



Folsom City Council Staff Report



MEETING DATE:	5/14/2024
AGENDA SECTION:	Consent Calendar
SUBJECT:	Resolution No. 11200 – A Resolution Authorizing the City Manager to Execute an Agreement with Site One Landscape Supply for the Purchase and Installation of Centralized Irrigation Controllers in Lighting and Landscaping Districts and Community Facilities Districts
FROM:	Parks and Recreation Department

RECOMMENDATION / CITY COUNCIL ACTION

The Parks and Recreation Department recommends that the City Council Pass and adopt Resolution No. 11200 – A Resolution Authorizing the City Manager to Execute an Agreement with Site One Landscape Supply for the Purchase and Installation of Centralized Irrigation Controllers in Lighting and Landscaping Districts and Community Facilities Districts.

BACKGROUND / ISSUE

The Municipal Landscapes Division (MLS) oversees the irrigation, maintenance, and management of over 195 acres of linear landscapes along major roadways in the Lighting and Landscaping and Community Facilities Districts. With irrigation being a crucial component of a thriving landscape and over 250 irrigation controllers to program, maintain, and repair, the MLS department relies on centralized irrigation controllers that have flow sensing capabilities, this enables us to identify and mitigate any water waste found or detected. Many of the current irrigation controllers are obsolete and have reached their end of life. These controllers have been discontinued by the manufacturer and replacement parts are becoming scarce.

It is the intention of MLS to continually upgrade and replace controllers as funds are available to ensure that the system is functioning as designed. The MLS division has received a proposal from Site One Landscape Supply to receive a promotional discount where one of every three controllers is provided for no cost. Due to the multiple funds being used, we have applied the discount over each fund proportionally.

POLICY / RULE

In accordance with Chapter 2.36.080 of the Folsom Municipal Code, contracts for supplies, equipment, services, and construction with a value of \$73,209 or greater shall be awarded by the City Council.

ANALYSIS

The Municipal Landscapes Division has over 250 irrigation controllers to irrigate nearly 200 acres of linear landscapes and mini parks within Landscaping and Lighting Districts and Community Facilities Districts. Many of these aging assets have reached their end of life and parts are becoming scarce due to the manufacturer discontinuing the models in use as well as the parts used for repair.

This resolution will authorize the City Manager to execute an agreement with the sole source provider to replace the six most needed controllers.

FINANCIAL IMPACT

The Parks and Recreation Department recommends the approval of this agreement with funding coming from the following special district sources:

District	Fund number	Number of Controllers	Total cost
Broadstone 3 (CFD)	266	3	\$ 36,565.98
Prairie Oaks Ranch No. 2	215	1	\$ 14,571.79
Willow Creek Estates East	284	1	\$ 14,571.79
Willow Creek Estates South	252	1	\$ 10,997.09
Totals		6	\$ 76,706.65

Sufficient funds are budgeted and available in the aforementioned funds.

ENVIRONMENTAL REVIEW

In accordance with the California Environmental Quality Act, (CEQA) the proposed project is Categorical Exempt per Article 19, 15300.1 - Relation to Ministerial Projects.

ATTACHMENTS

1. Resolution No. 11200 – A Resolution Authorizing the City Manager to Execute an Agreement with Site One Landscape Supply for the Purchase and Installation of Centralized Irrigation Controllers in Lighting and Landscaping Districts and Community Facilities Districts.
2. Proposal for purchase and installation of six irrigation controllers from Site One Landscape Supply.
3. Sole Source Waiver-Centralized irrigation controller upgrades

Submitted,

Kelly Gonzalez, Parks & Recreation Director

ATTACHMENT 1

Resolution No. 11200 – A Resolution Authorizing the City Manager to Execute an Agreement with Site One Landscape Supply for the Purchase and Installation of Centralized Irrigation Controllers in Lighting and Landscaping Districts and Community Facilities Districts.

RESOLUTION NO. 11200

A RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH SITE ONE LANDSCAPE SUPPLY FOR THE PURCHASE AND INSTALLATION OF CENTRALIZED IRRIGATION CONTROLLERS IN LANDSCAPING AND LIGHTING DISTRICTS AND COMMUNITY FACILITIES DISTRICTS

WHEREAS, the Landscaping and Lighting Districts and Community Facilities Districts have vast areas of irrigated landscape; and

WHEREAS, for the health and longevity of the landscape, appropriate amounts of irrigation water are necessary; and

WHEREAS, centralized irrigation systems are the preferred controller type to ensure appropriate water use and minimize water waste; and

WHEREAS, Site One Landscape Supply is the sole source vendor for Rain Master DX3 centralized irrigation controllers in the Northern California Region; and

WHEREAS, sufficient funds are budgeted and available in the following Landscaping and Lighting District and Community Facilities District funds:

- Broadstone 3 CFD (Fund 266)
- Prairie Oaks Ranch No. 2 (Fund 215)
- Willow Creek Estates East (Fund 284)
- Willow Creek Estates South (Fund 252); and

WHEREAS, the agreement will be in a form acceptable to the City Attorney:

NOW, THEREFORE, BE IT RESOLVED that the City Council of the City of Folsom authorizes the City Manager to execute an agreement with Site One Landscape Supply for purchase and installation of six Rain Master DX3 irrigation controllers for an amount not to exceed \$76,707.

