



Folsom City Council Staff Report



MEETING DATE:	6/23/2020
AGENDA SECTION:	Consent Calendar
SUBJECT:	Resolution No. 10475 - A Resolution Authorizing the City Manager to Execute Amendment No. 1 to the Service Agreement (173-21 18-030) with DropCountr, Inc. for Inclusion of a Commercially Friendly Feature Set Within the DropCountr Application
FROM:	Environmental and Water Resources Department

RECOMMENDATION / CITY COUNCIL ACTION

The Environmental and Water Resources Department recommends the City Council pass and adopt Resolution No. 10475 - A Resolution Authorizing the City Manager to Execute Amendment No. 1 to the Service Agreement (173-21 18-030) with DropCountr, Inc. for Inclusion of a Commercially Friendly Feature Set Within the DropCountr Application.

BACKGROUND / ISSUE

In 2018 the City of Folsom executed an agreement (173-21 18-030) with DropCountr, Inc for customer use of the DropCountr HOME and CLEAR products to alert customer to leaks, support rebate programs and provide customer service, assisting in achieving an average 7% water use reduction among participating residents.

DropCountr is designed for single-family residential customers, with a single meter on a single premise with one responsible individual. This amendment will support product development work to accommodate commercial requirements, customers with more than one metered connection, and premises with more than one responsible party.

Recent legislation, AB 1668 and SB 606 will establish new water efficiency goals for water agencies in California. This commercially friendly feature set within the DropCountr

application will allow the Environmental and Water Resources Department to better engage commercial water users towards meeting those new water efficiency goals.

POLICY / RULE

In accordance with Chapter 2.36 of the Folsom Municipal Code, supplies, equipment, services, and construction with a value of \$62,014 or greater shall be awarded by City Council.

ANALYSIS

The current service agreement with DropCountr Inc. dated July 7, 2018, is for a service term of 3 years for a charge of \$50,000 per year. The proposed product development work will support initiatives of the City of Folsom Environmental and Water Resources Department by accommodating commercial requirements, customers with more than one metered connection, and premises with more than one responsible party, and will cost an additional one-time payment of \$62,000.

FINANCIAL IMPACT

Sufficient funds have been budgeted in the Water Operating Fund (520), for FY 2019-20 for these services.

ENVIRONMENTAL REVIEW

The customer information system is not considered a project and therefore, is exempt from environmental review under the California Environmental Quality Act as noted in Chapter 2.5 - Definitions, Section 21065 - Project.

ATTACHMENTS

Resolution 10475 - A Resolution Authorizing the City Manager to Execute Amendment No. 1 to the Service Agreement (173-21 18-030) with DropCountr, Inc. for Inclusion of a Commercially Friendly Feature Set Within the DropCountr Application

Submitted,

Marcus Yasutake, Director
ENVIRONMENTAL AND WATER RESOURCES DEPARTMENT

RESOLUTION NO. 10475

A RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE AMENDMENT NO. 1 TO THE SERVICE AGREEMENT (173-21 18-030) WITH DROCOUNTR, INC. FOR INCLUSION OF A COMMERCIALY FRIENDLY FEATURE SET WITHIN THE DROPCOUNTR APPLICATION

WHEREAS, the Environmental and Water Resources Department currently utilizes DropCountr HOME and CLEAR products to support water conservation initiatives; and

WHEREAS, the current application is designed for single-family residential customers; and

WHEREAS, this amendment will support product development work to accommodate commercial requirements, customers with more than one metered connection, and premises with more than one responsible party; and

WHEREAS, sufficient funds are available in the Water Operating Fund (Fund 520) in FY 2019-20; and

WHEREAS, the agreement will be in a form acceptable to the City Attorney:

NOW, THEREFORE, BE IT RESOLVED that the City Council of the City of Folsom authorizes the City Manager to execute Amendment No. 1 to the Service Agreement (173-21 18-030) with DropCountr, Inc. for Inclusion of a Commercially Friendly Feature Set Within the DropCountr Application.

PASSED AND ADOPTED this 23rd day of June, 2020, by the following roll-call vote:

AYES: Council Member(s):
NOES: Council Member(s):
ABSENT: Council Member(s):
ABSTAIN: Council Member(s):

Sarah Aquino, MAYOR

ATTEST:

Christa Freemantle, CITY CLERK

This page is intentionally left blank.