



Folsom City Council Staff Report

MEETING DATE:	8/27/2024
AGENDA SECTION:	Consent Calendar
SUBJECT:	Resolution No. 11239 – A Resolution Authorizing the City Manager to Execute a Purchase Agreement with Golden State Fire Apparatus Inc. for One Pierce Velocity PUC Type 1 Fire Engine
FROM:	Fire Department

RECOMMENDATION / CITY COUNCIL ACTION

The Fire department recommends that the City Council move and adopt Resolution No. 11239 – A Resolution Authorizing the City Manager to Execute a Purchase Agreement with Golden State Fire Apparatus Inc. for One Pierce Velocity PUC Type 1 Fire Engine

BACKGROUND / ISSUE

Fire engines are the front-line vehicles used by the Fire department to carry hose, water, tools, and the pump to extinguish fires. The Fire department requires a replacement Type 1 fire engine for Station 37. This purchase is approved in the Fire department Fiscal Year 2024-25 Operating Budget. This fire engine will take approximately 48 months to build with an estimated delivery date of August 2028. City vehicle #1231 (2016 Pierce Velocity Pierce Ultimate Configuration (PUC)) will be placed as a reserve engine in the Fire department fleet inventory.

Staff is recommending that the City of Folsom enter into a cooperative purchase agreement with Golden State Fire Apparatus Inc. of Sacramento, California using the Houston-Galveston Area Council Cooperative Purchasing Program (HGACBuy) to purchase one Type 1 fire engine. The total price to purchase this fire engine is \$1,241,742.

POLICY / RULE

Folsom Municipal Code, Section 2.36.170, Cooperative Purchasing, describes the procedures to enter into a cooperative purchase agreement with another public agency for the procurement of supplies, equipment, or service.

Section 2.36.080, Award of Contracts of the Folsom Municipal Code states, in part, that contracts for supplies, equipment, services, and construction with an estimated value of \$73,209 or greater shall be awarded by City Council.

ANALYSIS

The Fire department staffs five Type 1 fire engines daily. Station 35 maintains one Type 1 engine as a ready reserve, and two additional Type 1 fire engines are kept as mechanical reserves. The City of Folsom replaces its fleet based on age and maintenance costs.

The Fire department has conducted extensive research and determined that cooperative purchase through the HGACBuy would provide the City of Folsom with the best product at the best price. HGACBuy has for 30 years assisted local government members nationally in reducing competitive bid costs associated with procuring products and services. There are several California municipalities who participate in the HGACBuy program. They include the Cities of Auburn, Roseville, Rancho Cordova, Sacramento, Vacaville, and Woodland. The County of Sacramento and the Sacramento Metropolitan Fire District are also participants in the program.

Golden State Fire Apparatus Inc. has been awarded a contract through HGACBuy to supply fire apparatus on behalf of Pierce Manufacturing Inc. The City of Folsom will save an additional 5% over the lowest bid price that Golden State Fire Apparatus Inc. can offer by utilizing HGACBuy. The City Attorney's office has reviewed the HGACBuy process and determined its use to be consistent with city policy.

This purchase would replace our oldest Pierce Velocity (PUC) in-service engine in our fleet. This engine would be a Pierce Velocity (PUC) Type 1, full size fire engine equipped with seating for four, a five-hundred-gallon water tank, a 1,500 gallon per minute pump, and all required equipment. The engine would respond as an in-service apparatus on medical aids, public assists, structure fires, fire alarms, and hazardous materials incidents.

FINANCIAL IMPACT

The contract with Golden State Fire Apparatus Inc. would be authorized for \$1,241,742 with a 5% contingency amount of \$62,087 for a total amount not to exceed \$1,303,829.

Funds in the amount of \$1,303,829 are budgeted and available in the Fiscal Year 2024-25 Fire department budget.

One Velocity PUC Type 1 Fire Engine		\$1,246,382
(HGAC contract number FS12-23, MODEL 23P-108)		
Discount For 100% Pre-Payment at Time of Order	\$182,010	
Fire Fighting Equipment		\$68,904
One (1) Factory Inspection Trip		\$8,524
Delivery / Dealer Preparation		\$7,800
Total Apparatus Cost		\$1,149,600
<i>Sales Tax @ 7.75%</i>		\$89,094
California Tire Fee		\$11
Performance Bond		\$3,037.00
Total Purchase		\$1,241,742
<i>5% Contingency</i>		\$62,087

ENVIRONMENTAL REVIEW

This action is not considered a project under Section 15061(b)(3) or 15378(b)(2) of the California Environmental Quality Act Guidelines, and as such is exempt from environmental review.

ATTACHMENTS

1. Resolution No. 11239 – A Resolution Authorizing the City Manager to Execute a Purchase Agreement with Golden State Fire Apparatus Inc. for One Pierce Velocity PUC Type 1 Fire Engine

Submitted,

Ken Cusano, Fire Chief

RESOLUTION NO. 11239

A RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE A PURCHASE AGREEMENT WITH GOLDEN STATE FIRE APPARATUS INC. FOR ONE PIERCE VELOCITY PUC TYPE 1 FIRE ENGINE

WHEREAS, the Fire department staff has completed extensive research and validated the need to acquire a replacement Type 1 fire engine; and

WHEREAS, staff reviewed and recommended participation in a cooperative purchasing agreement with the Houston-Galveston Area Council utilizing Golden State Fire Apparatus Inc., for purchase of a new fire engine to ensure purchase of the best product at the best price; and

WHEREAS, Golden State Fire Apparatus will manufacture, supply, and deliver one Pierce Velocity PUC Type 1 fire engine meeting the Fire department's specifications in the amount of \$1,241,742 with a 5% contingency in the amount of \$62,087 for a total amount of \$1,303,829; and

WHEREAS, sufficient funds have been allocated and budgeted in the Fire department's Fiscal Year 2024-25 Budget; and

WHEREAS, the agreement will be in a form acceptable to the City Attorney;

NOW, THEREFORE, BE IT RESOLVED that the City Council of the City of Folsom authorizes the City Manager to execute a purchase agreement with Golden State Fire Apparatus Inc., for one Pierce Velocity PUC Type 1 fire engine for a total amount not to exceed \$1,303,829.

PASSED AND ADOPTED this 27th day of August 2024, by the following roll-call vote:

AYES: Councilmember(s):
NOES: Councilmember(s):
ABSENT: Councilmember(s):
ABSTAIN: Councilmember(s):

Michael D. Kozlowski, MAYOR

ATTEST:

Christa Freemantle, CITY CLERK