



Folsom City Council Staff Report

MEETING DATE:	10/8/2024
AGENDA SECTION:	Consent Calendar
SUBJECT:	Resolution No. 11272 – A Resolution Authorizing the City Manager to Execute an Agreement with Ray Gaskin Service to Purchase and Install New Side Loader Collection Equipment
FROM:	Public Works Department

RECOMMENDATION / CITY COUNCIL ACTION

The Public Works Department recommends that the City Council pass and adopt Resolution No. 11272 – A Resolution Authorizing the City Manager to Execute an Agreement with Ray Gaskin Service to Purchase and Install New Side Loader Collection Equipment.

BACKGROUND / ISSUE

The Public Works Department must maintain a fleet of collection vehicles that is able to provide efficient and reliable solid waste collection service. The City's requirement for these collection vehicles is based on the need to maintain its aging fleet and to provide the current level of services. The department is requesting authorization to purchase a new collection body installed on an existing truck that has otherwise been determined to be mechanically sound. The purchase will update the body and extend the useful life of a truck that would otherwise need to be replaced at a cost of over \$500,000.

This resolution will authorize the City Manager to execute an agreement with Ray Gaskin Service (Ray Gaskin) for the removal of an obsolete and worn-out waste collection body, and purchase and installation of one New Way automated side loader collection body, to be installed on existing City solid waste collection vehicle number 1121. The total cost for the purchase and installation of this body will not exceed \$243,633. Sufficient funds are budgeted and available in the Fiscal Year 2024-25 Solid Waste Operating Fund (Fund 540).

POLICY / RULE

Section 2.36.120 of the Folsom Municipal Code states, in part, that contracts for supplies, equipment, services, and construction with an estimated value of \$73,209 or greater shall be awarded by the City Council.

Section 2.36.170 of the Folsom Municipal Code permits cooperative purchasing agreements for the procurement of any supplies, equipment, service, or construction with one or more public procurement units in accordance with an agreement entered into or between the participants.

ANALYSIS

Sourcewell is a national cooperative purchasing entity of which the City of Folsom is a member. The City has purchased numerous items through Sourcewell. New Way Truck has a current contract with Sourcewell for solid waste collection bodies at a price that has been assessed to be fair, reasonable, and competitive. Ray Gaskin is the local representative and distributor for New Way Truck. Sourcewell contract number #110223-NWY will be utilized for the purchase of a New Way Automated Side Loader Body and installation on an existing City owned chassis.

FINANCIAL IMPACT

The purchase and installation of new Side Loader collection equipment on a currently owned vehicle that would otherwise need to be replaced was anticipated and included in the approved Fiscal Year 2024-25 Solid Waste Operating Budget. Sufficient funds are budgeted and available in the Solid Waste Fund (Fund 540) for the purchase and installation. The Department is requesting that the contract be authorized for a not to exceed amount of \$243,633. This price includes taxes and delivery.

ENVIRONMENTAL REVIEW

This action is exempt from environmental review under the California Environmental Quality Act (CEQA).

ATTACHMENT

Resolution No. 11272 – A Resolution Authorizing the City Manager to Execute an Agreement with Ray Gaskin Service to Purchase and Install New Side Loader Collection Equipment

Submitted,

Mark Rackovan, Public Works Director

RESOLUTION NO. 11272

A RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH RAY GASKIN SERVICE TO PURCHASE AND INSTALL NEW SIDE LOADER COLLECTION EQUIPMENT

WHEREAS, the Public Works Department has validated its need to update an automated side loader solid waste collection vehicle; and

WHEREAS, this purchase will be made through Sourcewell, which used its recognized cooperative purchasing agreement to award a contract to New Way Trucks, represented locally by Ray Gaskin Service, in an amount not to exceed \$243,633; and

WHEREAS, sufficient funds are available in the Fiscal Year 2024-25 Solid Waste Fund (Fund 540) Operating Budget; and

WHEREAS, staff recommends the execution of a contract with Ray Gaskin Service for the purchase and installation of one new automated side loader collection body on an existing City owned vehicle; and

WHEREAS, the agreement will be in a form acceptable to the City Attorney:

NOW, THEREFORE, BE IT RESOLVED that the City Council of the City of Folsom authorizes the City Manager to execute an agreement with Ray Gaskin Service to Purchase and Install New Side Loader Collection Equipment for the Public Works Department at a not to exceed amount of \$243,633.

PASSED AND ADOPTED this 8th day of October 2024, by the following roll-call vote:

AYES: Councilmember(s):
NOES: Councilmember(s):
ABSENT: Councilmember(s):
ABSTAIN: Councilmember(s):

Michael D. Kozlowski, MAYOR

ATTEST:

Christa Freemantle, CITY CLERK

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CITY OF
FOLSOM
DISTINCTIVE BY NATURE