

## Folsom City Council Staff Report

<b>MEETING DATE:</b>	12/10/2024
<b>AGENDA SECTION:</b>	Consent Calendar
<b>SUBJECT:</b>	Resolution No.11297 – A Resolution Accepting the Fiscal Year 2024-25 Sacramento Metropolitan Cable Television Commission (SMCTC) Public, Educational, and Governmental (PEG) Fee Funding and Appropriation of Funds
<b>FROM:</b>	Finance Department

### **RECOMMENDATION / CITY COUNCIL ACTION**

Staff Recommends the City Council pass and adopt Resolution No.11297 – A Resolution Accepting the Fiscal Year 2024-25 Sacramento Metropolitan Cable Television Commission (SMCTC) Public, Educational, and Governmental (PEG) Fee Funding and Appropriation of Funds

### **BACKGROUND / ISSUE**

The Sacramento Metropolitan Cable Television Commission (SMCTC) has a Community Grant Program that supports Public, Education, and Government (PEG) television channels, including Metro Cable 14. This program provides funding for organizations to produce and disseminate high-quality content for community programming. The agency receiving the pre-approved PEG Funds initially funds the approved Projects and equipment upgrades and is then reimbursed after the projects and or equipment is purchased and installed. There is a net zero expense to the City after reconciliation of expenses and reimbursements.

### **POLICY / RULE**

City Council Resolution 8367 states that all grants received from the Federal or State government for operating or capital purposes shall be recognized in separate grant project resolutions. A balanced grant project resolution must be adopted prior to beginning the project

## **ANALYSIS**

SMCTC broadcasts City Council meetings on the local cable channel to provide public access to local government proceedings. These meetings are broadcast with equipment previously installed in the Council Chamber. This equipment has been in use for over a decade and the quality of the audio and visual broadcasts has diminished. The City is committed to acquiring and updating its broadcast equipment in order to provide access to the public for local government proceedings as well as be efficient with resources.

Staff requests approval to utilize the SMCTC PEG funding for the replacement of this audio visual equipment in the amount of \$209,479.21. Once the equipment has been purchased and installed, SMCTC will reimburse the City for the cost of the equipment according to the terms of the PEG Funding Agreement.

## **FINANCIAL IMPACT**

The Sacramento Metropolitan Cable Television Commission Funding fiscal year 2024-25 agreement provides the City of Folsom with the sum of \$209,479.21 for the sole purpose of replacing specified audio/visual equipment in the Council Chambers to improve the quality of the television broadcasts of Council and Commission meetings. There are no matching requirements for the SMCTC PEG funds and no direct impact on the General Fund.

Staff is requesting an increase in budgeted revenue and appropriation of \$209,479.21 be added to the General Fund (Fund 010) for the SMCTC PEG fiscal year 2024-25 funding agreement.

## **ENVIRONMENTAL REVIEW**

N/A

## **ATTACHMENTS**

1. Resolution No. 11297– A Resolution Accepting the Fiscal Year 2024-25 Sacramento Metropolitan Cable Television Commission (SMCTC) Public, Educational, Governmental (PEG) Fee Funding and Appropriation of Funds.
2. Sacramento Metropolitan Cable Television Commission Funding Agreement

Submitted,

Stacey Tamagni  
Chief Financial Officer

## Attachment 1

**RESOLUTION NO. 11297**

**A RESOLUTION ACCEPTING THE FISCAL YEAR 2024-25 SACRAMENTO  
METROPOLITAN CABLE TELEVISION COMMISSION (SMCTC) PUBLIC,  
EDUCATIONAL, AND GOVERNMENTAL (PEG) FEE FUNDING AND  
APPROPRIATION OF FUNDS**

**WHEREAS**, the City of Folsom has entered into a PEG Funding Agreement with Sacramento Metropolitan Cable Television Commission, (SMCTC); and

**WHEREAS**, the audio/visual equipment of the Council Chamber is in need of replacement; and

**WHEREAS**, the cost of \$209,479 to implement the agreement will be a net zero expense for the City; and

**WHEREAS**, the SMCTC fiscal year 2024-25 funding provides funds for the sole purpose of replacing specified audio/visual equipment in the Council Chambers to improve the quality of the television broadcasts of Council and Commission meetings; and

**WHEREAS**, the agreement will be in a form acceptable to the City Attorney;

**NOW, THEREFORE, BE IT RESOLVED** that the City Council of the City of Folsom accepts and authorizes the use of the SMCTC PEG fiscal year 2024-25 funding and authorizes the Finance Director to increase budgeted revenue and appropriate \$209,479 in the General Fund (Fund 010) budget in fiscal year 2024-25.

