



PHILIPS

Philips Healthcare
3000 Minuteman Road, MS 2214
Andover, MA 01810-1099

Email PO to: Healthcare.Orders@philips.com

or
Fax PO to: 1-800-947-3299

or
Mail PO to:
Philips Healthcare
Order Processing, MS2214
Andover, MA 01810-1099

800-934-7372

QUOTE DATE 03/20/2020	QUOTE NUMBER 2301070355	PAGE 1 / 5
LAST UPDATED 03/20/2020	TIME 11:44:49	
EXPIRATION DATE 05/20/2020	INCOTERMS FOB DESTINATION	
PAYMENT TERMS Net 30 Days Subject to Credit Approval		
FORMAL QUOTE		
CUSTOMER: Attention: George E Weems Memorial Hospital 135 Avenue G APALACHICOLA FL 32320-1613 UNITED STATES Customer Number : 94031186		

SALES REPRESENTATIVE

Diana Chappell Ph: 904-673-0692

Fax:

QUOTE CONTACT

Morgan Murray

Federal EIN: 13-3429115

#	Product	Description	Qty	UoM	Unit Net	Total Net Currency USD
SPECIAL COMMENTS						
10	DS2200X11B 989805661881	Trilogy EV300, USA	4	PCE	12,133.10	48,532.40
		Special Discount included in net -30.000 %				
		Net price				48,532.40
20	1132340 989805662101	(10) Circuit,Disp,22mm,Non-Htd,Passive	1	PCE	122.00	122.00
		Special Discount included in net -30.000 %				
		Net price				122.00
30	1134591 989805662311	(10) Air Inlet Foam Filter	1	PCE	5.00	5.00
		Special Discount included in net -30.000 %				
		Net price				5.00
40	M2501A 989803142651	Mainstream Sensor	4	PCE	1,877.95	7,511.80

THIS QUOTATION CONTAINS CONFIDENTIAL AND PROPRIETARY INFORMATION OF PHILIPS HEALTHCARE AND IS INTENDED FOR USE ONLY BY THE CUSTOMER WHOSE NAME APPEARS ON THIS QUOTATION. IT MAY NOT BE DISCLOSED TO THIRD PARTIES WITHOUT PRIOR WRITTEN CONSENT OF PHILIPS HEALTHCARE.



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#	Product	Description	Qty	UoM	Unit Net	Total Net Currency USD
		Agreement Discount included in net -29.000 %				
		Net price				7,511.80
		Agreement:			GPO00001A0	
50	1127404 989805662031	Cable, USB to CO2 Monitor	4	PCE	120.00	480.00
		Special Discount included in net -30.000 %				
		Net price				480.00
60	1133930 989805662261	Trilogy Evo In-Use Case	4	PCE	50.00	200.00
		Special Discount included in net -30.000 %				
		Net price				200.00
Total Quotation List Price						81,064.87
Less All Applicable Discounts						-24,213.67
Total Quotation Net Price						56,851.20
<p>Philips Healthcare is pleased to inform you that financing of its products and services is available to qualified applicants. To obtain more information contact Philips Medical Capital @ 866-513-4PMC.</p> <p>* Contract information for: Vizient Supply Llc</p> <p>* Prices quoted are subject to and reflect applicable discounts per the terms and conditions of the following contract: Contract # GPO00001A0 Expiration: 08/31/2020</p> <p>* The discount quoted herein is a combination of the Purchase Agreement Discount and a Special Negotiated Discount.</p> <p>* This quotation is issued pursuant to, and any PO for the items herein will be accepted subject to the Terms of Contract# GPO00001A0. If no contract is identified in the previous sentence or the products and/or services are not covered by this contract, this quotation is issued pursuant to, and any PO for the items herein will be accepted</p>						

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subject to the Philips Terms and Conditions of Sale posted at :
<https://www.usa.philips.com/healthcare/about/terms-conditions> and the terms herein.

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MD Buyline -- Please be aware that MD Buyline utilizes Philips current list prices as the basis of calculation for discount comparisons. If you are a customer utilizing a GPO contract with fixed pricing, it is likely that the list price on this quotation is based on an older published price list, and may be considerably less than the current list pricing that MD Buyline uses in its analysis. As such, the MD Buyline discount recommendation may be higher than the Philips offering for your particular purchase. If you have a question, please ask your Sales Representative for clarification. Should you have concerns or want additional information relative to how discount comparisons are calculated at MD Buyline, please call your analyst at MD Buyline.

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All work is scheduled within normal working hours;
Monday through Friday, 8 a.m. to 5 p.m. excluding Philips holidays.

All pricing is based on travel zones 1-3. For travel zones beyond 1-3, consult your Philips sales rep for alternate pricing.

It is the customers responsibility to provide Philips with the access necessary to complete the quoted work in a continuous start to finish manner.

Excessive delays and multiple visits will result in additional charges.

All prices are based upon 'adequate access' to work areas that are free from obstruction.

If it is determined, during the implementation that asbestos removal is required; Philips will suspend performance until the Customer remediates the asbestos.

Philips will work with the customers staff to reduce the downtime during the system transition.

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Products are for USA end-use only. Taxes, if applicable, are not included unless noted but will be added to the invoice. The Purchase Order must reference the Quote Number and your Purchase Agreement.

Please indicate your requested delivery date and your preference, if any, to accept and pay for partial shipments. If this quote includes Value-Added Services, they may be invoiced separately. Additional sold training must be completed within twelve months of delivery/installation. System cabling, if included, is specified at the standard grade unless noted otherwise.

*

This quote specifically excludes Licensing & Permit Fees,



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Prevailing Wage Compensation and Union Labor.

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IMPORTANT NOTICE: Health care providers are reminded that if the transactions herein include or involve a loan or a discount (including a rebate or other price reduction), they must fully and accurately report such loan or discount on cost reports or other applicable reports or claims for payment submitted under any federal or state health care program, including but not limited to Medicare and Medicaid, such as may be required by state or federal law, including but not limited to 42 CFR 1001.952(h).



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This quotation contains confidential and proprietary information of Philips Healthcare and is intended for use only by the customer whose name appears on this quotation. It may not be disclosed to third parties without prior written consent of Philips Healthcare