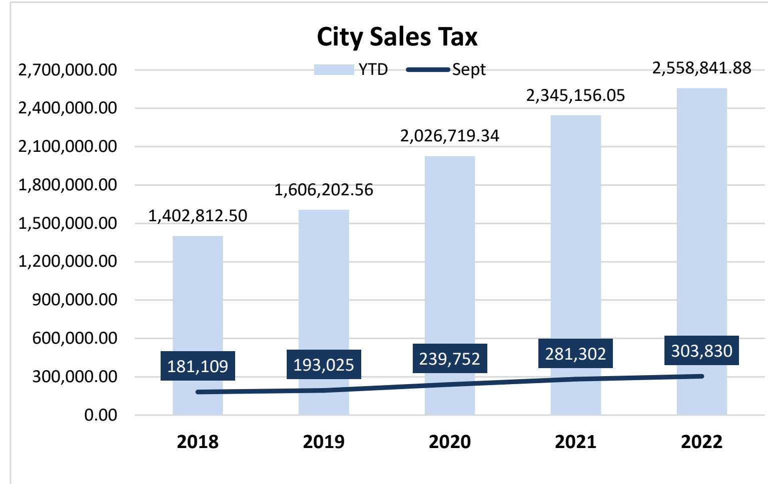
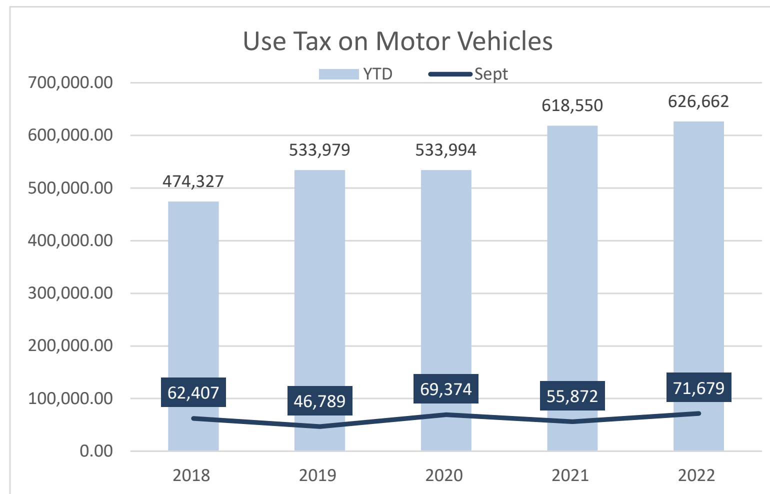
11/10/2022

SALES AND USE TAX REPORTS

City Sales Tax - 2% General Fund (110-3131)							
	2018	*2019*	*2020*	*2021*	*2022*	*$ Variance*	*% Variance*
Jan	116,622.91	124,973.08	190,392.44	204,830.52	222,224.08	17,393.56	8.49%
Feb	106,634.80	144,100.65	167,749.86	201,246.04	241,043.51	39,797.47	19.78%
Mar	159,114.23	165,160.52	242,722.52	274,325.31	241,256.77	-33,068.54	-12.05%
Apr	158,126.49	191,027.30	211,354.97	275,116.14	307,724.72	32,608.58	11.85%
May	167,938.47	198,826.37	236,158.52	299,751.07	315,266.10	15,515.03	5.18%
Jun	174,498.93	197,471.05	229,208.70	280,881.50	315,464.89	34,583.39	12.31%
Jul	163,430.68	190,974.84	280,361.25	268,022.29	290,659.73	22,637.44	8.45%
Aug	175,336.63	200,644.07	229,018.92	259,681.40	321,372.15	61,690.75	23.76%
Sep	181,109.36	193,024.68	239,752.16	281,301.78	303,829.93	22,528.15	8.01%
Oct	204,845.74	205,934.68	243,770.76	266,678.57			
Nov	153,890.31	192,966.14	224,503.72	251,620.04			
Dec	159,113.63	208,689.86	243,087.11	275,684.31			
TOTAL	1,920,662.18	2,213,793.24	2,738,080.93	3,139,138.97	2,558,841.88	213,685.83	9.11%
%	13.64%	15.26%	23.68%	14.65%			
2022 Budget= $3,116,000, 0.07% decrease from 2021 Actual Revenues							
Sept	1,402,812.50	1,606,202.56	2,026,719.34	2,345,156.05	2,558,841.88	213,685.83	9.11%
3%	2,104,218.75	2,409,303.84	3,040,079.01	3,517,734.08	3,838,262.82	320,528.75	9.11%



