

Folsom City Council Staff Report

MEETING DATE:	6/9/2020
AGENDA SECTION:	Consent Calendar
SUBJECT:	Receive and File the City of Folsom, the Folsom Redevelopment Successor Agency, the Folsom Public Financing Authority, the Folsom Ranch Financing Authority, and the South of 50 Parking Authority Monthly Investment Reports for the Month of March 2020
FROM:	Finance Department

RECOMMENDATION / CITY COUNCIL ACTION

The Finance Department recommends that the City Council receive and file the City of Folsom, the Folsom Redevelopment Successor Agency, the Folsom Public Financing Authority, the Folsom Ranch Financing Authority, and the South of 50 Parking Authority monthly Investment Reports for the month of March 2020.

BACKGROUND / ISSUE

Under the Charter of the City of Folsom and the authority granted by the City Council, the Finance Director is responsible for investing the unexpended cash of the City Treasury. The primary objectives of the City's investment policy are to maintain the safety of investment principal, provide liquidity to meet the short and long-term cash flow needs of the City, and earn a market-average yield on investments. The City's portfolio is managed in a manner responsive to the public trust and is consistent with state and local laws and the City's investment policy. The Finance Department hereby submits the investment reports for the City of Folsom, the Folsom Redevelopment Successor Agency, the Folsom Public Financing Authority, the South of 50 Parking Authority, and the Folsom Ranch Financing Authority for the month of March 2020.

POLICY / RULE

1. Section 3.30.010(a) of the Folsom Municipal Code states “the term ‘city’ shall encompass the city of Folsom, the Folsom community *redevelopment agency*, and all other agencies and instrumentalities of the city under either the direct or indirect control of the city council, and this chapter regulates the investment of all moneys of those agencies.”
2. Section 3.30.030(f) of the Folsom Municipal Code states that “the city’s chief investment officer shall each month submit an investment report to the city council, which report shall include all required elements as prescribed by California Government code section 53646.”
3. California Government Code, Sections 53601 through 53659 sets forth the state law governing investments for municipal governments in California.
4. Section 3.30.020(g) of the Folsom Municipal Code states that “all city cash shall be consolidated into one general bank account as set out in this code and invested on a pooled concept basis. Interest earnings shall be allocated to all city funds and subfunds according to fund and subfund cash and investment balance on at least a quarterly basis.”

ANALYSIS

Overview

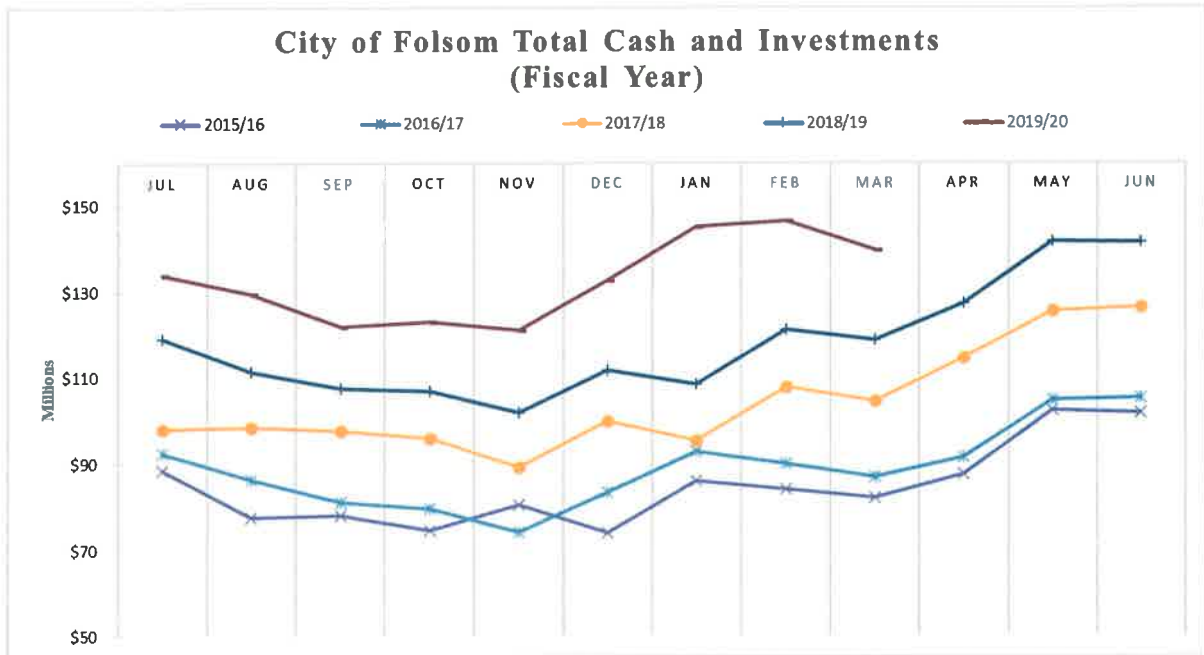
The City has diversified investments in accordance with the City Investment Policy and Government Code. The City of Folsom’s total cash and investments are invested on a pooled basis as required by the Folsom Municipal Code.

The Portfolio Summary of the City’s current report includes a “Pooled Equity Section” identifying the Redevelopment Successor Agency’s (RDSA) and Folsom Public Financing Authority’s (FPFA) portion of the investment pool. The RDSA and FPFA list these amounts under “Cash” in their respective sections. Currently, the Folsom Ranch Financing Authority (FRFA) has no funds invested in Pooled Equity.

City of Folsom

Total Cash and Investments

The following graph illustrates the City’s monthly cash and investment balances for fiscal years 2016 through 2020. Monthly fluctuations in cash and investments are the result of typical receipt of revenues less expenditures for operations, debt service, and capital improvements. As of March 31, 2020, the City’s cash and investments totaled \$139,814,364; an increase of \$21,052,672 (18%) from March 31, 2019.

