



## LEGISLATIVE COVER MEMO

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**Date:** February 3, 2025

**Agenda Item:** **Resolution 2025-10**

AUTHORIZING THE CITY'S PURCHASE OF CERTAIN WATER METERS FROM CORE & MAIN LP, AND A LOAN FROM THE EPA COVERING THE COST OF SUCH PURCHASE

**Submitted by:** Steve Inman, Public Works Director

**Scope/Description:** This Resolution authorizes the City to purchase water meters, associated equipment, and related installation and other services from Core & Main LP. Core & Main LP is the only manufacturer of water meters that meet the City's required size specifications. Core & Main will also provide 2 radio towers and radio setup for the City, which will give the City technology to remotely read water meters and shut off individual meters when required.

If the City were to purchase similar meters and technology from another vendor, the meters would be a different size than the City's current meters. Installation of meters of a different size than the City's current meters would require the City to replace a variety of connected plumbing equipment. This would nearly double the City's costs for the project.

**Budget Impact:** The total cost of the purchase is \$4,638,286.33. The purchase will be made using a 20-year loan from the EPA at a 2.3% interest rate.

**Exhibits:** Exhibit A: Core & Main Bid Proposal

**Recommendation** Approval

CITY OF FRANKLIN, OHIO  
RESOLUTION 2025-10

**AUTHORIZING THE CITY'S PURCHASE OF CERTAIN WATER METERS FROM CORE & MAIN LP,  
AND A LOAN FROM THE EPA COVERING THE COST OF SUCH PURCHASE**

WHEREAS, the City of Franklin is required to replace its current City water meter system used for the provision of water services to the Franklin community (the "Meter System");

WHEREAS, the water meters made part of the City's current Meter System are a unique size, and the only water meter manufacturer that makes meters of the same size is Core & Main LP;

WHEREAS, Core & Main LP also offers desirable equipment and technology associated with the Meter System, which will increase the efficiency and convenience of City water services for both the City and Franklin residents;

WHEREAS, because Core & Main LP is the only manufacturer of water meters meeting the City's required physical specifications, the City may acquire the Meter System directly from Core & Main LP and competitive bidding is not required for this purchase under Ohio law;

WHEREAS, Core & Main LP has provided a proposal for the purchase and installation of the City's required Meter System in the total amount of \$4,638,286.33, as set forth in the attached Exhibit A to this Resolution;

WHEREAS, the City has secured a 20-year loan with a 2.3% interest rate from the Environmental Protection Agency (the "EPA") to cover the Meter System purchase price; and

WHEREAS, City Council finds that acquisition of the Meter System for Core & Main LP will enhance the public safety, health and welfare of the Franklin community, and the efficiency of City water services, and Council, therefore, desires to purchase the Meter System from Core & Main LP.

NOW, THEREFORE, BE IT RESOLVED by the Council of the City of Franklin, Ohio, a majority of Council Members present concurring, that:

Section 1. Based upon the information provided, Council determines that Core & Main LP is the sole source of the Meter System the City requires, and approves the waiver of competitive bidding for the purchase and installation of the Meter System.

Section 2. Council hereby authorizes the City Manager to execute, on behalf of the City, a purchase order with Core & Main LP for the City's purchase and installation of the Meter System, in substantially the same form as the attached Exhibit A and in an amount not-to-exceed \$4,638,286.33.

Section 3. Council further authorizes the City Manager to execute, on behalf of the City, any and all documentation to secure the EPA loan covering the purchase cost of the Meter System, in an amount not to exceed the Meter System purchase price set forth in Section 2 above, and upon such terms deemed lawful, fair, reasonable and consistent with the intent of this Resolution, as determined by the City Manager, Law Director, and other appropriate City staff.

Section 4. Council further authorizes the City Manager to execute any other documentation, and take any other action, necessary to carry out the intent of this Resolution.

Section 5. It is found that all formal actions of this Council concerning and relating to the adoption of this Resolution were adopted in an open meeting of this Council, and that all deliberations of this Council that resulted in this formal action were in meetings open to the public in compliance with all legal requirements, including Section 121.22 of the Ohio Revised Code, and the Rules of Council.

Section 6. This Resolution shall become effective immediately upon its passage.

ATTEST: \_\_\_\_\_  
Khristi Dunn, Clerk of Council

APPROVED: \_\_\_\_\_  
Brent Centers, Mayor

**CERTIFICATE**

I, the undersigned Clerk of Council for the Franklin City Council, do hereby certify that the foregoing is a true and correct copy of Resolution 2025-10 passed by City Council on February 3, 2025.

