



Folsom City Council Staff Report

MEETING DATE:	9/13/2022
AGENDA SECTION:	Consent Calendar
SUBJECT:	Resolution No. 10915 – A Resolution Authorizing the City Manager to Execute a Purchase Agreement with Golden State Fire Apparatus Inc. for Two Type 1 Fire Engines from Golden State Fire Apparatus Inc. and Appropriation of Funds
FROM:	Fire Department

RECOMMENDATION / CITY COUNCIL ACTION

The Fire Department recommends that the City Council move and adopt Resolution No. 10915 – A Resolution Authorizing the City Manager to Execute a Purchase Agreement with Golden State Fire Apparatus Inc. for Two Type 1 Fire Engines from Golden State Fire Apparatus Inc. and Appropriation of Funds

BACKGROUND / ISSUE

Fire engines are the front line vehicles used by the Fire Department to carry hose, water, tools, and the pump to extinguish fires. The Fire Department requires a replacement Type 1 fire engine for Station 38 and an additional Type 1 fire engine for Station 34. These purchases were approved in the Fire Department Fiscal Year 2022-23 Operating Budget and the Folsom Plan Area Capital Fiscal Year 2022-23 Budget. These fire engines will take approximately 24 months to build with an estimated delivery date of August 2024. One fire engine will replace City Vehicle # 1036 (2006 Pierce Arrow XT) and the other will be an addition to the Fire Department fleet inventory.

Staff is recommending that the City of Folsom enter into a cooperative purchase agreement with Golden State Fire Apparatus Inc. of Sacramento, California using the Houston-Galveston Area Council Cooperative Purchasing Program (HGACBuy) to purchase two Type 1 fire engines. The total price to purchase these fire engines is \$2,002,505.12.

POLICY / RULE

Folsom Municipal Code, Section 2.36.170, Cooperative Purchasing, describes the procedures to enter into a cooperative purchase agreement with another public agency for the procurement of supplies, equipment, or service.

Section 2.36.080, Award of Contracts of the Folsom Municipal Code states, in part, that contracts for supplies, equipment, services, and construction with an estimated value of \$66,141 or greater shall be awarded by City Council.

ANALYSIS

The Fire Department currently staffs four Type 1 fire engines daily. One Type 1 engine is maintained at Station 35 as a ready reserve, and two additional Type 1 fire engines are maintained as mechanical reserves. The City of Folsom replaces fleet based on age and maintenance costs.

The Fire Department has conducted extensive research and determined that cooperative purchase through the HGACBuy would provide the City of Folsom with the best product at the best price. HGACBuy has for 30 years assisted local government members nationally in reducing competitive bid costs associated with procuring products and services. There are several California municipalities who participate in the HGACBuy program. They include the Cities of Auburn, Roseville, Rancho Cordova, Sacramento, Vacaville, and Woodland. The County of Sacramento and the Sacramento Metropolitan Fire District are also participants in the program.

Golden State Fire Apparatus Inc. has been awarded a contract through HGACBuy to supply fire apparatus on behalf of Pierce Manufacturing Inc. The City of Folsom will save an additional 5% over the lowest bid price that Golden State Fire Apparatus Inc. can offer by utilizing HGACBuy. The City Attorney's office has reviewed the HGACBuy process and determined its use to be consistent with City Policy.

This purchase would replace our oldest in-service engine and add one additional engine to our fleet. These engines would be a Type 1, full size fire engine. They would be equipped with seating for four, a five-hundred-gallon water tank, a 1,500 gallon per minute pump, and all required equipment. They would respond as an in-service apparatus on medical aids, public assists, structure fires, fire alarms, and hazardous materials incidents.

FINANCIAL IMPACT

The Fiscal Year 2022-23 budget includes \$950,000 in the General Fund (Fund 010) for the purchase of the fire engine to be housed at Station 35, and \$1,535,000 was included in the Folsom Plan Area Impact Fund (Fund 472) for fire apparatus for Station 34. Both appropriations include the necessary standard equipment.