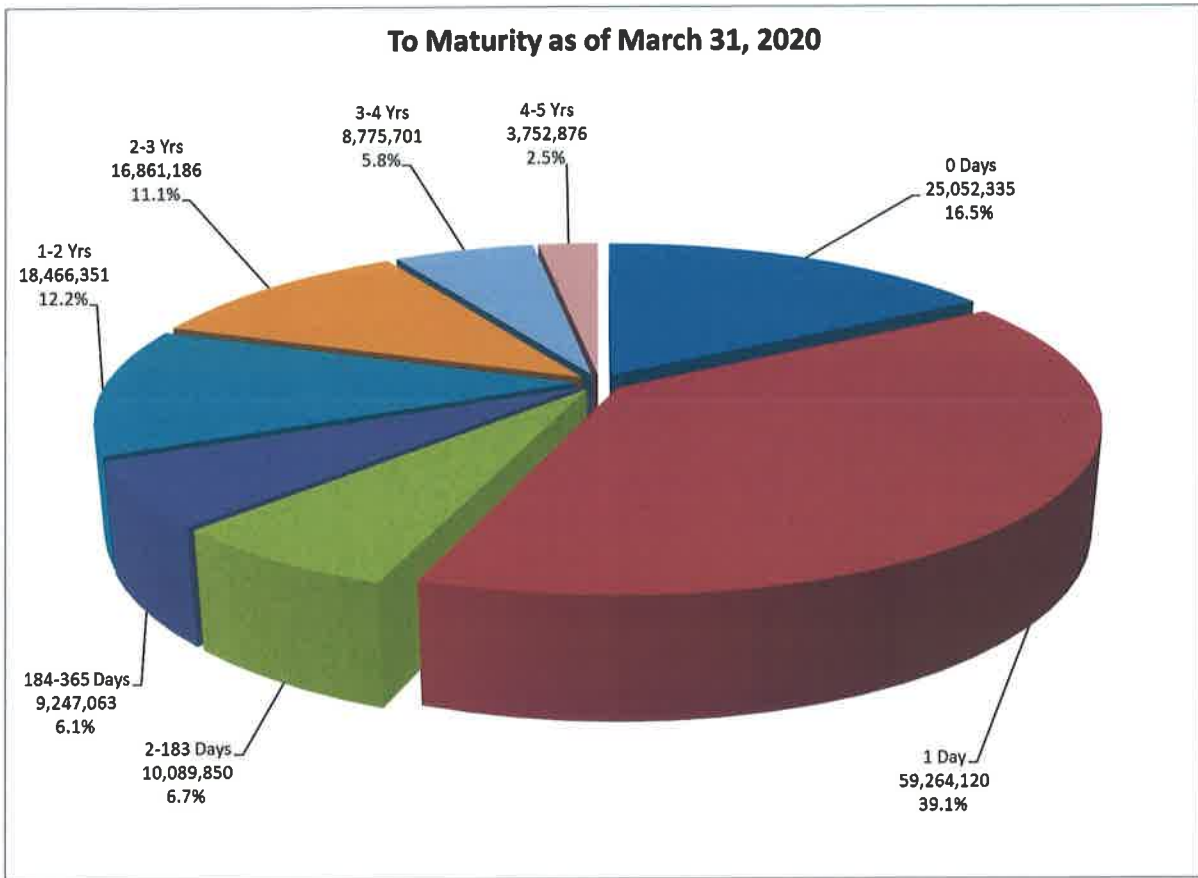


The following chart shows the City’s monthly cash and investment balances and percentage change for Fiscal Year 2019-20 along with the yearly dollar and percentage changes.

Total City Cash and Investments

	2019-20	Monthly Change	2018-19	Monthly Change	Yearly \$ Change	Yearly % Change
Jul	\$ 133,948,255		\$ 119,184,519		\$ 14,763,736	12%
Aug	\$ 129,657,395	-3%	\$ 111,476,371	-6%	\$ 18,181,024	16%
Sep	\$ 121,952,538	-6%	\$ 107,672,166	-3%	\$ 14,280,372	13%
Oct	\$ 122,996,173	1%	\$ 106,928,144	-1%	\$ 16,068,029	15%
Nov	\$ 121,112,560	-2%	\$ 101,854,232	-5%	\$ 19,258,329	19%
Dec	\$ 132,661,948	10%	\$ 111,671,000	10%	\$ 20,990,948	19%
Jan	\$ 145,156,622	9%	\$ 108,415,002	-3%	\$ 36,741,620	34%
Feb	\$ 146,494,239	1%	\$ 121,032,339	12%	\$ 25,461,900	21%
Mar	\$ 139,814,364	-5%	\$ 118,761,692	-2%	\$ 21,052,672	18%

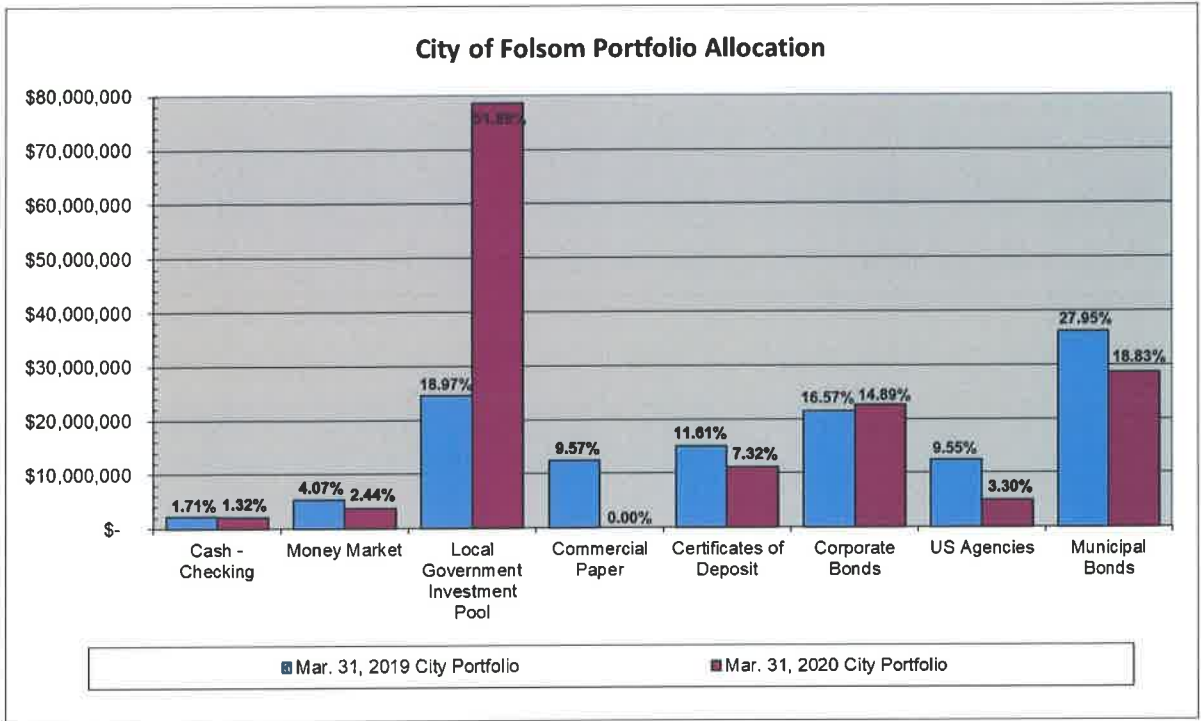
The City’s projected cash needs for the next six months are sufficiently provided for by anticipated revenues and the liquidity of its cash and investments. In addition, in accordance with Section 3.30.020(c) of the Municipal Code, less than 50% of the City’s total cash is invested for a period longer than one year.



Investment Performance

The City’s Portfolio Management Summary report for the month of March 2020 is presented in attachment 1 to this report. Portfolio investment earnings (including pooled equity earnings for the RDSA and FPFA) for the three-month quarter ending March 31, 2020 totaled \$815,695. The total rate of return of the investment portfolio for the same period was 2.22%.

