



Folsom City Council Staff Report

MEETING DATE:	8/11/2026
AGENDA SECTION:	Consent Calendar
SUBJECT:	Resolution No. 11688 – A Resolution Rejecting All Proposals for the City Hall Campus Exterior Paint Project
FROM:	Parks and Recreation Department

RECOMMENDATION / CITY COUNCIL ACTION

Staff recommends the City Council approve Resolution No. 11688 – A Resolution Rejecting All Proposals for the City Hall Campus Exterior Paint Project.

BACKGROUND / ISSUE

The City of Folsom Facilities Division issued a request for proposals from qualified commercial painting contractors to perform exterior painting services for City Hall, the Folsom Community Center, the Folsom Police Department Headquarters, and the Folsom Public Library.

POLICY / RULE

In accordance with Chapter 2.36 of the Folsom Municipal Code, City Council approval is required for contracts in excess of \$77,426.

In accordance with Folsom Municipal Code section 2.36.180, the City Council may reject all proposals when it is for good cause and in the best interest of the City.

ANALYSIS

On June 25, 2026, the Parks & Recreation Department advertised on PublicPurchase.com seeking proposals for the exterior painting of the Folsom City Hall, Community Center, Folsom Police Station, and the Folsom Public Library. The city requested both qualifications and a proposal from contractors for the advertised project.

The overall procurement process consisted of the following steps:

- Posting of the request for proposal package: June 25, 2026
- Pre-Proposal meeting: July 6, 2026
- Proposals Due to City: July 24, 2026 (4:00 PM)

- Proposals of Qualified Contractors Opened: July 24, 2026
- Anticipated Notice of Award: August 11, 2026

The City received 12 responses to the RFP package from the following vendors:

Company	Proposal
Color New Corp	\$ 170,000
Affordable Quality Painting	\$ 189,200
Perfection Painting	\$ 224,000
George Masker Painting	\$250,000
Primal Painting	\$289,408
All-Star Painting	\$333,000
Diamond Painting	\$381,000
Vivid-Accent Painting	\$381,900
CMA Painting	\$385,000
Anchor Singh Painting	\$426,000
Pacific Rim Painting	\$515,000
D&H Painting	\$567,174

The project was publicly advertised, with the intent to recommend award to the lowest responsive and responsible proposer. Twelve proposals were received. During the initial review, Color New Corp. was determined to be non-responsive based on the understanding that only two of the three required signed addenda had been submitted. Consequently, Affordable Quality Painting was identified as the apparent successful proposer, and the results were posted on the Public Purchase procurement portal.

Following the posting of the results, Color New Corp. notified the City that all three required signed addenda had been included in its original submission and requested that the documents be re-evaluated. Upon further review, staff confirmed that all three signed addenda were included in the original proposal package and determined that the initial finding of non-responsiveness was made in error.

To preserve the integrity, fairness, and transparency of the public procurement process, staff recommends rejecting all bids and re-advertising the project through the Public Purchase procurement portal. Re-advertising the project will provide all interested vendors with an equal opportunity to compete under a fair and transparent procurement process while eliminating any uncertainty associated with the initial evaluation.

FINANCIAL IMPACT

Funding for this project has been identified and is available within the approved project budget. Staff does not anticipate that rejecting all proposals and re-advertising the project will result in a material financial impact; however, final project costs will be determined upon receipt of new bids or proposals.

ATTACHMENT

Resolution No. 11688 – A Resolution Rejecting All Proposals for the City Hall Campus Exterior Paint Project.

Submitted,

Kelly Gonzalez,
Parks & Recreation Director

Attachment 1

RESOLUTION NO. 11688

**A RESOLUTION REJECTING ALL PROPOSALS FOR THE CITY HALL CAMPUS
EXTERIOR PAINT PROJECT**

WHEREAS, the City of Folsom solicited proposals for the City Hall Campus Exterior Painting Project through PublicPurchase.com; and

WHEREAS, following the proposal review process, it was determined that the proposal evaluation and resulting tabulation did not accurately reflect all responsive proposals; and

WHEREAS, to ensure a fair, transparent, and consistent procurement process for all proposers, it is in the City's best interest to reject all proposals received and issue a new solicitation; and

WHEREAS, staff will repost the project and invite qualified painting contractors to submit in response to the City's posting; and

WHEREAS, staff recommends that the City Council reject all proposals received for the City Hall Campus Exterior Painting Project for good cause and authorize the project to be resolicited.

NOW, THEREFORE, BE IT RESOLVED by the City Council of the City of Folsom that all proposals received for the City Hall Campus Exterior Painting Project are hereby rejected for good cause and in the best interests of the City.

PASSED AND ADOPTED this 11th day of August, 2026, by the following roll-call vote:

AYES: Councilmember(s):
NOES: Councilmember(s):
ABSENT: Councilmember(s):
ABSTAIN: Councilmember(s):

Justin Raithel, MAYOR

ATTEST:

Christa Freemantle, CITY CLERK

*This page is intentionally left blank
to facilitate double-sided printing
and minimize paper use.*



CITY OF
FOLSOM
DISTINCTIVE BY NATURE