



FORT COLLINS

CONNEXION



Connexion Update

Chad Crager, Executive Director

City Council Staff Report

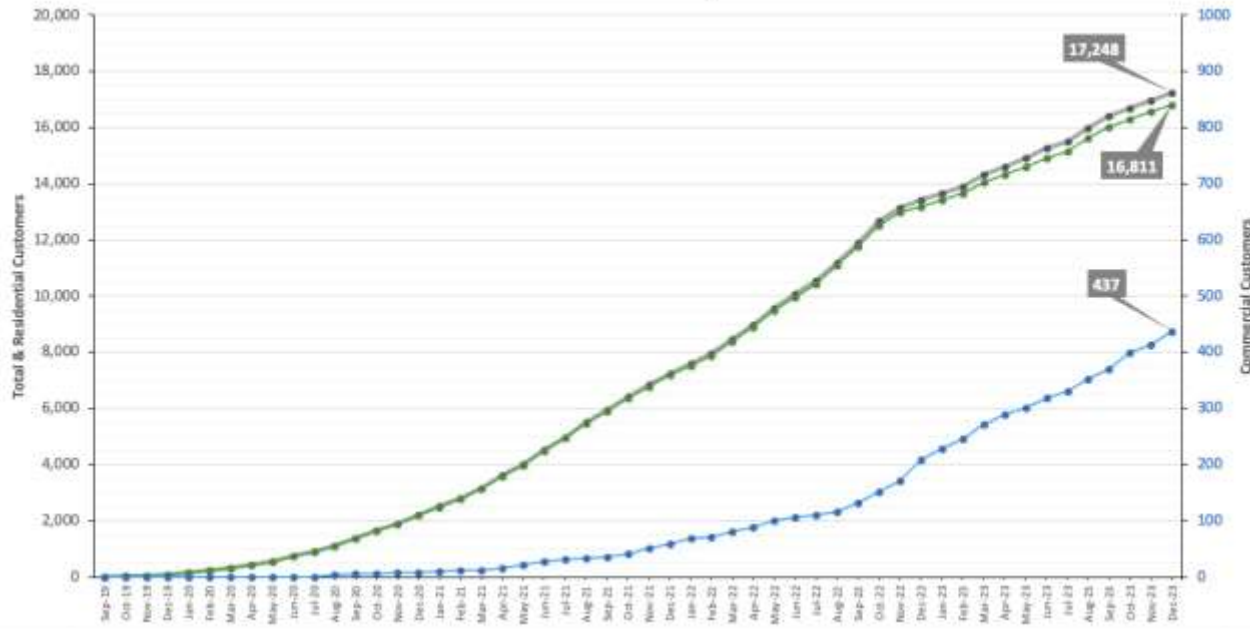
02-13-2024

Where are we now?

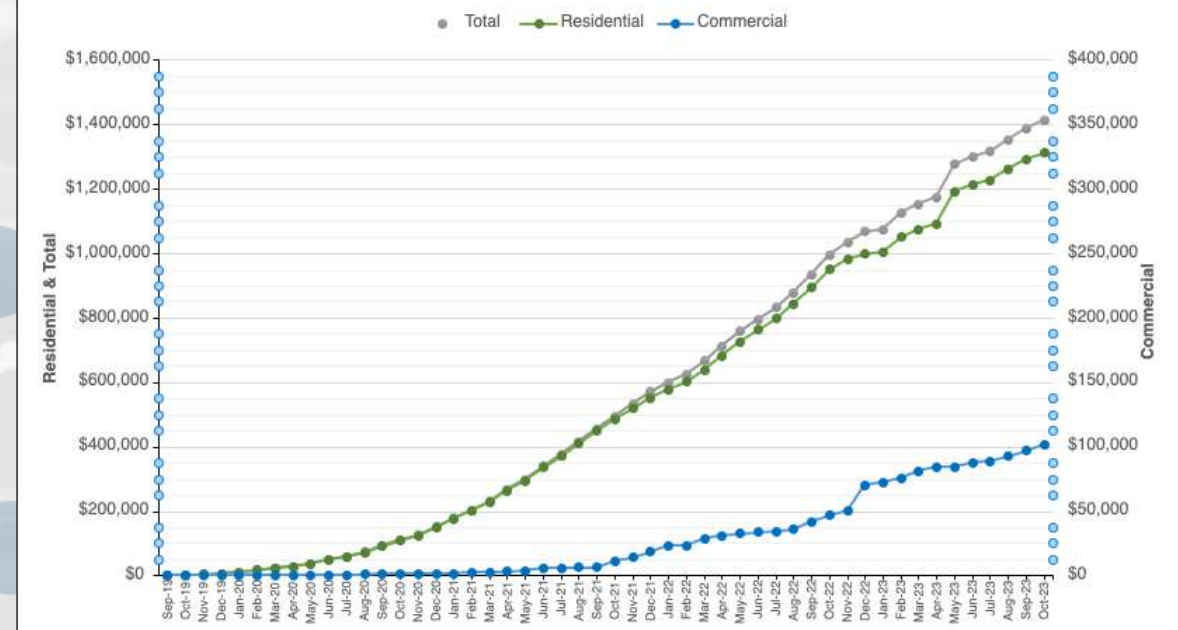
- **Main Build Out Completed**
- **Key Hires**
- **ROI (Return on Investment) Process**
- **Asset Management**
- **Resident Feedback Group**
- **Over 17k Customers**
- **TR (Take Rate) = 37% Residential/10% Commercial**