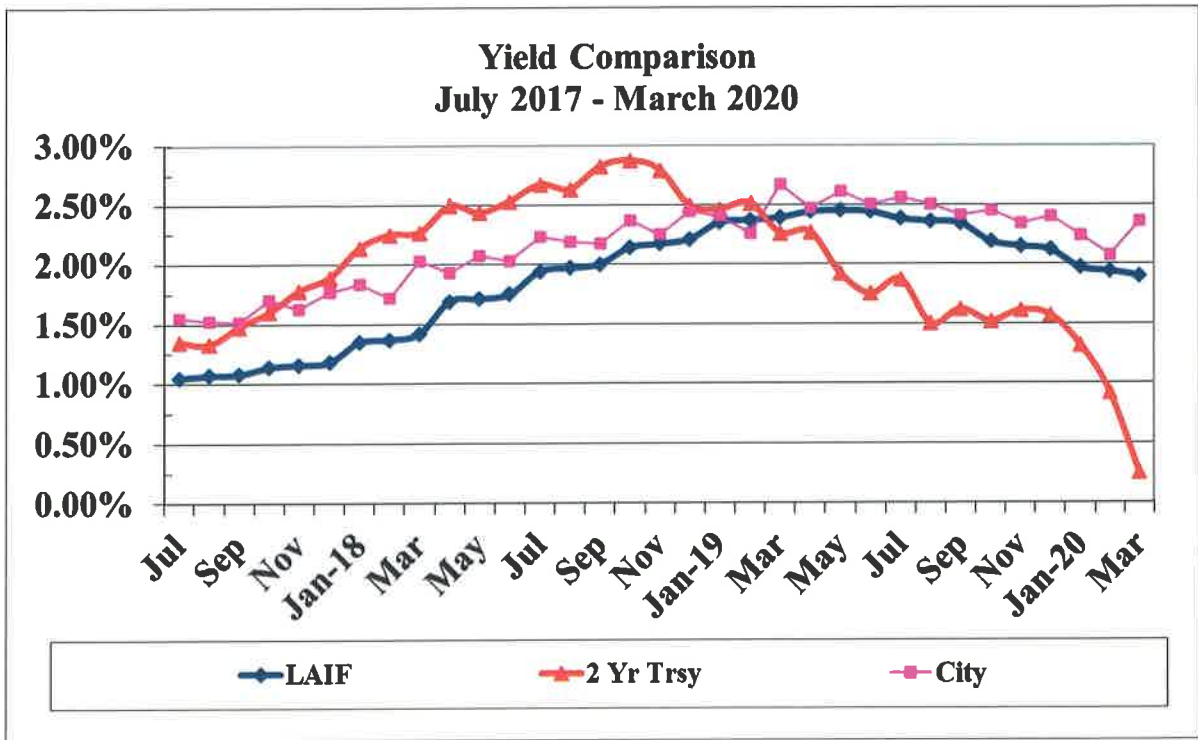
The following graph illustrates the total dollar amount and allocation percentages for March 31, 2019 and March 31, 2020. The percentages in this graph are based on book value.



A detailed listing of the portfolio holdings as of March 31, 2020 is included in Attachment 2 to this report.

The Local Government Investment Pool (LAIF) yield typically moves in the same direction as market yields, but is less volatile, lagging somewhat behind market moves. This can be seen in the chart on the next page, illustrating the historical monthly change in yield from July 2017 through December 2019 for LAIF and two-year US Treasury securities. The effective rate of return for the City Portfolio is also included.

The Federal Funds rate reached its post-2008 global economic downturn peak at 2.50% in December 2018. The Federal Open Market Committee (FOMC) began lowering the rate in July 2019, with three cuts resulting in the Federal Funds rate at 1.75% as of December 31, 2019. Due to the Covid-19 pandemic, the FOMC cut rates twice in March, by 50 basis points on March 3rd, and 1% on March 15th. The effect of these rate cuts is to push down borrowing costs to help consumers and businesses handle the financial challenges posed by the economic slowdown that has resulted from the pandemic.



A listing of transactions for the third quarter of fiscal year 2020 is included in Attachment 3 to this report.

Folsom Redevelopment Successor Agency

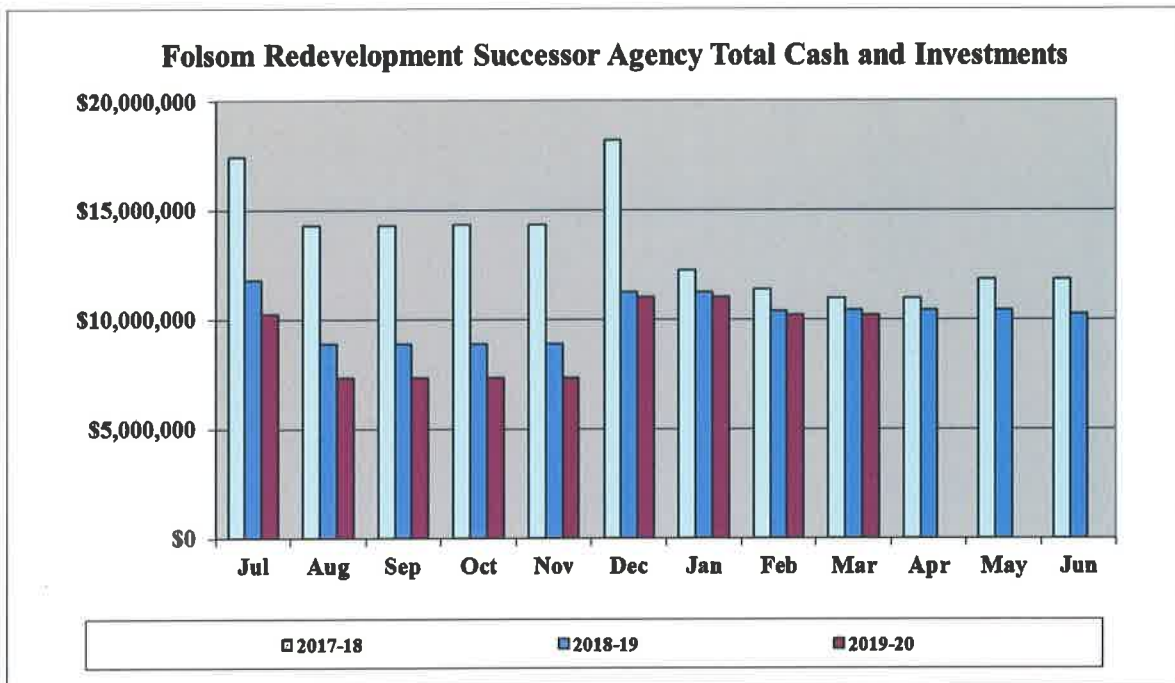
Total Cash and Investments

The RDSA had total cash and investments of \$10,190,508 as of March 31, 2020. This is a decrease of \$229,531 (2%) since March 31, 2019. The cash held by the RDSA is comprised of city-held funds, as well as 2011 bond proceeds to be utilized for housing and non-housing projects. These proceeds held by the Agency are broken out individually in the Portfolio Management Summary in Attachment 1.

