



TO: Fruita City Council and Mayor

FROM: Margaret Sell, Finance Director/City Clerk

DATE: March 15, 2022

AGENDA TEXT: FINANCIAL REPORTS – A request to approve the February 2022 Financial Reports

BACKGROUND

Sales Tax Revenues –January 2022 Sales.

The following chart provides a comparison of sales, use and lodging tax revenues between 2021 and 2022. Overall tax revenues are up \$44,988 from the prior year and ahead of budgeted amounts by \$55,758.

Summary of Sales and Use Tax Revenues - January 2022					
		Percent (%) Change		Dollar (\$) Change	
Type	Month	Month	Y-T-D	From prior year - YTD	Between actual and budget - YTD
City Sales Tax (2%)	Jan-22	8%	8%	\$ 17,393	\$ 17,537
Use tax on Motor Vehicles (2%)	Jan-22	-20%	-20%	\$ (12,018)	\$ (9,052)
Use tax on Building Materials (2%)	Jan-22	38%	38%	\$ 6,365	\$ 11,013
Lodging Tax (3%)	Jan-22	29%	29%	\$ 1,012	\$ 1,841
County Sales Tax	Jan-22	14%	14%	\$ 28,232	\$ 30,028
Public Safety Tax	Jan-22	13%	13%	\$ 4,004	\$ 4,391
				\$ 44,988	\$ 55,758

The following table shows a monthly comparison of January 2021 and 2022 city sales tax collections by NAICS category.

Growth areas: Sales tax from retail trade, food, communications, utilities, and miscellaneous other categories remain strong with an 13% increase from the prior year.

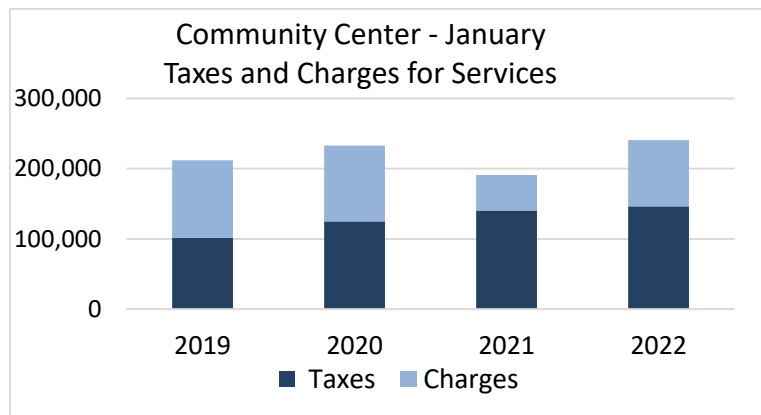
Reduction areas: Decreases in revenues from other categories are noted in red below. The total decrease in dollars was not significant (\$8,634) but represents a total reduction of 22% in these areas. This is the first month since 2019 where remote sales have remained flat from the prior year.

Use Tax Revenues –January 2022 Sales.

Use tax revenues on building materials were up \$6,364 (38%) for the month while use tax on motor vehicles were down 20% (\$12,018)

Community Center Fund Charges for Services – January 2022.

Charges for services (pass fees and recreation programs) were up 86% from the prior year. This represents 85% of 2019 pre-covid level revenues. Revenues for 2022 were budgeted at 90% of 2019 pre-covid levels.



Actual vs Budget Report – February 2022. This attached report presents comparison information on budgeted vs actual revenues and expenses by fund and department for all funds through February 2022. The following is a summary of the report by fund showing actual revenues and expenses as a percentage of budget.

Revenues and Expenses as Percentage of Budget February 2022		
Column 1	Revenues as a % of Budget	Expenses as a % of Budget
General Fund	15%	8%
Conservation Trust Fund	0%	0%
Economic Development Fund	0%	0%
Marketing	8%	6%
Public Places Fund	6%	0%
Community Center	16%	9%
Capital Projects	0%	0%
Debt Service	0%	0%
Devils Canyon Center	0%	0%
Irrigation Water	1%	11%
Sewer	8%	16%
Trash	8%	0%
Fleet Maintenance Fund	0%	12%
Total	8%	7%

FISCAL IMPACT

None.

APPLICABILITY TO CITY GOALS AND OBJECTIVES

These reports provide financial information to the Council to monitor the City's financial position and may be used as a tool to hold staff accountable for accomplishing goals and objectives set forth in the Budget.

OPTIONS AVAILABLE TO THE COUNCIL

Approval of Financial Reports

Approval of Financial Reports with clarification on specific items

RECOMMENDATION

It is the recommendation of staff that the Council by motion:

ACCEPT THE FEBRUARY 2022 FINANCIAL REPORTS AS PRESENTED