



LEGISLATIVE COVER MEMO

Introduction: May 16, 2022

Agenda Item: **Resolution 2022-42**

AUTHORIZING THE PURCHASE OF DE-ICING SALT FROM THE CARGIL INC. DEICING TECHNOLOGY BUSINESSS UNIT THROUGH THE WARREN COUNTY JOINT SALT PURCHASING PROGRAM

Submitted by: Steve Inman, Public Works Director

Scope/Description: The Warren County Engineer closed the reverse online bidding for ice control salt on April 6th, 2022. The lowest bids for dumped road salt were from the Cargil Inc. Deicing Technology Business Unit. (we use dumped). The County Commissioners awarded the bid to the Cargil Inc. Deicing Technology Business Unit on April 19, 2022. This year, under the County's Program, our price per ton is \$89.05. Last year our bid price was \$72,29 per ton through the County's Joint Program. This represents a savings of \$8.06 per ton

The bids were as follows:

Cargill Deicing Tech	\$89.05 per ton
American Rock Salt Co.	\$89.10 per ton
Compass Minerals America	\$93.31 per ton
Morton Salt	\$96.78 per ton

We estimated our need for bidding purposes at 3,000 tons.

Budget Impact: Salt is a line item budget and is purchased on an "as needed" basis.

Exhibits: Exhibit A: Warren County Bid Opening

Exhibit B: Warren County Resolution 2022-0573 Awarding the Bid

Recommendation: Approval.

CITY OF FRANKLIN, OHIO
RESOLUTION 2022-42

**AUTHORIZING THE PURCHASE OF DE-ICING SALT FROM THE CARGIL INC DEICING TECHNOLOGY BUSINESS UNIT,
THROUGH THE WARREN COUNTY ENGINEER’S JOINT SALT PURCHASING PROGRAM**

WHEREAS, Resolution 2022-13, passed by this Council on February 7, 2022, authorized participation in the Warren County Engineer’s Joint Salt Purchasing Program for the purpose of purchasing road salt for the 2022-2023 winter season;

WHEREAS, the Warren County Engineer accepted reverse online bids for de-icing salt, delivered and dumped, until April 19, 2022, and determined that the bid of the Cargil Inc. Deicing Technology Business Unit, was the lowest and best; and

WHEREAS, the Board of County Commissioners of Warren County, by Resolution 22-0573, passed on April 19, 2022, awarded the bid for the Warren County Engineer’s Joint Salt Purchasing Program to the Cargil Inc. Deicing Technology Business Unit,

NOW, THEREFORE, BE IT RESOLVED by the Council of the City of Franklin, Ohio, a majority of the members present concurring, that:

Section 1. The City Manager is hereby authorized to purchase up to three thousand (3,000) tons of deicing salt from the Cargil Inc. Technology Business Unit, through the Warren County Engineer’s Joint Salt Purchasing Program, at a price of \$89.05 per ton, dumped.

Section 2. It is found that all formal actions of this Council concerning and relating to the adoption of this Resolution were in an open meeting of this Council, and that all deliberations of this Council that resulted in this formal action were in meetings open to the public in compliance with all legal requirements, including Section 121.22 of the Ohio Revised Code and the Rules of Council.

Section 3. This Resolution shall become effective immediately upon its passage.

ADOPTED: May 16, 2022

ATTEST: _____
Khristi Dunn, Clerk of Council

APPROVED: _____
Brent Centers, Mayor

CERTIFICATE

I, the undersigned Clerk of Council for the Franklin City Council, do hereby certify that the foregoing is a true and correct copy of a resolution passed by that body on May 16, 2022.

Khristi Dunn, Clerk of Council



**BOARD OF COUNTY COMMISSIONERS
WARREN COUNTY, OHIO**

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**TOM GROSSMANN
SHANNON JONES
DAVID G. YOUNG**

BID OPENING

April 6, 2022

BID OPENING – 27,300 TONS OF BULK ICE CONTROL ROCK SALT

Bids were closed at 10:17 a.m. this 6th day of April and the following bids were received via eBridge for 27,300 Tons of Bulk Ice Control Rock Salt for the Warren County Engineer's Office:

	PILER PER TON	PILER TOTAL	DUMP PER TON	DUMP TOTAL
Cargill Inc. Deicing Technology Business Unit North Olmsted, Ohio	\$100.00	\$2,730,000.00	\$89.05	\$2,431,065.00
American Rock Salt Co. LLC Mt. Morris, New York	N/A	N/A	\$89.10	\$2,432,430.00
Compass Minerals America Overland Park, Kansas	\$119.79	\$3,270,267.00	\$93.31	\$2,547,363.00
Morton Salt Chicago, Illinois	\$121.78	\$3,324,594.00	\$96.78	\$2,642,094.00

Neil Tunison, Warren County Engineer, will review bids for a recommendation at a later date.

cc: Bid File

OMB

Engineer (file)

**BOARD OF COUNTY COMMISSIONERS
WARREN COUNTY, OHIO**

Resolution

Number 22-0573

Adopted Date April 19, 2022

AWARD THE BID TO CARGILL, INC. FOR THE PURCHASE OF 27,300 TONS OF BULK ICE CONTROL SALT

WHEREAS, the reverse online bidding was closed at 10:17 a.m., April 06, 2022, and the bid results received for the purchase of 27,300 Tons of Bulk Ice Control Salt, are on file in the Commissioners' Office; and

WHEREAS, upon review of such bids by Neil Tunison, Warren County Engineer, Cargill, Inc. has been determined to be a fully responsive and responsible bidder; and

NOW THEREFORE BE IT RESOLVED, upon recommendation of Neil Tunison, that it is the intent of this Board to award the contract to Cargill, Inc., 24950 Country Club Blvd., Ste. 450, North Olmsted, Ohio, for a total bid price of \$2,431,065.00 (dumped) and \$2,730,000.00 (piled). The Warren County Engineer's portion of the total bid price is \$534,300.00. The remaining portion of the total bid will be the responsibility of the various cities, villages and townships listed in Exhibit A of the bid packet.

Mrs. Jones moved for adoption of the foregoing resolution being seconded by Mr. Young. Upon call of the roll, the following vote resulted:

Mr. Grossmann – yea
Mr. Young – yea
Mrs. Jones – yea

Resolution adopted this 19th day of April 2022.

BOARD OF COUNTY COMMISSIONERS



Tina Osborne, Clerk

LL\

cc: Engineer (file)
OMB Bid file