The following table and graph illustrate the monthly balances and their respective percentage changes for the reporting period. Monthly fluctuations in cash and investments are the result of typical receipt of revenues less expenditures for operations, debt service, and capital improvements.

Folsom Redevelopment Successor Agency

	2019-20	Monthly Change	2018-19	Monthly Change	Yearly \$ Change	Yearly % Change
Jul	\$ 10,258,949		\$ 11,774,675		\$ (1,515,726)	-13%
Aug	\$ 7,325,874	-29%	\$ 8,867,880	-25%	\$ (1,542,006)	-17%
Sep	\$ 7,325,990	0%	\$ 8,868,071	0%	\$ (1,542,080)	-17%
Oct	\$ 7,326,077	0%	\$ 8,868,187	0%	\$ (1,542,110)	-17%
Nov	\$ 7,321,623	0%	\$ 8,868,303	0%	\$ (1,546,680)	-17%
Dec	\$ 11,003,048	50%	\$ 11,220,064	27%	\$ (217,017)	-2%
Jan	\$ 11,003,290	0%	\$ 11,220,181	0%	\$ (216,891)	-2%
Feb	\$ 10,190,327	-7%	\$ 10,367,842	-8%	\$ (177,514)	-2%
Mar	\$ 10,190,508	0%	\$ 10,420,039	1%	\$ (229,531)	-2%



The RDSA’s projected cash needs for the next six months are sufficiently provided for by anticipated revenues and the liquidity of its cash and investments.

Investment Performance

The RDSA’s Portfolio Management Summary report for the month of March 2020 is presented in Attachment 1. The RDSA’s investment earnings for the three-month quarter ending December 31, 2019 totaled \$61,779. The effective rate of return for the RDSA investment portfolio for the same time period is 2.44%.

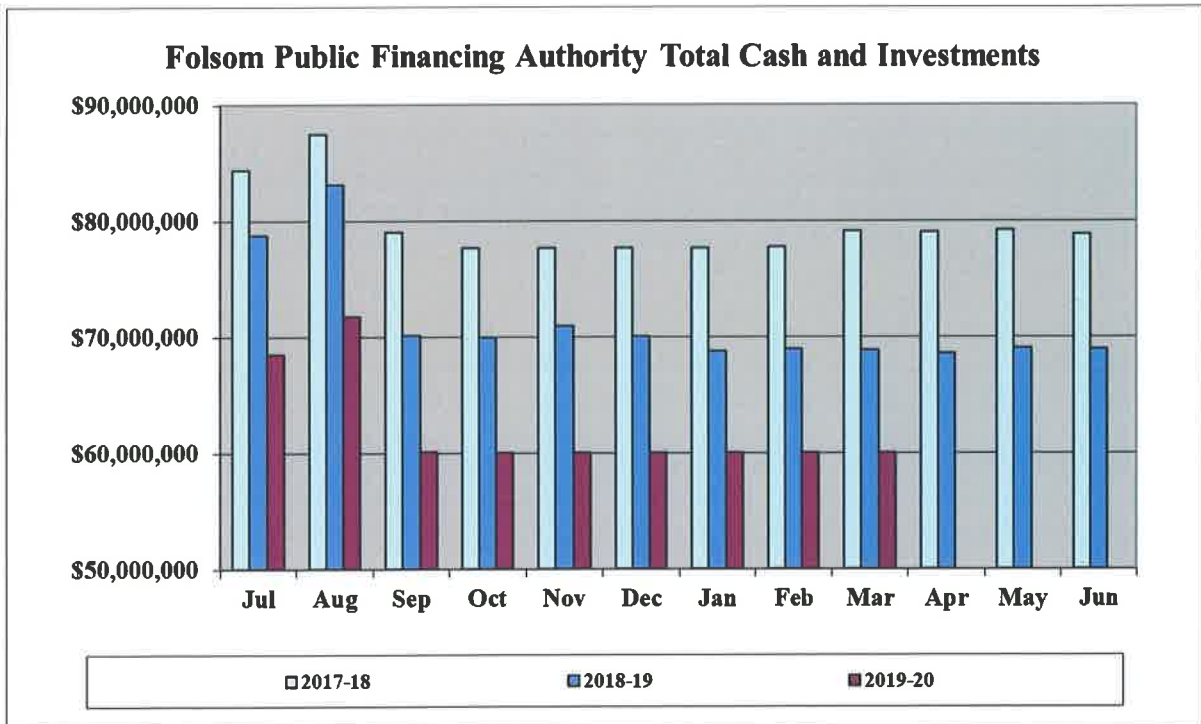
Folsom Public Financing Authority

Total Cash and Investments

The FPFA cash and investments totaled \$60,001,130 as of March 31, 2020. This is a decrease of \$8,792,474 (13%) from March 31, 2019. Monthly fluctuations in cash and investments are the result of typical receipt of debt service repayment revenues and the subsequent debt service expenditures. The following table and graph illustrate the monthly balances and their respective percentage changes for the reporting period.

Folsom Public Financing Authority

	2019-20	Monthly Change	2018-19	Monthly Change	Yearly \$ Change	Yearly % Change
Jul	\$ 68,442,988		\$ 78,713,643		\$ (10,270,655)	-13%
Aug	\$ 71,705,665	5%	\$ 83,158,965	6%	\$ (11,453,300)	-14%
Sep	\$ 60,112,114	-16%	\$ 70,072,260	-16%	\$ (9,960,146)	-14%
Oct	\$ 60,000,597	0%	\$ 69,965,468	0%	\$ (9,964,871)	-14%
Nov	\$ 60,001,190	0%	\$ 70,948,837	1%	\$ (10,947,647)	-15%
Dec	\$ 60,001,153	0%	\$ 69,973,145	-1%	\$ (9,971,991)	-14%
Jan	\$ 60,001,161	0%	\$ 68,764,791	-2%	\$ (8,763,630)	-13%
Feb	\$ 60,001,168	0%	\$ 68,884,597	0%	\$ (8,883,429)	-13%
Mar	\$ 60,001,130	0%	\$ 68,793,604	0%	\$ (8,792,474)	-13%



The FPFA’s projected cash needs for the next six months are sufficiently provided for by anticipated revenues and the liquidity of its cash and investments.

Investment Performance

The FPFA’s Portfolio Management Summary report for the month of March 2020 is presented in attachment 1. The FPFA’s investment earnings for the three-month quarter ending March 31, 2020 totaled \$503,232. The effective rate of return for the FPFA investment portfolio for the same time period is 3.40%.

