| DATE   | 10/15/2020   |                                       |             |  | IRO                            | NWOOD HO                  | MES OF PE  | RRY                                   | Drivere I                                    | CONTRACT DATE                         | 7/8/2020                  |  |
|--|--|---------------------------------------|-------------|--|--------------------------------|---------------------------|--|---------------------------------------|--|---------------------------------------|---------------------------|--|
| Sales Person: Felicia Ethridge C# 850-843-0428   |  |                                       |             |  | _ 3483 S. Byron Butler Parkway |                           |  |                                       | Drivers L<br>Buyer:                          |                                       | <del>-43-468-</del> 0     |  |
| DOB Buyer: 12/28/43  |  |                                       |             |  | Perry, FL 32348 (850)838-9090  |                           |  |                                       | Co Buyer:                                    |                                       |                           |  |
| DOB Co Buyer:  |  |                                       |             |  | Last First                     |                           |  |                                       |  | Cell # 850-273-2626                   |                           |  |
|  | Last First and Middle  Buyer: Butler Buddy Wayne Co Buyer: |                                       |             |  |                                |                           |  |                                       |  | Co Work:                              |                           |  |
| Address: 43 Pine Dr Apalachicola Fl 32320  |  |                                       |             |  |                                |                           |  |                                       |  |                                       |                           |  |
| Delivery Address: 43 Pine Dr Apalachicola FI 32320   |  |                                       |             |  |                                | Work #                    |  |                                       |  |                                       |                           |  |
| COUNTY   |  | Franklin                              |             | 1  | CO BU                          | YER C#                    |  |                                       | email  |                                       |                           |  |
|  | Trinity  |                                       |             | Model  | :                              | RH2542A                   | year   | Bedrooms                              | Floor Size                                   | Hitch Size                            | Stock #                   |  |
| Serial Number  |  | -                                     |             |  |                                | NEW                       | 2021   | 2                                     | 16X56  | 16X60                                 |                           |  |
| Location   | R-Value  | Thick                                 | ness        | TV   | pe of In                       | sulation                  |  |                                       |  | Base Price of Unit:                   | \$50,643.05               |  |
| Ceiling  | 30   |                                       | 1/4         | ROCKWO   |                                |                           |  |                                       |  | Factory options                       | \$0.00                    |  |
| Exterior   | 11   |                                       | 1/2         | FIBERGL  | ASS                            |                           | .,,  |                                       |  | Total Allowances                      | \$22,615.00               |  |
| FIGORS 22 3 1/2 FIBERGLA WE BUILD, AND SELL, LIVE OAK HOMES WHICH IS A DEBT F  |  |                                       |             |  |                                |                           | Discount   |                                       |  |                                       | \$0.00                    |  |
| WE BUILD. A  | AND SELL, LIVE   | OAK HOME                              | S WHICH     | IS A DEBT  | FREE (                         | COMPANY.                  | HOME ONL   | Y PRICE                               |  | Sub Total:                            | \$73,258.05               |  |
| CONSTRUCTI   | ON FAR EXCE  | EDS HUD R                             | EQUIREME    | NTS. OUR   | HOME                           | S HAVE THE                |  | 0,643.05                              | -0.00  | County Tax                            | \$0.00                    |  |
| STRONGEST RO   | OOF BEAM IN T  | THE INDUST                            | RY, AND A   | STRONG   | STEEL                          | FRAME. IT IS              | NON TAXABLE \$13,850.00 Sales Tax 6%:<br>TAG AND TITLE |                                       |  |                                       | <u>\$0.00</u><br>\$112.10 |  |
| MY JOB AS YOUR SALES PERSON TO EARN YOUR BUSINESS. IF MY   |  |                                       |             |  |                                |                           |  |                                       |  | TAG AIND TITLE                        | <u> \$112.10</u>          |  |
| PERFORMANCE IS UNSATISFACTORY YOU CAN REQUEST  |  |                                       |             |  |                                |                           |  |                                       |  |                                       |                           |  |
| MICHAEL MORRISON TO ASSIGN ANOTHER SALES PERSON.  I LOOK FORWARD TO SERVING YOU!   |  |                                       |             |  |                                |                           |  |                                       |  |                                       |                           |  |
|  | NG YOU!  |                                       |             | NON TAYAL  |                                |                           | ON TAXABLE ITEMS                                       | \$7,700.00                            |  |                                       |                           |  |
|  |  |                                       |             |  |                                |                           |  |                                       |  | PURCHASE PRICE                        | \$81,070.15               |  |