**PASSED AND ADOPTED** this 10 day of December, 2024, by the following roll-call vote:

**AYES:** Councilmember(s):

**NOES:** Councilmember(s):

**ABSENT:** Councilmember(s):

**ABSTAIN:** Councilmember(s):

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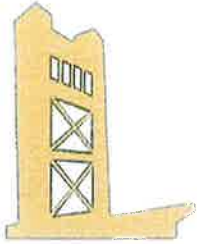
MAYOR

ATTEST:

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Christa Freemantle, CITY CLERK

## Attachment 2



# SACRAMENTO METROPOLITAN CABLE TELEVISION COMMISSION

799 G Street, 4th Floor, Sacramento, CA 95814 ♦ (916) 874-6661 ♦ Fax: (916) 854-9666 ♦ [www.sacmetrocastv.com](http://www.sacmetrocastv.com)

A Joint Powers Agency Representing Sacramento County and the Cities of Citrus Heights, Elk Grove, Folsom, Galt, Rancho Cordova and Sacramento

## **SACRAMENTO METROPOLITAN CABLE TELEVISION COMMISSION PEG FEE FUNDING AGREEMENT FOR MEMBER AGENCY**

### **FISCAL YEAR 2024-25**

THIS AGREEMENT is entered into this 27th day of August, 2024, by and between the **Sacramento Metropolitan Cable Television Commission** ("SMCTC") and the **City of Folsom**, a political subdivision of the State of California ("Member Agency").

**WHEREAS**, SMCTC is a joint powers agency comprised of seven member jurisdictions (collectively, the "Member Agencies"), one of which is the Member Agency;

**WHEREAS**, commencing with the 2009-2010 fiscal year, SMCTC began collecting a 1% Public, Educational, and Governmental ("PEG") access channel fees ("PEG Fee funding") from cable television operators to support PEG facilities;

**WHEREAS**, SMCTC anticipates that PEG Fee funds will be available to provide to its Member Agencies to support projects, programming, and services relating to PEG access facilities;

**WHEREAS**, SMCTC has received a request(s) for PEG Fee funding from Member Agency and hereby approves that request(s). A copy of Member Agency's approved request(s) is hereby incorporated by this reference;

**WHEREAS**, federal law currently restricts the use of PEG Fee funding to capital costs and facilities; and

**WHEREAS**, SMCTC and Member Agency desire to enter into this Agreement to memorialize the terms under which SMCTC will provide PEG Fee funding to Member Agency, and to expressly set forth the restrictions on Member Agency's use of such funding.

## **Fiscal Year 2024-25 PEG Fee Funding Agreement – Folsom**

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**NOW, THEREFORE,** SMCTC and Member Agency agree as follows:

1. Funding to Member Agency. SMCTC hereby agrees to provide to Member Agency the total not to exceed sum of **TWO HUNDRED NINE THOUSAND FOUR HUNDRED SEVENTY-NINE DOLLARS** (\$209,479), which consists of PEG Fee funding to be used solely for the purposes summarized in the table below and detailed in Exhibit "A" attached hereto and incorporated by this reference.

<b>FISCAL YEAR 2024-25 PEG PROJECT (See Exhibit A)</b>	
<b>PEG Equipment / Facilities List</b>	<b>\$ 209,479</b>
The PEG Fee funding will be available during FY 2024-25 as set forth below.	

2. Payment Contingent on Receipt of PEG Fees. Member Agency understands that the funding amount set forth in Section 1 will be made to Member Agency solely out of PEG fees collected by SMCTC from cable television operators. Such PEG fees are received in quarterly payments and SMCTC shall be under no obligation to pay to Member Agency the amount stated in Section 1, or any other amount, unless SMCTC receives sufficient PEG fees to make such payment. If actual revenue received through PEG Fees is less than anticipated, SMCTC is not obligated to pay Member Agency. Payments to member agency will occur during the fiscal year and will be prioritized by the SMCTC based upon facility needs and available revenue; Member Agency will be reimbursed based on actual expenditures.