Folsom Ranch Financing Authority

Total Cash and Investments

The FRFA cash and investments totaled \$71,540,000 as of March 31, 2020, an increase of \$23,465,000 from the prior year. This increase is due primarily to the issuance of \$14,040,000 Community Facilities District No. 19 Local Obligations on August 7, 2019 and the issuance of \$9,695,000 Community Facilities District No. 21 (White Rock Springs Ranch) Local Obligations on December 19, 2019. The only other activity within FRFA was the maturing of \$270,000 of CFD No. 17 and CFD No. 19 Bonds on September 1, 2019.

The Authority’s projected cash needs for the next six months are sufficiently provided for by anticipated revenues and the liquidity of its cash and investments.

Investment Performance

The FRFA’s Portfolio Management Summary report for the month of March 2020 is presented in attachment 1. The FRFA’s investment earnings for the three-month quarter ending March 31, 2020 totaled \$869,052. The effective rate of return for the FRFA investment portfolio for the same time period is 4.95%.

South of 50 Parking Authority

Total Cash and Investments

The South of 50 Parking Authority cash and investments totaled \$0 as of March 31, 2020.

The Authority’s projected cash needs for the next six months are sufficiently provided for by anticipated revenues and the liquidity of its cash and investments.

Investment Performance

There is no investment activity for the South of 50 Parking Authority.

ATTACHMENTS

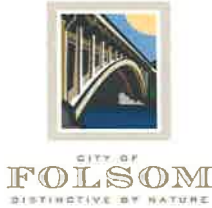
1. City of Folsom, Folsom Redevelopment Successor Agency, Folsom Public Financing Authority, and Folsom Ranch Financing Authority Portfolio Management Summary March 2020
2. City of Folsom Portfolio Holdings as of March 31, 2020
3. City of Folsom Transaction Summary, Third Quarter of Fiscal Year 2020

Submitted,



Stacey Tamagni, Finance Director
Agency Finance Officer
Folsom Public Financing Authority Treasurer
Folsom Ranch Financing Authority Treasurer
South of 50 Parking Authority Treasurer

ATTACHMENT 1
City of Folsom, Folsom Redevelopment Successor Agency, Folsom Public
Financing Authority, and Folsom Ranch Financing Authority Portfolio
Management Summary March 2020



City of Folsom
Combined City of Folsom, Redevelopment
Successor Agency, PFPA & FRFA
Portfolio Summaries
March 31, 2020

50 Natoma St.
 Folsom, CA 95630
 (916) 351-3345

City of Folsom	YTM @ Cost	Face Amount/ Shares	Cost Value	Book Value	Market Value	Days to Maturity	Accrued Interest	% of Portfolio
Cash	1.537%	2,004,039.00	2,004,039.00	2,004,039.00	2,004,039.00	1	-	1.32
Certificate Of Deposit	2.373%	11,095,000.00	11,094,387.50	11,094,652.45	11,308,955.39	762	60,531.73	7.32
Corporate Bond	2.683%	22,530,000.00	22,670,202.00	22,562,040.08	22,577,735.00	707	179,431.08	14.87
FFCB Bond	2.300%	2,000,000.00	2,000,000.00	2,000,000.00	2,016,540.00	536	1,672.22	1.32
FHLMC Bond	1.950%	3,000,000.00	3,000,000.00	3,000,000.00	3,022,320.00	691	15,969.44	1.98
Local Government Investment Pool	2.020%	78,613,928.41	78,613,928.41	78,613,928.41	78,613,928.41	1	-	51.88
Money Market	0.750%	3,698,487.91	3,698,487.91	3,698,487.91	3,698,487.91	1	-	2.44
Municipal Bond	2.276%	28,594,683.81	28,530,410.76	28,536,334.13	29,003,022.58	596	151,206.55	18.87
Total / Average	2.158%	\$ 151,536,139.13	\$ 151,611,455.58	\$ 151,509,481.98	\$ 152,245,028.29	295	\$ 408,811.02	100.00

	Book Value	% of Portfolio	Interest Earnings (FY)	Total Rate of Return (FY)
Pooled Equity				
City of Folsom Cash and Investments (excluding RDSA, PFPA & FRFA amounts)	\$ 139,814,363.85	92.28%	\$ 2,465,421.28	2.35%
Redevelopment Successor Agency (included in RDSA Investment Report)	10,190,273.83	6.73%	160,772.57	2.47%
Public Financing Authority (included in PFA Investment Report)	1,504,844.30	0.99%	1,581,155.04	3.41%
Folsom Ranch Financing Authority (included in FRFA Investment Report)	-	0.00%	2,323,589.45	4.90%
Total Pooled Equity	\$ 151,509,481.98	100.00%		

Redevelopment Successor Agency	YTM @ Cost	Face Amount/ Shares	Cost Value	Book Value	Market Value	Days to Maturity	Accrued Interest	% of Portfolio
Cash	2.360%	3,085,445.41	3,085,445.41	3,085,445.41	3,085,445.41	1	-	30.28
Non-Housing 2011A Proceeds	2.360%	2,591,951.25	2,591,951.25	2,591,951.25	2,591,951.25	1	-	25.43
Housing 2011B Proceeds	2.360%	4,512,877.17	4,512,877.17	4,512,877.17	4,512,877.17	1	-	44.29
Money Market	0.200%	234.00	234.00	234.00	234.00	1	-	0.00
Total / Average	2.360%	\$ 10,190,507.83	\$ 10,190,507.83	\$ 10,190,507.83	\$ 10,190,507.83	1	\$ -	100.00

Folsom Public Financing Authority	YTM @ Cost	Face Amount/ Shares	Cost Value	Book Value	Market Value	Days to Maturity	Accrued Interest	% of Portfolio
Cash	2.360%	1,504,844.30	1,504,844.30	1,504,844.30	1,504,844.30	1	-	2.51
Money Market	0.200%	6,365.16	6,365.16	6,365.16	6,365.16	1	-	0.01
Municipal Bond	3.384%	58,489,921.02	58,489,921.02	58,489,921.02	58,489,921.02	2734	164,953.25	97.48
Total / Average	3.358%	\$ 60,001,130.48	\$ 60,001,130.48	\$ 60,001,130.48	\$ 60,001,130.48	2665	\$ 164,953.25	100.00

Folsom Ranch Financing Authority	YTM @ Cost	Face Amount/ Shares	Cost Value	Book Value	Market Value	Days to Maturity	Accrued Interest	% of Portfolio
Municipal Bond	4.859%	71,540,000.00	71,540,000.00	71,540,000.00	71,540,000.00	7941	289,683.86	100.00
Total / Average	4.859%	\$ 71,540,000.00	\$ 71,540,000.00	\$ 71,540,000.00	\$ 71,540,000.00	7941	\$ 289,683.86	100.00

