



## Folsom City Council Staff Report

<b>MEETING DATE:</b>	6/27/2023
<b>AGENDA SECTION:</b>	Consent Calendar
<b>SUBJECT:</b>	Resolution No. 11058 – A Resolution Authorizing the City Manager to Execute an Agreement with Loggers Unlimited Inc. for Shaded Fuel Break Creation and Ladder Fuel Removal
<b>FROM:</b>	Parks and Recreation Department

### **RECOMMENDATION / CITY COUNCIL ACTION**

Staff recommends the City Council approve Resolution No. 11058 - A Resolution Authorizing the City Manager to Execute an Agreement with Loggers Unlimited for Shaded Fuel Break Creation and Ladder Fuel Removal.

### **BACKGROUND / ISSUE**

The City of Folsom is responsible for the maintenance and servicing of approximately 1,100 acres of City owned open space across 70 different sites. Of that 1,100 acres, 335 acres have been identified to contain ladder fuel (low growth in trees) which should be removed to establish the necessary fire breaks. Traditionally, the City has completed annual weed abatement to address seasonal grasses but has yet to implement a program to address other combustible vegetation that exist from low growth in trees to establish defensible space to adjacent structures. This project is a continuation of the first phase of a proposed 3-year program to systematically address the City owned open spaces and establish tolerances so in subsequent years less work will be required to address ladder fuel and thus the annual, more routine work, will be more focused on the abatement of annual grasses and the maintenance of established fuel breaks. Once completed there will be a defined separation between our developed and wildland areas.

### **POLICY / RULE**

In accordance with Chapter 2.36.090 (A)(1) and 2.36.120 of the Folsom Municipal Code, professional services are not subject to competitive sealed bidding requirements, and those costing \$70,952 or greater shall be awarded by the City Council.

**ANALYSIS**

On May 1, 2023, the Parks and Recreation Department advertised a Request for Proposal (RFP) for the creation of shaded fuel breaks and ladder fuel removal. The RFP was posted on CIPList.com as well as the City of Folsom website with responses due back to the City by 4:00 pm May 19, 2023. An internal review team was assembled of Parks and Recreation Staff. The criteria for ranking the proposals were based on the following areas: relevant experience and staffing, project understanding, price, and the ability to complete the work in the allocated time frame. In total four responses were received (Loggers Unlimited Inc., Terra West, Bella Wildfire & Forestry, and Tailored Tree) and after reviewing their responses, and compiling scores, staff concluded that Loggers Unlimited Inc. demonstrated they were the most qualified based on the advertised scoring criteria. The total 3-year cost of the proposed services for Loggers Unlimited was \$610,134.43, the average cost of the four proposals was \$2,377,567.07.

Cost Breakdown	
Contractor	Cost
Loggers Unlimited	\$ 610,134.43
Bella Wildfire and Forestry	\$ 1,173,781.73
Tailored Tree	\$ 579,264.00
Terra West	\$ 7,147,088.11

**FINANCIAL IMPACT**

Funds for this project are currently budgeted in the Fiscal Year 2023-24 across several Funds including Lighting and Landscaping Districts, Community Facilities Districts, and the General Fund (see Fiscal Year (FY) 2023-24 cost breakdown below). The term of the contract will be for three years and funding for subsequent years beyond Fiscal Year 2023-24 will be addressed during the annual budget process. The Fiscal Year 2023-24 contract amount is approximately \$250,000 with 75% of that being paid through a grant we were recently awarded through the Federal Emergency Management Agency (FEMA) and California Office of Emergency Services (CalOES). The breakdown for all three years (phases) is included below as well, lastly all future phases will have the same 75% grant match. The scope of services for this RFP read: “This agreement will commence on the start date July 1, 2023 and will be worked continuously until all sites have been completed or all funding for that portion of work has been expended.” Additional funding is being sought through grants and there is some ongoing funding in the general fund for this project. Future year costs may be less than listed below if additional grant funding is not secured.

Total Project Cost Breakdown		
Fiscal Year	Cost	Cost to City
FY 23-24	\$249,836.53	\$62,459.13
FY 24-25	\$199,888.97	\$49,972.24
FY 25-26	\$160,408.93	\$40,102.23
<b>Total:</b>	<b>\$610,134.43</b>	<b>\$152,533.60</b>

FY 23-24 Cost Breakdown				
site number	location	funding source	cost	match obligation
1	Folsom Heights	Landscaping and Lighitng DisitRICT	\$ 44,488.01	\$ 11,122.00
4	Broadstone 3	Community Facilities District	\$ 12,357.78	\$ 3,089.45
8	Parkway	General Fund	\$ 41,058.73	\$ 10,264.68
9	Parkway	General Fund	\$ 86,916.39	\$ 21,729.10
12	Hinkle Creek	General Fund	\$ 43,870.12	\$ 10,967.53
13	Robbers Ravine	General Fund	\$ 14,417.41	\$ 3,604.35
14	Prairie Oaks Ranch	Landscaping and Lighitng DisitRICT	\$ 6,728.09	\$ 1,682.02
		Total:	\$249,836.53	\$ 62,459.13

**ATTACHMENT**

Resolution No. 11058 - A Resolution Authorizing the City Manager to Execute an Agreement with Loggers Unlimited Inc. for Shaded Fuel Break Creation and Ladder Fuel Removal

Submitted,

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Kelly Gonzalez,  
Parks & Recreation Director

**RESOLUTION NO. 11058**

**A RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH LOGGERS UNLIMITED INC. FOR SHADED FUEL BREAK CREATION AND LADDER FUEL REMOVAL**

**WHEREAS**, the City of Folsom desires to enter into a professional services agreement for an initial period beginning August 1, 2023 through July 31, 2026, for shaded fuel break creation and ladder fuel removal; and

**WHEREAS**, proposals were solicited in accordance with Folsom Municipal Code Section 2.36.100 and advertised on May 1, 2023; and

**WHEREAS**, Loggers Unlimited Inc. was the most qualified contractor; and

**WHEREAS**, the total value of the agreement will be \$610,134.43 over the next three years; and

**WHEREAS**, the estimate for the first year of the agreement will be \$249,836.53 with 75% being reimbursed through a Federal Emergency Management Agency (FEMA) Grant; and

**WHEREAS**, funds are budgeted in the amount of \$249,836.53 in the Fiscal Year 2023-24 budget across several funds including Lighting and Landscaping Districts, Community Facilities Districts, and the General Fund ; and

**WHEREAS**, funds for the future years of the agreement will be addressed during the budget process and the total projects funded will not exceed the amount of funds appropriated; and

**WHEREAS**, the agreement will be in a form acceptable to the City Attorney; and

**NOW, THEREFORE, BE IT RESOLVED** that the City Council of the City of Folsom authorizes the City Manager to execute an Agreement with Loggers Unlimited Inc. for Shaded Fuel Break Creation and Ladder Fuel Removal.

**PASSED AND ADOPTED** this 27<sup>th</sup> day of June, 2023, by the following roll-call vote:

**AYES:** Councilmember(s):  
**NOES:** Councilmember(s):  
**ABSENT:** Councilmember(s):  
**ABSTAIN:** Councilmember(s):

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Rosario Rodriguez, MAYOR

ATTEST:

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Christa Freemantle, CITY CLERK

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CITY OF  
**FOLSOM**  
DISTINCTIVE BY NATURE