Use Tax on Motor Vehicles - 2% General Fund (110-3132)							
	2018	*2019*	*2020*	*2021*	*2022*	*$ Variance*	*% Change*
JAN	41,597.40	59,067.65	44,776.20	59,327.64	47,309.36	-12,018.28	-20.26%
FEB	42,294.19	35,431.97	59,554.07	38,721.90	46,447.50	7,725.60	19.95%
MAR	46,660.84	56,995.69	53,618.86	69,952.45	74,968.11	5,015.66	7.17%
APR	60,910.43	58,679.47	37,062.83	56,918.15	79,891.83	22,973.68	40.36%
MAY	36,802.77	90,700.80	35,122.84	73,577.89	94,600.69	21,022.80	28.57%
JUN	74,048.50	52,822.10	72,285.02	73,709.93	64,351.62	-9,358.31	-12.70%
JUL	72,501.97	67,463.71	89,038.90	79,197.84	64,357.92	-14,839.92	-18.74%
AUG	37,103.59	66,028.27	73,161.03	111,272.20	83,056.00	-28,216.20	-25.36%
SEP	62,407.47	46,789.04	69,374.11	55,871.85	71,679.10	15,807.25	28.29%
OCT	75,929.88	51,469.53	61,789.73	80,751.67			
NOV	41,987.01	58,715.01	37,390.30	72,701.97			
DEC	36,418.95	46,583.89	67,505.07	70,219.53			
YTD	628,663.00	690,747.13	700,678.96	842,223.02	626,662.13	8,112.28	1.31%
%	-1.74%	9.88%	1.44%	20.20%			
2022 Budget = $800,000 - 5% decrease from 2021 Actual revenues							
Sept	474,327.16	533,978.70	533,993.86	618,549.85	626,662.13	8,112.28	1.31%
3%	711,490.74	800,968.05	800,990.79	927,824.78	939,993.20	12,168.42	1.31% For chart only