| L  |  | · · · · · · · · · · · · · · · · · · · | Permit A    | nent East  |                                | \$250.00                  |  |                                       |  | \$0.00                                |                           |  |
| OVER-HI  | FIGHT?   | YES                                   | G I rarto/R | t Agent Pee" \$250.00<br>vBuild Dirt Ped <b>\$4,800.00</b> |                                |                           | Less bal due on abov                                   |                                       |  |                                       |                           |  |
| IRONWOO  |  |                                       |             |  |                                |                           |  |                                       | Net trade                                    | \$0.00                                |                           |  |
| 1  |  |                                       | rune        | IP SEPTIC \$350.00<br>set up \$6,150.00                    |                                |                           |  | DOWN F                                | AYMENT                                       | \$0.00                                |                           |  |
| INOTIO. TO TROVIDE IN PREPARE  |  |                                       |             |  |                                | รากกาก                    |  |                                       |  |                                       |                           |  |
| WRITING A FULL Elevation & Survey  |  |                                       |             |  |                                | 8800.00                   | LESS TOTAL CREDIT                                      |                                       |  | SS TOTAL CREDITS                      | \$0.00                    |  |
| DISCLOSURE OF ALL Seption  |  |                                       |             |  |                                | NO                        | BALANCE DUE TO IRONWOOD                                |                                       |  |                                       | \$81,070.15               |  |
| POLE WIRING  |  |                                       |             |  |                                | \$1,400.00                | LAND P   |                                       |  | LAND PAYOFF                           | \$0.00                    |  |
|  |  |                                       |             |  |                                | \$13,850.00               |  |                                       |  |                                       | \$0.00                    |  |
| CUSTOMER, HAS NO   |  |                                       |             |  |                                |                           | INSURANCE ESTIMATED FINAL LOAN AMOUNT                  |                                       |  |                                       | \$0.00<br>\$81,070.15     |  |
| HIDDEN COSTS.  DELIVER & SET   |  |                                       |             |  |                                | included                  | - · · · · · · · · · · · · · · · · · · ·                |                                       |  |                                       | φο1,070.10                |  |
| TRIM   |  |                                       |             |  |                                | no                        | OF BUYERS CLOSING COST AND PREPAIDS                    |                                       |  |                                       |                           |  |
| Skirting Color: Match TYPE LapTo Ground  |  |                                       |             |  | 0                              | \$1,200.00                |  |                                       |  |                                       |                           |  |
| Type of A/C  | Heat Pump  |                                       | 2.50        |  |                                | \$3,400.00                | -  |                                       |  | ACRES:                                |                           |  |
| STEPS 8x8 landing WOOD QTY 2   |  |                                       |             |  |                                | \$2,200.00                |  |                                       |  |                                       |                           |  |
| Transport Fee  |  |                                       |             |  |                                | \$1,500.00                |  | R COMPANY                             | <u>'                                    </u> |                                       |                           |  |
| Fema Foundation  |  |                                       |             |  |                                | \$8,000.00                |  |                                       |  |                                       |                           |  |
| load bearing test and foundation drawing   |  |                                       |             |  |                                | \$1,815.00                |  |                                       |  |                                       |                           |  |
| Crane  |  |                                       |             |  |                                | \$2,500.00                |  |                                       |  |                                       |                           |  |
| tree removal for crane TOTAL ESTIMATED ALLOWANCES NON TAXABLE AND TAXABLE:   |  |                                       |             |  |                                | \$2,000.00<br>\$36,465.00 |  |                                       |  |                                       |                           |  |
| TOTAL ESTIMATED ALLOWANCES NON TAXABLE AND TAXABLE:  TRADE INFORMATION  MUST BE 1977   |  |                                       |             |  |                                | · · · · · ·               |  |                                       |  | Est Interest:                         |                           |  |
| Make   | NIMITION   | Size                                  | Br/Ba       | Serial Nu  |                                |                           |  | 1                                     |  | Years Term:                           |                           |  |