\_\_\_\_\_  
Khristi Dunn, Clerk of Council



Bid Proposal for Franklin Full Pricing

**CITY OF FRANKLIN, OH**  
**Job Location:** Franklin, OH  
**Bid Date:** 06/10/2024  
**Core & Main Bid #:** 3586016

**Core & Main**  
 7935 S Co Rd 25A  
 Tipp City, OH 45371  
**Phone:** 9376672169  
**Fax:** 9376679016

Seq#	Qty	Description	Units	Price	Ext Price
10		<b>YEAR 1</b>			
20		<b>NEEDED</b>			
30		<b>5/8" METERS</b>			
40	4896	5/8 ALLY 1CF	EA	425.00	2,080,800.00
50	4896	5/8 INSTALLATION	EA	155.00	758,880.00
70		<b>3/4" METERS</b>			
80	23	3/4 ALLY 1CF	EA	465.00	10,695.00
90	23	3/4 INSTALLATION	EA	155.00	3,565.00
110		<b>1" METERS</b>			
120	207	1 ALLY 1CF	EA	490.00	101,430.00
130	207	1 INSTALLATION	EA	155.00	32,085.00
150		<b>1.5" METERS</b>			
160	51	1.5 CORDONEL 1CF	EA	1,850.00	94,350.00
170	51	1.5 INSTALLATION	EA	525.00	26,775.00
190		<b>2" METERS</b>			
200	60	2 CORDONEL 1CF	EA	2,080.00	124,800.00
210	60	2 INSTALLATION	EA	525.00	31,500.00
230		<b>3" METERS</b>			
240	12	3 CORDONEL 1CF	EA	2,490.00	29,880.00
250	12	3 INSTALLATION	EA	1,575.00	18,900.00
270		<b>4" METERS</b>			
280	5	4 CORDONEL 1CF	EA	4,000.00	20,000.00
290	5	4 INSTALLATION	EA	2,125.00	10,625.00
310		<b>6" METERS</b>			
320	5	6 OMNI+ C2 1CF	EA	5,550.00	27,750.00
330	5	6 INSTALLATION	EA	4,700.00	23,500.00
350		<b>8" METERS</b>			
360	1	8 OMNI+ C2 1CF	EA	9,900.00	9,900.00
370	1	8 OMNI+ T2 1CF	EA	8,400.00	8,400.00
380	1	8 OMNI+ F2 1CF	EA	15,050.00	15,050.00
390	3	8 INSTALLATION	EA	6,300.00	18,900.00
410		<b>RADIOS</b>			
420	1560	510M S/POINT M2 TC SP HR & LD 5396353751201MI	EA	162.00	252,720.00
430	3640	520M S/POINT M2 TC SP HR & LD 5396353752201MI	EA	162.00	589,680.00
450		<b>ADDITIONAL INSTALLATION ADDERS</b>			
460	0	INSIDE INSTALL ADDER	EA	65.00	0.00