- **Continue to Build out MDU's (Multi Dwelling Units)**
- **Multi-gig Speeds**
- **Improved Wi-Fi Experience and TV Product**
- **Additional Commercial Offerings**
- **Larimer County Expansion**

Active Customers by Month



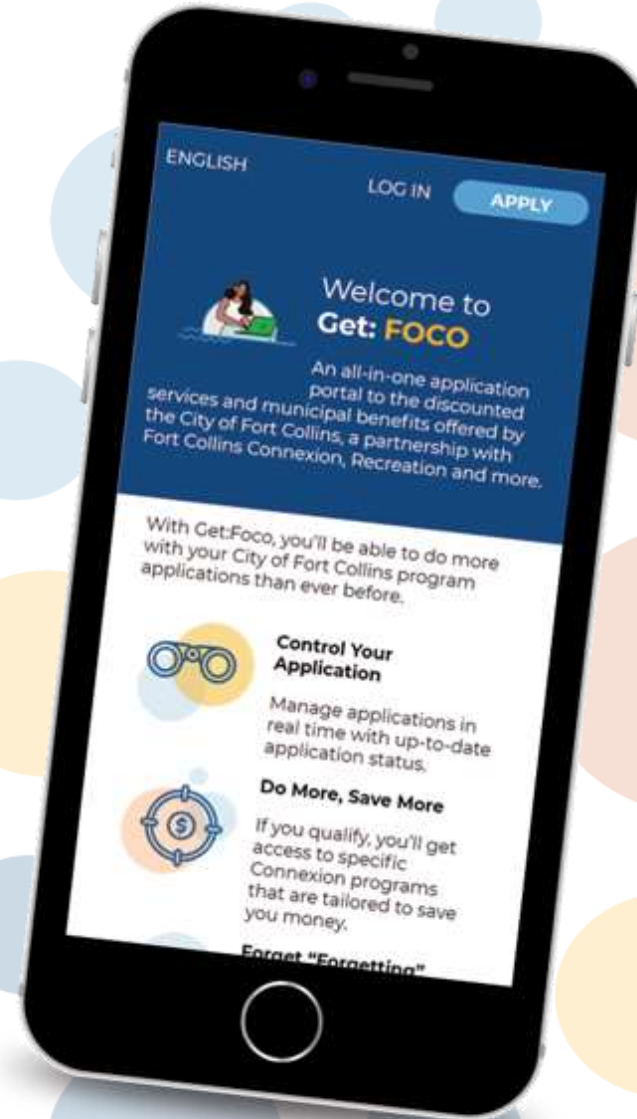
Revenue/Mo by Month



- **GMA (Growth Management Area) – Harmony/Taft Hill**
- **4 rural areas (CPF (Capital Projects Fund) grants):**
 - **Red Feather Phase 1**
 - **CSU (Colorado State University) Mountain Campus/Rustic**
 - **Poudre Park**
 - **Rist Canyon**



- **Over 600 Digital Equity Customers**
- **Bulk Deals**
- **ACP (Affordable Connectivity Program)
Funds Dwindling**





Questions?