



CITY OF
FORESTPARK
up for every season

Procurement Services Formal Solicitation Request (over \$50K)

1. Date: 03/16/2023
2. Requesting department: Police/ Deputy Chief Johnson
3. Requesting department contact: Police/ Deputy Chief Johnson
4. Brief description of goods or services: New/Updated Tasers
5. Date the good or services are required: 03/16/2023
6. Is funding available for the goods or services? Yes No
7. If yes what is the annual budgeted amount? \$50,695.24 Total \$253,476.00
8. What is the funding source account number? 1000297870544 DEA Treasury Account
9. Will grant funds be used to pay for the goods or services? Yes No
10. Will federal funds be used to pay for the goods or services? Yes No
11. Will this be a one-time purchase or a multi-year contract? One-time Multi-year
12. If multi-year, how many option years are required? 5
13. Will the solicitation have any it components hardware or software? Yes No
14. If yes, has active reviewed and approved this request? Yes No
15. Can the vendor use subcontractors? Yes No
16. Can the vendor operate as a joint venture? Yes No

*** Provide the following information (if applicable) in a Word document and reference the item number***

17. Determine the type of solicitation to be used (ITB, RFP, or RFQ)
18. Detailed description of the goods or services required.
19. Develop scope of work or specifications for the solicitation which may include:
 - Deliverables
 - Invoicing/ Payments
 - Timeline for Project
 - Reporting
 - Fees/ Pricing (unit price, hourly rate, flat rate, etc.)
 - Materials/ Supplies (will vendor be required to provide)
 - Staffing/ Staffing Requirements/ Scheduling
 - Vendor Requirements (certifications, licenses, etc.)
20. Determine the submission requirements (what the vendor must submit with their response).
21. Develop evaluation criteria (RFP or RFQ only) and identify 3-5 people to serve in the evaluation committee.
22. Determine if there will be a pre-bid conference.
23. Provide names and contact information of vendors to notify when the solicitation is released.

My signature acknowledges that I approve this request and that funding is available

JANDRA E. JOHNSON
Department Head
(Please Print)

Jandra E. Johnson
(Signature)

18 MAR 2023
Date

Finance Director

(Please Print)

(Signature)

Please complete, sign, and return this form to ageeter@forestparkga.gov

Q-462627-44999.550DP

Issued: 03/14/2023

Quote Expiration: 03/31/2023

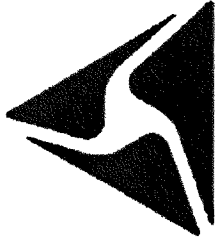
Estimated Contract Start Date: 05/01/2023

Account Number: 113100

Payment Terms: N30

Delivery Method:

Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic: (800) 978-2737
International: +1.800.978.2737



SHIP TO	BILL TO	SALES REPRESENTATIVE	PRIMARY CONTACT
Business: Delivery; Invoice-320 Cash Memorial Blvd 320 Cash Memorial Blvd Forest Park, GA 30297-2666 USA	Forest Park Police Department - GA 320 Cash Memorial Blvd Forest Park, GA 30297-2666 USA Email:	Drew Patterson Phone: +1 5132038037 Email: dpatterson@axon.com Fax:	Sandra Johnson Phone: 404-366-7280 x100 Email: sajohanson@forestparkga.gov Fax: (404) 608-2371

Quote Summary

Program Length	60 Months
TOTAL COST	\$253,476.00
ESTIMATED TOTAL W/ TAX	\$253,476.00

Discount Summary

Average Savings Per Year	\$7,661.00
TOTAL SAVINGS	\$38,305.00

Payment Summary

Date	Subtotal	Tax	Total
Apr 2023	\$50,695.04	\$0.00	\$50,695.04
Apr 2024	\$50,695.24	\$0.00	\$50,695.24
Apr 2025	\$50,695.24	\$0.00	\$50,695.24
Apr 2026	\$50,695.24	\$0.00	\$50,695.24
Apr 2027	\$50,695.24	\$0.00	\$50,695.24
Total	\$253,476.00	\$0.00	\$253,476.00

Quote Unbundled Price: \$291,781.00
 Quote List Price: \$253,477.00
 Quote Subtotal: \$253,476.00

Quote Unbundled Price:
 Quote List Price:
 Quote Subtotal:

