



# Folsom City Council Staff Report

<b>MEETING DATE:</b>	1/13/2026
<b>AGENDA SECTION:</b>	Consent Calendar
<b>SUBJECT:</b>	Resolution No. 11532 – A Resolution Authorizing the City Manager to Execute an Agreement with Pur Water LLC for \$971,500 from the Water Operating Fund (Fund 520) for the Supply of Sodium Hypochlorite for the Water Treatment Plant and \$153,120 from the General Fund (Fund 010) for the Supply of Sodium Hypochlorite for the Steve Miklos Aquatic Center
<b>FROM:</b>	Utilities Department and Parks and Recreation Department

**RECOMMENDATION / CITY COUNCIL ACTION**

The Utilities Department and Parks and Recreation Department recommend that the City Council pass and adopt Resolution No. 11532 - A Resolution Authorizing the City Manager to Execute an Agreement with Pur Water LLC for \$971,500 from the Water Operating Fund (Fund 520) for the Supply of Sodium Hypochlorite for the Water Treatment Plant and \$153,120 from the General Fund (Fund 010) for the Supply of Sodium Hypochlorite for the Steve Miklos Aquatic Center.

**BACKGROUND / ISSUE**

The City of Folsom receives 100% of its water supply from Folsom Lake. The City’s Water Treatment Plant treats up to 50 million gallons per day of this supply to provide potable water to its customers. To meet the California Department of Public Health’s drinking water standards, the water treatment process uses a combination of flocculation/sedimentation pretreatment, conventional gravity media filters, and disinfection. An essential chemical for this process is sodium hypochlorite.

Water Treatment Plant staff estimates a need for 165,000 gallons of sodium hypochlorite for calendar year 2026 and 170,000 gallons of sodium hypochlorite for calendar year 2027.

Sodium Hypochlorite is used at the Steve Miklos Aquatic Center as a sanitizer to keep the swimming pools free from disease-causing microorganisms. It is therefore an important part of aquatic center operations for maintaining a safe facility for community recreation.

Aquatic Center staff estimates a need for 26,400 gallons of sodium hypochlorite for calendar year 2026 and 26,400 gallons of sodium hypochlorite for calendar year 2027.

In an effort to reduce overall chemical costs, the City developed a request for bids to promote a competitive bid environment. Through this process, Pur Water LLC provided the lowest responsive and responsible bid for providing sodium hypochlorite for use at the City of Folsom Water Treatment Plant and the Steve Miklos Aquatic Center.

This resolution will authorize the City Manager to execute an agreement with Pur Water LLC for the supply of sodium hypochlorite for the Water Treatment Plant and the Steve Miklos Aquatic Center.

**POLICY / RULE**

In accordance with Chapter 2.36 of the Folsom Municipal Code, contracts for supplies costing \$75,049 or greater shall be awarded by the City Council.

**ANALYSIS**

On November 28, 2025, the city publicly advertised a request for bids for supply and delivery of sodium hypochlorite in the Sacramento Bee with bid documents made available starting December 1, 2025 on virtual-bid.com and publicpurchase.com. Bids were opened on December 18, 2025 and Pur Water LLC was the lowest responsive and responsible bidder for the supply of sodium hypochlorite to the City of Folsom.

The following bids were received by the city on December 18, 2025 for the supply and delivery of sodium hypochlorite for the City of Folsom for two years:

		Pur Water LLC		Poolcorp		Univar Solutions LLC	
Item	Est. Qty (Gal)	\$/Gal	Total Price	\$/Gal	Total Price	\$/Gal	Total Price
WTP – 2026	165,000	\$2.90	\$478,500.00	\$3.22	\$531,300.00	\$3.25	\$536,250.00
WTP – 2027	170,000	\$2.90	\$493,000.00	\$3.22	\$547,400.00	\$3.35	\$569,500.00
Aquatic Ctr – 2026	26,400	\$2.90	\$76,560.00	\$3.22	\$85,008.00	\$3.85	\$101,640.00
Aquatic Ctr - 2027	26,400	\$2.90	\$76,560.00	\$3.22	\$85,008.00	\$3.95	\$104,280.00
<b>Total Bid Price</b>			<b>\$1,124,620.00</b>		<b>\$1,248,716.00</b>		<b>\$1,311,670.00</b>

Previous bids conducted by the City’s Utilities Department included utilizing a bid proposal from the Bay Area Chemical Consortium (BACC). In 2022, the bid received through the BACC included a per gallon price of \$2.89, which was an increase from the BACC bid in 2020 that yielded a per gallon price of \$0.85. In 2023 the City issued its own bid separate from the BACC bid and the bid results included a \$2.29 per gallon price in 2024 and a \$2.29 per gallon price in 2025. The BACC bid for 2024 was \$3.25 per gallon and \$3.35 per gallon for 2025. Given the City’s previous

bid achieved a lower per gallon price than the BACC bid, City staff issued a separate bid from the BACC for this bid proposal. The City's 2026 bid proposal yielded a lower cost per gallon than the BACC proposal.