Actual taxes may vary



Bid Proposal for Franklin Full Pricing

Bid #: 3586016

Seq#	Qty	Description	Units	Price	Ext Price
470	0	METER BOX REPLACE IN GRASS	EA	77.50	0.00
480	0	METER BOX REPLACE IN CONCRETE	EA	515.00	0.00
490	0	METER BOX LID REPLACEMENT	EA	6.50	0.00
500	0	REPLUMB DIRECT CONNECTS ADDER	EA	105.00	0.00
510	0	METER FLANGE INSTALLATION	EA	480.00	0.00
520	0	WATER VALVE REPLACEMENT	EA	195.00	0.00
530	0	CONFINED SPACE ENTRY	EA	775.00	0.00
540	0	CAST IRON LID DRILLING	EA	26.00	0.00
550	0	PLASTIC LID DRILLING	EA	6.50	0.00
560	0	FREEZE PIPE	EA	300.00	0.00
570	0	DEWATER VAULT/PIT	EA	450.00	0.00
580	0	EXTERNAL WIRE RUN	EA	65.00	0.00
590	0	RE-MOBILIZATION FEE	EA	5,250.00	0.00
		ONLY REQUIRED IF VEPO CREW HAS TO LEAVE AND RETURN			
630		<b>ADDITIONAL COMPONENTS</b>			
640	2	AGM PAD P1 TOUGH PAD	EA	300.00	600.00
650	2	SENSUS COMMAND LINK 2 5396353704418	EA	900.00	1,800.00
660	2	TGB M400 INSTALLATION	EA	28,500.00	57,000.00
670	2	M420B W/SPM-900	EA	38,000.00	76,000.00
680	2	CRADLEPOINT MODEM	EA	1,000.00	2,000.00
690	2	M420B PROTECTION PLAN	EA	2,013.94	4,027.88
700	1	SENSUS ANALYTICS/RNI TRAINING	EA	12,000.00	12,000.00
710	1	SENSUS ANNUAL RNI SAAS FEE MS RNI SAAS	EA	13,950.00	13,950.00
720	1	SENSUS RNI SAAS SETUP FEE MS SU RNI	EA	8,755.00	8,755.00
730	1	SENSUS ANALYTIC ENHANCED YR1 ANNUAL FEE 0-5K SERVICES 5396383700535A	EA	10,595.00	10,595.00
740	1	SENSUS ANALYTICS SETUP FEE WATER	EA	4,650.00	4,650.00
750	1	SENSUS ANALYTICS INTEGRATION STANDARD BILLING & SYNC FILES PS SA STANDARD	EA	8,595.00	8,595.00
760	1	IT SUPPORT FOR PROJECT STARTUP	EA	1,250.00	1,250.00
770	1	C&M PROJECT MANAGEMENT FEE	EA	25,000.00	25,000.00
790		<b>OPTIONAL</b>			
800	0	PRESSURE PROFILE ANNUAL FEE	EA	5,128.21	0.00
810	0	PRESS PROF SETUP/TRAIN/PLACE	EA	10,250.00	0.00
820	0	ACOUSTIC MONITORING ANNUAL FEE	EA	4,487.18	0.00
830	0	PERMALOG	EA	1,600.00	0.00
840	0	H2O CP PER METER ANNUAL FEE	EA	1.92	0.00
850	0	H2O CP PER METER ONE-TIME FEE	EA	3.39	0.00
860	0	SMART GATEWAY ENDPOINT W/PIPE & WALL MOUNT KIT 5396653700002	EA	340.00	0.00
870	0	PRESSURE SENSOR KIT 1" OMNI	EA	615.00	0.00
880	0	PRESSURE SENSOR KIT 1.5" OMNI	EA	640.00	0.00
890	0	PRESSURE SENSOR KIT 2" OMNI	EA	700.00	0.00
900	0	FLEXNET VGB VEHICLE UNIT COMP LAPTOP/SOFTW AUTOVU&MAPPING	EA	22,250.00	0.00
910	0	AUTOVU SOFTWARE FOR VGB 5395414700028	EA	5,100.00	0.00
920	0	AUTOVU MAPPING MODULE COUNTY L/CD 5395480035009	EA	5,100.00	0.00
930	0	AUTOREAD SOFTWARE FOR DRIVE-BY	EA	7,400.00	0.00
940	0	GROUND MIC FOR LEAK DETECTION	EA	7,550.00	0.00

