



# Folsom City Council Staff Report

<b>MEETING DATE:</b>	11/14/2023
<b>AGENDA SECTION:</b>	Consent Calendar
<b>SUBJECT:</b>	Resolution No. 11125 – A Resolution Authorizing the City Manager to Execute a Purchase Agreement with National Auto Fleet Group for Four Fire Department Dodge Ram Pickup Trucks
<b>FROM:</b>	Fire Department

## **RECOMMENDATION / CITY COUNCIL ACTION**

The Fire Department recommends that the City Council move and adopt Resolution No. 11125 – A Resolution Authorizing the City Manager to Execute a Purchase Agreement with National Auto Fleet Group for Four Fire Department Dodge Ram Pickup Trucks

## **BACKGROUND / ISSUE**

The Fire Department currently utilizes seven various staff vehicles that are all older than 15 years old and have extensively high mileage. The current staff vehicle fleet is unreliable and requires replacement. Rising maintenance expenses to the staff vehicle fleet are outpacing replacement costs.

The Fire Department staff vehicle replacement purchase is for four Dodge Ram pickup trucks which will be utilized by the fire department for emergency responses and non-emergency duties including logistical support, training, equipment movement, and state-wide overhead resource needs. This purchase has been approved in the FY 2023-24 Fire Department Budget. These trucks will take approximately five months to upfit with emergency response equipment with an expected delivery date of April 2024. The pickup trucks will replace four current staff vehicles ranging from 15-20 years old, all with more than 100,000 miles.

Staff is recommending that the City enter into a cooperative purchase agreement with National Auto Fleet Group of Watsonville, CA using Sourcewell Contract 091521-NAF to purchase four Dodge Ram staff trucks. The total price to purchase these Dodge Ram pickup trucks is \$328,373.57.

**POLICY / RULE**

Section 2.36.080, Award of Contracts of the Folsom Municipal Code states, in part, that contracts for supplies, equipment, services, and construction with an estimated value of \$70,952 or greater shall be awarded by the City Council.

Section 2.36.170, Cooperative Purchasing of the Folsom Municipal Code, describes the procedures to enter into a cooperative purchase agreement with another public agency for the procurement of supplies, equipment, or service.

**ANALYSIS**

The Fire Department currently uses seven staff vehicles that all range in age from 15-20 years old. The current staff vehicle fleet is becoming less reliable as we have extended their expected service life. Rising costs to maintain this aging fleet have escalated each year.

The Fire Department has conducted extensive research and determined that this purchase through the Sourcewell contract would provide the City with a reliable product at the best price. Sourcewell contracts provided through Nation Auto Fleet Group have assisted local government members nationally in reducing competitive bid costs associated with procuring products and services. There are several California municipalities who participate in the Sourcewell contracts, including the Cities of Auburn, Roseville, Rancho Cordova, Sacramento, Vacaville, and Woodland. The County of Sacramento and the Sacramento Metropolitan Fire District are also participants in the program.

National Auto Fleet Group has been awarded a contract through Sourcewell to supply vehicles on behalf of Dodge manufacturing. The City will save an additional 5% over the lowest bid price that National Auto Fleet Group can offer by utilizing Sourcewell.

This purchase would replace four of the oldest vehicles in the staff vehicle inventory. These trucks will be regular Dodge trucks, each equipped with unique equipment to fit the Fire Department’s need. The trucks will be utilized to serve the department in administrative and logistical functions.

**FINANCIAL IMPACT**

The contract with National Auto Fleet Group for four Dodge Ram trucks is \$328,373.57 with a 5% contingency (\$16,418.68) for a total amount not to exceed \$344,792.25.

Four (4) Dodge Ram pickup trucks (Sourcewell contract 091521-NAF)	\$301,485.57
Transportation and handling fee	\$3,237.00
<b>Total Vehicle Cost</b>	<b>\$304,722.57</b>
Sales Tax @ 7.75%	\$23,616.00
California Tire Fee	\$35.00
<b>Total Purchase</b>	<b>\$328,373.57</b>
<i>5% Contingency</i>	<i>\$16,418.68</i>

The approved Fiscal Year 2023-24 Fire Department Budget in the General Fund (Fund 010) includes funds for the purchase of four staff vehicles. This payment will be made during Fiscal Year 2023-24 upon delivery of the four vehicles.

### **ENVIRONMENTAL REVIEW**

This report concerns administrative activities that do not constitute a “project” as defined by section 15378 of the California Environmental Quality Act (CEQA) Guidelines and is otherwise exempt pursuant to sections 15061(b)(3) and 15378(b)(2).

### **ATTACHMENTS**

1. Resolution No. 11125 – A Resolution Authorizing the City Manager to Execute a Purchase Agreement with National Auto Fleet Group for Four Fire Department Dodge Ram Pickup Trucks

Submitted,

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Ken Cusano, FIRE CHIEF

**RESOLUTION NO. 11125**

**A RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE A PURCHASE AGREEMENT WITH NATIONAL AUTO FLEET GROUP FOR FOUR FIRE DEPARTMENT DODGE RAM PICKUP TRUCKS**

**WHEREAS**, the Fire Department staff has completed extensive research and validated the need to acquire four Dodge staff trucks to replace aging staff vehicles; and

**WHEREAS**, staff reviewed and recommended participation in a Sourcewell contract utilizing National Auto Fleet Group for the purchase of four Dodge staff trucks to ensure fiscal responsibility; and

**WHEREAS**, the purchase of four trucks is \$328,373.57 and a 5% contingency in the amount of \$16,418.68 for a total amount of \$344,792.25; and

**WHEREAS**, the purchase of four staff trucks was budgeted and funds are available in the Fiscal Year 2023-24 Fire Department Budget in the General Fund (010); and

**NOW, THEREFORE, BE IT RESOLVED** that the City Council of the City of Folsom authorizes the City Manager to execute a purchase agreement, in a form acceptable to the City Attorney, with National Auto Fleet Group, to acquire four Dodge staff trucks in the total amount not to exceed \$344,792.25.

**PASSED AND ADOPTED** this 14th day of November 2023, by the following roll-call vote:

**AYES:** Councilmember(s):  
**NOES:** Councilmember(s):  
**ABSENT:** Councilmember(s):  
**ABSTAIN:** Councilmember(s):

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Rosario Rodriguez, MAYOR

ATTEST:

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Christa Freemantle, CITY CLERK