



CITY OF
FOLSOM
DISTINCTIVE BY NATURE

Folsom City Council Staff Report

MEETING DATE:	3/23/2021
AGENDA SECTION:	Consent Calendar
SUBJECT:	Resolution No. 10597 - A Resolution Authorizing the City Manager to Execute A Long Term Communications Asset Exchange Agreement for Communication Duct with Zayo Group, LLC for Existing City of Folsom Conduit
FROM:	Public Works Department

RECOMMENDATION / CITY COUNCIL ACTION

The Public Works Department recommends that the City Council pass and adopt Resolution No. 10597 - A Resolution Authorizing the City Manager to Execute A Long Term Asset Exchange Communications Agreement for Communication Duct with Zayo Group, LLC for Existing City of Folsom Conduit.

BACKGROUND / ISSUE

The Traffic Division uses and maintains underground traffic signal interconnect conduit throughout the City, housing a number of fiber optic cables for traffic signal communication and operations. In some cases, the conduit has additional capacity that is not currently used for City purposes. Zayo Group, LLC (Zayo) approached the City, while they were working on a project to connect fiber optics to all of the schools in the City of Folsom within the Folsom Cordova School District, inquiring if the City would be interested in developing an agreement to trade duct space. Zayo proposed an offer to swap duct space where Zayo would construct and install new fiber optic conduit in locations where the City has gaps in its communications network, in exchange for the existing City owned, under utilized conduits.

The Agreement will allow Zayo to utilize a portion of the City's available fiber optic conduit space in exchange for the construction and installation of new fiber optic conduit in portions of the City where a communications gap exists.

POLICY / RULE

Per the Folsom Municipal Code, the City Council is the sole authority to ratify agreements on behalf of the City of Folsom.

ANALYSIS

The Public Works Traffic and Information Services (IS) Divisions have worked with Zayo on the routes, locations of pull boxes, and installation timeframes. The proposed locations of the installation of new fiber optic conduit and cables will help complete the City's communication network. This agreement would secure fiber optics to City facilities along Folsom-Auburn Road, Blue Ravine Road, Golf Links Drive, and Clarksville Road as shown in Exhibit "A".

FINANCIAL IMPACT

There could be a cost savings of approximately \$1,200 per month in fees for the City. These savings will be captured for the future connection of fiber optics to the Andy Morin Sports Complex and Fire Station #37, which is currently being leased to the City by AT&T at a rate of approximately \$600 per month per facility.

The City will be responsible for the maintenance and repair of City-owned fiber optic cable in the event it becomes damaged due to fault of the City.

ENVIRONMENTAL REVIEW

This action is exempt from environmental review under the California Environmental Quality Act (CEQA).

ATTACHMENTS

1. Resolution No. 10597 - A Resolution Authorizing the City Manager to Execute A Long Term Communications Asset Exchange Agreement for Communication Duct with Zayo Group, LLC for Existing City of Folsom Conduit
2. Exhibit A – Duct and Fiber Provided by Zayo Group, LLC
3. Exhibit B – Duct Provided by the City of Folsom

Submitted,

Dave Nugen, PUBLIC WORKS DIRECTOR

Attachment 1

Resolution No. 10597

RESOLUTION NO. 10597

A RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE A LONG TERM COMMUNICATIONS ASSET EXCHANGE AGREEMENT FOR COMMUNICATION DUCT WITH ZAYO GROUP, LLC FOR EXISTING CITY OF FOLSOM CONDUIT

WHEREAS, the City of Folsom owns and operates conduit that may house fiber optic cable within an existing network of underground ducting; and

WHEREAS, Zayo Group, LLC (Zayo) has requested an agreement to share 42,952 feet of the existing and available duct space within the City of Folsom right-of-way locations; and

WHEREAS, Zayo will exchange said duct space per the terms (as defined within the agreement) for an initial term of 20 years; and

WHEREAS, Zayo will install and provide right of use to the City of Folsom at no cost, approximately 37,774 feet of fiber optic cable within newly constructed duct space that will connect specified locations; and

WHEREAS, Zayo will, at its own expense, install fiber optic cable within and along the duct space, and Zayo may install, at its own expense, a separate cable within and along the duct space for Zayo's own use; and

WHEREAS, the City of Folsom will grant the installation of a fiber optic cable within the City of Folsom's duct space and grant the installation of any required splice and slack loop storage vaults within the City of Folsom's right-of-way for Zayo's own use and maintenance purposes; and

WHEREAS, the agreement will be in a form acceptable to the City Attorney:

NOW, THEREFORE, BE IT RESOLVED, that the City Council of the City of Folsom hereby authorizes the City Manager to execute a Long Term Communications Asset Exchange Agreement for Communication Duct with Zayo Group, LLC for Existing City of Folsom.