Member Agency further understands that SMCTC may enter, or has already entered, into similar funding agreements with other member agencies and with channel licensees that operate one or more of the SMCTC PEG channels. In the event SMCTC receives some, but not all of the PEG fees necessary to fund all such funding agreements, each member agency and channel licensee shall receive available PEG funds based on the criteria set forth above. If there are insufficient PEG fees to satisfy all funding requests during this fiscal year, members agencies not receiving all identified funding shall be entitled to a higher priority in the next fiscal year before any funding for new projects for the next year fiscal year is approved.

3. Use of PEG Fee funding. Member Agency understands that the funding provided to it pursuant to this Agreement originated from PEG access channel fees. As a condition of accepting the PEG Fee funding, Member Agency agrees to use those funds only for capital expenditures and facilities related to the provision of cablecasting on the PEG channels and for no other purpose. SMCTC has both the



## **Fiscal Year 2024-25 PEG Fee Funding Agreement – Folsom**

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responsibility and the right under this Agreement to monitor and audit the use of the funding allocated under this Agreement. Member Agency shall agree to cooperate fully with any audit requested by SMCTC.

Since applicable law does not specifically define those expenses that qualify as capital costs, SMCTC has developed a working definition of the types of expenses that it believes qualify for the use of PEG Fee funding. SMCTC reserves the right to modify its working definition as the law on this topic develops. In accordance with SMCTC's working definition, PEG Fee funding may be used for the following expenditures: purchase of equipment, rental of facilities, purchase of software, and tangible goods provided that a CPA certifies that the tangible goods qualify as capital expenditures pursuant to standard accounting practices. PEG Fee funding may not be used for the following expenditures: operations, training, maintenance, maintenance contracts/agreements, employment of staff, and hiring of persons to perform services. Member Agency shall provide for such fiscal control and funding accounting procedures as reasonably necessary to assure proper disbursement, accounting, and expenditures of PEG Fee funding.

Member Agency further understands and agrees that the PEG Fee funding provided by SMCTC was awarded based on a request from Member Agency and that the use of the PEG funds are limited to the expenditures outlined in that request as approved by SMCTC. If Member Agency determines that it will not proceed with the expenditures as set forth in the request approved by SMCTC during the current fiscal year, then Member Agency may (1) notify SMCTC that the Member Agency will re-submit the PEG Fee funding in the next fiscal year or (2) request an extension for use of the funds within sixty days of the expiration of the current fiscal year. The Executive Director may approve or condition such request in their discretion. The Member Agency may also request to modify the approved use of the funding. The Executive Director may consider and approve requests up to a total of \$50,000 in the fiscal year if the requested change(s) is an allowable PEG Funding expenditure. Requests above a total of \$50,000 will require Commission consideration and action. The Executive Director may consider and approve any request as authorized by this section. The Executive Director may also elect to seek direction or action by the Commission on any such requests.

4. Indemnification. Member Agency shall, at its sole expense, fully indemnify, defend and hold harmless SMCTC and its member agencies, and in their capacity as such, the officers, agents and employees thereof, from and against any and all claims, suits, actions, liability and judgments for damages including reasonable attorneys' fees or otherwise.



## **Fiscal Year 2024-25 PEG Fee Funding Agreement – Folsom**

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For actual or alleged injury to persons or property, including loss of use of property due to an occurrence, whether or not such property is physically damaged or destroyed, directly or indirectly arising out of or attributable to, in whole or in part, the acts or omissions of Member Agency in connection with, related to, or in any way arising out of Member Agency's use of the PEG Fee funding provided to it under this Agreement.

Directly or indirectly arising out of or attributable to, in whole or in part, Member Agency's failure to comply with the provisions of any statute, regulation, or ordinance of the United States, the State of California, SMCTC or any local agency in connection with, related to, or in any way arising out of Member Agency's use or expenditure of the PEG Fee funding provided to it under this Agreement.

5. Attorneys' Fees. If any party to this Agreement commences any legal action against another party to this Agreement which arise out of this Agreement or the performance thereof, the prevailing party in such action may recover its reasonable litigation expenses, including court costs, expert witness fees, discovery expenses and attorneys' fees.

