

Account Category	Account #
FCTID Revenue	T41000

**Total Income**

## Employee Expense

Salaries/Wages

T61012

**Total Salaries/Wages ~ T61010**

Payroll Related

T61022

T61024

T61026

T61028

T61030

**Total Payroll Related ~ T61020**

**TOTAL Employee Expense**

## Administrative and General

Administrative

T62002

T62006

T62034

T62025

General

T63000

**Total Administrative and General ~ T62000**

Telephone

T62078

**Total Telephone ~ T62070**

Equipment/Computer Lease

T62085

T62086

T62087

**Total Equipment/Computer Lease ~ T62080**

62300

**TOTAL Administrative and General**

## Sales Expenses

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T78015  
T78015.1  
T78021  
T78021.1  
T78007  
T78007.1  
T78018  
T78018.1  
T78018.2  
T78026  
T78026.1  
T78023  
T78027  
T78027.1  
T78019  
T78019.1

**NEW!**

T78024

**TOTAL Sales Expense**

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## Marketing Expenses

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Advertising

T80030  
T80005  
T80010

**Total Advertising**

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Web/Internet Expenses

T85010

**NEW!**

**TXXXXX**

**Total Web/Internet Expenses**

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Graphics **Change to Visual Assets**

T87030

**Total Graphics**

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Public Relations

T88040  
T88020

T88030

**NEW!**

**T88010**

**Total Public Relations**

Leisure Sales

T84500

T84600

T84700

**Total Leisure Sales**

**TOTAL Marketing**

**Destination Development**

T86040

T86010

T86020

T62041

T62039

T62038

**TXXXXX**

**TOTAL Destination Development**

**Visitor Services**

Visitor Service Expense

T83019

T83020

T83018

T83017

T83015

**NEW under Visitor Services from Admin**

**T62084**

**NEW!**

**T62070**

**NEW under Visitor Services from Admin**

**T62050**

**TOTAL Visitor Services**

**Total Expense**

**Opportunity Fund - TBA for opportunities that arrive in 2025**

Account Item	Jan-25	Feb-25	Mar-25
	83,142.88	89,792.00	90,252.00
	83,142.88	89,792.00	90,252.00
<b>Wages</b>	19,439.10	19,439.10	19,439.10
	19,439.10	19,439.10	19,439.10
<b>Payroll Taxes</b>	1,973.25	1,973.25	1,973.25
<b>Unemployment Taxes</b>	174.41	174.41	174.41
<b>Workers Compensation</b>	100.00	100.00	100.00
<b>Employee Insurance</b>	750.00	750.00	750.00
<b>Employee Benefits</b>	400.00	400.00	400.00
	3,397.66	3,397.66	3,397.66
	22,836.76	22,836.76	22,836.76
<b>Accounting/Legal</b>	4,000.00	4,000.00	4,000.00
<b>Bank Charges</b>	50.00	50.00	50.00
<b>Travel/Education</b>	-	1,600.00	2,500.00
<b>Supplies</b>	700.00	700.00	700.00
<b>Office Rent</b>	790.00	790.00	790.00
	5,540.00	7,140.00	8,040.00
<b>Telephone - Cellular</b>	200.00	200.00	700.00
	200.00	200.00	700.00
<b>Computer Software Purchase</b>	-	-	-
<b>Computer Equipment</b>	-	-	1,500.00
<b>Maintenance</b>	100.00	100.00	100.00
	100.00	100.00	1,600.00
<b>Board of Directors Expense</b>		10,092.09	-
	5,840.00	17,532.09	10,340.00