The Utilities Department and Parks and Recreation Department recommend that the City Council authorize the City Manager to execute an agreement with Pur Water LLC for the purchase of sodium hypochlorite for the next two years for use at the Water Treatment Plant for a total not to exceed amount of \$971,500 and for use at the Steve Miklos Aquatic Center for a total not to exceed amount of \$153,120.

**FINANCIAL IMPACT**

This agreement will cover the two calendar years 2026 and 2027, for a total not-to-exceed amount of \$1,124,620. Funding for this agreement is included in the Fiscal Year 2025-26 Operating Budget at \$120,000 under the Water Operating Fund (Fund 520) and \$130,000 under the General Fund (Fund 010). It is also planned to be included in the Water Operating Fund (Fund 520) and General Fund (Fund 010) budgets for FY2026-27 and FY2027-28 as part of the annual budgeting process.

**ENVIRONMENTAL REVIEW**

This action is exempt from environmental review under the California Environmental Quality Act (CEQA), as it is related to Section 15301, Existing Facilities.

**ATTACHMENT**

Resolution No. 11532 - A Resolution Authorizing the City Manager to Execute an Agreement with Pur Water LLC for \$971,500 from the Water Operating Fund (Fund 520) for the Supply of Sodium Hypochlorite for the Water Treatment Plant and \$153,120 from the General Fund (Fund 010) for the Supply of Sodium Hypochlorite for the Steve Miklos Aquatic Center

Submitted,

---

Marcus Yasutake, Director  
UTILITIES DEPARTMENT

**RESOLUTION NO. 11532**

**A RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH PUR WATER LLC FOR \$971,500 FROM THE WATER OPERATING FUND (FUND 520) FOR THE SUPPLY OF SODIUM HYPOCHLORITE FOR THE WATER TREATMENT PLANT AND \$153,120 FROM THE GENERAL FUND (FUND 010) FOR THE SUPPLY OF SODIUM HYPOCHLORITE FOR THE STEVE MIKLOS AQUATIC CENTER**

**WHEREAS**, sodium hypochlorite is an essential chemical to each phase of the City’s water treatment plant operation; and

**WHEREAS**, the aquatic center uses sodium hypochlorite for sanitizing pool water; and

**WHEREAS**, on December 18, 2025, the city received bids for sodium hypochlorite; and

**WHEREAS**, the City’s bid proposal was lower on a per gallon price than the bid proposal offered by the Bay Area Chemical Consortium; and

**WHEREAS**, Pur Water LLC was the lowest responsible, responsive bidder; and

**WHEREAS**, sufficient funds are budgeted and available in the FY 2025-26 Water Operating Fund (Fund 520) and are also planned to be included in the Water Operating Fund budgets for Fiscal Year 2026-27 as part of the annual budget adoption process; and

**WHEREAS**, sufficient funds are budgeted and available in the FY 2025-26 General Fund (Fund 010) and are also planned to be included in the General Aquatic Center Operating Fund budgets for Fiscal Year 2026-27 as part of the annual budget adoption process; and

**WHEREAS**, the agreement will be in a form acceptable to the City Attorney:

**NOW, THEREFORE, BE IT RESOLVED** that the City Council of the City of Folsom authorizes the City Manager to execute an agreement with Pur Water LLC for the Supply of Sodium Hypochlorite for an amount not-to-exceed \$1,124,620 over a two-year period.

**PASSED AND ADOPTED** this 13<sup>th</sup> day of January 2026, by the following roll-call vote:

**AYES:** Councilmember(s):  
**NOES:** Councilmember(s):  
**ABSENT:** Councilmember(s):  
**ABSTAIN:** Councilmember(s):

---

Justin Raithel, MAYOR

ATTEST:

---

Christa Freemantle, CITY CLERK