Stacey Tamagni, Finance Director

June 2, 2020

Date

ATTACHMENT 2
City of Folsom Portfolio Holdings as of March 31, 2020

City of Folsom Portfolio Holdings

Portfolio Holdings for Inv. Report
Report Format: By Transaction
Portfolio / Report Group: City of Folsom

Group By: Security Type
Average By: Face Amount / Shares
As of 3/31/2020

Description	Issuer	Coupon Rate	Face Amt/Shares	% of Portfolio
Cash				
Wells Fargo Cash	Wells Fargo	0.000	4,039.00	0.00
Wells Fargo Cash	Wells Fargo	1.540	2,000,000.00	1.32
Sub Total / Average Cash		1.537	2,004,039.00	1.32
Certificate Of Deposit				
Ally Bank 2 10/26/2020	Ally Bank	2.000	247,000.00	0.16
American Express - Centurion 2.3 4/5/2021	American Express - Centurion	2.300	247,000.00	0.16
Appalachian Community CU 3.2 2/28/2022	Appalachian Community CU	3.200	245,000.00	0.16
Belmont Savings Bank 2.75 3/14/2023	Belmont Savings Bank	2.750	246,000.00	0.16
Beneficial Bank 2.15 10/18/2022	Beneficial Bank	2.150	247,000.00	0.16
BMO Harris Bank NA 2 10/18/2023-20	BMO Harris Bank NA	2.000	248,000.00	0.16
BMW Bank 2.1 9/15/2021	BMW Bank	2.100	247,000.00	0.16
Capital One Bank USA NA 2.35 8/26/2020	Capital One Bank USA NA	2.350	247,000.00	0.16
CIT Bank, NA 1.05 3/28/2022	CIT Bank, NA	1.050	248,000.00	0.16
Citibank, NA 2.8 4/26/2021	Citibank, NA	2.800	245,000.00	0.16
Citizens Deposit Bank of Arlington, Inc. 3.1 6/29/	Citizens Deposit Bank of Arlington, Inc.	3.100	246,000.00	0.16
Discover Bank 2.25 2/15/2022	Discover Bank	2.250	247,000.00	0.16
East Boston Savings Bank 2.3 7/30/2021	East Boston Savings Bank	2.300	247,000.00	0.16
Essential FCU 3.55 12/5/2023	Essential FCU	3.550	245,000.00	0.16
Farmer's & Merchants Bank 3.3 9/27/2023	Farmer's & Merchants Bank	3.300	245,000.00	0.16
First Bank of Highland Park 2.2 8/23/2022	First Bank of Highland Park	2.200	247,000.00	0.16
Greenstate Credit Union 1.9 2/28/2022	Greenstate Credit Union	1.900	249,000.00	0.16
HSBC Bank Step 11/17/2020-18	HSBC Bank	3.100	245,000.00	0.16
Investors Bank 2.1 12/28/2020	Investors Bank	2.100	247,000.00	0.16
Jefferson Financial FCU 2.45 11/10/2022	Jefferson Financial FCU	2.450	245,000.00	0.16
Keesler FCU 3.05 8/30/2021	Keesler FCU	3.050	249,000.00	0.16
LCA Bank 2.1 6/21/2021	LCA Bank	2.100	247,000.00	0.16
Medallion Bank 2.15 10/11/2022	Medallion Bank	2.150	247,000.00	0.16
Mercantil Commercebank NA 1.65 6/24/2021	Mercantil Commercebank NA	1.650	247,000.00	0.16
Morgan Stanley Bank, NA 2.2 7/25/2024	Morgan Stanley Bank, NA	2.200	247,000.00	0.16
Morgan Stanley Private Bank, NA 2.2 7/18/2024	Morgan Stanley Private Bank, NA	2.200	247,000.00	0.16
National Cooperative Bank, NA 3.4 12/21/2023	National Cooperative Bank, NA	3.400	245,000.00	0.16
Neighbors FCU 3.3 9/19/2023	Neighbors FCU	3.300	245,000.00	0.16
Nicolet National Bank 1.1 3/28/2022-20	Nicolet National Bank	1.100	249,000.00	0.16
Public Service CU 3.15 10/26/2021	Public Service CU	3.150	245,000.00	0.16
Raymond James Bank, NA 1.95 8/23/2023	Raymond James Bank, NA	1.950	247,000.00	0.16

Sallie Mae Bank 2.6 4/18/2022	Sallie Mae Bank	2.600	246,000.00	0.16
Sterling Bank 2.35 4/2/2020	Sterling Bank	2.350	248,000.00	0.16
SunTrust Bank Step 1/30/2023-20	SunTrust Bank	2.500	245,000.00	0.16
Synchrony Bank 2.4 5/19/2022	Synchrony Bank	2.400	240,000.00	0.16
Third Federal Savings and Loan 2 7/28/2021	Third Federal Savings and Loan	2.000	245,000.00	0.16
TIAA, FSB 2.2 8/16/2022	TIAA, FSB	2.200	247,000.00	0.16
Townebank 2.8 11/24/2020	Townebank	2.800	246,000.00	0.16
UBS Bank USA 2.9 4/3/2024	UBS Bank USA	2.900	249,000.00	0.16
Uinta County Bank 2.6 2/16/2023	Uinta County Bank	2.600	246,000.00	0.16
Valley Strong CU 1.1 9/20/2021	Valley Strong CU	1.100	249,000.00	0.16
Valliance Bank 1.55 2/19/2021	Valliance Bank	1.550	247,000.00	0.16
Vibrant CU 3.1 12/21/2020	Vibrant CU	3.100	246,000.00	0.16
VisionBank of Iowa 2.15 5/31/2022	VisionBank of Iowa	2.150	247,000.00	0.16
Wells Fargo National Bank West LV 1.9 1/29/2023	Wells Fargo National Bank West LV	1.900	249,000.00	0.16
Sub Total / Average Certificate Of Deposit		2.384	11,095,000.00	7.32

Corporate Bond				
American Express Credit 2.25 5/5/2021-21	American Express Credit	2.250	1,000,000.00	0.66
Bank of America Corp 3.499 8/17/2022-21	Bank of America Corp	3.499	2,000,000.00	1.32
Bank of America Corp Step 2/10/2025-21	Bank of America Corp	2.125	2,000,000.00	1.32
Bank of NY Mellon 2.6 2/7/2022-22	Bank of NY Mellon	2.600	1,000,000.00	0.66
Bank of NY Mellon 3.5 4/28/2023	Bank of NY Mellon	3.500	1,000,000.00	0.66
Citibank NA 2.125 10/20/2020-20	Citibank NA	2.125	1,000,000.00	0.66
Citibank, NA 2.1 6/12/2020-20	Citibank, NA	2.100	1,000,000.00	0.66
General Elec Cap Corp 5.55 5/4/2020	General Elec Cap Corp	5.550	1,000,000.00	0.66
JPMorgan Chase & Co 2.295 8/15/2021-20	JPMorgan Chase & Co	2.295	1,000,000.00	0.66
JPMorgan Chase & Co 2.55 3/1/2021-21	JPMorgan Chase & Co	2.550	2,000,000.00	1.32
MUFG Union Bank NA 3.15 4/1/2022-22	MUFG Union Bank NA	3.150	1,000,000.00	0.66
PNC Bank NA 2.15 4/29/2021-21	PNC Bank NA	2.150	1,000,000.00	0.66
PNC Bank NA 2.15 4/29/2021-21	PNC Bank NA	2.150	1,000,000.00	0.66
State Street Corp 2.653 5/15/2023-22	State Street Corp	2.653	2,530,000.00	1.67
Wells Fargo & Co 2.5 3/4/2021	Wells Fargo & Co	2.500	2,000,000.00	1.32
Wells Fargo & Co 2.625 7/22/2022	Wells Fargo & Co	2.625	1,000,000.00	0.66
Wells Fargo & Co. 3.069 1/24/2023-22	Wells Fargo & Co.	3.069	1,000,000.00	0.66
Sub Total / Average Corporate Bond		2.735	22,530,000.00	14.87