PASSED AND ADOPTED this 14th day of May, 2024, by the following roll-call vote:

AYES: Councilmember(s):
NOES: Councilmember(s):
ABSENT: Councilmember(s):
ABSTAIN: Councilmember(s):

Michael D. Kozlowski, MAYOR

ATTEST:

Christa Freemantle, CITY CLERK

ATTACHMENT 2

Proposal for purchase and installation of six irrigation controllers from Site One Landscape Supply.

Quotation



Stronger Together

Rancho Cordova CA #304
 11309 Folsom Blvd Ste A
 Rancho Cordova, CA 95742-6320
 W: (916)635-1200

Bill To:

City Of Folsom Municipal
 Landscape (#586999)
 50 Natoma St
 Folsom, CA 95630-2614
 W: (916)355-7207

Ship To:

City Of Folsom Municipal
 Landscape (#586999)
 50 Natoma St
 Folsom, CA 95630-2614
 W: (916)355-7207

Created	Quote#	Due Date	Expected Award Date	Expiration Date
10/19/2023	6583467	11/19/2023	11/19/2023	11/19/2023

Printed	Job Name	Job Description	Job Start Date
10/20/2023 12:53:24	DXI Upgrades - 3 for 2 Promo		11/19/2023

Line #	Item #	Item Desc	Qty	UOM	Unit Price	Extended Price
1	NOTICE	Quote Combines - 6461174,6548542,& 6582915				
2	Controller #1	SW corner of Russi Rd and Ebi Way				
3	SA7-RM6-64	GT RMDXI-64 22SS Sat Assembly	1	EA	14,793.858	14,793.86
4	DXICA	GT DX3 / DXI Cell Modem & Antenna Assembly	1	EA	2,515.000	2,515.00
5	RFRZE-DXI	Rain & Freeze Sensor W/Enc for DXI	1	EA	252.000	252.00
6	GR-K	Green Tech Ground Rod Kit	1	EA	60.000	60.00
7	09101034-CARS	Carson Spec Valve Box Round 10 in. Green Box/Green Lid Overlapping ICV w/Bolt	2	EA	34.400	68.80
8	GTINSTALL-CC	GT Install - Carl Coupe	12	EA	125.000	1,500.00
9	GTMISCPARTS	GT Miscellaneous Parts	1	EA	100.000	100.00
10						
11	Controller #2	McComber Drive on Broadstone				
12	SA7-RM6-64	GT RMDXI-64 22SS Sat Assembly	1	EA	14,793.858	14,793.86
13	DXICA	GT DX3 / DXI Cell Modem & Antenna Assembly	1	EA	2,515.000	2,515.00
14	RFRZE-DXI	Rain & Freeze Sensor W/Enc for DXI	1	EA	252.000	252.00
15	GR-K	Green Tech Ground Rod Kit	1	EA	60.000	60.00
16	09101034-CARS	Carson Spec Valve Box Round 10 in. Green Box/Green Lid Overlapping ICV w/Bolt	2	EA	34.400	68.80
17	GTINSTALL-CC	GT Install - Carl Coupe	12	EA	125.000	1,500.00
18	GTMISCPARTS	GT Miscellaneous Parts	1	EA	100.000	100.00
19						
20	Controller #3	Blue Ravine and Ferrara				
21	SA6-RM6-56	GT RMDXI-56 16SS Sat Assy	1	EA	11,730.355	11,730.36
22	DXICA	GT DX3 / DXI Cell Modem & Antenna Assembly	1	EA	2,515.000	2,515.00
23	RFRZE-DXI	Rain & Freeze Sensor W/Enc for DXI	1	EA	252.000	252.00
24	GR-K	Green Tech Ground Rod Kit	1	EA	60.000	60.00
25	09101034-CARS	Carson Spec Valve Box Round 10 in. Green Box/Green Lid Overlapping ICV w/Bolt	2	EA	34.400	68.80
26	GTINSTALL-CC	GT Install - Carl Coupe	12	EA	125.000	1,500.00
27	GTMISCPARTS	GT Miscellaneous Parts	1	EA	100.000	100.00
28	ST	Subtotal 3 Controllers				54,805.48

29	3 for 2 Promo		1	-	-
				14,245.355	14,245.36

Total Price: \$ 40,560.12

Total Tax: \$ 3,155.26

Total: \$ 43,715.38

SiteOne Landscape Supply is not responsible for the accuracy of the items contained in this quotation. Please review carefully. Please add appropriate sales tax. Prices on this quote are good for 30 days after the entered bid date. Local tax may differ based on locations and local codes.