6. Reimbursement Requirement; Record Retention. No later than June 1st for each fiscal year, Member Agency shall submit to SMCTC a copy of all invoices and receipts reflecting the expenditures made with such funds during the preceding fiscal year, a request for reimbursement from funds identified in Section 1 above and such other information as SMCTC may require. Any expenses or projects that have not been completed by June 15 of that fiscal year shall be subject to the provisions of section 3 above. SMCTC shall reimburse Member Agency within a reasonable time of receipt of such documentation subject to the provisions of this Agreement, including Sections 2 and 3. Member Agency shall retain all records related to the expenditure of PEG Fee funds for a period of no less than three (3) years from the last expenditure reimbursed under this Agreement.

7. Unauthorized Use of PEG Fee funding. If SMCTC determines that Member Agency has used the PEG Fee funds provided to it under this Agreement for purposes other than capital expenditures and facilities, Member Agency shall return to SMCTC the total sum of those unauthorized expenditures within sixty (60) days of receipt of written notice from SMCTC.

8. Ownership of Facilities and Equipment. Member Agency shall own and be solely responsible for any facilities, equipment, or other items that it acquires with PEG Fee funding provided to it pursuant to this Agreement. SMCTC shall have

**Fiscal Year 2024-25 PEG Fee Funding Agreement – Folsom**  
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no obligations, and shall bear no costs, with respect to any facilities, equipment, or other items that Member Agency acquires with such PEG Fee funding.

9. No Right of Action. Member Agency understands and agrees that it has no right of judicial action against SMCTC for the failure of SMCTC to pay any or all of the funds to Member Agency under this Agreement. Such judicial actions include those at law and/or equity, including, but not limited to, any action to compel payment of the funds, any action for general or special damages, or otherwise.

10. Agreement Contains All Understanding. This document represents the entire and integrated agreement between the Parties, and supersedes all prior negotiations, representations or agreements, either written or oral regarding the subjects addressed herein. This document may be amended only by written instrument, signed by all Parties.

11. Effective Date of Agreement. This Agreement shall be effective on the date next to the signature of the Executive Director of the SMCTC, as authorized by the SMCTC Board on the 21<sup>st</sup> of June 2024.

12. Terms. The term of the PEG Fee funding Agreement ends June 30, 2025.

**CITY OF FOLSOM**

**SACRAMENTO METROPOLITAN  
CABLE TELEVISION COMMISSION**

By: *Frem Richardson*

By: *Robert Davison*

Title: Information Technology Manager

Title: Interim Executive Director

Date: August 13, 2024

Date: 8/27/2024



**Efrem Richardson**  
Information Systems Manager



May 7, 2024

Sacramento Metropolitan Cable Television Commission  
799 G Street, 4<sup>th</sup> Floor  
Sacramento, CA 95814

RE: Peg Funding Request 2024-25

To Whom It May Concern,

Please consider this letter from the City of Folsom requesting PEG Funding for the 2024-25 funding year. This request will go towards replacing the aging equipment which produces our Council webcast and meeting agendas for public consumption. We have request from our Communications Department for Presentation equipment to help facilitate PSA's. We would like to replace a non-functioning wall mounted monitor in the Council Chambers Lobby for overflow viewing as well as other needed equipment. The breakdown is as follows: Metro Cable funds request from Fiscal year 23-24 is 47,513.90 and new funds request for 24-25 is \$59,659.37. The City of Folsom's new fund request for Fiscal year 24-25 is \$102,305.94.11. The total requested funds are \$209,2479.21. I have attached quotes from Proud Audio-Visual as well as other vendors with the requested equipment listed.

We are requesting \$209,479.21 for the PEG Funding FY2024-2025.

Thank you for your consideration of this request.