<b>Trade Shows</b>	6,350.00	-	5,000.00
<i>Sports Trade Shows</i>	3,000.00	3,000.00	-
<b>Sales Marketing</b>	6,250.00	6,250.00	6,250.00
<i>Sports Sales Marketing</i>		-	2,500.00
<b>Lead Generation</b>	3,889.00	3,889.00	3,889.00
<i>Sports Lead Generation</i>	600.00	600.00	600.00
<b>Sales Activities</b>		2,000.00	-
<i>Site Visits / FAMS</i>	2,000.00		
<i>Client Engagement</i>	2,500.00	2,500.00	2,500.00
<b>Bid Activities</b>	-	-	-
<i>Sports Bid Activities</i>	4,200.00	4,200.00	4,200.00
<b>Local Champions Program</b>	-	-	-
<b>Research</b>	2,050.00	2,050.00	2,050.00
<i>Sports Research</i>	-	-	1,000.00
<b>Professional Development</b>	-	-	1,500.00
<b>Sports Academy Professional Development</b>	500.00	1,400.00	500.00
<b>Software Subscriptions</b>	150.00	150.00	150.00
<b>Travel</b>	1,100.00	1,100.00	1,100.00
	<b>32,589.00</b>	<b>27,139.00</b>	<b>31,239.00</b>
<b>Digital</b>	10,500.00	10,500.00	10,500.00
<b>Branding Initiatives</b>	5,000.00	-	-
<b>Print Advertising</b>	-	-	-
	<b>15,500.00</b>	<b>10,500.00</b>	<b>10,500.00</b>
<b>Website Service</b>	-	-	\$29,000
<b>Software Subscriptions</b>	690.00	690.00	690.00
	<b>690.00</b>	<b>690.00</b>	<b>29,690.00</b>
<b>Visual Assets</b>	12,500.00	2,500.00	2,500.00
	<b>12,500.00</b>	<b>2,500.00</b>	<b>2,500.00</b>
<b>Agency Fees</b>	1,000.00	1,000.00	1,000.00
<b>Media Visits (in Fort Collins)</b>	-	-	2,500.00

<b>Media Events (in Feeder Markets)</b>	-	-	1,000.00
<b>Clipping Service</b>			
	1,000.00	1,000.00	4,500.00
<b>Trade Shows</b>	7,500.00	-	-
<b>Advertising &amp; Co-ops</b>		-	-
<b>Sales Missions</b>	-	-	7,500.00
	7,500.00	-	7,500.00
	37,190.00	14,690.00	54,690.00
<b>Initiatives</b>	15,393.00	15,393.00	15,393.00
<b>Supplies</b>	-	-	-
<b>Promotional Items</b>	-	-	-
<b>Diesel</b>	250.00	250.00	250.00
<b>Repairs and Maintenance</b>	200.00	200.00	200.00
<b>Sprinter Van Insurance</b>	270.00	270.00	270.00
<b>Sprinter Van Storage</b>	205.00	205.00	205.00
	16,318.00	16,318.00	16,318.00
<b>Rent</b>	4,500.00	4,500.00	4,500.00
<b>Supplies</b>	1,000.00	1,000.00	1,000.00
<b>Programming</b>	3,000.00	3,000.00	3,000.00
<b>Staffing</b>	4,500.00	4,500.00	4,500.00
<b>Janitorial</b>	515.00	515.00	515.00
<b>Furniture</b>	500.00	500.00	500.00
<b>Printing and Production</b>	10,000.00	-	-
<b>Postage</b>	800.00	800.00	800.00
	24,815.00	14,815.00	14,815.00
	116,752.00	80,402.00	127,402.00
	(33,609.12)	9,390.00	(37,150.00)

**EXHIBIT B TO RESOLUTION 2024-132**

<b>Apr-25</b>	<b>May-25</b>	<b>Jun-25</b>	<b>Jul-25</b>	<b>Aug-25</b>	<b>Sep-25</b>
114,382.88	117,395.00	167,459.00	155,792.69	176,445.00	148,320.00
114,382.88	117,395.00	167,459.00	155,792.69	176,445.00	148,320.00
19,439.10	19,439.10	19,439.10	19,439.10	19,439.10	19,439.10
19,439.10	19,439.10	19,439.10	19,439.10	19,439.10	19,439.10
1,973.25	1,973.25	1,973.25	1,973.25	1,973.25	1,973.25
174.41	174.41	174.41	174.41	174.41	174.41
100.00	100.00	100.00	100.00	100.00	100.00
750.00	750.00	750.00	750.00	750.00	750.00
400.00	400.00	400.00	400.00	400.00	400.00
3,397.66	3,397.66	3,397.66	3,397.66	3,397.66	3,397.66
22,836.76	22,836.76	22,836.76	22,836.76	22,836.76	22,836.76
4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00
50.00	50.00	50.00	50.00	50.00	50.00
-	-	-	-	-	-
700.00	700.00	700.00	700.00	700.00	700.00
790.00	790.00	790.00	790.00	790.00	790.00
5,540.00	5,540.00	5,540.00	5,540.00	5,540.00	5,540.00
200.00	200.00	200.00	700.00	200.00	200.00
200.00	200.00	200.00	700.00	200.00	200.00
-	-	-	-	-	-
-	-	-	-	1,500.00	-
100.00	100.00	100.00	100.00	100.00	100.00
100.00	100.00	100.00	100.00	1,600.00	100.00
247.52	608.25	282.59	245.86	-	-
6,087.52	6,448.25	6,122.59	6,585.86	7,340.00	5,840.00

