

BLAKE JOINER

Atlanta, GA 30344 | (912) 677-3635 | blakejoiner01@gmail.com

Professional Summary

Decisive leader experienced in impacting business direction and performance with successful leadership strategies, tactical decision making and forward-thinking approaches. Proven history of improving operations and boosting financial health through strong leadership.

Skills

- Consulting
- Staff Management
- Business Development
- Program oversight
- Problem resolution
- Team management
- Supervision
- Business planning
- Financial Management
- Negotiation
- Budgeting
- Relationship development
- Business operations
- MS Office

Work History

District Executive 10/2018 to Current

Boy Scouts Of America – Atlanta, Georgia

- Achieved under-budget and on-time project management to adhere to project goals.
- Developed and implemented new strategies and policies in collaboration with executive partners to establish and achieve long-term business objectives, providing company with strong and sustainable organizational leadership.
- Resolved problems with high-profile customers to maintain relationships and increase return customer base.

Operations Manager 12/2016 to 10/2018

LA Fitness – Atlanta, Georgia

- Directed HR operations, including strategic workforce planning, goal cascading, performance management, staffing and benefits administration.
- Handled problematic customers and clients to assist lower-level employees and maintain excellent customer service.
- Identified and resolved unauthorized, unsafe or ineffective practices by inspecting production areas regularly.

Department Manager 06/2015 to 06/2016

Nike – Savannah , Georgia

- Kept employee workloads fair and balanced to achieve objectives while maintaining high job satisfaction.
- Developed empowering employee culture focused on equipping employees to independently meet customer needs.
- Managed inventory and receiving operations to maintain optimal stock levels and meet expected demands.

Education

Bachelor of Science: Criminal Justice 05/2016

Armstrong State University - Savannah, GA

Minor : Psychology 05/2016

Armstrong State University - Savannah, GA

Associate of Science: Science 05/2012

Marion Military Institute - Marion, AL

High School Diploma 05/2010

Ola High School - McDonough, GA

Certifications

- First Aid/CPR Certified
- Rodney Webb Sales Management Training