Sincerely,

*Efrem Richardson*

Efrem Richardson  
Information Systems Manager  
City of Folsom

FISCAL YEAR 2024-25 PEG FEE FUNDING REQUEST (PEG Equipment/Facilities)											
Items Not Completed in FY 2023-24 & Re-Requested FY 2024-25											
Item	Description	Quantity	Unit Price	Sub Total	Sales Tax	10% Contingency	TOTAL	Installation	Warranty	Shipping	GRAND TOTAL
Project Name											
1	Cobalt - 9243 - Audio DA Card (was 9241)	2	\$ 580.00	\$ 1,160.00	\$ 89.90	\$ 124.99	\$ 1,374.89	\$ -	\$ -	\$ -	\$ 1,374.89
2	Cobalt - RM20-9243-B - Audio DA Backplane (was RM20-9241-D/S Qty 1)	2	\$ 200.00	\$ 400.00	\$ 31.00	\$ 43.10	\$ 474.10	\$ -	\$ -	\$ -	\$ 474.10
3	JBL - C2PS - Main Control Room Speakers	1	\$ 245.00	\$ 245.00	\$ 18.99	\$ 26.40	\$ 290.39	\$ -	\$ -	\$ -	\$ 290.39
4	Desktop Pre-Mix Speakers w/Volume and Power	1	\$ 40.00	\$ 40.00	\$ 3.10	\$ 4.31	\$ 47.41	\$ -	\$ -	\$ -	\$ 47.41
5	Denon - DN-3002B - Music Player	1	\$ 449.00	\$ 449.00	\$ 34.80	\$ 48.38	\$ 532.18	\$ -	\$ -	\$ -	\$ 532.18
6	Mackie - 402VLZ4 - 4-Channel Mixer	1	\$ 129.00	\$ 129.00	\$ 10.00	\$ 13.90	\$ 152.90	\$ -	\$ -	\$ -	\$ 152.90
8	CG Replacement	1	\$ 22,520.00	\$ 22,520.00	\$ 1,745.30	\$ 2,426.53	\$ 26,691.83	\$ -	\$ -	\$ -	\$ 26,691.83
9	4K/UHD HDMI to HDBaseT Distribution Amplifier	1	\$ 1,092.00	\$ 1,092.00	\$ 84.63	\$ 117.66	\$ 1,294.29	\$ -	\$ -	\$ -	\$ 1,294.29
10	4K/UHD HDMI to HDBaseT Receiver/Control and PoE	1	\$ 331.50	\$ 331.50	\$ 25.69	\$ 35.72	\$ 392.91	\$ -	\$ -	\$ -	\$ 392.91
11	Ensemble Designs 72 Brighteye Converter	1	\$ 910.00	\$ 910.00	\$ 70.53	\$ 98.05	\$ 1,078.58	\$ -	\$ -	\$ -	\$ 1,078.58
12	PoE Network Switcher	1	\$ 210.00	\$ 210.00	\$ 16.28	\$ 22.63	\$ 248.90	\$ -	\$ -	\$ -	\$ 248.90
13	2RU Premium Online UPS Backup Power DC	1	\$ 3,000.00	\$ 3,000.00	\$ 232.50	\$ 323.25	\$ 3,555.75	\$ -	\$ -	\$ -	\$ 3,555.75
14	MAP PD-DC-300-12-24V 300W Max Power DC	1	\$ 650.00	\$ 650.00	\$ 50.38	\$ 70.04	\$ 770.41	\$ -	\$ -	\$ -	\$ 770.41
15	9 Outlet, Single 15 Amp Circuit, Surge/Spike Protected	1	\$ 168.00	\$ 168.00	\$ 13.02	\$ 18.10	\$ 199.12	\$ -	\$ -	\$ -	\$ 199.12
16	Control Room Chairs	2	\$ 549.00	\$ 1,098.00	\$ 85.10	\$ 118.31	\$ 1,301.40	\$ -	\$ -	\$ -	\$ 1,301.40
17	Wall/Clamp Spotlights LED	2	\$ 22.00	\$ 44.00	\$ 3.41	\$ 4.74	\$ 52.15	\$ -	\$ -	\$ -	\$ 52.15
18	Open Gear Power Supply	1	\$ 685.00	\$ 685.00	\$ 53.09	\$ 73.81	\$ 811.90	\$ -	\$ -	\$ -	\$ 811.90
19	APC Replacement Battery	1	\$ 332.00	\$ 332.00	\$ 25.73	\$ 35.77	\$ 393.50	\$ -	\$ -	\$ -	\$ 393.50
20	Rackmount PoE Switch for Dante	1	\$ 399.00	\$ 399.00	\$ 30.92	\$ 42.99	\$ 472.91	\$ -	\$ -	\$ -	\$ 472.91
21	Shure 4 cutout block connector	1	\$ 585.00	\$ 585.00	\$ 45.34	\$ 63.03	\$ 693.37	\$ -	\$ -	\$ -	\$ 693.37
22	DSP Audio Programming	0	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 500.00	\$ -	\$ -	\$ 500.00
23	Technical Services Installations	0	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,750.00	\$ -	\$ -	\$ 1,750.00
24	Cables and Connectors	0	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,150.00	\$ -	\$ -	\$ 2,150.00
24	Programming Code	0	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000.00	\$ -	\$ -	\$ 1,000.00
24	Shipping	0	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,285.00	\$ -	\$ -	\$ 1,285.00