FFCB Bond				
FFCB 2 9/23/2022-20	FFCB	2.000	1,000,000.00	0.66
FFCB 2.6 9/14/2020	FFCB	2.600	1,000,000.00	0.66
Sub Total / Average FFCB Bond		2.300	2,000,000.00	1.32

FHLMC Bond				
FHLMC 1.85 11/27/2020-17	FHLMC	1.850	2,000,000.00	1.32
FHLMC 2.15 8/7/2024-20	FHLMC	2.150	1,000,000.00	0.66
Sub Total / Average FHLMC Bond		1.950	3,000,000.00	1.98

Local Government Investment Pool				
LAIF City LGIP	LAIF City	2.020	63,598,399.93	41.97
LAIF PPFA LGIP	LAIF PPFA	2.020	15,015,528.48	9.91

Sub Total / Average Local Government Investment		2.020	78,613,928.41	51.88
Money Market				
Wells Fargo MM	Wells Fargo	0.750	650,191.44	0.43
Wells Fargo MM	Wells Fargo	0.750	3,048,296.47	2.01
Sub Total / Average Money Market		0.750	3,698,487.91	2.44
Municipal Bond				
CA St DWR Pwr Supp Rev 1.713 5/1/2021	CA St DWR Pwr Supp Rev	1.713	944,683.81	0.62
CA St DWR Pwr Supp Rev 2 5/1/2022	CA St DWR Pwr Supp Rev	2.000	1,000,000.00	0.66
CA St DWR Pwr Supp Rev 2 5/1/2022	CA St DWR Pwr Supp Rev	2.000	1,000,000.00	0.66
CA St DWR Pwr Supp Rev 5 5/1/2021	CA St DWR Pwr Supp Rev	5.000	500,000.00	0.33
Cabrillo CCD 1.913 2/1/2021	Cabrillo CCD	1.913	225,000.00	0.15
Cabrillo CCD 1.913 8/1/2022	Cabrillo CCD	1.913	230,000.00	0.15
Carson RDA SA TABs 2.742 2/1/2021	Carson RDA SA TABs	2.742	145,000.00	0.10
Carson RDA SA TABs 2.992 2/1/2022-17	Carson RDA SA TABs	2.992	100,000.00	0.07
Cent. Contra Costa San Dist Rev. Bonds 2.96 9/1/2021	Cent. Contra Costa San Dist Rev. Bonds	2.960	235,000.00	0.16
Coast CCD GOBs 1.975 8/1/2023	Coast CCD GOBs	1.975	1,265,000.00	0.83
CSU Revenue Bonds 2.982 11/1/2021	CSU Revenue Bonds	2.982	300,000.00	0.20
Davis RDA-SA TABs 1.68 9/1/2021	Davis RDA-SA TABs	1.680	1,200,000.00	0.79
Davis RDA-SA TABs 1.72 9/1/2022	Davis RDA-SA TABs	1.720	1,225,000.00	0.81
Davis RDA-SA TABs 1.75 9/1/2023	Davis RDA-SA TABs	1.750	625,000.00	0.41
Fullerton RDA SA TABs 5.774 9/1/2020	Fullerton RDA SA TABs	5.774	100,000.00	0.07
Gilroy USD 1.721 8/1/2021	Gilroy USD	1.721	320,000.00	0.21
Highland RDA-SA TABs 2 2/1/2021	Highland RDA-SA TABs	2.000	405,000.00	0.27
Highland RDA-SA TABs 2.25 2/1/2022	Highland RDA-SA TABs	2.250	390,000.00	0.26
Imperial CCD 1.854 8/1/2020	Imperial CCD	1.854	200,000.00	0.13
Imperial CCD 1.874 8/1/2021	Imperial CCD	1.874	200,000.00	0.13
LA Cnty RDA Ref Auth 2 9/1/2022	LA Cnty RDA Ref Auth	2.000	1,235,000.00	0.81
Long Beach CCD 1.738 8/1/2021	Long Beach CCD	1.738	780,000.00	0.51
Marin CCD GOBs 2.243 8/1/2021-16	Marin CCD GOBs	2.243	650,000.00	0.43
Monrovia RDA-SA 2.35 5/1/2020	Monrovia RDA-SA	2.350	165,000.00	0.11
Murrieta RDA-SA TABs 2 8/1/2020	Murrieta RDA-SA TABs	2.000	400,000.00	0.26
Murrieta RDA-SA TABs 2.25 8/1/2021	Murrieta RDA-SA TABs	2.250	350,000.00	0.23
Murrieta RDA-SA TABs 2.5 8/1/2022	Murrieta RDA-SA TABs	2.500	250,000.00	0.16
Riverside CCD 2.848 8/1/2020	Riverside CCD	2.848	500,000.00	0.33
Riverside Cnty PFA 1.84 7/1/2023	Riverside Cnty PFA	1.840	195,000.00	0.13
San Dieguito USD GOBs 2.793 8/1/2020	San Dieguito USD GOBs	2.793	500,000.00	0.33
San Francisco RDA SA TABs 2.796 8/1/2021	San Francisco RDA SA TABs	2.796	1,000,000.00	0.66
San Jose RDA-SA 2.259 8/1/2020	San Jose RDA-SA	2.259	1,000,000.00	0.66
San Jose RDA-SA 2.63 8/1/2022	San Jose RDA-SA	2.630	1,000,000.00	0.66
San Jose RDA-SA 2.63 8/1/2022	San Jose RDA-SA	2.630	1,000,000.00	0.66
San Jose RDASA TABs 2.828 8/1/2023	San Jose RDASA TABs	2.828	500,000.00	0.33
Santa Clara County GOBs 2.125 8/1/2020	Santa Clara County GOBs	2.125	1,000,000.00	0.66
Santa Cruz County Cap FA Lease Rev 2.88 6/1/2020	Santa Cruz County Cap FA Lease Rev	2.880	490,000.00	0.32
Santa Rosa RDSA 2.75 8/1/2020	Santa Rosa RDSA	2.750	400,000.00	0.26
Santee CDC Successor Ag 2 8/1/2020	Santee CDC Successor Ag	2.000	385,000.00	0.25
SF BART Rev Bonds 2.621 7/1/2023-17	SF BART Rev Bonds	2.621	735,000.00	0.49

