



Folsom City Council Staff Report

MEETING DATE:	10/25/2022
AGENDA SECTION:	Consent Calendar
SUBJECT:	Resolution No.10929– A Resolution Authorizing the City Manager to Execute an Agreement with Illinois Tool Works Inc. dba EH Wachs for the Purchase of a Valve Truck Bed and Associated Equipment
FROM:	Environmental and Water Resources Department

RECOMMENDATION / CITY COUNCIL ACTION

The Environmental and Water Resources Departments recommends that the City Council pass and adopt Resolution No. 10929 – A Resolution Authorizing the City Manager to Execute an Agreement with Illinois Tool Works Inc. dba EH Wachs for the Purchase of a Valve Truck Bed and Associated Equipment.

BACKGROUND / ISSUE

The Environmental and Water Resources Department (EWR) recognizes the need to maintain a fleet of vehicles that will be able to provide reliable, efficient and responsive service. In coordination with Fleet staff, current department vehicles are reviewed to help identify priority vehicles for replacement based on service life, mileage and purpose. The current valve truck used by the Water Quality Division has, based on this review, exceeded its' expected service life in terms of age, mileage and ongoing maintenance costs. This agreement will facilitate procurement of a new valve truck bed and associated equipment, to be installed on a replacement truck to be purchased by the Water Quality Division.

This resolution authorizes the City Manager to execute an agreement with Illinois Tool Works Inc. dba EH Wachs for the purchase of a valve truck bed and associated equipment for a total amount of \$171,667.25.

POLICY / RULE

Section 2.36.120 of the Folsom Municipal Code states, in part, that contracts for supplies, equipment, services, and construction with an estimated value of \$66,141 or greater shall be awarded by the City Council.

Section 2.36.170 of the Folsom Municipal Code permits cooperative purchasing agreements for the procurement of any supplies, equipment, service, or construction with one or more public procurement units in accordance with an agreement entered into or between the participants.

ANALYSIS

Review of EWR vehicles identified the Water Quality Division's valve truck as high priority for replacement. The valve truck is an essential piece of equipment used for exercising valves within the water distribution system, which is a requirement of the California code of regulations. The truck and associated equipment currently in use was purchased in 2006 and has already undergone various repairs, resulting in the vehicle and equipment being out of service for a total of at least 10 weeks during the past year.

EWR staff coordinated with Fleet staff to obtain a quote for a replacement valve truck. At this time, the City is unable to obtain a quote or submit a direct order for the actual vehicle until later this year but has received a quote for the truck bed and associated equipment.

Illinois Tool Works Inc. dba EH Wachs submitted a quote through BuyBoard for the required truck bed and equipment for a total of \$171,667.25. BuyBoard is a national cooperative purchasing entity of which the City of Folsom is a member. The City has purchased numerous items through BuyBoard. Illinois Tool Works Inc. dba EH Wachs has a current contract with BuyBoard for providing Construction, Road and Bridge, Ditching, Trenching and Other Equipment at a price that has been assessed to be fair, reasonable, and competitive.

BuyBoard contract number #597-19 will be utilized for the purchase of the valve truck bed and associated equipment, for a total of \$171,667.25. This price includes taxes and delivery to a facility for assembly on a vehicle (to be purchased by the City) at a future date. The vehicle on which the equipment will be assembled is estimated to cost \$70,000. EWR staff will return to City Council for approval for this purchase at a later date when relevant quotes are available.

Fleet staff recommended ordering the truck bed and equipment prior to purchasing the vehicle. Waiting several months until the orders for the vehicle and associated equipment can be combined into one order could result in an increased overall cost to the City. By placing the order for the truck bed and equipment now, the current pricing is guaranteed, but the schedule for production and assembly will still be coordinated with production of the associated vehicle, which EWR plans to purchase as soon as orders are accepted by the vendor.

FINANCIAL IMPACT

Sufficient funds are budgeted and available in FY 2022-23 in the Water Operating Fund (Fund 520) for the requested truck bed and equipment purchase for a total price of \$171,667.25.

The replaced vehicle and associated equipment will be sold in accordance with Folsom Municipal Code, section 2.36.220, Disposition of surplus personal property.

ENVIRONMENTAL REVIEW

This action is exempt from environmental review under the California Environmental Quality Act (CEQA).

ATTACHMENT

Resolution No. 10929 – A Resolution Authorizing the City Manager to Execute an Agreement with Illinois Tool Works Inc. dba EH Wachs for the Purchase of a Valve Truck Bed and Associated Equipment

Submitted,

Marcus Yasutake, Director
ENVIRONMENTAL AND WATER RESOURCES DEPARTMENT

RESOLUTION NO. 10929

A RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH ILLINOIS TOOL WORKS INC. DBA EH WACHS FOR THE PURCHASE OF A VALVE TRUCK BED AND ASSOCIATED EQUIPMENT

WHEREAS, Environmental and Water Resources Department staff has validated the need to purchase a replacement valve truck with associated equipment based on an approved replacement schedule; and

WHEREAS, orders are not currently being accepted for the required vehicle for the valve truck; and

WHEREAS, Fleet staff recommended that there will be a cost saving if the truck bed and equipment is ordered separately to the vehicle; and

WHEREAS, Illinois Tool Works Inc. dba EH Wachs has provided a quote for the truck bed and equipment and will coordinate assembly with the vehicle when purchased; and

WHEREAS, this purchase will be made through BuyBoard, which used its recognized cooperative purchasing agreement to award a contract to Illinois Tool Works Inc. dba EH Wachs in an amount not to exceed \$171,667.25; and

WHEREAS, sufficient funds are budgeted and available in the Water Operating Fund (Fund 520) for this purchase; and

WHEREAS, replaced equipment will be sold in accordance with Folsom Municipal Code section 2.36.220, Disposition of surplus personal property; and

WHEREAS, the agreement will be in a form acceptable to the City Attorney:

NOW, THEREFORE, BE IT RESOLVED that the City Council of the City of Folsom authorizes the City Manager to execute an Agreement with Illinois Tool Works Inc. dba EH Wachs for the purchase of a Valve Truck Bed and Associated Equipment for a not-to-exceed amount of \$171,667.25.

PASSED AND ADOPTED this 25th day of October, 2022, by the following roll-call vote:

AYES: Councilmember(s):
NOES: Councilmember(s):
ABSENT: Councilmember(s):
ABSTAIN: Councilmember(s):

Kerri M. Howell, MAYOR

ATTEST:

Christa Freemantle, CITY CLERK

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