PEG EQUIPMENT FUNDING (FY 2023-24 RE-REQUEST):											
						\$ 40,828.90	\$ 6,685.00	\$ -	\$ -	\$ 47,513.90	
New Projects Requested FY 2024-25											
Item	Description	Quantity	Unit Price	Sub Total	Sales Tax	10% Contingency	TOTAL	Installation	Warranty	Shipping	GRAND TOTAL
Project Name											
1	Dell XPS 9540	1	\$ 3,163.18	\$ 3,163.18	\$ 245.15	\$ 340.83	\$ 3,749.16	\$ -	\$ -	\$ -	\$ 3,749.16
2	Dell Optiplex Micro (Council PCs)	2	\$ 877.80	\$ 1,755.60	\$ 136.06	\$ 189.17	\$ 2,080.82	\$ -	\$ -	\$ -	\$ 2,080.82
3	Sony A1 Mirrorless Camera	1	\$ 6,498.00	\$ 6,498.00	\$ 503.60	\$ 700.16	\$ 7,701.75	\$ -	\$ -	\$ -	\$ 7,701.75
4	Sony a6600 Mirrorless Camera with 16-55mm Lens and Accessories Kit	1	\$ 2,296.00	\$ 2,296.00	\$ 177.94	\$ 247.39	\$ 2,721.33	\$ -	\$ -	\$ -	\$ 2,721.33
5	Sony FE 100-400mm f/4.5-5.6 GM OSS Lens	1	\$ 2,398.00	\$ 2,398.00	\$ 185.85	\$ 258.38	\$ 2,842.23	\$ -	\$ -	\$ -	\$ 2,842.23
6	Sony E 70-350mm f/4.5-6.3 G OSS Lens	1	\$ 898.00	\$ 898.00	\$ 69.50	\$ 96.76	\$ 1,064.35	\$ -	\$ -	\$ -	\$ 1,064.35
7	Sony FE 24-70mm f/2.8 GM II Lens (Sony E)	1	\$ 2,298.00	\$ 2,298.00	\$ 178.10	\$ 247.61	\$ 2,723.70	\$ -	\$ -	\$ -	\$ 2,723.70
8	Sony NP-FZ100 Rechargeable Lithium-Ion Battery (2280mah)	1	\$ 78.00	\$ 78.00	\$ 6.05	\$ 8.40	\$ 92.45	\$ -	\$ -	\$ -	\$ 92.45
9	Nomatic McKinnon Camera Backpack with Divider (25L)	1	\$ 335.00	\$ 335.00	\$ 25.96	\$ 36.10	\$ 397.06	\$ -	\$ -	\$ -	\$ 397.06
10	Atomos Ninja Ultra 5.2" 4K HDMI Recording Monitor	1	\$ 799.00	\$ 799.00	\$ 61.92	\$ 86.09	\$ 947.01	\$ -	\$ -	\$ -	\$ 947.01
11	Angel Bird 1TB AtomX SSDmini	1	\$ 400.00	\$ 400.00	\$ 31.00	\$ 43.10	\$ 474.10	\$ -	\$ -	\$ -	\$ 474.10
12	HPRC NJAV2300-01 Hardcase	1	\$ 90.00	\$ 90.00	\$ 6.98	\$ 9.70	\$ 106.67	\$ -	\$ -	\$ -	\$ 106.67
13	SmallRig Swivel and Tilt	1	\$ 40.00	\$ 40.00	\$ 3.10	\$ 4.31	\$ 47.41	\$ -	\$ -	\$ -	\$ 47.41
14	SmallRig Cage Kit	1	\$ 139.00	\$ 139.00	\$ 10.77	\$ 14.98	\$ 164.75	\$ -	\$ -	\$ -	\$ 164.75
15	SmallRig Threaded Side Handle	1	\$ 99.00	\$ 99.00	\$ 7.67	\$ 10.67	\$ 117.34	\$ -	\$ -	\$ -	\$ 117.34
16	SmallRig Wooden NATO	1	\$ 79.00	\$ 79.00	\$ 6.12	\$ 8.51	\$ 93.63	\$ -	\$ -	\$ -	\$ 93.63
17	SmallRig AARI Locating Top Handle	1	\$ 59.00	\$ 59.00	\$ 4.57	\$ 6.36	\$ 69.93	\$ -	\$ -	\$ -	\$ 69.93
18	SmallRig Compact V Mount	1	\$ 99.00	\$ 99.00	\$ 7.67	\$ 10.67	\$ 117.34	\$ -	\$ -	\$ -	\$ 117.34
19	SmallRig VB50 Mini V-Mount	1	\$ 179.00	\$ 179.00	\$ 13.87	\$ 19.29	\$ 212.16	\$ -	\$ -	\$ -	\$ 212.16
20	Atmos Power Kit v2	1	\$ 129.00	\$ 129.00	\$ 10.00	\$ 13.90	\$ 152.90	\$ -	\$ -	\$ -	\$ 152.90
21	Lexar 1TB Pro 1800	2	\$ 299.00	\$ 598.00	\$ 46.35	\$ 64.43	\$ 708.78	\$ -	\$ -	\$ -	\$ 708.78
22	PolarPro 82mm Peter	1	\$ 249.99	\$ 249.99	\$ 19.37	\$ 26.94	\$ 296.30	\$ -	\$ -	\$ -	\$ 296.30
23	PolarPro 82mm Quartz circular filter	1	\$ 99.00	\$ 99.00	\$ 7.67	\$ 10.67	\$ 117.34	\$ -	\$ -	\$ -	\$ 117.34
24	Breakthrough Photography 67mm to 82mm Step-up Lens adapter	1	\$ 29.99	\$ 29.99	\$ 2.32	\$ 3.23	\$ 35.55	\$ -	\$ -	\$ -	\$ 35.55
25	Breakthrough Photography 77mm to 82mm Step-up Lens adapter	1	\$ 29.99	\$ 29.99	\$ 2.32	\$ 3.23	\$ 35.55	\$ -	\$ -	\$ -	\$ 35.55

