



Folsom City Council Staff Report

MEETING DATE:	10/26/2021
AGENDA SECTION:	Consent Calendar
SUBJECT:	Resolution No. 10727 – A Resolution Authorizing the City Manager to Execute an Agreement with Cisco Capital Leasing to Purchase Network Routers
FROM:	Finance Department

RECOMMENDATION / CITY COUNCIL ACTION

The Office of Management and Budget respectfully request the City Council approve Resolution No. 10727 – A Resolution Authorizing the City Manager to Execute an Agreement with Cisco Capital Leasing to Purchase Network Routers.

BACKGROUND / ISSUE

The city currently has core routers that serve all the data that moves throughout the city’s network including internet. The core routers eventually reach their “end of life” for support from the manufacturer, and in-turn need to be replaced to continue to have support, security updates, and firmware updates.

POLICY / RULE

Section 2.36.080, Award of contracts of the Folsom Municipal Code states, in part, that contracts for supplies, equipment, services, and construction with an estimated value of \$62,657 or greater shall be awarded by the City Council.

ANALYSIS

Our current core routers are at the stage of being end of life. Staff recommends the core routers be replaced with new Cisco core routers with an expected lifespan of approximately

5-7 years. The cost of the routers is \$91,999.20 which will be in the form of a lease over a three period at \$28,862.56 annually.

FINANCIAL IMPACT

The Information Technology division of the General Fund has funding budgeted and available for this agreement. Over the next two years the cost will be included during the budget process.

ENVIRONMENTAL REVIEW

n/a

ATTACHMENT

Resolution No. 10727 – A Resolution Authorizing the City Manager to Execute an Agreement with Cisco Capital Leasing to Purchase Network Routers

Submitted,

Stacey Tamagni, Finance Director

RESOLUTION NO. 10727

**A RESOLUTION AUTHORIZING THE CITY MANAGER TO
EXECUTE AN AGREEMENT WITH
CISCO CAPITAL LEASING TO PURCHASE NETWORK ROUTERS**

WHEREAS, Section 2.36.080 of the Folsom Municipal Code requires the City Council to approve contracts greater than \$62,657; and

WHEREAS, in order to replace the current network routers at end of life to provide consistent, reliable, redundant network routing and switching; and

WHEREAS, the proposal from Quest Technologies allows the City to lease equipment from Cisco at a zero percent lease with annual payments of \$28,862.56 annually for three years at which point the City will own the equipment; and

WHEREAS, sufficient funds are available in the FY 2021-22 budget in the Information Technology Division of the General Fund (Fund 010), and future years will be included during the budget process; and

WHEREAS, the agreement will be in a form acceptable to the City Attorney: (as applicable to contracts)

NOW, THEREFORE, BE IT RESOLVED that the City Council of the City of Folsom authorizes the City Manager to execute an agreement with Cisco Capital Leasing to purchase network routers in an amount not to exceed \$91,999.20 over a three-year period at \$28,862.56 annually.

PASSED AND ADOPTED this 26th day of October, 2021, by the following roll-call vote:

AYES: Councilmember(s):
NOES: Councilmember(s):
ABSENT: Councilmember(s):
ABSTAIN: Councilmember(s):

Michael D. Kozlowski, MAYOR

ATTEST:

Christa Freemantle, CITY CLERK

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