11/10/2022

FRUITA COLORADO

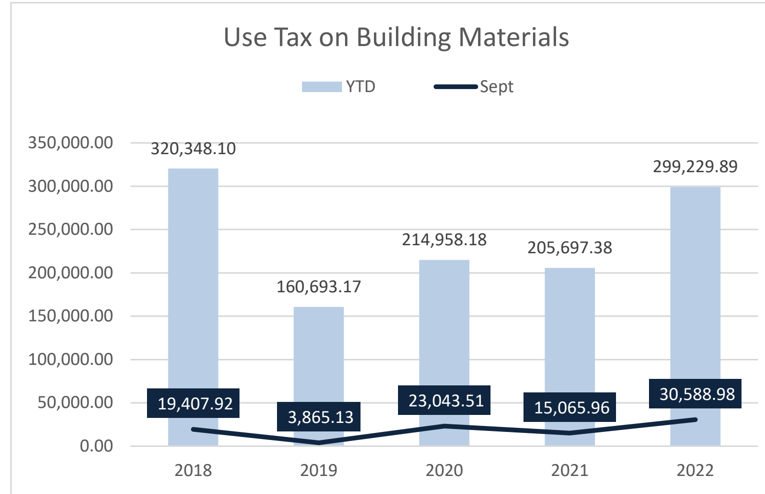
SALES AND USE TAX REPORTS

Use Tax on Building Materials - 2% General Fund (110-3133)							
	2018	**2019**	**2020**	**2021**	**2022**	**$ Variance**	**% Change**
JAN	40,827.15	19,357.85	14,922.55	16,599.65	22,964.41	6,364.76	38.34%
FEB	24,414.67	19,056.71	10,930.68	27,922.86	31,415.26	3,492.40	12.51%
MAR	38,328.55	9,936.56	41,435.81	32,453.39	58,817.72	26,364.33	81.24%
APR	20,911.52	24,173.95	10,766.83	27,295.09	44,288.18	16,993.09	62.26%
MAY	37,147.62	32,410.86	38,491.01	17,464.96	34,286.83	16,821.87	96.32%
JUN	105,602.45	26,190.88	17,591.28	33,914.75	38,355.04	4,440.29	13.09%
JUL	15,634.23	16,836.31	37,279.04	24,039.63	18,894.10	-5,145.53	-21.40%
AUG	18,073.99	8,864.92	20,497.47	10,941.09	19,619.37	8,678.28	79.32%
SEP	19,407.92	3,865.13	23,043.51	15,065.96	30,588.98	15,523.02	103.03%
OCT	12,148.65	16,537.07	20,654.70	41,315.52			
NOV	19,278.98	12,122.45	32,902.26	19,098.82			
DEC	9,762.50	19,073.22	30,253.24	26,525.37			
YTD	361,538.23	208,425.91	298,768.38	292,637.09	299,229.89	93,532.51	45.47%
%	145.82%	-42.35%	43.35%	-2.05%			

2022 Budget = $210,000 -28% decrease from 2021 Actual revenues

Sept	320,348.10	160,693.17	214,958.18	205,697.38	299,229.89	93,532.51	45.47%
3%	480,522.15	241,039.76	322,437.27	308,546.07	448,844.84	140,298.77	45.47%

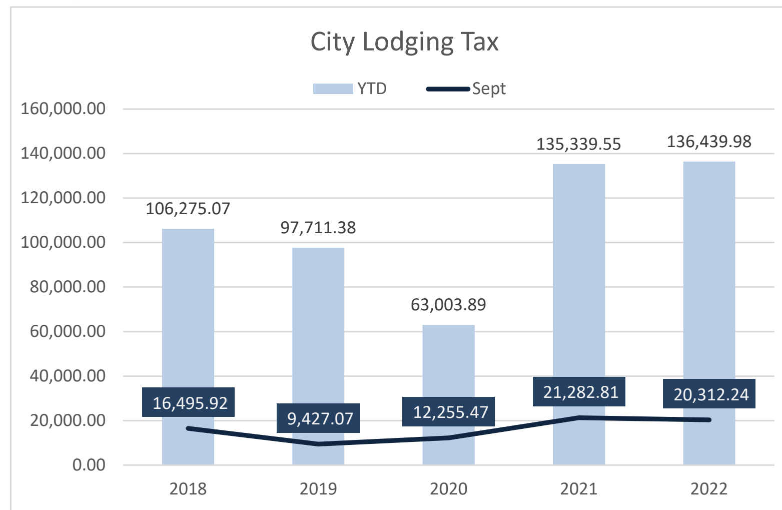
for chart only



City Lodging Tax - 3% (125-3134)							
	2018	**2019**	**2020**	**2021**	**2022**	**$ Variance**	**%**
Jan	3,540.60	2,611.13	3,573.20	3,452.69	4,465.16	1,012.47	29.32%
Feb	3,635.19	3,774.09	4,018.26	4,145.37	5,490.69	1,345.32	32.45%
Mar	8,698.52	8,249.09	4,677.20	10,961.79	12,266.06	1,304.27	11.90%
Apr	10,215.52	8,046.43	2,305.15	16,557.26	14,135.42	-2,421.84	-14.63%
May	17,781.52	15,242.71	5,512.69	19,501.69	27,925.85	8,424.16	43.20%
Jun	17,755.34	22,312.67	8,463.77	23,011.89	24,010.29	998.40	4.34%
Jul	10,384.16	15,335.70	11,150.71	19,979.13	14,726.50	-5,252.63	-26.29%
Aug	17,768.30	12,712.49	11,047.44	16,446.92	13,107.77	-3,339.15	-20.30%
Sep	16,495.92	9,427.07	12,255.47	21,282.81	20,312.24	-970.57	-4.56%
Oct	10,668.75	18,400.75	13,854.54	18,243.68			
Nov	7,492.25	6,398.12	7,447.85	11,126.88			
Dec	4,288.01	4,558.22	5,195.64	7,209.43			
TOTAL	128,724.08	127,068.47	89,501.92	171,919.54	136,439.98	1,100.43	0.81%
	6.49%	-1.29%	-29.56%	92.08%			

