



CITY OF  
**FOLSOM**  
DISTINCTIVE BY NATURE

## Folsom City Council Staff Report



<b>MEETING DATE:</b>	1/9/2024
<b>AGENDA SECTION:</b>	Consent Calendar
<b>SUBJECT:</b>	Resolution No. 11156 – A Resolution Authorizing the City Manager to Execute an Agreement with Hasa, Inc. for the Supply of Sodium Hypochlorite for the Water Treatment Plant
<b>FROM:</b>	Environmental and Water Resources Department

### **RECOMMENDATION / CITY COUNCIL ACTION**

The Environmental and Water Resources Department recommends that the City Council pass and adopt Resolution No. 11156 - A Resolution Authorizing the City Manager to Execute an Agreement with Hasa, Inc. for the Supply of Sodium Hypochlorite for the Water Treatment Plant.

### **BACKGROUND / ISSUE**

The City of Folsom receives 100% of its water supply from Folsom Lake. The City’s Water Treatment Plant treats up to 50 million gallons per day of this supply to provide potable water to its customers. To meet the California Department of Public Health’s drinking water standards, the water treatment process uses a combination of flocculation/sedimentation pretreatment, conventional gravity media filters, and disinfection. An essential chemical for this process is sodium hypochlorite.

In an effort to reduce overall chemical costs, the City developed a request for bids to promote a competitive bid environment. Through this process, Hasa, Inc. provided the lowest responsive and responsible bid for providing sodium hypochlorite for use at the City of Folsom Water Treatment Plant.

This resolution will authorize the City Manager to execute an agreement with Hasa, Inc. for the supply of sodium hypochlorite for the Water Treatment Plant.

**POLICY / RULE**

In accordance with Chapter 2.36 of the Folsom Municipal Code, contracts for supplies costing \$70,952 or greater shall be awarded by the City Council.

**ANALYSIS**

In December 2023, the city completed the chemical bid documents and publicly advertised for bids on December 5, 2023 in the Sacramento Bee, CIPList.com, and the city’s website. Bids were opened on December 20, 2023 and Hasa, Inc. was the lowest responsive and responsible bidder for the supply of sodium hypochlorite to the City of Folsom.

The following bids were received by the city on December 20, 2023 for the supply and delivery of sodium hypochlorite for the City of Folsom for two years:

<b>Bidder</b>	<b>2024 Price per Gallon</b>	<b>2025 Price per Gallon</b>	<b>Total Bid Price</b>
Hasa, Inc.	\$2.19	\$2.29	\$676,880
Thatcher Company of California, Inc.	\$2.55	\$2.55	\$770,100
Univar Corporation	\$2.48	\$2.68	\$779,960
Olin Chemical	\$2.89	\$2.94	\$880,530*

\*Olin’s bid total included an additional “Superfund Excise Tax” amount of \$0.004/gal added to the total bid amount

Water Treatment Plant staff estimates a need for 147,000 gallons of sodium hypochlorite for 2024 and estimate a 5% escalation in demand for 2025 resulting in an assumed quantity of 155,000 gallons.

The Environmental and Water Resources Department recommends that the City Council authorize the City Manager to execute an agreement with Hasa, Inc. for the purchase of sodium hypochlorite for the Water Treatment Plant for the next two years with a total not to exceed contract amount of \$676,880.

**FINANCIAL IMPACT**

Funds for the purchase of Water Treatment Plant chemicals have been included in the Fiscal Year (FY) 2023-24 operations budget. There are sufficient funds available in the Water Operating Fund (Fund 520) in FY 2023-24 for this agreement. This agreement will be included in future budget years.

**ENVIRONMENTAL REVIEW**

This action is exempt from environmental review under the California Environmental Quality Act (CEQA), as it is related to Section 15301, Existing Facilities.

**ATTACHMENT**

Resolution No. 11156 - A Resolution Authorizing the City Manager to Execute an Agreement with Hasa, Inc. for the Supply of Sodium Hypochlorite for the Water Treatment Plant.

Submitted,

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Marcus Yasutake, Director  
ENVIRONMENTAL AND WATER RESOURCES DEPARTMENT

**RESOLUTION NO. 11156**

**A RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH HASA, INC. FOR THE SUPPLY OF SODIUM HYPOCHLORITE FOR THE WATER TREATMENT PLANT**

**WHEREAS**, sodium hypochlorite is an essential chemical to each phase of the City's water treatment plant operation; and

**WHEREAS**, on December 20, 2023, the city received bids for sodium hypochlorite; and

**WHEREAS**, Hasa, Inc. was the lowest responsible, responsive bidder; and

**WHEREAS**, funds have been budgeted and are available in the Water Operating Fund (Fund 520); and

**WHEREAS**, the agreement will be in a form acceptable to the City Attorney:

**NOW, THEREFORE, BE IT RESOLVED** that the City Council of the City of Folsom authorizes the City Manager to execute an agreement with Hasa, Inc. for the Supply of Sodium Hypochlorite for an amount not-to-exceed \$676,880 over a two-year period.

**PASSED AND ADOPTED** this 9<sup>th</sup> day of January, 2024, by the following roll-call vote:

**AYES:** Councilmember(s):  
**NOES:** Councilmember(s):  
**ABSENT:** Councilmember(s):  
**ABSTAIN:** Councilmember(s):

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Michael D. Kozlowski, MAYOR

ATTEST:

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Christa Freemantle, CITY CLERK