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
100552	TRANSFER CREDIT - GOODS	1			\$1.00	\$0.00	\$0.00	\$0.00	\$0.00
T7Cert	Taser 7 Certification Bundle	60	60	\$81.05	\$70.41	\$70.41	\$253,476.00	\$0.00	\$253,476.00
Total							\$253,476.00	\$0.00	\$253,476.00

Delivery Schedule

Hardware

Item	Description	QTY	Estimated Delivery Date
20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	60	04/01/2023
20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	2	04/01/2023
20018	TASER 7 BATTERY PACK, TACTICAL	72	04/01/2023
20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	1	04/01/2023
20062	TASER 7 HOLSTER - BLACKHAWK, RIGHT HAND	55	04/01/2023
20067	TASER 7 HOLSTER - BLACKHAWK, LEFT HAND	5	04/01/2023
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	180	04/01/2023
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	120	04/01/2023
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	180	04/01/2023
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	120	04/01/2023
22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	120	04/01/2023
22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	120	04/01/2023
22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS	50	04/01/2023
22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	50	04/01/2023
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	04/01/2023
71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	04/01/2023
74200	TASER 7 6-BAY DOCK AND CORE	1	04/01/2023
80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1	04/01/2023
80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	1	04/01/2023
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	120	04/01/2024
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	120	04/01/2024
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	120	04/01/2025
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	120	04/01/2025
22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	120	04/01/2025
22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	120	04/01/2025
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	120	04/01/2026
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	120	04/01/2026
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	120	04/01/2027
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	120	04/01/2027

Software

Item	Description	QTY	Estimated Start Date	Estimated End Date
20248	TASER 7 EVIDENCE.COM LICENSE	60	05/01/2023	04/30/2028
20248	TASER 7 EVIDENCE.COM LICENSE	1	05/01/2023	04/30/2028

Services

Item	Description	QTY
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1

Services

Bundle	Item	Description	QTY
Taser 7 Certification Bundle	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1
Taser 7 Certification Bundle	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1
Taser 7 Certification Bundle	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1
Taser 7 Certification Bundle	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1
Taser 7 Certification Bundle	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1
Taser 7 Certification Bundle	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1
Taser 7 Certification Bundle	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1
Taser 7 Certification Bundle	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1
Taser 7 Certification Bundle	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1
Taser 7 Certification Bundle	20246	TASER 7 DUTY CARTRIDGE REPLACEMENT ACCESS PROGRAM	60

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Taser 7 Certification Bundle	80374	EXT WARRANTY, TASER 7 BATTERY PACK	72	04/01/2024	04/30/2028
Taser 7 Certification Bundle	80395	EXT WARRANTY, TASER 7 HANDLE	60	04/01/2024	04/30/2028
Taser 7 Certification Bundle	80395	EXT WARRANTY, TASER 7 HANDLE	2	04/01/2024	04/30/2028
Taser 7 Certification Bundle	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	04/01/2024	04/30/2028

Payment Details

Apr 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	T7Cert	Taser 7 Certification Bundle	60	\$50,695.04	\$0.00	\$50,695.04
Total				\$50,695.04	\$0.00	\$50,695.04

May 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	100552	TRANSFER CREDIT - GOODS	1	\$0.00	\$0.00	\$0.00
Total				\$0.00	\$0.00	\$0.00

Apr 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	T7Cert	Taser 7 Certification Bundle	60	\$50,695.24	\$0.00	\$50,695.24
Total				\$50,695.24	\$0.00	\$50,695.24

Apr 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	T7Cert	Taser 7 Certification Bundle	60	\$50,695.24	\$0.00	\$50,695.24
Total				\$50,695.24	\$0.00	\$50,695.24

Apr 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	T7Cert	Taser 7 Certification Bundle	60	\$50,695.24	\$0.00	\$50,695.24
Total				\$50,695.24	\$0.00	\$50,695.24

Apr 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	T7Cert	Taser 7 Certification Bundle	60	\$50,695.24	\$0.00	\$50,695.24
Total				\$50,695.24	\$0.00	\$50,695.24

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract Sourcewell Contract #092722 is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Execution of this quote will terminate contracts associated with Q-253167 (executed contract #00027541) with Axon and will start a new 60 month contract.

Signature

3/14/2023

Date Signed

