

RESOLUTION NO. _____

A RESOLUTION TO AUTHORIZE THE POLICE DEPARTMENT TO UTILIZE AND PROCURE DRONES; RELATED AUTHORIZATION OF PURCHASE ORDER AND CONTRACT WITH PALADIN DRONES, INC. AS A SOLE SOURCE VENDOR.

WHEREAS, the City of Forest Park (“City”) is a municipal corporation duly organized and existing under the laws of the State of Georgia and is charged with being fiscally responsible concerning the use and expenditure of all public funds; and

WHEREAS, the City’s Police Department desires to utilize public safety drones to enhance the capabilities of its emergency response teams, serve as an effective communication relay in areas with poor or disrupted communication infrastructure, and to protect the health, safety, and welfare of the citizens of Forest Park; and

WHEREAS, pursuant to Sec. 3-1-9(2) of the City’s Code of Ordinances, competitive bids are not required for sole source vendors; and

WHEREAS, Paladin Drones, Inc. qualifies as a sole source vendor. See Sole Source Justification letter attached hereto as Exhibit A and incorporated by reference herein.

THEREFORE, THE CITY COUNCIL OF THE CITY OF FOREST PARK HEREBY RESOLVES:

SECTION 1. Approval of Vendor. The purchase order and contract with Paladin Drones, Inc. as presented to the Council on February 5, 2024, is hereby approved subject to its acceptance of the City Attorney’s revisions.

SECTION 2. Public Record. This document shall be maintained as a public record by the City Clerk and shall be accessible to the public during all normal business hours of the City of Forest Park.

SECTION 3. Authorization of Execution. The Mayor is hereby authorized to sign all documents necessary to effectuate this Resolution.

SECTION 4. Attestation. The City Clerk is authorized to execute, attest to, and seal any documents which may be necessary to effectuate this ordinance, subject to approval as to form by the City Attorney.

SECTION 5. Effective Date. This resolution shall become effective immediately upon its adoption by the Mayor and City Council of the City of Forest Park as provided in the City Charter.

[SIGNATURES APPEAR ON FOLLOWING PAGE]

SO RESOLVED this 5th day of February, 2024.

Angelyne Butler, Mayor

ATTEST:

City Clerk (SEAL)

APPROVED AS TO FORM:

City Attorney

EXHIBIT A

SOLE SOURCE JUSTIFICATION

(attached)



January 25, 2024

Divyaditya Shrivastava
Paladin Drones Inc.
11241 Richmond Ave, STE E102
Houston, TX 77082
PH. (770) 900-7643

Forest Park Police Dept & Procurement Department, GA:

This letter serves the purpose to establishing that Paladin Drones Inc. is currently the “Sole Source” of the following suite of items and services in the drone industry:

DESCRIPTION OF ITEMS AND SERVICES

To the best of our knowledge, Paladin Drones Inc. is currently the only source of the following suite of items and services listed below, and no other company or firm sources and sells / licenses such a suite of items and services at any other price level, the quoted price being Paladin’s universal sales price (USP).

- **EXT LTE Module:** Paladin is the only company in the United States that is able to connect drones to a cellular network. No other company can provide this service today. All other drones operate on a radio frequency (RF) via controller.
- **Paladin Watchtower:** Our integrated software allows the user to use their laptop device to:
 - o LTE Cellular Remote Operational Controls
 - o Streaming over LTE Cellular
 - o Dock Integration
 - o Autonomous flight

While there are other drone distributors and providers, Paladin provides a unique offering that differentiates it from having a “competitive edge” over its competitors, but rather as a Sole Source provider.

If there are any additional questions or materials that can be provided, please do not hesitate to let us know.

Sincerely,

Divyaditya Shrivastava, CEO