PASSED AND ADOPTED this 23rd day of March 2021, by the following roll-call vote:

AYES: Councilmember(s):

NOES: Councilmember(s):

ABSENT: Councilmember(s):

ABSTAIN: Councilmember(s):

Michael D. Kozlowski, MAYOR

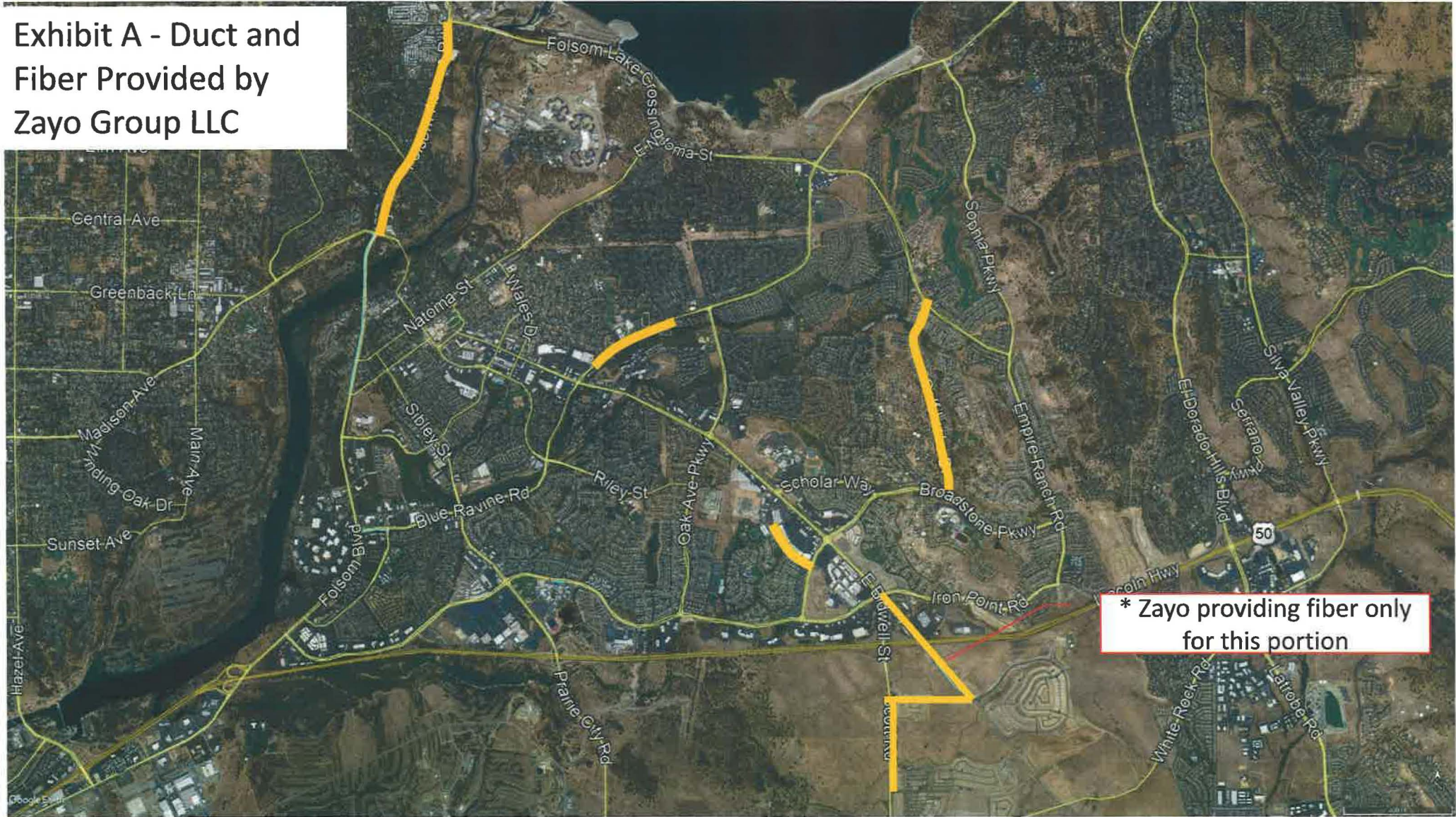
ATTEST:

Christa Freemantle, CITY CLERK

Attachment 2

Exhibit A – Duct and Fiber Provided by Zayo
Group, LLC

**Exhibit A - Duct and
Fiber Provided by
Zayo Group LLC**



*** Zayo providing fiber only
for this portion**

Attachment 3

Exhibit B – Duct Provided by the City of Folsom

**Exhibit B - Duct
Provided by the City
of Folsom**



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