



Folsom City Council Staff Report

MEETING DATE:	1/13/2026
AGENDA SECTION:	Consent Calendar
SUBJECT:	Resolution No. 11536 – A Resolution Authorizing the City Manager to Execute a Construction Contract with M&M Electric in the amount of \$87,371 for the Flashing Yellow Arrow Trial Project, Project No. PW2604, from the Transportation Improvement Fund (Fund 446), and Appropriation of Funds in the amount of \$136,111
FROM:	Public Works Department

RECOMMENDATION / CITY COUNCIL ACTION

The Public Works Department recommends that the City Council pass and adopt Resolution No. 11536 – A Resolution Authorizing the City Manager to Execute a Construction Contract with M&M Electric in the amount of \$87,371 for the Flashing Yellow Arrow Trial Project, Project No. PW2604, from the Transportation Improvement Fund (Fund 446), and Appropriation of Fund in the amount of \$136,111.

BACKGROUND / ISSUE

On May 13, 2025, the City Council approved Resolution No. 11379 authorizing the Public Works Department to implement a Flashing Yellow Arrow (FYA) Trial Project. The project advances the use of protected/permissive left turn operations with a four-section signal head containing a flashing yellow arrow, a Federal Highway Administration–approved traffic control device. This operational enhancement is intended to improve traffic flow, reduce vehicle emissions, and improve driver experience.

As part of the trial project, the City identified four intersections as candidates for FYA installation. The four locations identified for the trial are along Natoma Street at Prison Road, Wales Drive, Stafford Street, and Coloma Street. To implement the project, upgrades to the existing traffic signal wiring and signal heads need to be procured and installed. On September 4, 2025, staff solicited bids from local electrical contractors for the project.



On September 9, 2025, the City Council approved Resolution 11457 authorizing the City Manager to execute an agreement with Western Systems, Inc. in the amount of \$160,906.25, from the Transportation Improvement Fund (Fund 446), to purchase cabinets and related components for the four identified locations for the said project.

On September 26th, 2025, City Staff received bids from local electrical contractors for the following scope: “The intersections of Natoma & Prison; Natoma & Wales; Natoma & Stafford; Natoma & Coloma will be upgraded to have Flashing Yellow Arrow for both travel directions on Natoma. All locations will need the existing signal cabinet foundations modified to fit a City of Folsom provided P-Plus cabinet and to be installed. All equipment and wire added to the intersections for FYA. Include “Left turn yield on FYA” sign on mast arms. Install CAT 5E cable from signal cabinet to mast arms with cord grip and slack for all directions for future Video Detection System (VDS) at East Natoma & Wales; East Natoma & Coloma.”

M&M Electric provided a quote in compliance with the Request for Quote (RFQ) for the necessary improvements and components to serve the four project locations. The total cost, including equipment and labor, is \$87,371.00. The following bids were also received.

1. M&M Electric \$87,371.00 (Low Bid)
2. Pacific Excavation \$93,040.00
3. St. Francis Electric \$169,700.00

Staff performed an analysis of the bids received and determined there were no irregularities with the apparent low bidder, nor was there a protest. References, relevant work, and experience were checked and found to be in good standing order with current licensing. M&M

is deemed to be the lowest responsive and responsible bidder. Therefore, staff recommends award of a construction contract to M&M Electric for the project in the amount of \$87,371.

POLICY / RULE

Section 2.36.080 of the Folsom Municipal Code authorizes the City Manager to execute construction contracts following a competitive procurement process, provided that sufficient funds have been appropriated and the contract is approved by the City Council.

Section 2.36.120 of the Folsom Municipal Code states, in part, that contracts for supplies, equipment, services, and construction with an estimated value of \$75,049 or greater shall be awarded by the City Council.

ANALYSIS

An additional appropriation in the amount of \$136,111 is recommended to fully fund the project. As a cost saving measure, staff is administering design, bidding, and construction management of the project. There are sufficient funds available in the Transportation Improvement Fund (Fund 446) for this additional appropriation, which would increase the project budget to \$297,017.25.

The Flashing Yellow Arrow Trial Project (PW 2604) is solely funded from the Transportation Improvement Fund (Fund 446). The proposed project budget and funding to date are as follows:

Funding Sources	Amount
Fund 446 Transportation Improvement Fund (Proposed)	\$ 136,111.00
Fund 446 Transportation Improvement Fund - Reso 11457	\$ 160,906.25
Total Appropriations (Proposed + Approved)	\$ 297,017.25

Below are the current and proposed project encumbrances and expenditures to date:

Encumbrances and Expenditures	Amount
M&M Construction Contract (Proposed)	\$ 87,371.00
Equipment Purchase - Resolution 11457	\$ 160,906.25
City Staff Time (Design and Inspections)	\$ 40,000.00
<i>Contingency (10% per FMC 2.36.080.B)</i>	<i>\$ 8,740.00</i>
Total Encumbrances and Expenditures	\$ 297,017.25

FINANCIAL IMPACT

If approved, the contract with M&M Electric would be authorized in the amount of \$87,371, which includes a 10% contingency of \$8,740, for a total budget amount of \$96,111. The Flashing Yellow Arrow Trial Project (Project PW2604) currently has an approved budget of \$160,906 in the Transportation Improvement Fund (Fund 446).

Staff is requesting an appropriation in the Transportation Improvement Fund (Fund 446) to cover the contract amount of \$96,111, as well as City staff costs associated with design, bidding, and construction management, for a total appropriation request of \$136,111. If approved, the total project budget for the Flashing Yellow Arrow Trial Project (Project PW2604) would increase to \$297,017. Sufficient funds are available in the Transportation Improvement Fund (Fund 446) to support the requested appropriation. Work is anticipated to start in Spring of 2026.

ENVIRONMENTAL REVIEW

The action under consideration is categorically exempt from the California Environmental Quality Act (CEQA) pursuant to CEQA Guidelines Sections 15301 (Existing Facilities) and 15302 (Replacement or Reconstruction), as it involves upgrades to existing traffic signal equipment within the public right-of-way and does not result in an expansion of capacity.

ATTACHMENT

Resolution No. 11536 – A Resolution Authorizing the City Manager to Execute a Construction Contract with M&M Electric in the amount of \$87,371 for the Flashing Yellow Arrow Trial Project, Project No. PW2604, from the Transportation Improvement Fund (Fund 446), and Appropriation of Funds in the amount of \$136,111.

Submitted,



Rebecca Neves,
PUBLIC WORKS DIRECTOR / CITY ENGINEER