



City of Fort Collins
3036 Environmental Drive
Fort Collins, CO 80525

ATTN: Christina Schroeder
Director, Plant Operations
Water Reclamation & Biosolids

Thank you for your continued interest in our Hydrofloc 1687 cationic dry powder. This cationic dry powder is unique to Aqua Ben and has a proven track record of high performance on the centrifuges at the Drake Facility. Hydrofloc 1687 is available in 1650 lb. net lb. supersacks.

Due to the nature of cationic polymer our costs have increased exponentially though Aqua Ben has and will continue to work diligently to make sure we are a market leader in cost-effective polymer solutions for our valuable customers.

Your quote for Hydrofloc 1687: Time Frame: 1-1-2023 to 12-31-2023

Hydrofloc 1687 Available in 1650 lb. supersacks

Price: \$3.22 / lb. delivered to your Drake Facility (16 sacks per order)

Standard lead time for cationic powders is up to 15 weeks but can typically ship before that time frame. Please feel free to reach out to me and I can walk you through what we are seeing currently with lead times.

Your Technical Sales Representative
Carolyn Pecht (35 years with Aqua Ben)
Phone: 949-689-4907
E-Mail: carpecht@sbcglobal.com

Regarding product selection at your facility, we have performed industry standard Jar Tests to confirm the product viability and performance and with 28 years of experience in your facility we have the knowledge to monitor the performance of our polymers and make any changes necessary to keep the centrifuges operating at optimum performance.

Thank you for the opportunity to provide a quotation for our HF 1687. We look forward to working with you in 2023.

Best regards,

Jeff Wallace

Jeff Wallace

General Manager

Aqua Ben Corporation

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