Actual taxes may vary



Bid Proposal for Franklin Full Pricing

Bid #: 3586016

Seq#	Qty	Description	Units	Price	Ext Price
950	0	CORRELATOR FOR LEAK DETECTION	EA	21,200.00	0.00
				<b>SUBTOTAL</b>	<b>4,516,407.88</b>
<b>YEAR 2</b>					
970					
980	1	SENSUS ANNUAL RNI SAAS FEE MS RNI SAAS	EA	14,368.50	14,368.50
990	1	SENSUS ANALYTIC ENHANCED YR2 ANNUAL FEE 0-5K SERVICES 5396383700535A	EA	10,912.85	10,912.85
1000	2	M420B PROTECTION PLAN	EA	2,013.94	4,027.88
1010	0	PRESSURE PROFILE ANNUAL FEE	EA	5,282.06	0.00
1020	0	ACOUSTIC MONITORING ANNUAL FEE	EA	4,621.80	0.00
1030	0	H2O CP PER METER ANNUAL FEE	EA	1.92	0.00
				<b>SUBTOTAL</b>	<b>29,309.23</b>
<b>YEAR 3</b>					
1050					
1060	1	SENSUS ANNUAL RNI SAAS FEE YR3 MS RNI SAAS	EA	14,799.55	14,799.55
1070	1	SENSUS ANALYTIC ENHANCED YR3 ANNUAL FEE 0-5K SERVICES 5396383700535A	EA	11,240.24	11,240.24
1080	2	M420B PROTECTION PLAN	EA	2,013.94	4,027.88
1090	0	PRESSURE PROFILE ANNUAL FEE	EA	5,441.03	0.00
1100	0	ACOUSTIC MONITORING ANNUAL FEE	EA	4,760.26	0.00
1110	0	H2O CP PER METER ANNUAL FEE	EA	1.92	0.00
				<b>SUBTOTAL</b>	<b>30,067.67</b>
<b>YEAR 4</b>					
1130					
1140	1	SENSUS ANNUAL RNI SAAS FEE YR4 MS RNI SAAS	EA	15,242.73	15,242.73
1150	1	SENSUS ANALYTIC ENHANCED YR4 ANNUAL FEE 0-5K SERVICES 5396383700535A	EA	11,577.44	11,577.44
1160	2	M420B PROTECTION PLAN	EA	2,013.94	4,027.88
1170	0	PRESSURE PROFILE ANNUAL FEE	EA	5,603.85	0.00
1180	0	ACOUSTIC MONITORING ANNUAL FEE	EA	4,903.85	0.00
1190	0	H2O CP PER METER ANNUAL FEE	EA	1.92	0.00
				<b>SUBTOTAL</b>	<b>30,848.05</b>
<b>YEAR 5</b>					
1210					
1220	1	SENSUS ANNUAL RNI SAAS FEE YR5 MS RNI SAAS	EA	15,700.85	15,700.85
1230	1	SENSUS ANALYTIC ENHANCED YR5 ANNUAL FEE 0-5K SERVICES 5396383700535A	EA	11,924.77	11,924.77
1240	2	M420B PROTECTION PLAN	EA	2,013.94	4,027.88
1250	0	PRESSURE PROFILE ANNUAL FEE	EA	5,771.80	0.00
1260	0	ACOUSTIC MONITORING ANNUAL FEE	EA	5,050.00	0.00
1270	0	H2O CP PER METER ANNUAL FEE	EA	1.92	0.00





Bid Proposal for Franklin Full Pricing

Bid #: 3586016

Seq#	Qty	Description	Units	Price	Ext Price
				<b>SUBTOTAL</b>	<b>31,653.50</b>
				<b>Sub Total</b>	<b>4,638,286.33</b>
				<b>Tax</b>	<b>0.00</b>
				<b>Total</b>	<b>4,638,286.33</b>

**Branch Terms:**

- Restocking fee applied for clean, undamaged, whole stocking materials returned to the branch by the customer (10%) or via Core & Main truck/s (15%)
- Dirty, weathered, and/or damaged materials in unsalable condition will not be credited. Materials missing components will not be credited. Core & Main will notify the customer that they have 30 days to pick up the material before it is scrapped by the branch.
- Credit for special order or non-stock items will be determined upon inspection/acceptance by the vendor. Any restock/reconditioning charges from the vendor will be passed along to customer. These charges may vary from 10% up to 50% or more. Freight charges will apply as well.
- No material will be credited after 6 months.

\*Some restock scenarios are subject to review/negotiation. Please contact your local Core & Main branch or salesperson with any questions or concerns regarding our new restock policy.

**UNLESS OTHERWISE SPECIFIED HEREIN, PRICES QUOTED ARE VALID IF ACCEPTED BY CUSTOMER AND PRODUCTS ARE RELEASED BY CUSTOMER FOR MANUFACTURE WITHIN THIRTY (30) CALENDAR DAYS FROM THE DATE OF THIS QUOTATION. CORE & MAIN LP RESERVES THE RIGHT TO INCREASE PRICES TO ADDRESS FACTORS, INCLUDING BUT NOT LIMITED TO, GOVERNMENT REGULATIONS, TARIFFS, TRANSPORTATION, FUEL AND RAW MATERIAL COSTS. DELIVERY WILL COMMENCE BASED UPON MANUFACTURER LEAD TIMES. ANY MATERIAL DELIVERIES DELAYED BEYOND MANUFACTURER LEAD TIMES MAY BE SUBJECT TO PRICE INCREASES AND/OR APPLICABLE STORAGE FEES. THIS BID PROPOSAL IS CONTINGENT UPON BUYER'S ACCEPTANCE OF SELLER'S TERMS AND CONDITIONS OF SALE, AS MODIFIED FROM TIME TO TIME, WHICH CAN BE FOUND AT: <https://coreandmain.com/TandC/>**