,098.82	19,923.44	25,569.31			
DEC	30,253.24	26,525.37	18,289.07	9,921.69			
YTD	298,768.38	292,637.09	375,375.65	329,741.37	74,814.82	-45,448.43	-28.86%
%	43.35%	-2.05%	28.27%	-12.16%			
2024 Budget = $325,000 -0% change from 2023 Actual revenues							
April	78,055.87	104,270.99	157,485.57	120,263.25	74,814.82	-45,448.43	-28.86%
3%	117,083.81	156,406.49	236,228.36	180,394.88	112,222.23	-68,172.65	-28.86% for chart only



City Lodging Tax - 3% (125-3134)							
	2020	*2021*	*2022*	*2023*	*2024*	*$ Variance*	*%*
Jan	3,573.20	3,452.69	4,465.16	4,145.44	4,715.35	569.91	12.76%
Feb	4,018.26	4,145.37	5,490.69	7,399.14	5,560.44	-1,838.70	-33.49%
Mar	4,677.20	10,961.79	12,266.06	10,093.53	11,537.72	1,444.19	11.77%
Apr	2,305.15	16,557.26	14,135.42	16,355.71	18,560.16	2,204.45	15.60%
May	5,512.69	19,501.69	27,925.85	24,540.57			
Jun	8,463.77	23,011.89	24,010.29	26,405.31			
Jul	11,150.71	19,979.13	14,726.50	19,695.54			
Aug	11,047.44	16,446.92	13,107.77	18,237.56			
Sep	12,255.47	21,282.81	20,312.24	25,090.28			
Oct	13,854.54	18,243.68	27,831.93	14,577.28			
Nov	7,447.85	11,126.88	10,712.63	12,772.58			
Dec	5,195.64	7,209.43	6,475.52	12,740.56			
TOTAL	89,501.92	171,919.54	181,460.06	192,053.50	40,373.67	2,379.85	6.55%
	-29.56%	92.08%	5.55%	5.84%			
2024 Budget = $171,000 - 11% decrease from 2023 actual revenues							
April	14,573.81	35,117.11	36,357.33	37,993.82	40,373.67	2,379.85	6.55%
6%	29,147.62	70,234.22	72,714.66	75,987.64	80,747.34	4,759.70	6.55%



FRUITA COLORADO

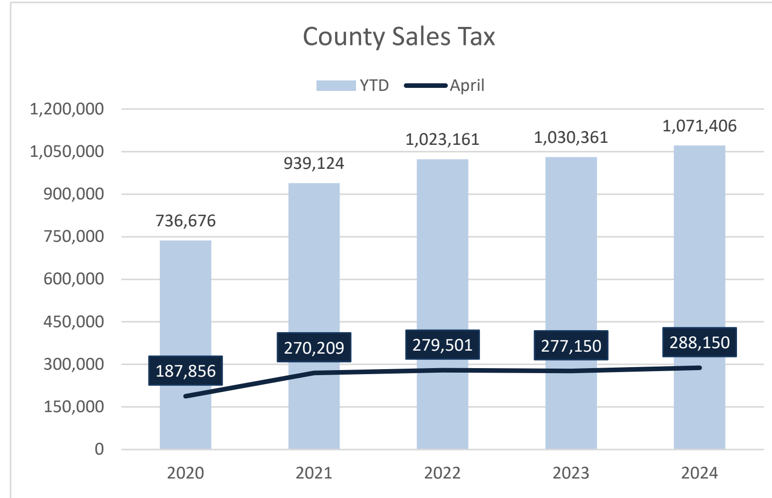
6/14/2024

SALES AND USE TAX REPORTS

County Sales Tax - 2% (110-3130)							
	2020	***2021***	***2022***	***2023***	***2024***	***$ Variance***	***% Variance***
Jan	178,526.13	199,569.41	227,801.34	235,100.74	246,548.54	11,447.80	5.03%
Feb	181,438.93	200,816.29	232,761.64	234,963.31	247,725.19	12,761.88	5.48%
Mar	188,855.08	268,529.43	283,096.69	283,146.64	288,982.20	5,835.56	2.06%
Apr	187,855.58	270,209.01	279,500.97	277,150.11	288,150.00	10,999.89	3.94%
May	220,166.38	266,353.47	293,351.88	299,401.48			
Jun	233,449.26	281,089.81	304,783.41	306,021.87			
Jul	227,956.26	264,407.19	283,763.03	289,221.95			
Aug	222,314.16	259,705.93	308,357.00	292,640.77			
Sep	230,820.91	274,282.88	297,059.99	292,818.85			
Oct	228,020.45	263,951.60	278,430.83	283,059.19			
Nov	211,965.09	252,758.87	275,219.04	281,096.69			
Dec	248,034.85	296,934.24	316,028.45	316,326.92			
TOTAL	2,559,403.08	3,098,608.13	3,380,154.27	3,390,948.52	1,071,405.93	41,045.13	4.01%
%	5.23%	21.07%	9.09%	0.32%			

