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Multicultural Business and Entrepreneur Center (MBEC) Update

Presented by:

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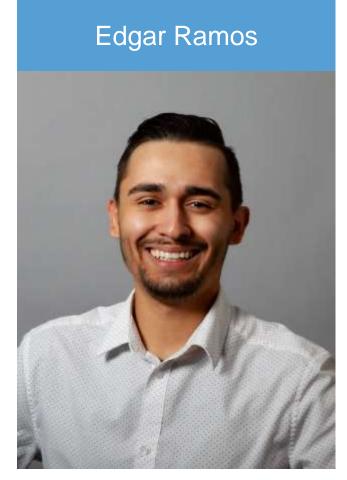
MBEC Team



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Overview of the MBEC •

Customer Success Stories

Highlights •

Success Metrics •

Next Steps ٠





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- Free business support
 - Currently available in English and Spanish
- No limit on number of appointments
- Funded by the American Rescue Plan Act (ARPA)
 - Includes three Business Connectors
 - Programming
- Alignment with EHO Strategy, Recovery Plan





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- Lack of consistent engagement specialists in the community who could speak Spanish, or work with diverse communities.
- Prepare and create sustainable businesses in our community.
- Create a path to generational wealth.







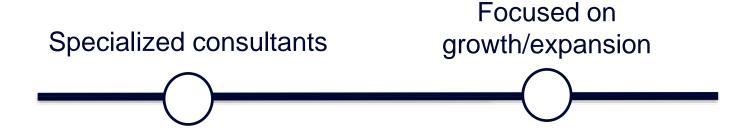














Customer Success Stories

- Helped with the launch of the food truck, Las Catrinas LLC
- Maria and Jesús Castro Fuerza Latina Steering Committee Members and owners of Clean House Co
- Assisted established business with:
 - Small Business Recovery Grant
 - Go through government processes
 - Social media feature for appreciation and awareness





Process Improvement

Grant Support

Digital Empowerment

FC Lean

supported intake, customer journey, and survey process Scheduled **40 grant support** appointments

Partnered with Larimer SBDC

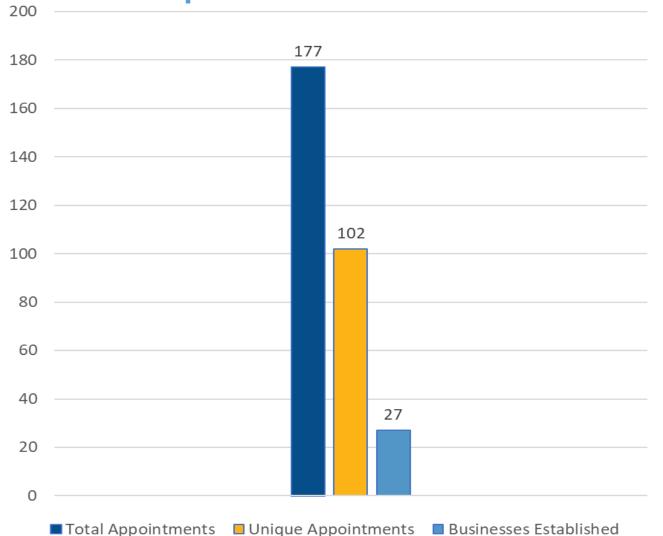
21 of those were awarded Small Business Recovery Grants. Distributed 14 free Chromebooks that included a technology and

finance course



Success Metrics ¹⁰

April – December 2022



*Assisted with the registration of the business with the state.



	Strongly Agree	Agree	Disagree	Strongly Disagree	N/A	Responses
You have a clearer direction for your business after this visit: Count Row %	18 81.8%	4 18.2%	0 0.0%	0 0.0%	0 0.0%	22
The City is a trustworthy partner: Count Row %	18 85.7%	3 14.3%	0 0.0%	0 0.0%	0 0.0%	21

	Muy de Acuerdo	De Acuerdo	No Estoy de Acuerdo	Muy en desacuerdo	N/A	Responses
Tiene una dirección más clara para su negocio después de su visita: Count Row %	36 92.3%	3 7.7%	0 0.0%	0 0.0%	0 0.0%	39
La Ciudad es una organización de confianza: Count Row %	37 94.9%	2 5.1%	0 0.0%	0 0.0%	0 0.0%	39

- Of 61 individuals surveyed post-appointment:
 - 39 utilized Spanish services
 - 32 Identified as Women,
 - 48 Identified as Hispanic/LatinX



- Workshops with local industry experts and partners
 - Spanish workshops Jan, Feb, March with Larimer SBDC and Latino Chamber
- Technical Assistance Grants

• Marketing and Outreach

• Identify funding and partnerships after 2024





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- Building infrastructure and systems
- Continue to earn and build trust of the community
- Establishing a community of business owners and entrepreneurs
- Access to City employees and unique connection points
- Small businesses create culture and amenities for community members



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Schedule your appointment:

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Or email business@fcgov.com

THANK YOU!

For More Information, Visit

fcgov.com/business/mbec