26	DJI Mavic 3 Pro Drone with Fly More Combo & DJI RC Pro	1	\$ 3,889.00	\$ 3,889.00	\$ 301.40	\$ 419.04	\$ 4,609.44	\$ -	\$ -	\$ -	\$ 4,609.44
27	Nanuk 925 Waterproof Hard Case for Drone	1	\$ 152.98	\$ 152.98	\$ 11.86	\$ 16.48	\$ 181.32	\$ -	\$ -	\$ -	\$ 181.32
28	Samsung QM65C 65 " Commercial 4K UHD Display	1	\$ 1,948.45	\$ 1,948.45	\$ 151.00	\$ 209.95	\$ 2,309.40	\$ -	\$ -	\$ -	\$ 2,309.40
29	Chief Large Fusion Micro Adjustable Tilt Wall Mount	1	\$ 316.36	\$ 316.36	\$ 24.52	\$ 34.09	\$ 374.97	\$ -	\$ -	\$ -	\$ 374.97
30	Ease H Streaming Appliance (Granicus)	1	\$ 6,879.40	\$ 6,879.40	\$ 533.15	\$ 741.26	\$ 8,153.81	\$ -	\$ -	\$ -	\$ 8,153.81
31	Ease 25	1	\$ 13,827.12	\$ 13,827.12	\$ 1,071.60	\$ 1,489.87	\$ 16,388.59	\$ -	\$ -	\$ -	\$ 16,388.59
32	Social Media Extrema Plus	1	\$ 4,169.04	\$ 4,169.04	\$ 323.10	\$ 449.21	\$ 4,941.35	\$ -	\$ -	\$ -	\$ 4,941.35
33	Sound Search	1	\$ 4,169.04	\$ 4,169.04	\$ 323.10	\$ 449.21	\$ 4,941.35	\$ -	\$ -	\$ -	\$ 4,941.35
34	Upgrades Swagit HD default 720p to 1080p	1	\$ 5,119.80	\$ 5,119.80	\$ 396.78	\$ 551.66	\$ 6,068.24	\$ -	\$ -	\$ -	\$ 6,068.24
35	Panasonic - AW-HE145KPJ - PTZ Camera	5	\$ 9,445.00	\$ 47,225.00	\$ 3,659.94	\$ 5,088.49	\$ 55,973.43	\$ -	\$ -	\$ -	\$ 55,973.43
36	Panasonic - AW-RP60 - PTZ Camera Controller	1	\$ 2,410.00	\$ 2,410.00	\$ 186.78	\$ 259.68	\$ 2,856.45	\$ -	\$ -	\$ -	\$ 2,856.45
37	Ubiquiti - USW-PRO-24-POE - 24 Port PoE++ Network Switch	1	\$ 699.00	\$ 699.00	\$ 54.17	\$ 75.32	\$ 828.49	\$ -	\$ -	\$ -	\$ 828.49
38	Connect 353 2 channel x 350 watt	1	\$ 1,353.15	\$ 1,353.15	\$ 104.87	\$ 145.80	\$ 1,603.82	\$ -	\$ -	\$ -	\$ 1,603.82
39	PS-S83T Black Sonance Pro Series	5	\$ 330.60	\$ 1,653.00	\$ 128.11	\$ 178.11	\$ 1,959.22	\$ -	\$ -	\$ -	\$ 1,959.22