The General Fund will require an additional appropriation in the amount of \$51,253 for a total appropriation for the Type 1 engine of \$1,001,253. Staff is proposing to appropriate \$51,253 from the Capital Replacement Fund (Fund 602), there are sufficient funds available.

Two (2) Velocity PUC Type 1 Fire Engines (HGAC contract number FS12-19, CODE FS19VC08)		\$1,794,536.42
Discount For 100% Pre-Payment at Time of Order	\$94,834.30	
Fire Fighting Equipment		\$128,190.44
Performance Bond		\$4,305.38
One (1) Factory Inspection Trip		\$13,456.00
Delivery / Dealer Preparation		\$12,800.00
Total Apparatus Cost		\$1,858,453.94
<i>Sales Tax @ 7.75%</i>		\$144,030.18
California Tire Fee		\$21.00
Total Engine Cost to City of Folsom		\$2,002,505.12

ENVIRONMENTAL REVIEW

This action is not considered a project under Section 15061(b)(3) of the California Environmental Quality Act Guidelines, and as such is exempt from environmental review.

ATTACHMENTS

1. Resolution No. 10915 – A Resolution Authorizing the City Manager to Execute a Purchase Agreement with Golden State Fire Apparatus Inc. for two Type 1 fire engines from Golden State Fire Apparatus Inc. and Appropriation of Funds

Submitted,

Ken Cusano, Fire Chief

RESOLUTION NO. 10915

A RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE A PURCHASE AGREEMENT WITH GOLDEN STATE FIRE APPARATUS INC. FOR TWO TYPE 1 FIRE ENGINES FROM GOLDEN STATE FIRE APPARATUS INC. AND APPROPRIATION OF FUNDS

WHEREAS, the Fire Department staff has completed extensive research and validated the need to acquire an additional Type 1 fire engine; and replace an aging Type 1 fire engine; and

WHEREAS, two Type 1 fire engines were approved in the Fire Department Fiscal Year 2022-23 Budgets; and

WHEREAS, staff reviewed and recommended participation in a cooperative purchasing agreement with the Houston-Galveston Area Council utilizing Golden State Fire Apparatus Inc., for purchase of a new fire engine to ensure purchase of the best product at the best price; and

WHEREAS, staff complied with the provisions of Folsom Municipal Code Section 2.36.170; and,

WHEREAS, Golden State Fire Apparatus will manufacture, supply, and deliver two Type 1 fire engines meeting the Fire Department's specifications for a total sum of \$2,002,505.12; and

WHEREAS, an additional appropriation will be required in the General Fund (Fund 010) for the Type 1 engine that will be housed at Station 35 in the amount of \$51,253; and

WHEREAS, sufficient funds are available in the Equipment Replacement Fund (Fund 602) for the additional appropriation which will be a transfer to the General Fund; and

WHEREAS, there are sufficient funds budgeted and available in the Folsom Plan Area Improvement Fund (Fund 472) for the Type 1 engine for Station 34 in the amount of \$1,001,253; and

WHEREAS, the agreement will be in a form acceptable to the City Attorney;

NOW, THEREFORE, BE IT RESOLVED that the City Council of the City of Folsom authorizes the City Manager to execute a purchase agreement with Golden State Fire Apparatus Inc., for two Type 1 fire engines from Golden State Fire Apparatus Inc., in the amount of \$2,002,505.12.

NOW, THEREFORE, BE IT FURTHER RESOLVED that the Finance Director is authorized to appropriate an additional \$51,253 in the Fiscal Year 2022-23 Capital Replacement Fund (Fund 602) as a transfer to the General Fund (Fund 010) and as an additional appropriation in the Fire Department FY 2022-23 Operating Budget.

PASSED AND ADOPTED this 13th day of September 2022, by the following roll-call

vote:

AYES: Councilmember(s):
NOES: Councilmember(s):
ABSENT: Councilmember(s):
ABSTAIN: Councilmember(s):

Kerri M. Howell, MAYOR

ATTEST:

Christa Freemantle, CITY CLERK

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