



PA POWER ELECTRICAL PROPOSAL

Frostburg Mayor and Council

37 S. Broadway
P.O. Box 440
Frostburg MD 21532

September 11, 2026

Attention: Frostburg Mayor and Council

Subject: Piney Dam VFD replacement.

Reference: Site Visit.

We are forwarding this letter in response to your request for quote on the subject project. Pricing is in accordance with the above referenced documents and scope of work listed hereafter. The following scope of work is based upon providing all labor, material, equipment, and supervision to successfully complete the required installation.

Scope of Work :

1. 150 HP VFD.

- a. Remove the existing pump soft starter located in the existing motor control center.
- b. Provide and install new 150 HP rated VFD in the location of the removed soft starter.
- c. Provide and install miscellaneous materials to retrofit the new VFD into the existing MCC.

2. 225 HP VFD.

- a. Remove the existing pump soft starter located in the existing motor control center.
- b. Provide and install new 225 HP rated VFD in the location of the removed soft starter.
- c. Provide and install miscellaneous materials to retrofit the new VFD into the existing MCC.
- d. Provide new VFD rated cable between VFD and pump motor.



Exclusions:

1. All work not specifically stated in the above Scope of Work.
2. Temporary power.
3. Generator or fuel cost for temporary power.
4. Fire Alarm System, installation, or wiring.
5. Security System.
6. Patching / repair of holes in walls, floors and ceilings.
7. Excavation, backfill.
8. Furnishing & installation of equipment housekeeping pads.
9. Power company fees.
10. MBE / WBE participation.
11. Identification, abatement or removal of any asbestos products, lead-based paint, or other hazardous substances.
12. Arc flash analysis.
13. Engineered drawings.
14. Alterations of conduit and cable to pump motors.

General Clarifications:

1. Bid assumes available power source, water, employee parking facilities and sanitary facilities are provided at no cost to PA-Power.
2. Bid includes normal electrical clean-up of our own debris to a central dumpster for loading and hauling by others.
3. This proposal and price are contingent on successful negotiation of mutually agreeable contract terms and conditions and an acceptable all trades precedent project schedule.
4. Alterations of the existing MCC currently serving the pump motors may be needed to accommodate the new VFD's, new brackets may need to be installed on the interior and openings may need to be made in the door pending fitment of the new equipment.
5. A cost adder of **2.5%** should be applied to the below pricing breakdown where a P&P Bond is required.
6. This scope is valid for **30 days** after which time it is subject to re-evaluation due to market conditions and possible vendor price increases.



Pricing Breakdown:

150 HP VFD PER UNIT :	\$17,684.00
X2	
250 HP VFD PER UNIT :	\$23,600.00
VFD Rated CABLE FOR 250 hp PUMP.....	\$12,500.00
Microtech Installation.....	\$7,500.00
Labor.....	\$11,018.50
LUMP SUM Install/Equipment :	\$89,986.50

Thank you for the opportunity to be of service to your organization. Please contact the undersigned for any questions or concerns.

Submitted by,

Dustin J. Clayton

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