2024 Budget=$3,375,000 0% changed from 2023 actual revenue

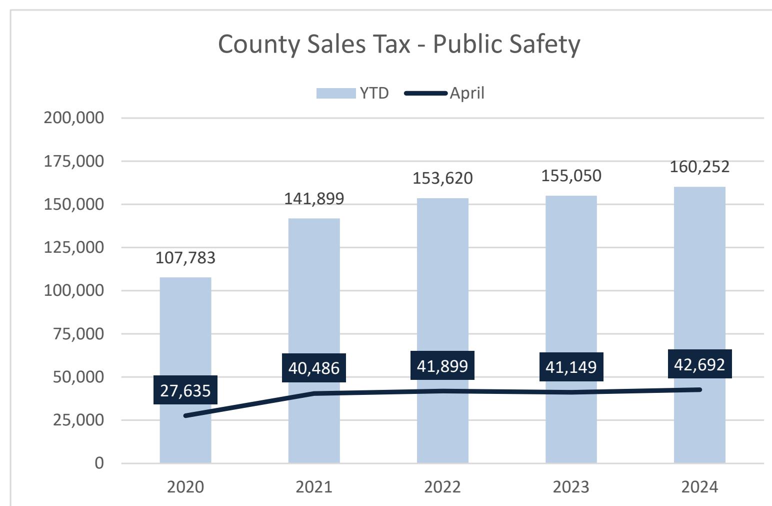
April	736,675.72	939,124.14	1,023,160.64	1,030,360.80	1,071,405.93	41,045.13	4.01%



County Sales Tax - 0.37% Public Safety Tax (110-3129)							
	2020	***2021***	***2022***	***2023***	***2024***	***$ Variance***	***% Variance***
Jan	26,762.07	29,794.36	34,330.68	35,660.02	37,122.76	1,462.74	4.26%
Feb	26,744.72	30,522.74	35,019.51	35,427.83	37,195.39	1,767.56	5.05%
Mar	26,640.82	41,095.99	42,371.66	42,812.82	43,241.97	429.15	1.01%
Apr	27,635.27	40,485.69	41,898.53	41,149.35	42,692.00	1,542.65	3.68%
May	32,800.08	39,900.10	43,792.01	45,752.66			
Jun	35,125.60	42,158.45	45,827.75	46,220.47			
Jul	34,219.03	39,786.84	42,639.68	43,521.83			
Aug	33,414.60	38,714.05	45,747.00	43,705.32			
Sep	34,227.49	41,177.94	44,829.02	43,705.41			
Oct	34,007.72	39,502.32	41,678.35	42,311.45			
Nov	31,513.90	37,647.08	40,801.66	42,018.88			
Dec	36,822.92	44,432.47	47,219.60	47,619.75			
TOTAL	379,914.22	465,218.03	506,155.45	509,905.79	160,252.12	5,202.10	2.38%
%	3.40%	22.45%	8.80%	0.74%			