6,350.00	5,350.00	5,000.00	3,000.00	5,000.00	5,000.00
-	6,350.00	-	6,350.00	6,350.00	-
6,250.00	6,250.00	6,250.00	6,250.00	6,250.00	6,250.00
	-	2,500.00		-	2,500.00
3,889.00	3,889.00	3,889.00	3,889.00	3,889.00	3,889.00
600.00	600.00	600.00	600.00	600.00	600.00
	2,000.00	-		2,000.00	-
2,000.00			2,000.00		15,000.00
2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00
2,500.00	-	-	-	2,500.00	-
4,200.00	4,200.00	4,200.00	4,200.00	4,200.00	4,200.00
3,500.00	-	-	3,500.00	-	-
2,050.00	2,050.00	2,050.00	2,050.00	2,050.00	2,050.00
-	-	1,000.00	-	-	1,000.00
3,500.00	-	-	-	-	-
-	-	-	-	-	-
150.00	150.00	150.00	150.00	150.00	150.00
1,100.00	1,100.00	1,100.00	1,100.00	1,100.00	1,100.00
<b>38,589.00</b>	<b>34,439.00</b>	<b>29,239.00</b>	<b>35,589.00</b>	<b>36,589.00</b>	<b>44,239.00</b>

10,500.00	75,000.00	40,096.00	5,000.00	15,000.00	20,500.00
10,000.00	10,000.00	10,000.00	10,000.00	15,000.00	
-	4,000.00	-	-	-	5,500.00
<b>20,500.00</b>	<b>89,000.00</b>	<b>50,096.00</b>	<b>15,000.00</b>	<b>30,000.00</b>	<b>26,000.00</b>

-	-	-	13,000.00	-	-
690.00	690.00	690.00	690.00	690.00	690.00
<b>690.00</b>	<b>690.00</b>	<b>690.00</b>	<b>13,690.00</b>	<b>690.00</b>	<b>690.00</b>

12,500.00	2,500.00	2,500.00	12,500.00	2,500.00	2,500.00
<b>12,500.00</b>	<b>2,500.00</b>	<b>2,500.00</b>	<b>12,500.00</b>	<b>2,500.00</b>	<b>2,500.00</b>

1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00
-	-	-	2,500.00	-	-



-	-	-	5,000.00	-	-
				2,000.00	
1,000.00	1,000.00	1,000.00	8,500.00	3,000.00	1,000.00
7,500.00	-	-	3,000.00	7,500.00	7,500.00
-	-	-	-	-	10,000.00
-	7,500.00	3,000.00	8,000.00	-	-
7,500.00	7,500.00	3,000.00	11,000.00	7,500.00	17,500.00
42,190.00	100,690.00	57,286.00	60,690.00	43,690.00	47,690.00
15,393.00	15,393.00	15,393.00	15,393.00	15,393.00	15,393.00
-	-	-	-	-	-
-	-	-	-	-	-
250.00	250.00	250.00	250.00	250.00	250.00
200.00	200.00	200.00	200.00	200.00	200.00
270.00	270.00	270.00	270.00	270.00	270.00
205.00	205.00	205.00	205.00	205.00	205.00
16,318.00	16,318.00	16,318.00	16,318.00	16,318.00	16,318.00
4,500.00	4,500.00	4,500.00	4,500.00	4,500.00	4,500.00
1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00
3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00
4,500.00	4,500.00	4,500.00	4,500.00	4,500.00	4,500.00
515.00	515.00	515.00	515.00	515.00	515.00
500.00	500.00	500.00	500.00	500.00	500.00
4,500.00	-	-	-	2,500.00	-
800.00	800.00	800.00	800.00	800.00	800.00
19,315.00	14,815.00	14,815.00	14,815.00	17,315.00	14,815.00
122,252.00	172,102.00	123,498.00	133,752.00	121,252.00	128,902.00
(7,869.12)	(54,707.00)	43,961.00	22,040.69	55,193.00	19,418.00

