



Folsom City Council Staff Report

MEETING DATE:	6/8/2021
AGENDA SECTION:	Consent Calendar
SUBJECT:	Resolution No. 10635 – A Resolution Authorizing the City Manager to Execute an Agreement with Folsom Lake Ford for the Purchase of Six Vehicles for the Environmental and Water Resources Department
FROM:	Environmental and Water Resources Department

RECOMMENDATION / CITY COUNCIL ACTION

The Environmental and Water Resources Department recommends that the City Council pass and adopt Resolution No. 10635 – A Resolution Authorizing the City Manager to Execute an Agreement with Folsom Lake Ford for the Purchase of Six Vehicles for the Environmental and Water Resources Department.

BACKGROUND / ISSUE

The Environmental and Water Resources Department (EWR) recognizes the need to maintain a fleet of vehicles that will be able to provide reliable and responsive service. EWR currently owns several vehicles that have high mileage, are nearing the end of their service life and need to be replaced.

A review of EWR Department vehicles identified six vehicles as highest priority for replacement. This resolution will authorize the City Manager to execute an agreement with Folsom Lake Ford for the purchase of replacements for these six vehicles for a total amount of \$342,277.59.

POLICY / RULE

In accordance with Chapter 2.36 of the Folsom Municipal Code; supplies, equipment, services, and construction with a value of \$62,657 or greater shall be approved by City Council.

ANALYSIS

EWR staff coordinated with the City of Folsom Fleet Manager to review current department vehicles, to help identify priority vehicles for replacement based on service life, mileage and purpose. This review identified six vehicles nearing the end of their service life, along with specifications for replacement vehicles.

The City requested quotes for the six vehicles from three separate vendors: Folsom Lake Ford, National Auto Fleet Group (providing vehicles under the Sourcewell (formerly known as NJPA) Contract 120716-NAF), and Downtown Ford (providing vehicles under State of California contracts). As shown in the summary below, Folsom Lake Ford provided the lowest total quote for the six vehicles.

Divison	Vehicle # to be replaced	New vehicle model	Quotes		
			National Auto Fleet Group (Sourcewell)	Downtown Ford (State Contract)	Folsom Lake Ford
Utility Maintenance - WA	711	F250	\$36,732.41	\$35,610.66	\$33,396.17
Water Treatment Plant	640	F350	\$79,865.48	\$77,108.01	\$78,083.59
Water Quality	820	F250	\$65,912.73	\$69,573.46	\$64,448.80
Conservation	504	Escape Hybrid	\$29,448.81	\$27,098.41	\$27,258.85
Wastewater	470	F250	\$65,912.73	\$69,573.46	\$64,448.80
Utility Maintenance - WW	735	F550	\$78,773.81	\$76,800.92	\$74,641.38
	Totals		\$356,645.97	\$355,764.92	\$342,277.59

Folsom Lake Ford total, split by Fund	WA total	\$203,187.41
	WW total	\$139,090.18

The Environmental and Water Resources Department recommends that the City Council authorize the City Manager to execute an agreement with Folsom Lake Ford for the purchase of six vehicles for a total amount of \$342,277.59.

FINANCIAL IMPACT

Sufficient funds are budgeted and available in FY 2020-21 in the Water Operating Fund (Fund 520) and Sewer Operating Fund (Fund 530) for the requested vehicles. The cost of vehicles will be divided between funds, applying \$203,187.41 to Fund 520 and \$139,90.18 to Fund 530, for a total purchase price of \$342,277.59.

ENVIRONMENTAL REVIEW

This action is exempt from environmental review under the California Environmental Quality Act (CEQA).

ATTACHMENT

Resolution No. 10635 – A Resolution Authorizing the City Manager to Execute an Agreement with Folsom Lake Ford for the Purchase of Six Vehicles for the Environmental and Water Resources Department

Submitted,

Marcus Yasutake, Director
ENVIRONMENTAL AND WATER RESOURCES DEPARTMENT

RESOLUTION NO. 10635

A RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH FOLSOM LAKE FORD FOR THE PURCHASE OF SIX VEHICLES FOR THE ENVIRONMENTAL AND WATER RESOURCES DEPARTMENT

WHEREAS, staff has identified the need to replace six vehicles in order to provide reliable and responsive service for the Environmental & Water Resources Department; and

WHEREAS, quotes were obtained from Folsom based vendors and others offering negotiated pricing; and

WHEREAS, the total quote for six vehicles provided by Folsom Lake Ford was the lowest; and

WHEREAS, sufficient funds are budgeted and available in the Water Operating Fund (Fund 520) for the purchase in the amount of \$203,187 and in the Wastewater Operating Fund (Fund 530) for the purchase in the amount of \$139,090; and

WHEREAS, the agreement will be in a form acceptable to the City Attorney:

NOW, THEREFORE, BE IT RESOLVED that the City Council of the City of Folsom authorizes the City Manager to execute an Agreement with Folsom Lake Ford for the Purchase of Six Vehicles for the Environmental and Water Resources Department.

PASSED AND ADOPTED this 8th day of June 2021, by the following roll-call vote:

AYES: Councilmember(s):
NOES: Councilmember(s):
ABSENT: Councilmember(s):
ABSTAIN: Councilmember(s):

Michael D. Kozlowski, MAYOR

ATTEST:

Christa Freemantle, CITY CLERK