2022 Budget = $131,000 - 24% decrease from 2021 actual revenues

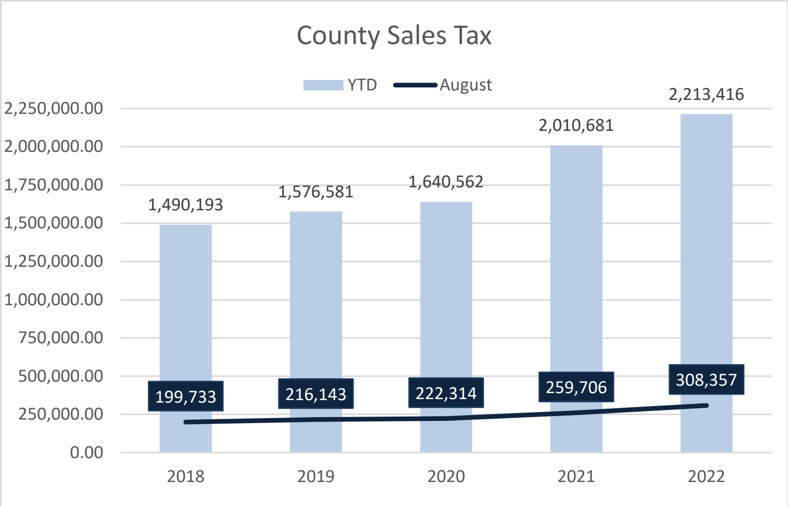
Sept	106,275.07	97,711.38	63,003.89	135,339.55	136,439.98	1,100.43	0.81%
6%	212,550.14	195,422.76	126,007.78	270,679.10	272,879.96	2,200.86	0.81%



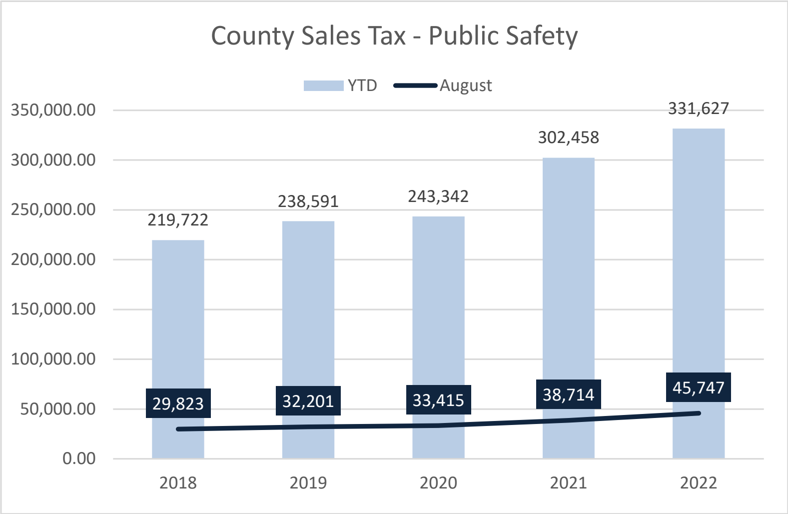
11/10/2022

SALES AND USE TAX REPORTS

County Sales Tax - 2% (110-3130)							
	2018	2019	2020	2021	2022	$ Variance	% Variance
Jan	146,939.45	168,991.80	178,526.13	199,569.41	227,801.34	28,231.93	14.15%
Feb	176,530.32	161,231.36	181,438.93	200,816.29	232,761.64	31,945.35	15.91%
Mar	185,516.49	198,980.47	188,855.08	268,529.43	283,096.69	14,567.26	5.42%
Apr	189,469.26	197,897.18	187,855.58	270,209.01	279,500.97	9,291.96	3.44%
May	193,958.66	209,011.45	220,166.38	266,353.47	293,351.88	26,998.41	10.14%
Jun	208,276.71	213,850.33	233,449.26	281,089.81	304,783.41	23,693.60	8.43%
Jul	189,768.49	210,475.42	227,956.26	264,407.19	283,763.03	19,355.84	7.32%
Aug	199,733.45	216,142.51	222,314.16	259,705.93	308,357.00	48,651.07	18.73%
Sep	195,797.26	206,870.89	230,820.91	274,282.88			
Oct	188,033.02	210,951.31	228,020.45	263,951.60			
Nov	184,074.04	204,326.68	211,965.09	252,758.87			
Dec	215,052.48	233,401.07	248,034.85	296,934.24			
TOTAL	2,273,149.63	2,432,130.47	2,559,403.08	3,098,608.13	2,213,415.96	202,735.42	10.08%
%	8.21%	6.99%	5.23%	21.07%			
2022 Budget=$3,050,000 1.8% decrease from 2021 actual revenue							
August	1,490,192.83	1,576,580.52	1,640,561.78	2,010,680.54	2,213,415.96	202,735.42	10.08%



