

Folsom City Council Staff Report

MEETING DATE:	1/13/2026
AGENDA SECTION:	Consent Calendar
SUBJECT:	Resolution No. 11530 – A Resolution Authorizing the City Manager to Execute a Contract with The Permanente Medical Group, Inc. (TPMG) to Provide the Folsom Fire Department a Medical Director
FROM:	Fire Department

RECOMMENDATION / CITY COUNCIL ACTION

The Fire Department recommends that the City Council adopt Resolution No. 11530 – A Resolution Authorizing the City Manager to Execute a Contract with The Permanente Medical Group, Inc. (TPMG) to provide Folsom Fire Department a Medical Director.

BACKGROUND / ISSUE

The Folsom Fire Department provides a paramedicine-based level of pre-hospital emergency care for sick and injured persons throughout all areas of the City. The Fire Department provides this level of service by having paramedics on all fire apparatus including fire engines, fire trucks, and ambulances. To provide this advanced level of service, some medications, such as narcotics, require a physician to order (California Code of Regulations, Title 22, 100168). A physician also provides general medical oversight, provides EMS direction and collaborates with the EMS Division Chief to provide continuous quality improvement (CQI) to field personnel. The Medical Director also provides input and direction for county EMS protocols and provides medical expertise coordinated with the Fire Department EMS Chief.

On December 13, 2022, Resolution 10955 authorized the City Manager to execute a contract with The Permanente Medical Group Inc. to provide the Folsom Fire Department a medical director. This three-year contract expires in January 2026. Prior to this resolution, one Fire Service Medical Director was shared between five agencies (Sacramento Metropolitan Fire

District, Cosumnes Fire Department, Sacramento City Fire Department, Sacramento Regional Fire Emergency Communication Center, and Folsom Fire Department). As demand for the Fire Service Medical Director began to increase and individual agencies were not receiving the guidance, oversight, training or medical direction required, one Medical Director was no longer sufficient.

Staff is recommending that the City approve a new three-year agreement with The Permanente Medical Group, Inc. and continuing to use Doctor Bryan Sloane as the Folsom Fire Department Medical Director. The total three-year contract price is \$115,200 (\$38,400 per year).

POLICY / RULE

Section 2.36.080, Award of Contracts of the Folsom Municipal Code states, in part, that contracts for supplies, equipment, services, and construction with an estimated value of \$75,049 or greater shall be awarded by City Council.

Section 2.36.120 Contracting for designated professional services of the Folsom Municipal Code does not require a competitive bid process.

ANALYSIS

The previous three-year contract with The Permanente Medical Group Inc. to provide the Folsom Fire Department (FFD) a medical director, expires in January 2026. A non-renewal of a contract for medical direction services would leave FFD without medical direction and oversight of our pre-hospital, paramedic program.

The Medical Director is an advocate for the Fire Services agency they represent at the Sacramento County Emergency Medical Services Agency (SCEMSA). The Medical Director has direct input in discussion of paramedic scope of practice, training, and steering the region to modern and advanced medical care. The Medical Director not only assists in creating new protocols but is also instrumental in providing department specific training to the paramedics on these new protocols.

With a dedicated Medical Director to FFD, training can be specialized to meet the needs of FFD. Department-specific EMS data can be analyzed to determine areas where improvement can be made. Additional training can be made available such as cadaver labs sponsored by the Medical Director. This allows for hands-on training of actual high-risk, low frequency procedures in real time on real “patients”. This type of training is highly valuable and was not possible under the previous medical director system.

The Folsom Fire Medical Director provides medical oversight and expertise to continuous quality improvement (CQI) programs by reviewing and analyzing EMS effectiveness, system trends and needs to ensure EMS system excellence. In addition, the Folsom Fire Medical

Director develops and assists in the formulation of policies and procedures; participates in call reviews with firefighter/paramedics, and firefighter/EMTs; assists in problem solving in field clinical decision making; and participates in investigations/disciplinary actions of EMS personnel.

The Folsom Fire Medical Director also oversees all EMS exposure and post exposure prophylaxis programs for infectious diseases.

FINANCIAL IMPACT

The cost for the Medical Director services was included in the fiscal year 2025-26 Fire Department operating budget in the General Fund (Fund 010). The contract for the Medical Director services will be for a three-year period in the amount of \$115,200 or \$38,400 per year. The contract amount will cover Medical Director services exclusively for the Folsom Fire Department.

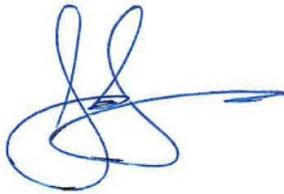
ENVIRONMENTAL REVIEW

This action is not considered a project under Section 15061(b)(3) of the California Environmental Quality Act Guidelines, and as such is exempt from environmental review.

ATTACHMENTS

1. Resolution No. 11530 – A Resolution Authorizing the City Manager to Execute a Contract with The Permanente Medical Group, Inc. (TPMG) to Provide Folsom Fire Department a Medical Director.

Submitted,



Jason Solak, Fire Chief

RESOLUTION NO. 11530

A RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE A CONTRACT WITH THE PERMANENTE MEDICAL GROUP, INC. (TPMG) TO PROVIDE THE FOLSOM FIRE DEPARTMENT A MEDICAL DIRECTOR

WHEREAS, City of Folsom desires to engage a licensed physician to provide Medical Director services to the Fire Department; and,

WHEREAS, the Medical Director provides medical oversight, EMS direction, and collaborates with the EMS Division Chief to provide continuous quality improvement to field personnel; and,

WHEREAS, the agreement will be for the amount of \$38,400 annually for a three year period for a total of \$115,200; and,

WHEREAS, the cost for the Medical Director services was included in the fiscal year 2025-26 Fire Department operating budget in the General Fund (Fund 010); and

WHEREAS, the three-year agreement will be in a form acceptable to the City Attorney:

NOW, THEREFORE, BE IT RESOLVED by the City Council of the City of Folsom that the City Manager is authorized to execute a three-year agreement with The Permanente Medical Group, Inc. representing Bryan Sloane, MD, for a total amount not to exceed \$115,200.

PASSED AND ADOPTED on this 13th day of January 2026, by the following roll-call vote:

AYES:	Councilmembers:
NOES:	Councilmembers:
ABSTAIN:	Councilmembers:
ABSENT:	Councilmembers:

Justin Raithel, MAYOR

ATTEST:

Christa Freemantle, CITY CLERK