40	Cable and Connectors Misc Hardware Cable and connectors	1	\$ 500.00	\$ 500.00	\$ 38.75	\$ 53.88	\$ 592.63	\$ -	\$ -	\$ -	\$ 592.63
41	Rental for Scissor Lift	1	\$ 1,000.00	\$ 1,000.00	\$ 77.50	\$ 107.75	\$ 1,185.25	\$ -	\$ -	\$ -	\$ 1,185.25
43	Shipping	1		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 175.00	\$ 175.00
44	Programming DSP DSP Audio Programming	1		\$ -	\$ -	\$ -	\$ -	\$ 500.00	\$ -	\$ -	\$ 500.00
45	Programming TPD Touch Panel Design	1		\$ -	\$ -	\$ -	\$ -	\$ 300.00	\$ -	\$ -	\$ 300.00
46	Programming Code Control System Programming	1		\$ -	\$ -	\$ -	\$ -	\$ 800.00	\$ -	\$ -	\$ 800.00
47	Installation Technical Services - Onsite Installation	1		\$ -	\$ -	\$ -	\$ -	\$ 5,000.00	\$ -	\$ -	\$ 5,000.00
48	AT-AVA-EX70-KIT 4K/UHD HDMI Extender Kit	2	\$ 522.66	\$ 1,045.32	\$ 81.01	\$ 112.63	\$ 1,238.97	\$ -	\$ -	\$ -	\$ 1,238.97
49	AT-RON-442 1x2 HDMI Distribution Amplifier (4Kx2K)	2	\$ 411.15	\$ 822.30	\$ 63.73	\$ 88.60	\$ 974.63	\$ -	\$ -	\$ -	\$ 974.63
50	15 to 35 inch Flat Screen Planer 22" 1920x1080 LED LCD	4	\$ 245.00	\$ 980.00	\$ 75.95	\$ 105.60	\$ 1,161.55	\$ -	\$ -	\$ -	\$ 1,161.55
51	UTR1 19" Width Racjshelf	1	\$ 51.15	\$ 51.15	\$ 3.96	\$ 5.51	\$ 60.63	\$ -	\$ -	\$ -	\$ 60.63
52	Cable and Connectors Misc Hardware Cable and connectors	1	\$ 600.00	\$ 600.00	\$ 46.50	\$ 64.65	\$ 711.15	\$ -	\$ -	\$ -	\$ 711.15
53	Shipping	1		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 165.00	\$ 165.00
54	Shop Fabrication Custom Monitor Enclosures	4	\$ 1,000.00	\$ 4,000.00	\$ 310.00	\$ 431.00	\$ 4,741.00	\$ -	\$ -	\$ -	\$ 4,741.00
54	Programming Code Crestron Control System Programming	1		\$ -	\$ -	\$ -	\$ -	\$ 600.00	\$ -	\$ -	\$ 600.00





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to facilitate double-sided printing  
and minimize paper use.*



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