County Sales Tax - 0.37% Public Safety Tax (110-3129)							
	2018	2019	2020	2021	2022	$ Variance	% Variance
Jan	23,704.20	25,508.99	26,762.07	29,794.36	34,330.68	4,536.32	15.23%
Feb	23,956.30	24,195.07	26,744.72	30,522.74	35,019.51	4,496.77	14.73%
Mar	25,560.92	30,317.68	26,640.82	41,095.99	42,371.66	1,275.67	3.10%
Apr	28,690.41	30,643.86	27,635.27	40,485.69	41,898.53	1,412.84	3.49%
May	29,288.65	32,085.32	32,800.08	39,900.10	43,792.01	3,891.91	9.75%
Jun	30,517.49	32,143.50	35,125.60	42,158.45	45,827.75	3,669.30	8.70%
Jul	28,181.20	31,495.72	34,219.03	39,786.84	42,639.68	2,852.84	7.17%
Aug	29,822.85	32,200.79	33,414.60	38,714.05	45,747.00	7,032.95	18.17%
Sep	29,235.41	31,197.04	34,227.49	41,177.94			
Oct	27,412.35	31,996.22	34,007.72	39,502.32			
Nov	27,259.12	30,373.05	31,513.90	37,647.08			
Dec	32,203.19	35,263.78	36,822.92	44,432.47			
TOTAL	335,832.09	367,421.02	379,914.22	465,218.03	331,626.82	29,168.60	9.64%
%		9.41%	3.40%	22.45%			
2022 Budget=$435,000, 6.5% decrease from 2021 actual revenue							
August	219,722.02	238,590.93	243,342.19	302,458.22	331,626.82	29,168.60	9.64%