Oct-25	Nov-25	Dec-25	2025 TOTAL
140,339.00	138,873.00	88,319.00	1,510,512.45
140,339.00	138,873.00	88,319.00	1,510,512.45
19,439.10	19,439.10	19,439.10	233,269.20
19,439.10	19,439.10	19,439.10	233,269.20
1,973.25	1,973.25	1,973.25	23,679.00
174.41	174.41	174.41	2,092.92
100.00	100.00	100.00	1,200.00
750.00	750.00	750.00	9,000.00
400.00	400.00	400.00	4,800.00
3,397.66	3,397.66	3,397.66	40,771.92
22,836.76	22,836.76	22,836.76	274,041.12
4,000.00	4,000.00	4,000.00	48,000.00
50.00	50.00	50.00	600.00
-	-	-	4,100.00
700.00	700.00	700.00	8,400.00
790.00	790.00	790.00	9,480.00
5,540.00	5,540.00	5,540.00	70,580.00
700.00	200.00	200.00	3,900.00
700.00	200.00	200.00	3,900.00
-	-	-	-
-	-	-	3,000.00
100.00	100.00	100.00	1,200.00
100.00	100.00	100.00	4,200.00
2,995.00	37,780.00	-	52,251.31
9,335.00	43,620.00	5,840.00	130,931.31

2,000.00	1,500.00	3,000.00		47,550.00
3,000.00	-	5,000.00		33,050.00
6,250.00	6,250.00	6,250.00		75,000.00
	-	-		7,500.00
3,889.00	3,889.00	3,889.00		46,668.00
600.00	600.00	600.00		7,200.00
	2,000.00	-		8,000.00
2,000.00				23,000.00
2,500.00	2,500.00	2,500.00		30,000.00
-	-	-		5,000.00
4,200.00	4,200.00	4,200.00	1	
3,500.00	-	-		10,500.00
2,050.00	2,050.00	2,050.00		24,600.00
-	-	1,000.00		4,000.00
-	-	-		5,000.00
-	-	-		2,400.00
150.00	150.00	150.00		1,800.00
1,100.00	1,100.00	1,100.00		13,200.00
<b>31,239.00</b>	<b>24,239.00</b>	<b>29,739.00</b>		<b>394,868.00</b>
10,500.00	10,500.00	10,500.00		229,096.00
10,000.00	-	-		70,000.00
-	-	-		9,500.00
<b>20,500.00</b>	<b>10,500.00</b>	<b>10,500.00</b>		<b>308,596.00</b>
-	-	-		42,000.00
690.00	690.00	690.00		8,280.00
<b>690.00</b>	<b>690.00</b>	<b>690.00</b>		<b>50,280.00</b>
12,500.00	2,500.00	2,500.00		70,000.00
<b>12,500.00</b>	<b>2,500.00</b>	<b>2,500.00</b>		<b>70,000.00</b>
1,000.00	1,000.00	1,000.00		12,000.00
2,500.00	-	-		7,500.00

4,500.00	-	-	10,500.00
8,000.00	1,000.00	1,000.00	32,000.00
-	-	-	33,000.00
-	-	-	10,000.00
-	-	-	26,000.00
-	-	-	69,000.00
41,690.00	14,690.00	14,690.00	529,876.00
15,393.00	15,393.00	15,393.00	184,716.00
-	-	-	-
-	-	-	-
250.00	250.00	250.00	3,000.00
200.00	200.00	200.00	2,400.00
270.00	270.00	270.00	3,240.00
205.00	205.00	205.00	2,460.00
16,318.00	16,318.00	16,318.00	195,816.00
4,500.00	4,500.00	4,500.00	54,000.00
1,000.00	1,000.00	1,000.00	12,000.00
3,000.00	3,000.00	3,000.00	36,000.00
4,500.00	4,500.00	4,500.00	54,000.00
515.00	515.00	515.00	6,180.00
500.00	500.00	500.00	6,000.00
-	-	-	17,000.00
800.00	800.00	800.00	9,600.00
14,815.00	14,815.00	14,815.00	194,780.00
110,402.00	75,902.00	81,402.00	1,394,020.00
29,937.00	62,971.00	6,917.00	116,492.45

1,510,512.45





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