2024 Budget=$500,000, 2% increase from 2023 actual revenue

April	107,782.88	141,898.78	153,620.38	155,050.02	160,252.12	3,659.45	2.38%



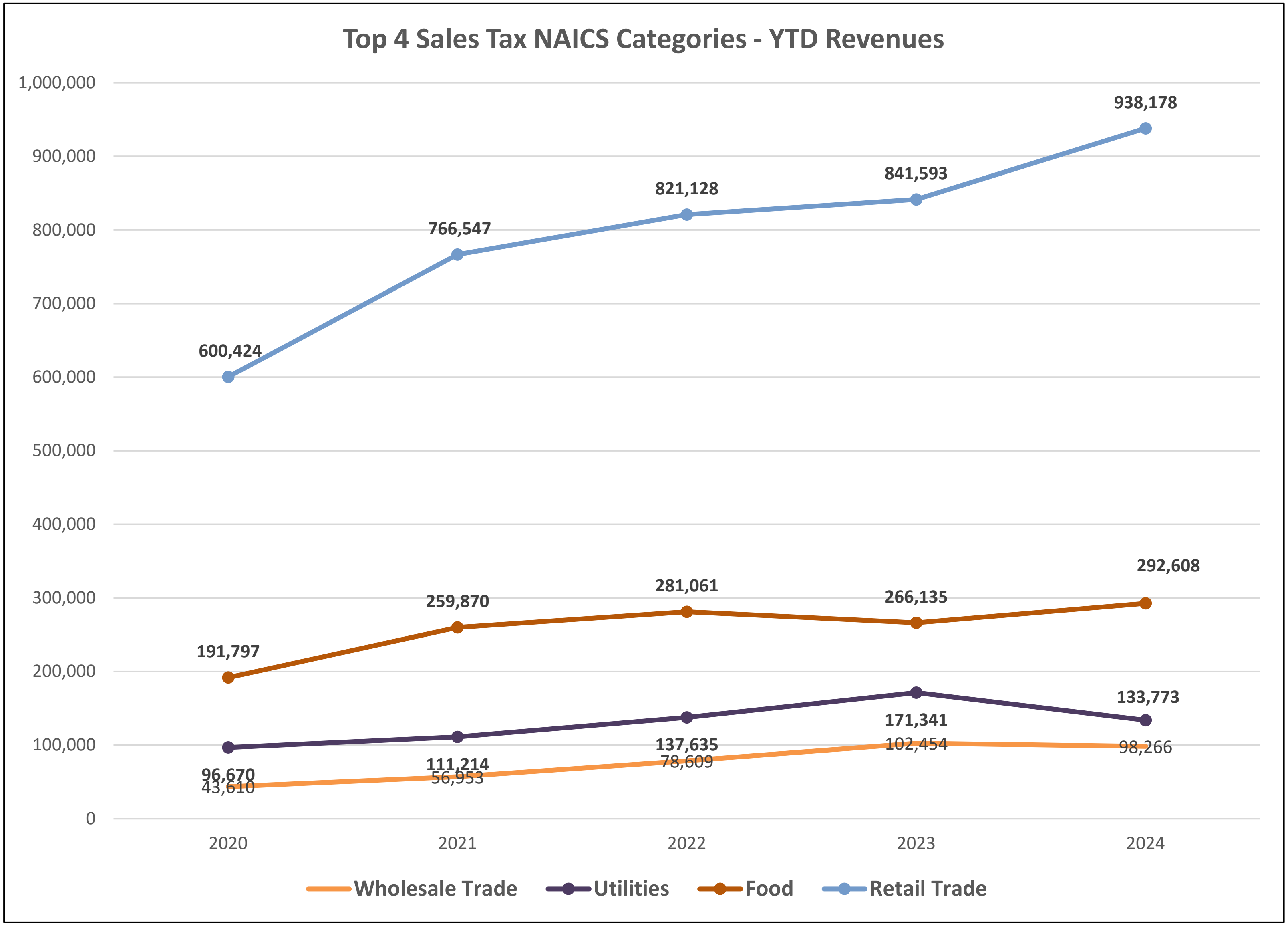
2023 City Lodging Tax - Marketing Fund 3% (125-3134)					
	Hotels & Campgrounds		VRBO'S		Monthly Total
	Revenue	*% of Total*	*Revenue*	*% of Total*	
Jan	3,937	83%	778	17%	4,715
Feb	4,533	82%	1,027	18%	5,560
Mar	8,858	77%	2,680	23%	11,538
Apr	14,085	76%	4,475	24%	18,560
May					-
Jun					-
Jul					-
Aug					-
Sep					-
Oct					-
Nov					-
Dec					-
TOTAL	31,413	78%	8,960	22%	40,373

2023 City Lodging Tax - Other Funds 3%					
	Economic Development		Public Places		Monthly Total
	Revenue	*% of Total*	*Revenue*	*% of Total*	
Jan	3,143	67%	1,572	33%	4,715
Feb	3,707	67%	1,854	33%	5,561
Mar	7,691		3,846		11,537
Apr	12,372		6,188		18,560
May					-
Jun					-
Jul					-
Aug					-
Sep					-
Oct					-
Nov					-
Dec					-
TOTAL	26,913	67%	13,460	33%	40,373