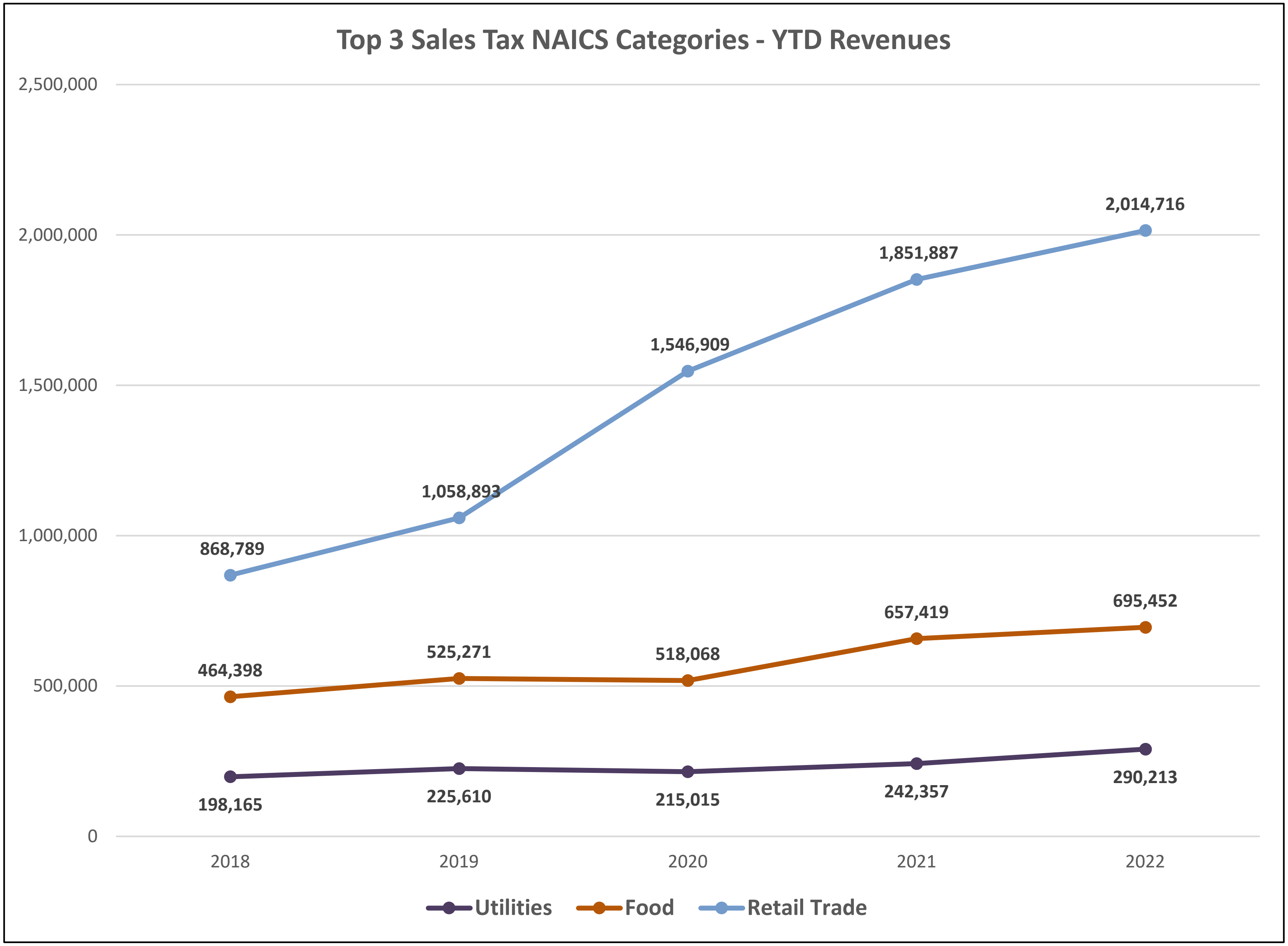
2022 City Lodging Tax - Marketing Fund 3% (125-3134)					
	Hotels & Campgrounds		VRBO'S		Monthly Total
	Revenue	*% of Total*	*Revenue*	*% of Total*	
Jan	3,853	86%	612	14%	4,465
Feb	4,723	86%	768	14%	5,491
Mar	9,837	80%	2,429	20%	12,266
Apr	10,595	75%	3,540	25%	14,135
May	23,931	86%	3,995	14%	27,926
Jun	20,007	83%	4,003	17%	24,010
Jul	11,541	78%	3,185	22%	14,727
Aug	9,911	76%	3,197	24%	13,108
Sep	17,372	86%	2,940	14%	20,312
Oct					-
Nov					-
Dec					-
TOTAL	111,771	82%	24,669	18%	136,440

2022 City Lodging Tax - Other Funds 3%					
	Economic Development		Public Places 50%		Monthly Total
	Revenue	*% of Total*	*Revenue*	*% of Total*	
Jan	0	0%	4,465	100%	4,465
Feb	0	0%	5,490	100%	5,490
Mar	0	0%	12,266	100%	12,266
Apr	0	0%	14,135	100%	14,135
May	0	0%	27,926	100%	27,926
Jun	0	0%	24,010	100%	24,010
Jul	0	0%	14,727	100%	14,727
Aug	0	0%	13,108	100%	13,108
Sep	0	0%	20,312	100%	20,312
Oct					
Nov					
Dec					
TOTAL	0	0%	136,439	100%	136,439

FRUITA COLORADO

Sales and Use Tax Revenues by Category (3%) January-September								
Description	**2018**	**2019**	**2020**	**2021**	**2022**	**1 yr % Chg**	**1 yr $ Chg**	**% of 2022 Total**
Sales taxes								
Other Services	41,330	43,084	45,841	59,631	67,672	13%	8,041	1%
Other Miscellaneous	42,496	56,901	82,672	122,484	165,609	35%	43,125	3%
Manufacturing	16,872	44,143	78,601	101,409	112,545	11%	11,136	2%
Wholesale Trade	25,599	67,482	102,152	133,161	188,761	42%	55,600	4%
Rental and Leasing	104,700	104,966	93,209	69,334	61,485	-11%	(7,849)	1%
Communications	124,406	113,203	107,573	109,988	127,983	16%	17,995	2%
Oil and Gas	109,486	60,988	166,008	4,711	-55,358	-1275%	(60,069)	-1%
Utilities	198,165	225,610	215,015	242,357	290,213	20%	47,856	6%
Lodging	107,978	108,763	84,031	165,353	169,185	2%	3,832	3%
Food	464,398	525,271	518,068	657,419	695,452	6%	38,033	13%
Retail Trade	868,789	1,058,893	1,546,909	1,851,887	2,014,716	9%	162,829	39%
Subtotal	***2,104,219***	***2,409,304***	***3,040,079***	***3,517,734***	***3,838,263***	9%	***320,529***	***73%***
Use taxes								
Vehicles	711,491	800,968	800,991	927,825	939,993	1%	12,168	18%
Building materials	480,522	241,040	322,437	308,546	448,845	45%	140,299	9%
Subtotal	***1,192,013***	***1,042,008***	***1,123,428***	***1,236,371***	***1,388,838***	***12%***	***152,467***	***27%***
Total	***3,296,232***	***3,451,312***	***4,163,507***	***4,754,105***	***5,227,101***	10%	***472,996***	***100%***

