

**Alpharetta (Global)**

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**We have prepared a quote for you**

**2024 - 6 month Nutanix System Renewal**

QUOTE # 007691 V1

PREPARED FOR

**City of Forest Park, GA**

PREPARED BY

**James Ferro**

## Executive Summary

**Overview** This proposal is for a 6-month renewal of Nutanix services to ensure continuity and support for our infrastructure needs. The renewal will provide ongoing access to Nutanix's hyper-converged infrastructure (HCI) technology, support services, and platform enhancements. Extending the Nutanix subscription will ensure operational stability while allowing time to assess long-term strategic decisions.

**Objective** Maintain system performance, reliability, and security, which are critical for uninterrupted service delivery. The 6-month timeframe allows us to evaluate Nutanix's alignment with our future infrastructure strategy and potential options for optimization or migration.

### Key Benefits

- Operational Continuity:** Renewing ensures uninterrupted access to Nutanix's support, reducing the risk of downtime or service interruptions.
- Security and Compliance:** Renewal includes critical security updates and patches, supporting compliance and safeguarding against vulnerabilities.
- Scalability and Flexibility:** Nutanix's platform provides scalable resources, allowing for flexibility during this evaluation period.
- Support and Expertise:** Renewal provides continued access to Nutanix's expert support team for troubleshooting, enhancing response times and issue resolution.

**Strategic Fit** This short-term renewal allows time to reassess our infrastructure needs and Nutanix's role in our long-term strategy, ensuring decisions are informed by our evolving business requirements.

## Software & Licensing

Description	Price	Qty	Ext. Price
<b>Nutanix Acropolis License</b> Subscription Renewal, Acropolis (AOS) Pro Software License & Production Software Support Service	\$40,473.72	1	\$40,473.72
<b>Nutanix Acropolis - Per Core</b> Subscription Renewal, Acropolis (AOS) Pro Software License & Production Software Support Service for 1 CPU core	\$0.01	192	\$1.92
<b>Nutanix Acropolis for Flash Memory</b> Subscription Renewal, Acropolis (AOS) Pro Software License & Production Software Support Service for 1 TiB of flash	\$0.01	112	\$1.12
<b>Nutanix - 24/7 Production Level Support - Short Term</b> 24/7 Production Level Short Term HW Support Renewal for Nutanix HCI appliance	\$864.88	4	\$3,459.52
Subtotal:			<b>\$43,936.28</b>

## Terms

**Term:** The initial term of this Agreement shall be from the date of service commencement and shall continue for six (6) months ("Term"). Upon expiration of the Term, support for this device will discontinue. This includes support services, maintenance and upgrades, as well as replacement.

**Billing & Payment:** InterDev will invoice the Client for the full amount of the renewal at the start of the contract period. Payment is due within 30 days of invoice receipt (NET 30).

**Amendments:** Any changes to the scope of work must be documented in a change order. Additional fees resulting from approved change orders will be invoiced separately.

**Non-Solicitation of Employees:** During the term of this Agreement and for a period of two (2) years after its termination or expiration, neither party shall directly or indirectly solicit, recruit, or hire any employees, contractors, or agents of the other party involved in the performance of this Agreement. For the purposes of this clause, "solicitation" includes but is not limited to:

- Initiating contact with employees of the other party for the purpose of offering employment or engagement
- Inducing or attempting to induce employees of the other party to terminate their employment or engagement.
- Assisting others in soliciting, recruiting, or hiring employees of the other party.

In the event of a breach of this non-solicitation clause, the non-breaching party shall be entitled to 50% of the solicited employee's annual salary.

## 2024 - 6 month Nutanix System Renewal



**Prepared by:**  
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**Quote Information:**  
**Quote #: 007691**  
Version: 1  
Delivery Date: 11/05/2024  
Expiration Date: 12/05/2024

### Quote Summary

Description	Amount
Software & Licensing	\$43,936.28
<b>Total:</b>	<b>\$43,936.28</b>

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

Alpharetta (Global)

City of Forest Park, GA

Signature: James Ferro  
Name: James Ferro  
Title: Sales Support Specialist  
Date: 11/05/2024

Signature: \_\_\_\_\_  
Name: Joshua Cox  
Date: \_\_\_\_\_