Quotation



Rancho Cordova CA #304
 11309 Folsom Blvd Ste A
 Rancho Cordova, CA 95742-6320
 W: (916)635-1200

Bill To:

City Of Folsom Municipal Landscape (#586999)
 50 Natoma St
 Folsom, CA 95630-2614
 W: (916)355-7207

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 50 Natoma St
 Folsom, CA 95630-2614
 W: (916)355-7207

Created	Quote#	Due Date	Expected Award Date	Expiration Date
10/30/2023	6598344	10/31/2023	10/31/2023	10/31/2023

Printed	Job Name	Job Description	Job Start Date
10/30/2023 12:06:33	3 for 2 Promo Phase 3		10/31/2023

Line #	Item#	Item Desc	Qty	UOM	Unit Price	Extended Price
1	SA6-RM6-48	GT RM DXI-48 16SS Sat Assy	1	EA	11,035.019	11,035.02
2	DXICA	GT DX3 / DXI Cell Modem & Antenna Assembly	1	EA	2,515.000	2,515.00
3	GR-K	Green Tech Ground Rod Kit	1	EA	60.000	60.00
4	09101034-CARS	Carson Spec Valve Box Round 10 in. Green Box/Green Lid Overlapping ICV w/Bolt	3	EA	34.400	103.20
5	GTINSTALL-CC	GT Install - Carl Coupe	15	EA	125.000	1,875.00
6	GTMISCPARTS	GT Miscellaneous Parts	1	EA	100.000	100.00
7					0.000	
8	SA6-RM6-32	GT RM DXI-32 16SS Sat Assy	1	EA	9,610.660	9,610.66
9	DXICA	GT DX3 / DXI Cell Modem & Antenna Assembly	1	EA	2,515.000	2,515.00
10	GTINSTALL-CC	GT Install - Carl Coupe	5	EA	125.000	625.00
11	GTMISCPARTS	GT Miscellaneous Parts	1	EA	50.000	50.00
12	3 for 2 Discount		1		12,125.660	12,125.66
13						
14	SA6-RM6-48	GT RM DXI-48 16SS Sat Assy	1	EA	11,035.019	11,035.02
15	DXICA	GT DX3 / DXI Cell Modem & Antenna Assembly	1	EA	2,515.000	2,515.00
16	GTINSTALL-CC	GT Install - Carl Coupe	5	EA	125.000	625.00
17	GTMISCPARTS	GT Miscellaneous Parts	1	EA	50.000	50.00

Total Price: \$ 30,588.24
 Total Tax: \$ 2,403.03
 Total: \$ 32,991.27

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ATTACHMENT 3

Sole Source Waiver-Centralized irrigation controller upgrades

Memo



CITY OF FOLSOM
RECREATION AS NATURE

CITY OF FOLSOM — OFFICE OF THE CITY MANAGER

TO: STACEY TAMAGNI, FINANCE DIRECTOR
STEVEN WANG, CITY ATTORNEY
ELAINE ANDERSEN, CITY MANAGER

FROM: KELLY GONZALEZ, PARKS & RECREATION DIRECTOR

DATE: MAY 14, 2024

RE: **SOLE SOURCE WAIVER – CENTRALIZED IRRIGATION CONTROLLER
UPGRADES**

In accordance with Folsom Municipal Code, Section 2.36.140, Sole Source Procurement, the Parks and Recreation Department is requesting the installation of 6 Rain Master DX3 centralized irrigation controllers by SiteOne Landscape Supply for a cost of \$76,706.65. The existing irrigation controllers are discontinued from the manufacturer and replacement parts are no longer being manufactured. Due to the nature of landscaping, the need for serviceable controllers with flow sensing capabilities is necessary to preserve water and ensure plants receive water during the summer months. The justification to purchase via sole source procurement is as follows:

1. SiteOne is the only Rain Master approved vendor in the Northern California region and has completed similar work for the City in the past. In order to keep the system manageable, we need to install DX3 controllers that run on the same centralized system as the new construction in the Folsom Plan Area. Attempting to run parallel systems with different manufactures leads to a loss of productivity and additional troubleshooting resulting in an inefficient irrigation program and potential plant loss, or unacceptable water loss.

Approved By:

Stacey Tamagni, Finance Director Date

Steven Wang, City Attorney Date

Elaine Andersen, City Manager Date