Online sales	110,094	262,518	348,313	396,460	14%	48,147	8%


Top 3 Sales Tax NAICS Categories - YTD Revenues
2,500,000
2,000,000
1,500,000
1,000,000
500,000
0
2,014,716
1,851,887
1,546,909
1,058,893
868,789
657,419
695,452
525,271
518,068
464,398
198,165
225,610
215,015
242,357
290,213
2018
2019
2020
2021
2022
Utilities
Food
Retail Trade

2022 COMMUNITY CENTER FUND REVENUES

					2022 Tax Revenues					
Month	2018	2019	2020	2021	*City Sales*	*Use Tax Motor Vehicles*	*Use Tax Building Materials*	*2022 Total*	*$ Change*	*% Chg*
January	99,524	101,699	125,046	140,379	111,112	23,655	11,482	146,249	5,870	4%
February	86,672	99,295	119,117	133,945	120,522	23,224	15,708	159,453	25,508	19%
March	122,052	116,046	168,889	188,406	120,628	37,484	29,409	187,521	-884	0%
April	119,974	136,940	129,592	179,665	153,862	39,946	22,144	215,952	36,287	20%
May	120,944	160,969	154,886	195,397	157,633	47,300	17,143	222,077	26,680	14%
June	177,075	138,242	159,543	194,253	157,732	32,176	19,178	209,085	14,832	8%
July	125,783	137,637	203,340	185,630	145,330	32,179	9,447	186,956	1,326	1%
August	115,257	137,769	161,339	190,947	160,686	41,528	9,810	212,024	21,077	11%
September	131,462	121,839	166,085	176,120	151,915	35,840	15,294	203,049	26,929	15%
October	146,462	136,971	163,108	194,373				-		
November	107,578	131,902	147,398	175,424				-		
December	102,648	137,173	170,423	186,215				-		
TOTAL	**1,455,432**	**1,556,483**	**1,868,764**	**2,140,753**	**1,279,420**	**313,331**	**149,615**	**1,742,367**	**157,625**	**10%**
% Change	17.52%	6.94%	20.06%	14.55%						
2022 Budget					1,558,000	400,000	105,000	2,063,000		
% of Budget					82.12%	78.33%	142.49%	84.46%		
	######	######	1,387,836	1,584,742				1,742,367	157,625	10%

Charges for Services						
Month	2019 Total	2020 Total	2021 Total	2022 Total	*$ Change*	*% Chg*
January	110,515	108,150	50,712	94,372	43,660	86%
February	91,033	99,658	52,470	81,894	29,424	56%
March	108,772	21,361	65,392	98,073	32,681	50%
April	101,848	9,239	68,466	97,049	28,583	42%
May	106,903	8,041	105,543	116,172	10,629	10%
June	151,211	48,220	135,621	140,195	4,574	3%
July	132,793	58,968	113,550	125,561	12,011	11%
August	98,229	47,293	85,139	98,449	13,310	16%
September	73,219	31,642	62,246	83,220	20,974	34%
October	78,998	37,214	66,519			
November	92,771	30,041	76,544			
December	90,026	38,366	83,066			
TOTAL	**1,236,318**	**538,193**	**965,269**	**934,986**	**195,847**	**26%**
2022 Budget	1,322,000	1,275,000	694,300	1,190,300		
% of Budget	93.52%	42.21%	139.03%	78.55%		
	974,523	432,572	739,139	934,986	195,847	26%