State of CA GO 2.5 10/1/2022	State of CA GO	2.500	1,000,000.00	0.66
Univ of CA Revenue 1.49 5/15/2020-16	Univ of CA Revenue	1.490	1,000,000.00	0.66
Univ of CA Revenue 2.15 5/15/2021-17	Univ of CA Revenue	2.150	1,000,000.00	0.66
Univ of CA Revenue 2.553 5/15/2021-19	Univ of CA Revenue	2.553	300,000.00	0.20
Univ of CA Revenue 2.657 5/15/2023-19	Univ of CA Revenue	2.657	500,000.00	0.33
Univ of CA Revenue 3.283 5/15/2022-18	Univ of CA Revenue	3.283	500,000.00	0.33
Vacaville RDA-SA TABs 1.848 9/1/2020	Vacaville RDA-SA TABs	1.848	450,000.00	0.30
West Contra Costa USD GOBs 3.031 8/1/2021	West Contra Costa USD GOBs	3.031	300,000.00	0.20
West Sacramento Area Flood Control Agy 1.797 9/	West Sacramento Area Flood Control Agy	1.797	200,000.00	0.13
West Sacramento Area Flood Control Agy 1.847 9/	West Sacramento Area Flood Control Agy	1.847	200,000.00	0.13
Sub Total / Average Municipal Bond		2.274	28,594,683.81	18.87
Total / Average		2.166	151,536,139.13	100.00

ATTACHMENT 3
City of Folsom Transaction Summary, Third Quarter of Fiscal Year 2020

City of Folsom Transactions Summary

Transaction Summary - Investment Report
Portfolio / Report Group: City of Folsom

Group By: Action
Begin Date: 01/01/2020, End Date: 03/31/2020

Description	Security Type	Settlement Date	Maturity Date	Face Amt/Shares	Principal	YTM @ Cost
Buy						
Bank of America Corp Step 2/10/2025-21	Corporate Bond	03/09/2020	02/10/2025	2,000,000.00	2,010,000.00	2.140
CA St DWR Pwr Supp Rev 5 5/1/2021	Municipal Bond	03/16/2020	05/01/2021	500,000.00	518,295.00	1.700
CIT Bank, NA 1.05 3/28/2022	Certificate Of Deposit	03/26/2020	03/28/2022	248,000.00	248,000.00	1.050
LA Cnty RDA Ref Auth 2 9/1/2022	Municipal Bond	03/20/2020	09/01/2022	1,235,000.00	1,247,399.40	1.580
Nicolet National Bank 1.1 3/28/2022-20	Certificate Of Deposit	03/27/2020	03/28/2022	249,000.00	249,000.00	1.100
Riverside Cnty PFA 1.84 7/1/2023	Municipal Bond	03/12/2020	07/01/2023	195,000.00	195,000.00	1.840
Valley Strong CU 1.1 9/20/2021	Certificate Of Deposit	03/18/2020	09/20/2021	249,000.00	249,000.00	1.100
Valliance Bank 1.55 2/19/2021	Certificate Of Deposit	03/17/2020	02/19/2021	247,000.00	247,000.00	1.550
Wells Fargo National Bank West LV 1.9 1/29/2023	Certificate Of Deposit	01/29/2020	01/29/2023	249,000.00	249,000.00	1.900
West Sacramento Area Flood Control Agy 1.797 9/1/2	Municipal Bond	01/29/2020	09/01/2021	200,000.00	200,000.00	1.797
West Sacramento Area Flood Control Agy 1.847 9/1/2	Municipal Bond	01/29/2020	09/01/2022	200,000.00	200,000.00	1.847
Sub Total / Average Buy				5,572,000.00	5,612,694.40	
Called						
FAMC 2.69 9/3/2021-20	FAMC Bond	03/03/2020	09/03/2021	1,000,000.00	1,000,000.00	0.000
FFCB 2.03 2/27/2024-20	FFCB Bond	02/27/2020	02/27/2024	2,000,000.00	2,000,000.00	0.000
FHLB 1.8 9/1/2023-16	FHLB Bond	03/13/2020	09/01/2023	500,000.00	500,000.00	0.000
FHLB 2.07 6/30/2023-16	FHLB Bond	03/10/2020	06/30/2023	1,184,210.53	1,184,210.53	0.000
FHLB 2.07 6/30/2023-16	FHLB Bond	01/23/2020	06/30/2023	165,789.47	165,789.47	0.000
FHLMC 2 7/27/2021-18	FHLMC Bond	01/27/2020	07/27/2021	1,000,000.00	1,000,000.00	0.000
First Technology FCU 3.25 3/4/2024-20	Certificate Of Deposit	03/04/2020	03/04/2024	249,000.00	249,000.00	0.000
International Bank for Reconstruction and Developm	Corporate Bond	01/15/2020	10/15/2022	2,000,000.00	2,000,000.00	0.000
Security First Bank 3.25 1/25/2024-20	Certificate Of Deposit	01/25/2020	01/25/2024	245,000.00	245,000.00	0.000
Sub Total / Average Called				8,344,000.00	8,344,000.00	
Matured						
Carson RDA SA TABs 2.503 2/1/2020	Municipal Bond	02/01/2020	02/01/2020	250,000.00	250,000.00	0.000
CIT Bank 2.1 1/14/2020	Certificate Of Deposit	01/14/2020	01/14/2020	247,000.00	247,000.00	0.000
Crescent Bank & Trust 1.65 2/18/2020	Certificate Of Deposit	02/18/2020	02/18/2020	244,000.00	244,000.00	0.000
Flagstar Bank FSB 2.15 1/27/2020	Certificate Of Deposit	01/27/2020	01/27/2020	247,000.00	247,000.00	0.000
Highland RDA-SA TABs 1.75 2/1/2020	Municipal Bond	02/01/2020	02/01/2020	350,000.00	350,000.00	0.000
Notre Dame FCU 2.2 1/13/2020	Certificate Of Deposit	01/13/2020	01/13/2020	247,000.00	247,000.00	0.000
Reading Co-operative 2.35 3/16/2020	Certificate Of Deposit	03/16/2020	03/16/2020	248,000.00	248,000.00	0.000
State Bank of India LA 2.5 3/20/2020	Certificate Of Deposit	03/20/2020	03/20/2020	246,000.00	246,000.00	0.000
Tristate Capital Bank 2.3 1/31/2020	Certificate Of Deposit	01/31/2020	01/31/2020	247,000.00	247,000.00	0.000
Sub Total / Average Matured				2,326,000.00	2,326,000.00	

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