



# Folsom City Council Staff Report

<b>MEETING DATE:</b>	10/10/2023
<b>AGENDA SECTION:</b>	Consent Calendar
<b>SUBJECT:</b>	Resolution No. 11109 - A Resolution Authorizing the City Manager to Execute an Agreement with Arctic Wolf Networks, Inc. for Cybersecurity Operations Cloud Services
<b>FROM:</b>	Finance Department

## **RECOMMENDATION / CITY COUNCIL ACTION**

The Office of Management and Budget respectfully requests the City Council approve Resolution No. 11109 – A Resolution Authorizing the City Manager to execute an agreement with Arctic Wolf Networks, Inc. for Cybersecurity Operations Cloud Services.

## **BACKGROUND / ISSUE**

The City currently has two Information Systems positions serving approximately 550-700 full-time and part-time employees, depending on the season. This very small team is responsible for the city’s cybersecurity, along with a multitude of other daily responsibilities to deliver the technology services that are needed on a day-to-day basis. The risk of a cyberattack is growing every day and cybercriminals never take a day off. If the city did suffer a cyberattack, we would recover but how long it would take to recover and how much it would cost to get back up and running are unknowns. Contracting with Arctic Wolf and working in tandem with our Microsoft solutions would add another layer of defense, mitigating and/or stopping a potential cyberthreat.

## **POLICY / RULE**

Section 2.36.080, Award of contracts of the Folsom Municipal Code states, in part, that contracts for supplies, equipment, services, and construction with an estimated value of \$70,952 or greater shall be awarded by the City Council.

## **ANALYSIS**

Arctic Wolf is a cybersecurity company that provides security operations solutions, including managed detection and response, managed risk, and managed security awareness to mitigate exposure to cyber threats. Entering into a contract with Arctic Wolf Networks, Inc will allow the city to have a dedicated a team of cybersecurity professionals to monitor, isolate and stop any potential cyberthreats 24/7 365 allowing us to benefit from years of expertise without adding to our employee count. Arctic Wolf fits within our current environment working hand in hand with Microsoft to mitigate and/or stop network intrusions or malware. The service also provides a team dedicated to the city in the event of a catastrophic breach allowing us to recover quickly and provide continuation of business with minimal downtime.

## **FINANCIAL IMPACT**

The total contract amount for three years is \$250,676.75. There are sufficient funds budgeted and available in the FY 2023-24 budget in the Information Systems Division of the General Fund (Fund 010) to pay for the first year of this contract, in the amount of \$82,156.79. Additional funds for the remainder of the contract (\$82,296.61 in Year 2 and \$86,223.35 in Year 3) will need to be appropriated in subsequent fiscal years.

## **ATTACHMENT**

1. Resolution No. 11109 – A Resolution Authorizing the City Manager to execute an agreement with Arctic Wolf Networks, Inc. for Cybersecurity Operations Cloud Services

Submitted,

Stacey Tamagni  
Chief Financial Officer

**RESOLUTION NO. 11109**

**A RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH ARCTIC WOLF NETWORKS, INC. FOR CYBERSECURITY OPERATIONS CLOUD SERVICES**

**WHEREAS**, the risk of a cyberattack is growing every day; and

**WHEREAS**, entering into a contract with Arctic Wolf Networks, Inc will allow the city to have a dedicated a team of cybersecurity professionals to monitor, isolate and stop any potential cyberthreats 24/7 365 allowing us to benefit from years of expertise without adding to our employee count; and

**WHEREAS**, this contract will help to enhance our current cybersecurity presence and readiness alongside Microsoft’s services in our current network; and

**WHEREAS**, the proposal from Artic Wolf Network, Inc. allows the City to purchase three years of service for a total contract amount of \$250,676.75, paid in annual payments; and

**WHEREAS**, sufficient funds are budgeted and available in the FY 2023-24 budget in the Information Systems Division of the General Fund (Fund 010) to pay for the first year of this contract, in the amount of \$82,156.79., and future years will be included during the budget process; and

**WHEREAS**, the agreement will be in a form acceptable to the City Attorney:

**NOW, THEREFORE, BE IT RESOLVED** that the City Council of the City of Folsom authorizes the City Manager to execute an agreement with Arctic Wolf Network, Inc. for cybersecurity operations cloud services in an amount not to exceed \$250,676.75 over a three-year period.

**PASSED AND ADOPTED** this 10<sup>th</sup> day of October, 2023, by the following roll-call vote:

**AYES:** Councilmember(s):  
**NOES:** Councilmember(s):  
**ABSENT:** Councilmember(s):  
**ABSTAIN:** Councilmember(s):

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Rosario Rodriguez, MAYOR

ATTEST:

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Christa Freemantle, CITY CLERK

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