

**Executive Recruitment Firms
Reference Report**

Executive Recruitment Firm	YRS in Business	Clients Serviced	Positions	Cost	Feedback
Sumter (Alpharetta) 404-535-0525 warren@sumterconsulting.com shawn@sumterconsulting.com	24	City of Chamblee, Stone Mountain, Woodstock, Marietta, Stonecrest and Clayton County Water Authority	Director, City Manager, Police Chief, Deputy Director, Public Safety Director, and Director	\$21,000 with Expenses to be reimbursed by the City of Forest Park based on actual documented expenses: Consultant travel and Advertising fees.The flat fee is broken into milestones: 1/3 fee – paid upon the completion of the advertising process; 1/3 fee – paid upon the completion of the semi-finalist interviews; and 1/3 fee – paid upon start date of the City Manager. Sumter LGC is confident in our process, and if the City of Forest Park decides to start over with the recruitment due to unsatisfactory candidates, or if the chosen candidate doesn’t last one year in the position for any reason, we offer a one-year guarantee. We will complete another search for the City at no charge (except reimbursable expenses).	Offer a one-year guarantee for candidates we recruit. We understand local politics and the complexities of a City or County Manager search process. We understand how to balance transparency and the confidentiality needs of your best candidates. We are cost-effective. With limited overhead, we can offer a competitive price, a customized solution, and personal service.
Slavin (Norcross) 770-449-4656	27	City of Stockbridge	City Manager	\$24,521 - total not to exceed with the cost for finalist candidates travel to Forest Park for interviews is in addition to the above not-to-exceed amount. Such costs are impossible to forecast and vary widely depending on candidate location, spouse involvement, time required for candidates to be in Forest Park, etc. We will submit monthly invoices for fees and expenses. It is our practice to bill 30% at the start of the searches, 30% at the end of thirty days, 30% at the end of sixty days, and the remaining 10% shortly after the time the new City Manager accepts employment with the City. Anticipated timeline 60-90 days.	

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The Chasin Group (C	22	City of Brookhaven	Director	N/A - no proposal provided	Our expertise is not in this field. We focus on economic development organizations, chambers of commerce, CVBs, and other nonprofits. Referral: Alan Reddish is with the Mercer Group. He is an excellent executive recruiter for local governments and I highly recommend him to lead your search.
RSI (Atlanta)					
Stanton Chase (Atlanta) 770-672-6663	30			Anticipated timeline 90 days.	Sent request for proposal - awaiting response
Mercer Group Associates (Athens) 706-614-4961 alanreddish51@gma		Columbus, GA, Griffin, Woodstock, Bartow County	City Manager Sr. Attorney, CFO		Sent request for proposal - awaiting response