FRUITA COLORADO

Sales and Use Tax Revenues by Category (3%) January-April								
Description	2020	2021	2022	2023	2024	1 yr % Chg	1 yr $ Chg	% of 2024 Total
Sales taxes								
Other Services	15,903	22,016	28,360	27,558	48,983	78%	21,425	2%
Other Miscellaneous	30,742	43,199	57,094	59,881	71,256	19%	11,375	3%
Manufacturing	35,591	38,777	46,466	51,029	53,696	5%	2,667	2%
Wholesale Trade	43,610	56,953	78,609	102,454	98,266	-4%	(4,188)	4%
Rental and Leasing	39,892	33,026	26,376	32,402	44,002	36%	11,600	2%
Communications	49,678	48,184	57,778	58,175	58,485	1%	310	3%
Oil and Gas	90,367	4,226	-67,731	13,831	8,594	-38%	(5,237)	0%
Utilities	96,670	111,214	137,635	171,341	133,773	-22%	(37,568)	6%
Lodging	23,656	49,265	51,598	47,840	53,910	13%	6,070	2%
Food	191,797	259,870	281,061	266,135	292,608	10%	26,473	13%
Retail Trade	600,424	766,547	821,128	841,593	938,178	11%	96,585	41%
Subtotal	***1,218,330***	***1,433,277***	***1,518,374***	***1,672,239***	***1,801,751***	8%	***129,512***	***79%***
Use taxes								
Vehicles	292,518	337,380	372,925	360,139	361,431	0%	1,293	16%
Building materials	117,084	156,406	236,228	180,395	112,222	-38%	(68,173)	5%
Subtotal	***409,602***	***493,787***	***609,154***	***540,534***	***473,653***	**-12%**	***(66,880)***	***21%***
Total	***1,627,932***	***1,927,064***	***2,127,528***	***2,212,773***	***2,275,404***	3%	***62,632***	***100%***

Online sales	108,280	150,354	165,635	184,545	198,291	7%	13,746	9%


Top 4 Sales Tax NAICS Categories - YTD Revenues
1,000,000
900,000
800,000
700,000
600,000
500,000
400,000
300,000
200,000
100,000
0
2020
2021
2022
2023
2024
600,424
766,547
821,128
841,593
938,178
191,797
259,870
281,061
266,135
292,608
96,670
111,214
137,635
171,341
133,773
43,610
56,953
78,609
102,454
98,266
Wholesale Trade
Utilities
Food
Retail Trade

2024 COMMUNITY CENTER FUND REVENUES

Month	2021	2022	2023	2024 Tax Revenues: City Sales	*Use Tax Motor Vehicles*	*Use Tax Building Materials*	*2024*	*$ Change*	*% Chg*
January	140,379	146,249	169,002	148,203	25,523	9,001	182,727	13,725	8%
February	133,945	159,453	185,083	130,952	35,573	14,969	181,495	-3,588	-2%
March	188,406	187,521	179,722	150,892	26,835	5,405	183,132	3,410	2%
April	179,665	215,952	203,783	170,537	32,546	8,032	211,115	7,332	4%
May	195,397	222,077	219,053				-		
June	194,253	209,085	213,188				-		
July	185,630	186,956	194,302				-		
August	190,947	212,024	227,884				-		
September	176,120	203,049	211,219				-		
October	194,373	211,059	194,078				-		
November	175,424	184,863	178,203				-		
December	186,215	203,642	198,435				-		
TOTAL	**2,140,753**	**2,341,931**	**2,373,953**	**600,584**	**120,477**	**37,408**	**758,468**	**20,878**	**3%**
% Change	14.55%	9.40%	1.37%						
2023 Budget				1,650,000	400,000	150,000	2,200,000		
% of Budget				36.40%	30.12%	24.94%	34.48%		
	642,395	709,176	737,590				758,468	20,878	3%

Charges for Services

Month	2021	2022	2023	2024	*$ Change*	*% Chg*
January	50,712	94,372	97,499	129,537	32,038	33%
February	52,470	81,894	78,473	91,398	12,925	16%
March	65,392	98,073	109,728	127,159	17,431	16%
April	68,466	97,049	102,490	112,656	10,166	10%
May	105,543	116,172	114,132			
June	135,621	140,195	135,399			
July	113,550	125,561	137,877			
August	85,139	98,449	99,965			
September	62,246	83,220	72,984			
October	66,519	68,943	74,354			
November	76,544	82,759	83,245			
December	83,066	77,309	97,027			
TOTAL	**965,269**	**1,163,997**	**1,203,173**	**460,750**	**72,560**	**19%**
2024 Budget	694,300	1,190,300	1,196,500	1,317,500		
% of Budget	139.03%	97.79%	100.56%	34.97%		
	237,040	371,388	388,190	460,750	72,560	19%