| Make   |  | N/A                                   | N/A         | N/A  |                                |                           |  |                                       |  | Payment:                              |                           |  |
| Title Number   | Trade in Year  | Mo                                    |             | Curtains   | 1                              | A/C                       | 1  |                                       |  | est insurance                         | <u> </u>                  |  |
| N/A  | N/A  | N/A                                   |             | N/A  | N/A                            |                           | 1  |                                       |  | est taxes                             |                           |  |
| Lien Holder  |  |                                       |             | ione   | l                              | Payoff                    | İ  |                                       |  | est pmi                               |                           |  |
| N/A N/A N/A N/A N/A  ANY DEBT BUYER OWES ON THE TRADE IN IS TO BE PAID BY  Ins Coverage: Southern Homes (Mandy) 386-3  |  |                                       |             |  |                                |                           |  |                                       |  | total payment<br>  noty) 386-362-6330 | <u></u>                   |  |
|  |  |                                       |             |  | -pppes m.                      | TION OR INDIVIDUAL VA     |  |                                       |  |                                       |                           |  |
| THIS AGREEMENT CONTAINS THE ENTIRE UNDERSTANDING BETWEEN DEALER AND BUYER AND NO OTHER REPRESENTATION OR INDUCEMENT, VERSAL OR WRITTEN HAS BEEN MADE WHICH IS NOT CONTAINED  DOWNPAYMENTS WILL NOT BE REFUNDED ON ORDERED HOMES, AND ANY PROCESSING FEES APPRAISAL, TITLE SEARCH, OR SURVEY FEES WILL BE SUBTRACTED FROM REFUNDS |  |                                       |             |  |                                |                           |  |                                       |  |                                       |                           |  |
| AGREEMENTS ON THIS   |  |                                       |             |  |                                |                           |  |                                       |  |                                       |                           |  |
|  |  |                                       |             |  |                                |                           | IGNED BY MAN   | AGEMENT                               |  |                                       |                           |  |
|  |  |                                       |             |  |                                |                           |  |                                       |  |                                       |                           |  |
| IRONWOOD HOMES OF PERRY SIGNED X   |  |                                       |             |  |                                |                           |  |                                       |  |                                       |                           |  |
|  |  |                                       |             | S  | OCIAL :                        | SECURITY NO.              | " " MAN CHANGE OF A                                    | · · · · · · · · · · · · · · · · · · · | <u>v ∲ 3° ° . ° .</u>                        | l                                     |                           |  |
| L  |  |                                       |             |  | CICNI                          | ED V                      |  |                                       |  |                                       |                           |  |
| By SIGNED X  Michael Morrison SOCIAL SECURITY NO.  |  |                                       |             |  |                                |                           |  |                                       |  |                                       |                           |  |
| MICHAEL MOTIBOTE   |  |                                       |             |  |                                |                           |  |                                       |  |                                       |                           |  |
| ADVISORY IN FLORIDA, A MFG HOME OLDER THAN 1977 IS NOT A HUD HOME AND WILL NOT BE PERMITTED  |  |                                       |             |  |                                |                           |  |                                       |  |                                       |                           |  |
|  | WE ARE EST   | IMATING SE                            | RVICES OF   | VLY. ON FI   | NANCE                          | D DEALS WE F              | RECOMMEND ES   | STIMATING                             | HIGH, SC                                     | YOU ARE NOT REQ                       | UIRED TO PAY OUT          |  |
| Special notes  | OF YOUR PO   | CKET                                  |             |  |                                |                           |  |                                       | •  |                                       |                           |  |
|  |  |                                       |             |  |                                | <u></u>                   |  |                                       |  |                                       | · <u></u> ,               |  |
|  |  |                                       |             |  |                                |                           |  |                                       |  |                                       |                           |  |
| Land legal   |  |                                       |             |  |                                |                           |  |                                       |  |                                       |                           |  |
|  | DRICING OUGT   | EN IS END THE                         | LOT MADE    | ONLY OPP   | ÆBEU n                         | OMES ARE SUR I            | ECT TO FACTORY   | PRICE INCRI                           | ASES HINT                                    | IL ACTUAL ORDER IS PL                 | ACED.                     |  |
|  | LINGUIG GOOTE  | 10 1 013 1111                         |             |  |                                |                           |  |                                       |  |                                       |                           |  |